



**PROPOSAL, VERSION A, DATED 11/22/19
FOR RFP# 3115-19 AUDIO VIDEO/DATA SYSTEMS**

CITY OF VENICE PUBLIC SAFETY FACILITY
1575 East Venice Avenue | Venice, FL 34285



SMARTER
BUILDINGS

ORIGINAL COPY

EXECUTIVE SUMMARY

Project Executives,

We would like to thank you for the opportunity to provide a proposal for the Division 27 data structured cabling and audio visual scope of work on this project. We are very excited for the opportunity to work with Tandem Construction again and to provide your Client with the utmost quality and performance with their new systems. Audio Video Partners, LLC has successfully completed several projects with Tandem and look to add this to that ever-growing list and to also work with Ajax Construction as well.

Please let this serve as our qualifications package for your team's review with hopes that we may be invited to the subsequent project award and to provide any and all functionality the City of Venice may be expecting.

Scopes of work being provided include:

- Structured Cabling System, Division 27 – Copper
 - Legrand Ortronics Manufacturer's solution
 - Includes the required 25-year manufacturer warranty
 - RCDD Certified installation
- Audio Visual System
 - Crestron NVX solution
 - CTS Certified installation

Again, we sincerely appreciate the opportunity!

Sincerely,



Tony Liga, Commercial Account Manager
Audio Video Partners, LLC



SMARTER
BUILDINGS

QUALIFICATIONS

1. Company Information

a. A brief company history

Audio Video Partners (AVP) full-service electronic integration company specializing in the commercial design-build installation of various low-voltage and multi-media systems. Total client satisfaction is our primary goal. Extensive pre-design consultation, detailed system proposals, professional installation, and client system orientation assures the highest level of customer satisfaction.

Not only are we with you every step of the process – we maintain an ongoing relationship with you after the system is installed to ensure your continued satisfaction. In an effort to provide you with the highest level of service we have set out the following goals for each of our projects:

- We provide a single point of responsibility for all your low-voltage electronic system's needs.
- You will experience professional, courteous, timely and consistent service.
- We only use products that have excellent and proven reliability.

You will have a direct person of contact for day-to-day interaction on your project. This person is ultimately responsible for ensuring we effectively handle all aspects of your project correctly – project management, design, installation, training and follow-up.

AVP was founded as Anderson AV in 2009 by Luke Anderson, a Sarasota-Bradenton native with more than 13 years of experience in the consumer electronics industry. The original focus was primarily on the residential market – providing a high level of expertise to homeowners. Seeing a need to enhance the commercial offerings of the organization, Anderson AV merged with a commercial based company in the area – Electronic Lifestyle Solutions. Its owner, Kevin Tippen (also a Florida native), has been a long-time member of the industry with a significant amount of experience in the security and commercial low voltage sector. By joining forces and recently renaming to Audio Video Partners (AVP) we are positioned to offer a high level of professional service to both the residential and commercial markets.

b. How many years has your organization been in business as a provider of the products and services you're proposing to offer under this solicitation?

AVP has been providing products and services for ten years, since 2009.

c. How many years has your organization been in business under its' present business name?

AVP updated its company name and corporate identity in 2016.

g. If your organization is a partnership, answer the following:

- i. Date of organization
AVP revised its partnership agreement in 2019
- ii. Type of partnership (if applicable)
AVP is a Limited Liability Company
- iii. Name(s) of general partner(s)
Luke Anderson & Kevin Tippen

