

Awarded Contracts



National Auto Fleet Group - Vehicles
Cars, Trucks, Vans, SUVs & Other Vehicles
#120716-NAF
Maturity Date: 01/17/2021



National Cooperative Leasing
Leasing and Financing
#032615-NCL
Maturity Date: 04/09/2020

Contract Documents:

Vehicles, Cars, Vans, SUVs, and Light Trucks with Related Equipment, Accessories, and Services

Contract #120716-NAF
Effective 01/17/2017 - 01/17/2021

More information here.

Pricing Information:

The pricing for this award is customized for the member factoring in product mix, volume discounts, market prices and more. Please contact the vendor for a customized price quote. **More information here.**

Sourcewell contract 120716-NAF gives access to the following types of goods and services:

- Passenger Cars & Light Duty Trucks
 - Chevrolet
 - Ford
 - Nissan
 - Honda
 - Toyota

Additional information can be found on the vendor-provided, non-government website at:

www.nationalautofleetgroup.com

[Learn More](#)

Contract Documents:

Leasing and Financing Solutions with Related Services

Contract #032615-NCL
Effective 04/09/2015 - 04/09/2020

More information here.

Pricing Information:

The pricing for this award is customized for the member factoring in product mix, volume discounts, market prices and more. Please contact the vendor for a customized price quote.

[PO Only Form](#) (Appendix A). **More information here.**

Products & Services

Sourcewell contract 032615-NCL gives access to the following types of goods and services:

- Capture the Federal Tax Credit for electric vehicles
- \$0 Down. Pay only the license and registration fees at time of delivery
- No Security Deposit
- 3, 4 or 5 year terms available
- Return the vehicle and walk away at lease end OR purchase the vehicle for its fair market value
- Non-appropriation language provided

Additional information can be found on the vendor-provided, non-government website at: www.nationalcooperativeleasing.com

[Learn More](#)

Awarded Contracts



ChargePoint
Electric Vehicle Supply Equipment

#051017-CPI
Maturity Date: 07/25/2021



AeroVironment
Electric Vehicle Supply Equipment

#051017-AEV
Maturity Date: 07/25/2021

Contract Documents:

Electric Vehicle Supply Equipment and Related Services
Contract #051017-CPI
Effective 07/25/2017 - 07/25/2021
More information here.

Pricing Information:

Pricing for this contract is provided at a discount off current year MSRP.
For additional information, contact your local distributor.
More information here.

Products & Services

Sourcewell contract 051017-CPI gives access to the following types of goods and services:

- Level 2 and DC fast charging stations for electric vehicles
- Network services
- Maintenance plans and accessories

Vendor Contact Information

To purchase off this contract or for questions regarding products and pricing, please contact:

Spencer Crim

Phone: 408-370-3802

Email:

spencer.crim@chargepoint.com

Learn More

Contract Documents:

Electric vehicle supply equipment and related services
Contract #051017-AEV
Effective 07/25/2017 - 07/25/2021
More information here.

Pricing Information:

Pricing for this contract is provided at a discount off current year MSRP. For additional information, contact your local distributor.
More information here.

Products & Services

Sourcewell contract 051017-AEV gives access to the following types of goods and services:

- EVSE
- Electric Vehicle Supply Equipment
- Charging Solutions
- TurboCord
- EVSE-RS
- TurboDock
- Dual Pedestal
- EVSE-DX
- EV Charging Hardware
- EV Charging Installation
- Level 1 & Level 2 Charging Stations

Learn More

Awarded Contracts



Greenlots
Electric Vehicle Supply Equipment
#051017-ZSI
Maturity Date: 07/25/2021



LilyPad EV
Electric Vehicle Supply Equipment
#051017-LPE
Maturity Date: 07/25/2021

Contract Documents:

Electric Vehicle Supply Equipment and Related Services

Contract #051017-ZSI
Effective 07/25/2017 - 07/25/2021

More information here.

Pricing Information:

Pricing for this contract is provided at a discount off current year MSRP. For additional information, contact your local distributor.

More information here.

Products & Services

Sourcewell contract 051017-ZSI gives access to the following types of goods and services:

- EVSE
- Software Installation
- Energy Storage, Fleet, & Load Management Services

Vendor Contact Information

To purchase off this contract or for questions regarding products and pricing, please contact:

Jordan Baroody

Phone: 310-256-2183

Email: jbaroody@greenlots.com

Contract Documents:

Electric Vehicle Supply Equipment and Related Services

Contract #051017-LPE
Effective 07/25/2017 - 07/25/2021

More information here.

Pricing Information:

Pricing for this contract is provided at a discount off current year MSRP. For additional information, contact your local distributor.

More information here.

