



MEMORANDUM

City of Venice

Public Works Department

TO: Ed Lavalley, City Manager

FROM: Travis Hout, Fleet and Facilities Manager

THROUGH: James R. Clinch PE, Director of Public Works and Asset Management

DATE: December 19, 2019

COUNCIL APPROVAL: Yes

MEETING DATE: January 14th 2019

STRATEGIC PLAN GOAL: Provide Efficient, Responsive Government with High Quality Services

SUBJECT: Approval of purchase for Solid Waste / Recycling vehicles.

Background:

During the fiscal 20 CIP budget, Solid Waste was approved for the purchase of (4) four Solid Waste units. The quotes and purchase request on the units are within the budgeted amount approved during the budget process, and using vendors through completely bid cooperative contracts through the Florida Sheriffs Association (FSA) and Sourcewell formerly National Joint Powers Alliance (NJPA) which meet the city's procurement requirements.

The intent is to provide newer, safer, reliable, and more efficient units for the department. Most of the units will also have automated collection abilities which will increase collection efficiency.

The purchase of these units are in line with the strategic direction of the department and will become vital pieces of equipment. Three units will be purchased through Rush Trucks of Tampa from FSA Contract # 18-VEH16.0 Spec#16. Two (2) of the these units will be equipped with Wittke frontloaders, and one (1) unit will have a Galbreath roll-off. The one (1) EZ-Pack frontloader unit will be purchased from Kenworth of Central Florida from the Sourcewell/NJPA contract.

City Council approval is required as the total purchase from each vendor is greater than \$150,000, however the unit costs are within the appropriated budget amounts.

Requested Action:

Approval to purchase three (3) units from Rush Truck Center in the total amount of \$878,455.66, and purchase one (1) unit from Kenworth Of Central Florida in the amount of \$350,573.00 from the Departments Fleet Fund.

City Attorney Review/Approved: No

Risk Management Review: No

Finance Department Review/Approved: Yes

Funds Availability (account number): Fleet Fund – 505-0940-534. 64-00

ORIGINAL(S) ATTACHED: N/A

Cc: Peter Boers, Procurement Manager



Tampa FL
8111 East Adamo Dr.
Tampa, FL 33619
800-575-7383

Customer Proposal Letter

City of Venice
221 S. Seaboard Ave.
Venice, FL 34285
(941) 486-2422

Travis Hout, thank you for the opportunity to earn your business. We look forward to working with you on your business needs. Please accept the following proposal.

VEHICLE

Make Peterbilt Model 520 Year 2020 Stock Number To Be Determined
Additional Vehicle and Accessories Description To be delivered on or about

Florida Sheriffs Bid 18-VEH16.0 Spec #16 FSA Fees Included
2019 Peterbilt 520 RollOff 66K GVWR

Quantity	1	Total
Truck Price per Unit	\$203,846.46	\$203,846.46
F.E.T. (Factory & Dealer Paid)	\$0.00	\$0.00
Net Sales Price	\$203,846.46	\$203,846.46
Optional Extended Warranty(ies)		
State Sales Tax		
Dealer Fee		
Administration Fee		
Vehicle Inventory Tax		
Additional Taxes		
Tire Recycling Program	\$10.00	\$10.00
Battery Disposal Fee	\$4.50	\$4.50
Out of State Vehicle Fee		
Rebate(s)		
Total Sales Price (Including Rebate(s))	\$203,860.96	\$203,860.96
Trade Allowance (see DISCLAIMER Below)		\$0.00

Sales Representative

Paul Canadine

Purchaser

signature

printed name

signature

printed name

Accepted by Sales Manager or
General Manager

title

date

signature

printed name

Quote good until 1/30/2020

Note: The above Customer Proposal is a quotation only. Sale terms subject to approval of Sales Manager of Dealer.

DISCLAIMER: Any order based on this Proposal subject to Customer executing Dealer's standard form Retail Purchase Order incorporating above terms. Any documentary fees, state tax, title, registration and license fees subject to adjustment and change. Actual F.E.T. to be paid by Dealer, subject to adjustment. Any F.E.T. variance will be responsibility of Dealer. Manufacturer has reserved the right to change the price to Dealer of any vehicle not currently in Dealer's stock, without notice to Dealer. If Quoted Vehicle(s) not currently in Dealer's stock, Dealer reserves right to change Quotation Total to reflect any price increases from Manufacturer. This Proposal is based upon Dealer's current and expected inventory, which is subject to change. Dealer not obligated to retain any specific vehicles in stock, nor maintain any specific inventory level. Dealer shall not be obligated to fulfill Proposal in event quoted vehicle(s) not in stock or available within requested delivery schedule at time Proposal accepted. Dealer shall not be liable for any delay in providing or inability to provide Quoted Vehicle(s), where such inability or delay is due, in whole or in part, to any cause beyond the reasonable control of Dealer or is without the gross negligence or intended misconduct of Dealer. Above listed Trade Value based upon current appraisal of Trade Vehicle(s). Dealer may adjust Trade Value of Trade Vehicle(s) to reflect changes in condition and/or mileage of Trade Vehicle(s) between date of current appraisal and acceptance of this Proposal by Customer.



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Travis Hout, thank you for the opportunity to earn your business. We look forward to working with you on your business needs. Please accept the following proposal.