FEE & PRICING PROPOSAL SECTION

Audio Visual Systems: Div 27 4100

QTY	MFG	MODEL	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
1	Crestron	C2N-VEQ4	4-Channel Volume/EQ Control Module	\$585.00	\$585.00
1	Crestron	AMP-2210T	2x210W Commercial Power Amplifier, 4/8Ω or 70/100V	\$864.50	\$864.50
5	Crestron	DM-NVX-E30	4K60 4:4:4 HDR Network AV Encoder	\$845.00	\$4,225.00
1	Crestron	DM-NVX-D30	4K60 4:4:4 HDR Network AV Decoder	\$845.00	\$845.00
2	Crestron	CP3N	Control processor	\$1,690.00	\$3,380.00
1	Crestron	AM-200	Wireless Media Presentation System	\$1,170.00	\$1,170.00
1	Crestron	TSW-760	Control touch panel 7", wall mounted	\$910.00	\$910.00
2	Samsung	QM85N	85" 3840x2160 4K LED 500nit SoC NonGlare IP5X Cisco & CeC TAA 24/7	\$6,875.00	\$13,750.00
2	Snap	SM-F-XL	Fixed wall mount	\$83.14	\$166.28
1	Crestron	TSS-7-B-S-LB KIT	7 in. Room Scheduling Touch Screen, Black Smooth, with Multisurface Mount Kit and Room Availability Light Bar	\$1,040.00	\$1,040.00
2	Crestron	DM-NVX-D30	4K60 4:4:4 HDR Network AV Decoder	\$845.00	\$1,690.00
3	Snap	B6-4K-3	HDMI cable 10ft	\$22.04	\$66.12
1	Crestron	DM-NVX-E30	4K60 4:4:4 HDR Network AV Encoder	\$845.00	\$845.00
6	Atlas	FAP-62T	In-ceiling speaker, 6"	\$118.83	\$712.98
1	Samsung	QB75R	75"4K LED 350Nit 16/7 WiFi Tizen 4.0 Wifi Bluetooth HDMI 2.0 IP5X	\$2,125.00	\$2,125.00
1	Samsung	QB55R	55" 3840x2160 4K LED 350Nits 16/7 Wifi IP5X Tizen 4.0 NOT TAA 16/7	\$1,025.00	\$1,025.00
2	Snap	SM-F-XL	Fixed wall mount	\$83.14	\$166.28
2	Crestron	DM-NVX-D30	4K60 4:4:4 HDR Network AV Decoder	\$845.00	\$1,690.00
2	OFE		NUC PC's for behind TV's	\$0.00	\$0.00
2	Crestron	UC-SB1-CAM	Video Conference Smart Soundbar & Camera	\$1,820.00	\$3,640.00
2	Crestron	TSS-7-B-S-LB KIT	7 in. Room Scheduling Touch Screen, Black Smooth, with Multisurface Mount Kit and Room Availability Light Bar	\$1,040.00	\$2,080.00
2	Crestron	TSW-760	Control touch panel 7", wall mounted	\$910.00	\$1,820.00
4	Snap	B6-4K-2	HDMI cable, 6ft	\$15.70	\$62.80
1	Samsung	QB75R	75"4K LED 350Nit 16/7 WiFi Tizen 4.0 Wifi Bluetooth HDMI 2.0 IP5X	\$2,125.00	\$2,125.00
1	Snap	SM-F-XL	Fixed wall mount	\$83.14	\$83.14
1	Crestron	DM-NVX-D30	4K60 4:4:4 HDR Network AV Decoder	\$845.00	\$845.00
1	Crestron	AM-200	Wireless Media Presentation System	\$1,170.00	\$1,170.00
1	Crestron	TSW-760	Control touch panel 7", wall mounted	\$910.00	\$910.00
1	Samsung	QB65R	65" 4K LED 350Nit 16/7 WiFi Tizen 4.0 Wifi Bluetooth HDMI 2.0 IP5X	\$1,125.00	\$1,125.00
1	Snap	SM-F-XL	Fixed wall mount	\$83.14	\$83.14
1	Snap	B6A-4K-10	HDMI cable, 30ft	\$79.24	\$79.24
1	Snap	WP-DEC-HD1-WH	HDMI wall plate	\$6.11	\$6.11

Audio Visual Systems: Div 27 4100, cont.

QTY	MFG	MODEL	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
2	Da-Lite	34538LS	Tensioned Advantage Electrol In-ceiling motorized projection screen	\$2,675.75	\$5,351.50
2	Epson	V11H903020	PowerLite L510U WUXGA 3LCD Laser Projector, 5000 lumen	\$3,092.70	\$6,185.40
2	Chief	CMA440	Above Tile Suspended Ceiling Kit	\$94.07	\$188.14
2	Chief	RPAU	Universal Ceiling Projector Mount	\$154.44	\$308.88
4	Samsung	QM85N	85" 3840x2160 4K LED 500nit SoC NonGlare IP5X Cisco & CeC TAA 24/7	\$6,875.00	\$27,500.00
4	Snap	SM-F-XL	Fixed wall mount	\$83.14	\$332.56
1	Crestron	CP3N	Control processor	\$1,690.00	\$1,690.00
1	Crestron	AMP-2210T	2x210W Commercial Power Amplifier, 4/8Ω or 70/100V	\$864.50	\$864.50
1	Biamp	TesiraForte DAN VT	Audio DSP processor	\$3,118.44	\$3,118.44
4	Crestron	DM-NVX-E30	4K60 4:4:4 HDR Network AV Encoder	\$845.00	\$3,380.00
4	Crestron	DM-NVX-D30	4K60 4:4:4 HDR Network AV Decoder	\$845.00	\$3,380.00
4	Snap	WP-DEC-HD1-WH	Decora Strap with Single HDMI Pass-Through Connector	\$6.11	\$24.44
1	OFE		PC Workstation	\$0.00	\$0.00
1	OFE		20" Preview monitor	\$0.00	\$0.00
1	OFE		Wireless keyboard & mouse	\$0.00	\$0.00
2	Crestron	TSW-760	Control touch panel 7", wall mounted	\$910.00	\$1,820.00
8	Atlas	FAP-62T	In-ceiling speaker, 6"	\$118.83	\$950.64
2	Biamp	POE36U-1AT-R	PoE Injector	\$112.32	\$224.64
12	Atlas	FAP-62T	In-ceiling speaker, 6"	\$118.83	\$1,425.96
4	Clearone	910-001-013	Ceiling microphone array	\$650.00	\$2,600.00
1	Clearone	910-6200-105-D	Dante Interface box	\$650.00	\$650.00
1	Middle Atlantic	C5K1A1SSTCNZP001	PRE-CONFIGURED TLAM WOOD KIT, CAFÉ NOIRE FOR C5-FF27-1, LOCK & HANDLES INCLUDED	\$706.16	\$706.16
1	Middle Atlantic	C5-FF27-1	C5 Series Frame, 1 Bay, 27" Deep	\$1,211.28	\$1,211.28
10	Snap	B6-4K-2	HDMI cable, 6ft	\$15.70	\$157.00
4	Clearone	910-6200-104	Dante Junction Box Connects Mic Capsule, RJ45 Port-Dante Interface Box/Cat6	\$275.00	\$1,100.00
1	Samsung	QM85N	85" 3840x2160 4K LED 500nit SoC NonGlare IP5X Cisco & CeC TAA 24/7	\$6,875.00	\$6,875.00
1	Snap	SM-F-XL	Fixed wall mount	\$83.14	\$83.14
1	Samsung	QM85N	85" 3840x2160 4K LED 500nit SoC NonGlare IP5X Cisco & CeC TAA 24/7	\$6,875.00	\$6,875.00
1	Snap	SM-F-XL	Fixed wall mount	\$83.14	\$83.14
4	Snap	B6A-4K-10	HDMI cable, 30ft	\$79.24	\$316.96
4	Snap	WP-DEC-HD1-WH	HDMI wall plate	\$6.11	\$24.44

