

VENICE PIER GROUP INC.

December 7, 2018

Venice City Council & City Manager
401 West Venice Ave.
Venice, FL 34285

Dear City Council & City Manager:

During the devastating red tide outbreak which impacted our area this year, we did our best to mitigate the financial losses felt by our staff. The result was an expense impact from July 1 – October 31, 2018 on our organization of approximately \$ 65,500 and was comprised as follows with the benefits going only to Sharky's and Fins non-salary restaurant employees

- 1) There was an employee wage guarantee of \$ 30 per shift when called off and \$ 50 tip guarantee, as well as a 3 hour minimum payment for all non-salaried positions.
Total Cost = \$ 7,000
- 2) Full health insurance costs were paid for all enrolled restaurant employees for a two week period. Total Cost = \$ 13,100
- 3) VPG covered the cost of health insurance due from employees not working enough hours to meet insurance requirements. Total Cost = \$ 34,500
- 4) Paid \$ 100 each to non-salary restaurant employee in one pay period to assist with lost wages. Total Cost = \$ 10,900

Even with the items listed above which were done in an effort to help support and retain our local staff, we still lost 79 employees during this period.

Our records show that our gross revenue had also been substantially reduced during this period, with a total loss of sales of approximately \$ 588,000 or 19% from June 22 – October 31, 2018 due to the red tide event.

After review and negotiation with the City Manager and in the spirit of the rent abatement paragraph of the lease agreement dated December 17, 2008, section 24 c), between the City of Venice and Venice Pier Group, we are asking for an adjustment of 4 months of base rent equal to \$ 39,120.68. This will be deducted from the rent payment made in March 2019.

Please feel free to contact us if you have any further questions on this matter. Thank you for all you do for our City.

Sincerely,



Michael V. Pachota & Justin Pachota
President & Vice President
Venice Pier Group Inc.
941-484-7362