VEHICLE

Make Peterbilt Model 520 Year 2020 Stock Number To Be Determined
Additional Vehicle and Accessories Description To be delivered on or about

Florida Sheriffs Bld 18-VEH16.0 Spec #16 FSA Fees Included
2020 Peterbilt 520 Front Loader 66K GVWR

Quantity	1	Total
Truck Price per Unit	\$337,282.85	\$337,282.85
F.E.T. (Factory & Dealer Paid)	\$0.00	\$0.00
Net Sales Price	\$337,282.85	\$337,282.85
Optional Extended Warranty(ies)		
State Sales Tax		
Dealer Fee		
Administration Fee		
Vehicle Inventory Tax		
Additional Taxes		
Tire Recycling Program	\$10.00	\$10.00
Battery Disposal Fee	\$4.50	\$4.50
Out of State Vehicle Fee		
Rebate(s)		
Total Sales Price (Including Rebate(s))	\$337,297.35	\$337,297.35
Trade Allowance (see DISCLAIMER Below)	XL	\$0.00

Sales Representative

Paul Canadine

Purchaser

signature

printed name

signature

printed name

Accepted by Sales Manager or
General Manager

title

date

signature

printed name

Quote good until 1/31/2020

Note: The above Customer Proposal is a quotation only. Sale terms subject to approval of Sales Manager of Dealer.

DISCLAIMER: Any order based on this Proposal subject to Customer executing Dealer's standard form Retail Purchase Order incorporating above terms. Any documentary fees, state tax, title, registration and license fees subject to adjustment and change. Actual F.E.T. to be paid by Dealer, subject to adjustment. Any F.E.T. variance will be responsibility of Dealer. Manufacturer has reserved the right to change the price to Dealer of any vehicle not currently in Dealer's stock, without notice to Dealer. If Quoted Vehicle(s) not currently in Dealer's stock, Dealer reserves right to change Quotation Total to reflect any price increases from Manufacturer. This Proposal is based upon Dealer's current and expected inventory, which is subject to change. Dealer not obligated to retain any specific vehicles in stock, nor maintain any specific inventory level. Dealer shall not be obligated to fulfill Proposal in event quoted vehicle(s) not in stock or available within requested delivery schedule at time Proposal accepted. Dealer shall not be liable for any delay in providing or inability to provide Quoted Vehicle(s), where such inability or delay is due, in whole or in part, to any cause beyond the reasonable control of Dealer or is without the gross negligence or intended misconduct of Dealer. Above listed Trade Value based upon current appraisal of Trade Vehicle(s). Dealer may adjust Trade Value of Trade Vehicle(s) to reflect changes in condition and/or mileage of Trade Vehicle(s) between date of current appraisal and acceptance of this Proposal by Customer.

December 5, 2019



KWCF
KENTWORTH OF CENTRAL FLORIDA

1800 N. Orange Blossom Trail
Orlando, FL 32804
352-427-5462 Cell
Mike Crawford

City of Venice
Venice, FL 34285
941-882-7673
Prepared for: Travis Hout

Florida Sheriffs Association


FSA18-VEH16.0

Extension

Spec # 16 - 60,000lb GVW Truck

(1) Autocar ACX

E-Z Pack Front Loader

Code	Bid Specification - Options	FSA18 Pricing	Qty x 2 Pricing
Base Specification	2020 Autocar ACX chassis	\$ 161,920.00	\$ 323,840.00
FSA18 Extension	PPI 4.1% increase on Base Chassis Price for FSA18 Extension	\$ 6,639.00	\$ 13,278.00
317001/317007	Prep for constant Mesh PTO	\$ 342.00	\$ 684.00
64k/GVW	64,000 lb GVW Package	\$ 4,670.00	\$ 9,340.00
bodyaccom	Body Accommodation Pkg	\$ 1,147.00	\$ 2,294.00
404220	Double Frame	\$ 1,667.00	\$ 3,334.00
9050017/9310041	425/R-22.5 front tires wheels	\$ 405.00	\$ 810.00
7610001	Refuse Brakes 16.5"x8.62"	\$ 293.00	\$ 586.00
5000004	ACX Dual Drive Right Stand up Drive	\$ 8,278.00	\$ 16,556.00
EZ.FEL	E-Z Pack Hercules 40yd FEL Refuse Body	\$ 113,959.00	\$ 227,918.00
	W Curotto Controls add \$14,139	\$ 14,139.00	\$ 28,278.00
05UNP	Unpub body Options to meet Venice Specs at cost see Quote E794	\$ 41,336.00	\$ 82,672.00
5140001	Cab Guard	\$ 357.00	\$ 714.00
661002	Cab Tilt Air Assist	\$ 279.00	\$ 558.00
Discount	3% Discount on base Autocar Chassis From KWCF for Venice	\$ (4,858.00)	\$ (9,716.00)
<div style="display: flex; justify-content: space-around; align-items: center;">  <div> <p>FSA AWARDED CONTRACT</p> <p>flsheriffs.org 850-877-2165 cpp@flsheriffs.org</p> </div> </div>			
Note: All Options	Include Florida Sheriffs Admin Fee		
Reference:	Autocar Quote ID: Q0036615		
	E-Z Pack Estimate E794		
Total Price		\$ 350,573.00	\$701,146.00