Base Bid..... \$149,702.80

Sales Tax.....\$10,479.20

System Total.....\$160,182.00

Structured Cabling System: Div 27 1000

AVP is pleased to offer our proposal for a Structured Cabling System per plans provided by TLC Engineering Solutions dated June 05, 2019.

1. Installation of Cat6A Plenum Rated Cable per Specification Section 270000.
2. Installation of (2) Server Racks per Specification Section 270000
3. Installation of Jacks & Plates per Specification Section 270000
4. Installation of (3) 4-Post Racks per Specification Section 270000
5. Installation of 48-Port Patch Panels per Specification Section 270000
6. Patch Cords
7. J-Hook Cable Support System
8. Cable Termination of Patch Panels
9. Testing & Certification reports per Specification Section 270000
10. UPS/PDU units for Servers & Racks per Specification Section 270000

QTY	MFG	DESCRIPTION
94	Superior Essex	CAT6A Plenum Box, 1000ft
1000	Caddy	CAT32 J-Hook
470	Ortronics	Track Jack 6A
14	Ortronics	48 PORT CAT6A PATCH PANEL
470	Superior Essex	5FT YELLOW 6A PATCH CORD
470	Superior Essex	10FT YELLOW PATCH CORD
3	Ortronics	4 post open rack
2	Ortronics	Server rack
20	Ortronics	12IN LADDER
14	Ortronics	SS WIRE MGMT -808044508
4	Superior Essex	RG6 COAXIAL CABLE, 1000ft
24	Ortronics	4 PORT FACE PLATE
118	Ortronics	3 PORT FACE PLATE
5	TrippLite	UPS Backup
5	TrippLite	PDU Unit

Base Bid..... \$186,550.00

Sales Tax.....\$6,060.00

System Total.....\$192,610.00

Project Grand Total.....\$352,792.00

SCHEDULE FOR WORK

Audio Visual Systems: Div Section 27 4100, Estimated Durations

- Submittals/Shop Drawings 2-weeks
- Mobilization 1-week
- AV Pull Wire.....1-week
- Terminations/Trim Out.....1-week
- AV Equipment Installation.....2-weeks
- AV Programming/Commissioning.....2-weeks
- Closeout/Training.....1-week

Structured Cabling System: Div Section 27 1000, Estimated Durations

- Submittals/Shop Drawings 2-weeks
- Mobilization 1-week
- Data Pull Wire 6-weeks
- IT Room Buildout 2-weeks
- Rack Terminations 2-weeks
- Work Area Termination/Trim Out 4-weeks
- Line Certification/Closeout 2-weeks

PERSONNEL

- AVP full time employees carry the Avixa CTS, Crestron DMC-E and Biamp TesiraForte certifications.
- AVP has partnered with Hubbell Premise to certify CAT6 structured cabling systems on previous projects.

The following sub-contractors will be utilized by AVP to complete this project's scope of work in its entirety.

Division 27 Structured Cabling System – CAT6A Certification

- Bright Solutions (A division of Bright Future Electric)
 - Bright Solutions holds the required BICSI RCDD certificate and is certified with the following manufacturers: Legrand/Ortronics, Panduit & Leviton.

Division 27 Audio Visual System – Crestron NVX Programming and Commissioning

- LogicWave – Audio Visual Professional Services
 - LogicWave carries the CTS-D certification and is also certified as both Crestron DM-NVX and Biamp TesiraForte.