Products & Services

Sourcewell contract 051017-LPE gives access to the following types of goods and services:

- Electric Vehicle Charging Stations
- Planning, Sales, Installation, and Maintenance

Vendor Contact Information

To purchase off this contract or for questions regarding products and pricing, please contact:

Keith Anderson

Phone: 913-269-2453

Email: keith.anderson@lilypadev.com

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Awarded Contracts



Contract Documents:

Electric Vehicle Supply Equipment and Related Services

Contract #051017-SIE

Effective 07/25/2017 - 07/25/2021

More information here.

Pricing Information:

The products, services and accessories included under this award are generally combined to create a member solution. Please contact your local distributor for a customized price quote.

More information here.

Products & Services

Sourcewell contract 051017-SIE gives access to the following types of goods and services:

- VersiCharge EV charging portfolio
- Commercial Chargers
- Basic Chargers
- Wall-mounted Solutions
- Billing-Enabled
- Cloud-Connected Chargers

Vendor Contact Information

To purchase off this contract or for questions regarding products and pricing, please contact:

Celia Dayagi

Phone: 404-860-4842

Email: celia.dayagi@siemens.com

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Vehicle Pricing Through Sourcewell

CLIMATE MAYORS EV PROCUREMENT PRICES*

Model Year	Brand Name	Model Code	MSRP	Sourcewell Price (Climate Mayors)	Purchase Saving	Lease Price**
2019	Chevrolet Volt	1RF68	\$34,395.00	\$ 32,421.00	\$1,974.00	
	Option: PDC Package		\$1,660.00	\$ 1,560.00	\$100.00	
2019	Chevrolet Bolt	1FB48	\$37,495.00	\$32,702.00	\$ 4,793.00	36 mo.: \$646.94
	Option: DC Fast Charging		\$750.00	\$ 673.00	\$ 77.00	48 mo.: \$553.69
						60 mo.: \$493.91
2019	Nissan Leaf			\$ 25,854.00		
2019	Kia Soul			TBD		
2019	Chrysler Pacifica Hybrid Touring Plus FWD	RUEP53	\$41,340.00	\$ 40,340.00	\$ 1,000.00	36 mo.: \$853.92
	Option: With Navigation		\$42,035.00	\$ 40,959.00	\$ 1,076.00	48 mo.: \$724.44
	or Interior protection package		\$41,960.00	\$ 40,948.00	\$ 1,012.00	60 mo.: \$642.18
	Incl. all weather Floor an Cargo Mats Cargo Liner and Door Sills					
2018	Toyota Prius Prime Plus	1235	\$28,220.00	\$ 25,129.00	\$ 3,091.00	36 mo.: \$528.95
	Option: All Wthr Floor Liners, Cargo Mat		\$28,528.00	\$ 25,323.00	\$ 3,205.00	48 mo.: \$448.45 60 mo.: \$398.53
2019	Ford Fusion Energi SE	P0S	\$35,665.00	\$ 32,709.00	\$2,956.00	36 mo.: \$735.25 48 mo.: \$625.16 60 mo.: \$543.22
2019	Ford Focus Electric			TBD		
2018	Honda Clarity	ZA5F1JGW	\$34,295.00	\$ 32,922.78	\$ 1,372.22	36 mo.: \$652.59 48 mo.: \$558.35 60 mo.: \$497.95
2018	Mitsubishi Outlander	OTEV-H	\$35,590.00	\$ 34,087.32	\$ 1,502.68	36 mo.: \$724.35
	Option: Diamond White Pearl Color		\$35,790.00	\$ 34,268.88	\$ 1,521.12	48 mo.: \$613.27
	Option: Quick Value Package 1		\$36,285.00	\$ 34,706.46	\$ 1,578.54	60 mo.: \$542.73
	Incl. Frnt RR Mud GaurdsCargo Net Cargo Mat, Blk Whl Lock and Lug Nuts					
	Option: Quick Value Package 2 Incl. Cargo tray, All Wht Fir Mats Hood Protector, Roof Rack Cross Bars			\$36,360.00	\$ 34,773.78	\$ 1,586.22

*AS OF 8-30-2018

**Lease payments factor in the federal tax credit available. State and local rebates are available in some states and communities.

Awarded Contracts

	Discount: hardware (up to)	Discount: installation	Add'l volume discounts	Level 1	Level 2	DCFC	Installation
AeroVironment	15%	None	Starting at 100 units	✓	✓		✓
ChargePoint	20-30% (L2) 5% (DCFC)	N/A			✓	✓	Independent network of installers
LilyPad	21% (L2) 5% (DCFC)	5%			✓	✓	✓
Siemens	Up to 75% (L2)	Unknown	Starting at 500 units		✓		✓
Greenlots (Zeco Systems Inc)	0-20% (L2) 6-14% (DCFC)	Unknown	4 volume tiers, each with discounts		✓	✓	✓