PROPOSAL REQUIREMENTS

AVP takes the utmost pride in our work and will complete each scope section with the high quality and efficiency expected on a project construction site. We always focus early on project coordination and verify dependencies and expectations with schedule. AVP is very careful to never be any cause of delay. Our jobsite professionalism and expertise in our industries continues to shine project to project.

This project will be completed the same as many other similar projects have been – to 100% customer satisfaction!

Legrand acknowledges

Bright Future Electric

of

Sarasota, Florida

is Certified at the
Certified Installer (CI) tier for the period

March 15, 2019 to December 31, 2019

*This certification allows the installer to offer the nCompass Standard Performance Limited Lifetime Warranty for properly registered and approved projects in Florida.
Warranty for projects outside Florida must be pre-approved.*



Director of Technical Support and Training

20598

Registration Number

Building Industry Consulting Service International

THE PROFESSIONAL DESIGNATION OF

REGISTERED COMMUNICATIONS DISTRIBUTION DESIGNER®

IS AWARDED TO

Michael D. Fox

by BICSI in recognition of having successfully completed BICSI's registration and examination requirements.

Designation Number: 242405

Registration Start Date: 01/01/2020

Registration End Date: 12/31/2022



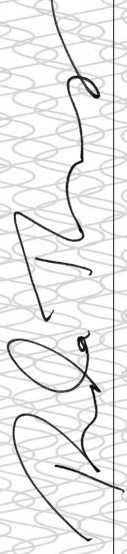
Chair, Registrations & Credentials Supervision Committee



Bicsi
RCDD

Since

06/27/2016



Director of Credentialing



CERTIFIED TECHNOLOGY SPECIALIST

Luke Anderson

has been examined and has demonstrated competence in all technical aspects of a Certified Technology Specialist™, has met the requirements of the AVIXA independent Certification Committee necessary for professional competency, is in good standing in the Directory of Certified Technology Specialists, has agreed to abide by the CTS Code of Ethics and Conduct, and is therefore entitled to use the name Certified Technology Specialist and the CTS® designation.

Effective Date

June 5, 2018

Date of Expiration

June 30, 2021

Certification Number

1343333

Jeremy Caldera, CTS-D, CTS-I
Chair, AVIXA independent
Certification Committee



The AVIXA Certified Technology Specialist certification is accredited by the American National Standards Institute (ANSI) under the International Standard ISO/IEC 17024:2012 Standard General Requirements for Bodies Operating Certification Schemes of Persons program.



Certified Technology Specialist Design

Craig Brickner

has been examined and has demonstrated competence in all technical aspects of a Certified Technology Specialist™-Design, has met the requirements of the InfoComm independent Certification Committee necessary for professional competency, is in good standing in the Directory of Certified Technology Specialists, has agreed to abide by the CTS Code of Ethics and Conduct, and is therefore entitled to use the name Certified Technology Specialist-Design and the CTS®-D designation.

Effective Date

December 06, 2004

Date of Expiration

December 31, 2019

Certification Number

2091829

Jeremy Caldera, CTS-D, CTS-I
Chair, InfoComm independent
Certification Committee



infoComm
INTERNATIONAL®



The InfoComm Certified Technology Specialist certification is accredited by the American National Standards Institute (ANSI) under the International Standard ISO/IEC 17024:2012 Standard General Requirements for Bodies Operating Certification Schemes of Persons program.



DMC-E

DIGITAL MEDIA CERTIFIED ENGINEER

This certifies that

ANTHONY LIGA

has successfully completed the
requirements of the
Crestron DigitalMedia™ certification program
and is hereby awarded the title of

DigitalMedia Certified Engineer

March 7 – 9, 2012

E-104-120309-3020

Date

Certification Number

Brad Drew

Authorized Signature



This certifies that

CRAIG BRICKNER

has successfully completed

the requirements of the **Crestron DigitalMedia™**
Networking DM-NVX-N Certification Program.

11/16/2018

Date

A handwritten signature in black ink, appearing to read "Michael D. Farabee".

Authorized Signature



This certifies that

MICHAEL BACK

has successfully completed

the requirements of the **Crestron DigitalMedia™**
Networking DM-NVX-N Certification Program.

11/16/2018

Date

A handwritten signature in black ink, appearing to read "Michael Back".

Authorized Signature



This certifies that

CRAIG BRICKNER

has successfully completed

NVX Design and Application (DM-NVX)

10/30/2018

Date

A handwritten signature in dark ink, appearing to read "Michael H. Farwell".

Authorized Signature



This certifies that

MICHAEL BACK

has successfully completed

NVX Design and Application (DM-NVX)

10/30/2018

Date

A handwritten signature in dark ink, appearing to read "Michael H. Farwell".

Authorized Signature



Professional Conferencing Products Technical Specialist

Proudly Presented To:

Anthony Liga

For the successful completion of the requirements of ClearOne University's
Professional Conferencing Products Technical Specialist Course

September 19, 2012

yDxw30Jncl



A handwritten signature in dark ink, appearing to read 'Zeynep Hakimoğlu'.

Zeynep Hakimoğlu, Chief Executive Officer



Biamp Education Experience

TESIRAFORTÉ

BIAMP SYSTEMS CERTIFIES THAT

Jay Palmer

HAS SUCCESSFULLY COMPLETED ALL REQUIREMENTS OF
BIAMP'S TesiraFORTÉ TRAINING COURSE
ON THIS DATE OF

24 June 2017

RASHID SKAF
PRESIDENT, CHIEF EXECUTIVE
OFFICER AND CO-CHAIRMAN

biamp.

KILEY HENNER
DIRECTOR OF
CUSTOMER EXPERIENCE

AVP - Projects Completed & References List as of 11/01/19



PROJECTS COMPLETED & REFERENCES LIST : Please list your company's recent projects, from the past **THREE (3) YEARS**, including Dates and Reference contacts.

Project Name:	Sarasota Manatee Airport Authority Boardroom Renovation	Project Name:	Atlanta Braves Academy Building AV
Date Completed:	10/1/2019	Date Completed:	Estimated 1/15/20
Type of Work Performed:	Audio Visual Installation	Type of Work Performed:	Audio Visual Installation Design/Build (DB)
Contract Amount:	\$120,000.00	Contract Amount:	\$215,000.00
General Contractor:	Magnum Builders	General Contractor:	Tandem
GC Contact Name:	Clint Riley	GC Contact Name:	Donnie Siegert
GC Contact Phone Number:	941-204-8942	GC Contact Phone Number:	941-504-1097
Project Name:	Charlotte County Sheriff's District 3 Headquarters	Project Name:	Legacy Hotel at IMG
Date Completed:	Estimated 2/1/20	Date Completed:	11/1/2018
Type of Work Performed:	Low Voltage Structured Cabling	Type of Work Performed:	Audio Visual Installation Design/Build (DB)
Contract Amount:	\$100,000.00	Contract Amount:	\$160,000.00
General Contractor:	Wharton Smith	General Contractor:	Tandem
GC Contact Name:	Caryn Huff	GC Contact Name:	Donnie Siegert
GC Contact Phone Number:	813-240-4165	GC Contact Phone Number:	941-504-1097
Project Name:	Selby Gardens Parkwide Audio Paging System	Project Name:	IMG Dorm Courtyard
Date Completed:	12/15/2019	Date Completed:	8/1/2018
Type of Work Performed:	Audio Visual Installation Design/Build (DB)	Type of Work Performed:	Audio Visual Installation Design/Build (DB)
Contract Amount:	\$130,000.00	Contract Amount:	\$85,000.00
General Contractor:	Owner Vendor	General Contractor:	Tandem
GC Contact Name:	Mark Elliott	GC Contact Name:	Donnie Siegert
GC Contact Phone Number:	941-376-0271	GC Contact Phone Number:	941-504-1097
Project Name:	Stryker Orthopedics New Tampa Operations Center	Project Name:	North County & Ann Dever Regional Parks
Date Completed:	12/1/2017	Date Completed:	8/1/2019
Type of Work Performed:	Audio Visual, CCTV & Access Control Installation (DB)	Type of Work Performed:	Audio Visual Installation Design/Build (DB)
Contract Amount:	\$475,000.00	Contract Amount:	\$160,000.00
General Contractor:	Owner Vendor	General Contractor:	Tandem
GC Contact Name:	Melissa Paneso-Rodriguez	GC Contact Name:	Matthew Sims & Jodi Crabtree
GC Contact Phone Number:	813-735-9395	GC Contact Phone Number:	941-248-3045 & 941-400-1091



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

9/5/2019

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER RTI Insurance Services of Florida, Inc. 6371 Business Blvd Suite 200 Sarasota FL 34240	CONTACT NAME: James Abelson PHONE (A/C, No, Ext): 941-487-4022 E-MAIL ADDRESS: James@trustrti.com	FAX (A/C, No): 941-328-6711
INSURED AUDIO VIDEO PARTNERS, LLC 6301 Porter Road, Ste #6 Sarasota FL 34240	AUDIO-2	INSURER(S) AFFORDING COVERAGE INSURER A : Zenith Insurance Company INSURER B : Ohio Casualty Insurance Co. INSURER C : Ohio Security Insurance Company INSURER D : INSURER E : INSURER F :
		NAIC # 13269 24074 24082

COVERAGES

CERTIFICATE NUMBER: 1130115941

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL SUBR INSD WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
C	☒ COMMERCIAL GENERAL LIABILITY ☐ CLAIMS-MADE ☒ OCCUR GEN'L AGGREGATE LIM APPLIES PER: ☒ POLICY ☐ PRO JEC ☐ LOC OTHER:		BKS58206476	9/20/2019	9/20/2020	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 300,000 MED EXP (Any one person) \$ 15,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000 \$
C	AUTOMOBILE LIABILITY ANY AUTO ALL OWNED AUTOS HIRED AUTOS SCHEDULED AUTOS NON-OWNED AUTOS		BAS58206476	9/20/2019	9/20/2020	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
B	☒ UMBRELLA LIAB ☒ OCCUR EXCESS LIAB ☐ CLAIMS-MADE DED ☒ RETENTION \$ 10,000		USO58206476	9/20/2019	9/20/2020	EACH OCCURRENCE \$ 2,000,000 AGGREGATE \$ \$
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N ☐ N/A	Z133715403	9/20/2019	9/20/2020	☒ PER STATUTE ☐ OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
C	Property Section		BKS58206476	9/20/2019	9/20/2020	Contents 102,000

DESCRIPTION OF OPERATION / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

P.J. Hayes, Inc., d/b/a Tandem Construction is named as an additional insured with respect to work performed by the Named Insured for the "Braves Academy" project, including Completed Operations per Additional Insured form CG 20 10 & CG 20 37 (07/04 Edition). Additional Insured applies to General Liability.

Job: Braves Academy
18800 S West Villages Parkway
Venice, FL 34293

CERTIFICATE HOLDER

CANCELLATION

P.J. Hayes, Inc. d/b/a Tandem Construction
5391 Lakewood Ranch Blvd. N,
Suite 200
Sarasota FL 34240

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

© 1988-2014 ACORD CORPORATION. All rights reserved.

SUBMITTAL SIGNATURE FORM

The signature below is a guarantee that the Proposer shall not withdraw his/her Proposal for a period of **ninety (90) days after the scheduled Proposal due date. If notified of the acceptance of the Proposer's submittal, the undersigned agrees to accept the form of contract designated in this RFP by the City** for the stated compensation in the form as prescribed by the City.

The undersigned further certifies that he/she has read the Request for Quotation, Terms and Conditions, Insurance Requirements and any other documentation relating to this request and this quotation is submitted with full knowledge and understanding of the requirements and time constraints noted herein.

As addenda are considered binding as if contained in the original specifications, it is critical that the contractor acknowledge receipt of same. The submittal may be considered void if receipt of an addendum is not acknowledged.

Addendum No. 1 Dated 11/18/19 Addendum No. 2 Dated 11/19/19
Addendum No. _____ Dated _____ Addendum No. _____ Dated _____

Company Information

Type of Organization (Please Check One):

Individual Ownership _____ Joint Venture _____ LLC/LLP ☒
Partnership _____ Corporation _____ OTHER _____

Federal Identification Number: 27-0880173

Is this a Florida Corporation: ☒ Yes or ☐ No

If not a Florida Corporation,

In what state was it created: _____

Name as spelled in that State: _____

State of Florida Department of State Certificate of Authority Document No.: L09000085961 Respondent shall submit proof that it is authorized to do business in the State of Florida unless registration is not required by law.

Does it use a registered fictitious name: ☐ Yes or ☒ No

DBA (if any): _____

SUBMITTAL SIGNATURE FORM (CONTINUED)

Company Name Audio Video Partners, LLC

941-932-8157

Telephone #

E-Mail

Fax #

6301 Porter Road, STE 6, Sarasota, FL 34240
Mailing Address

SAME

Location Address

SAME

City

State

Zip Code

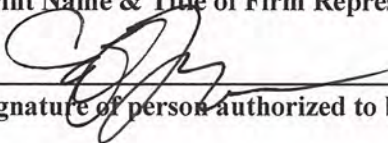
Telephone #

E-mail

Fax #

941-220-5277

Kevin Tippen, Owner
Print Name & Title of Firm Representative


Signature of person authorized to bind the company

Date 11/20/19

Do you accept Visa as payment for goods/services?

☒ YES ☐ NO

REFERENCES - CLIENT LIST

SUMMARY EXPERIENCE/QUALIFICATIONS/CLIENT LIST (List similar projects, with completion dates showing experience)

(At least three (3) in the past three (3) years).

1. Project Location: _____

Name of Contact Person: _____ Telephone # _____

Project Description: _____

Total Project Amount: \$ _____ Start Date: _____ Completion Date: _____

2. Project Location: _____

Name of Contact Person: _____ Telephone # _____

Project Description: _____

Total Project Amount: \$ _____ Start Date: _____ Completion Date: _____

3. Project Location: _____

Name of Contact Person: _____ Telephone # _____

Project Description: _____

Total Project Amount: \$ _____ Start Date: _____ Completion Date: _____

PROPOSERS NAME _____

* SEE ATTACHED AVP REFERENCES LIST

"LOCAL PREFERENCE" DETERMINATION

The following questions will help you determine local preference for your company.

Please answer questions 1 through 4 **FIRST**. If you answer **NO** to any questions 1 through 4, local preference does **NOT** apply.

ONLY if you answer **YES** to questions 1 through 4, may you proceed to question 5.

If you answer **YES** to any questions 5 and 6, local preference applies.

If you are unsure of how to answer any questions, please contact the City of Venice's Purchasing Department at 941-486-2626.

Questions 1 – 4

1. Has your company paid a local business tax either to Sarasota, DeSoto or Charlotte County (Manatee County does not currently have a local business tax) authorizing your company to provide goods or services described in this solicitation?

YES ☒ If "yes", proceed to question 2.

NO ☐ If "no", **STOP, local preference does not apply.**

* If the name on the local business tax receipt is not the same as the name on the bid/solicitation submittal, local preference does not apply.

2. Does your company maintain a permanent physical business address located within the limits of Sarasota, Manatee, DeSoto or Charlotte County from which your company operates or performs business?

YES ☒ If "yes", proceed to question 3.

NO ☐ If "no", **STOP, local preference does not apply.**

3. Does your company's local business office (identified in question 2) have a least one full time employee?

YES ☒ If "yes", proceed to question 4.

NO ☐ If "no", **STOP, local preference does not apply.**

4. Do at least fifty percent (50%) of your company's employees who are based in the local business location (identified in question 2) reside within Sarasota, Manatee, DeSoto or Charlotte County?

YES ☒ If "yes", proceed to question 5.

NO ☐ If "no", **STOP, local preference does not apply.**

Questions 5 – 6

5. Is your company's local business office (identified in question 2) the primary location (headquarters) of your company?

YES ☒ If "yes", STOP, local preference applies.
NO ☐ If "no", proceed to question 6.

6. If the local business office (identified in question 2) is not the primary location of your company, are at least ten percent (10%) of your company's entire full-time employees based at the local office location AND does at least one corporate officer, managing partner or principal owner of your company reside in Sarasota, Manatee, DeSoto or Charlotte County?

YES ☐ If "yes", STOP, local preference applies.
NO ☐ If "no", local preference does not apply.

N/A

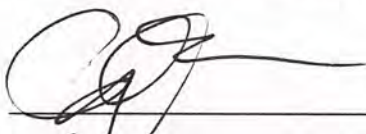
PUBLIC ENTITY CRIME INFORMATION

A person or affiliate who has been placed on the State of Florida's convicted vendor list following a conviction for a public entity crime may not submit an RFP proposal on a contract to provide any goods or services to a public entity, may not submit a response on a contract with a public entity for services in the construction or repair of a public building or public work, may not submit bids on leases of real property to a public entity, may not be awarded or perform work as a Contractor, supplier, Sub-Contractor, or Contractor under a contract with any public entity, and may not transact business with any public entity in excess of the threshold amount provided in **Section 2876.017, for CATEGORY TWO for a period of 36 months from the date of being placed on the convicted vendor list.**

I, Kevin Tippen, being an authorized representative of the firm of Audio Video Partners, LLC, located at City: Sarasota State: Florida Zip: 34240, have read and understand the contents of the Public Entity

Crime Information and of this formal RFP package, hereby submit our proposal accordingly.

Signature: _____



Phone: _____

941-932-8157

Date: _____

11/20/19

Fax: _____

941-220-5277

Federal ID#: _____

27-0880173

DRUG FREE WORKPLACE

Preference shall be given to business with drug-free workplace programs. Whenever two or more RFPs, which are equal with qualifications and service, are received by the City for the procurement of commodities or contractual services, an RFP received from a business that certifies that it has implemented a drug-free workplace program shall be given preference in the award process. In order to have a drug-free workplace program, your firm shall:

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the action that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any programs, and the penalties that may be imposed upon employees for drug abuse violations.
3. Give each employee engaged in providing the commodities or contractual services that are under an RFP, a copy of the statement specified in subsection (1).
4. In the statement specified in subsection (1), notify the employees that as a condition of working on the commodities or contractual services that are under RFP, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by an employee who is so convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign the statement, I certify that this firm complies fully with the above requirements.

Concur _____



Variance _____

Contractor's Signature _____

Date _____

11/20/19

INDEMNIFICATION/HOLD HARMLESS

The elected firm shall indemnify and hold harmless the City and its officers and employees from liabilities, damages, losses, and costs, including, but not limited to, reasonable attorneys' fees, to the extent caused by the negligence, recklessness, or intentionally wrongful conduct of the elected firm and other persons employed or utilized by the elected firm in the performance of the contract.

I, Kevin Tippen, being an authorized representative of the firm of Audio Video Partners, LLC located at City Sarasota, State Florida, Zip Code 34240 Phone: 941-932-8157 Fax: 941-220-5277. Having read and understood the contents above, hereby submit accordingly as of this Date, November 22, 2019.

Kevin Tippen
Please Print Name

[Signature]
Signature

This signed document shall remain in effect for a period of one (1) year from the date of signature or for the contract period, whichever is longer.

CERTIFICATION REGARDING DEBARMENTS, SUSPENSION, INELIGIBILITY AND VOLUNTARY EXCLUSION-LOWER TIER FEDERALLY FUNDED TRANSACTIONS STATE OF FLORIDA GRANT ASSISTANCE PURSUANT TO AMERICAN RECOVERY AND REINVESTMENT ACT UNITED STATES DEPARTMENT OF ENERGY AWARDS

1. The undersigned hereby certifies that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency.
2. The undersigned also certifies that it and its principals:
 - a. Have not within a three-year period preceding this certification been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State or local) transaction or contract under a public transaction; violation of Federal or State anti-trust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property.
 - b. Are not presently indicted for or otherwise criminally or civilly charged by a governmental entity (Federal, State or local) with commission of any of the offenses enumerated in paragraph 2.(a) of this Certification; and (b) Have not within a three-year period preceding this certification had one or more public transactions (Federal, State or Local) terminated for cause or default.
3. Where the undersigned is unable to certify to any of the statements in this certification, an explanation shall be attached to this certification.

Dated this 20th day of November, 2019.

By: [Signature]
Authorized Signature

Kerin Tippen, Owner
Typed Name of Title

Audio Video Partners, LLC
Recipient's Firm Name

6301 Porter Road, STE 6
Street Address

Sarasota, FL 34240
City/State/Zip Code

CONFLICT/NON CONFLICT OF INTEREST AND LITIGATION STATEMENT

CHECK ONE

☒ To the best of our knowledge, the undersigned firm has no potential conflicts of interest due to any other clients, contracts, or property interest for this project.

OR

☐ The undersigned firm, by attachment to this form, submits information which may be a potential conflict of interest due to other clients, contracts, or property interest for this project.

LITIGATION STATEMENT

IN FLORIDA ONLY, JUDGMENTS AGAINST THE FIRM, AND SUITS AGAINST CITY OF VENICE. INCLUDE ACTIONS AGAINST THE FIRM BY OR AGAINST ANY LOCAL, STATE, OR FEDERAL REGULATORY AGENCY.

CHECK ONE

☒ The undersigned firm has had no litigation adjudicated against the firm on any projects in the last five (5) years and has filed no litigation against City of Venice in the last five (5) years.

OR

☐ The undersigned firm, BY ATTACHMENT TO THIS FORM, submits a summary and disposition of individual cases of litigation in Florida adjudicated against the firm during the past five (5) years; all legal actions against City of Venice during the past five (5) years; and actions by or against any Federal, State and local agency during the past five (5) years.

Company Name:

Audio Video Partners, LLC

Authorized Signature:

[Signature]

Name (print or type):

Ken Tippin

Title:

Owner

Failure to check the appropriate blocks above may result in disqualification of your proposal. Failure to provide documentation of a possible conflict of interest, or a summary of past litigation, may result in disqualification of your proposal. Should additional information regarding the above items come to the attention of City of Venice after award, the awarded contract shall be subject to immediate termination.

NON-COLLUSION AFFIDAVIT

State of Florida
County of Sarasota

being first duly sworn, deposes and says that:

1. He/she is the Agent of Audio Video Partners, LLC the Proposer that has submitted the attached Proposal;
2. He/she is fully informed respecting the preparation and contents of the attached Proposal and of all pertinent circumstances respecting such Proposal;
3. Such Proposal is genuine and is not a collusive or sham Proposal;
4. Neither the said Proposer nor any of its officers, partners, owners, agents, representatives, employees or parties in interest, including this affiant, have in any way colluded, conspired, connived or agreed, directly or indirectly, with any other Proposer, firm, or person to submit a collusive or sham Proposal in connection with the Work for which the attached Proposal has been submitted; or have in any manner, directly or indirectly sought by agreement or collusion, or have in any manner, directly or indirectly, sought by agreement or collusion, or communication or conference with any Proposer, firm, or person to fix the price or prices in the attached Proposal or of any other Proposer, or to fix any overhead, profit, or cost elements of the Proposal price or the Proposal price of any other Proposer, or to secure through any collusion, conspiracy, connivance, or unlawful agreement any advantage against (Recipient), or any person interested in the proposal Work.

Signed, sealed and delivered in the presence of:

Kevin Tippen



By: Tony Liga

(Printed Name)

Commercial Acct. Mgr
(Title)

ACKNOWLEDGEMENT

State of FL

County of Sarasota

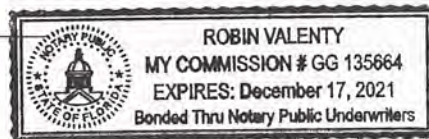
On this the 20 day of Nov, 2019, before me, the undersigned Notary Public of the State of FL, personally appeared Kevin Tippen and (Names of individual(s) who appeared before Notary) whose name(s) in/are subscribed to within instrument, and he/she/they acknowledge that he/she/they executed it.

Robin Valenty
NOTARY PUBLIC, STATE OF FLORIDA

NOTARY PUBLIC

SEAL OF OFFICE:

(Name of Notary Public: Print, stamp, or type as commissioned)



☒ Personally known to me, or ☐ Produced Identification: _____ ☐ DID take an oath, or ☐ DID NOT take an oath