

CONSTRUCTION MANAGEMENT AT RISK SERVICES FOR

# CITY OF VENICE PUBLIC SAFETY FACILITY

RFQ # 3079-18

DUE DATE: MARCH 2, 2018 AT 2:00 PM











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March 2, 2018



SC - G117475  
GA - GCCO 002625  
GA - GCCQA 002638  
FL - CGC#042112  
NC - 71290  
AL - 46977  
TN - 00066476

Procurement, Finance Department  
City of Venice  
401 W. Venice Ave, Room 204  
Venice, FL 34285

Re: **RFP No. 3079-18, Construction Management at Risk Services for the City of Venice Public Safety Facility**

Members of the Selection Committee,

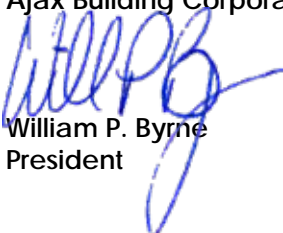
Ajax/Tandem Construction, a JV, is pleased to present our qualifications to serve as the Construction Manager for the new Public Safety Facility. We understand the new facility will increase efficiency, greatly enhance the City of Venice Police operations and must be completed before August 2020. With the Public Safety Bond Referendum approved in November 2016, this project will be closely watched by your residents in the community and our team brings you the qualifications and expertise to deliver a project of this magnitude on time and within your budget. We are excited to work closely with OTB Consulting of Tampa and your recently selected architect, Dewberry, to maximize the scope anticipated in the new facility. Our team has worked with several Owner's Representatives in the past and is currently working with Dewberry on a Public Safety facility in Columbia County.

Ajax Building Corporation and Tandem Construction established a Joint Venture in 2014 specifically to manage the construction of the new \$15.3 million Sarasota County Emergency Operations Center. After the completion of the highly successful EOC project, our team was selected again by Sarasota County to manage the on-going \$10 million Venice Library replacement project. The Ajax/Tandem team have delivered projects under the CMAR services for public clients that include police and training headquarters, emergency operation centers (EOC's), forensic & evidence space and state of the art data centers. Additionally, the local Venice Library project brings a current understanding of the local permitting requirements and relationships with the local subcontractors and vendors in the City of Venice.

Combined, Ajax and Tandem Construction, bring 98 years of success and expertise in providing construction management services to the public sector in Florida. Our related experience includes \$315 Million in public safety projects with police headquarters, training facilities, emergency operations centers, and hardened structures. Relevant projects include the new Police Station and City Hall and for Dade City, the new City of St. Petersburg Police Headquarters and the new Daytona Police Station. Our relationships with the local Subcontractor Base will provide for a competitive environment during the bid phase of the project as well as local resources to assist with estimating, value engineering and managing the work.

In closing, I believe our staff and expertise in constructing public safety facilities make Ajax/Tandem Construction the right choice as your construction partner for the Public Safety project. We are proud of the track record our team has developed and **you have our guarantee** that Ajax/Tandem Construction will complete this project on time and within budget. We look forward to developing a true partnership with the City of Venice.

Sincerely,  
Ajax Building Corporation

A handwritten signature in blue ink, appearing to read "Will P. Byrne".

William P. Byrne  
President

Tandem Construction

A handwritten signature in blue ink, appearing to read "Peter Hayes".

Peter Hayes  
President





## 2. PROJECT TEAM'S QUALIFICATIONS & KEY PERSONNEL EXPERIENCE

COMPANY NAME:



ADDRESS:

5391 Lakewood Ranch Blvd. N.  
Suite 200  
Sarasota, FL 34240

PRIMARY CONTACT:

Bill Byrne  
President

TELEPHONE NUMBER:

941.960.8655

FAX NUMBER:

813.792.3938

E-MAIL ADDRESS:

bill@ajaxbuilding.com

COMPANY WEBSITE:

www.ajaxbuilding.com  
www.tandemconstruction.com

Ajax/Tandem Construction is an established Joint-Venture who bring the high level of qualifications with proven projects with the Sarasota County EOC and the Venice Library projects. We bring relevant experience with expertise in Public Safety projects that include Police Stations, Forensic and Training spaces, EOC's (Emergency Operations Centers), 911 Call Centers, Hurricane Hardened Buildings and City and County Data Centers. With the JV office being located in Sarasota County we understand the importance of providing opportunities to qualified local subcontractors and vendors. This team delivered 79% local participation on the Sarasota EOC project and Ajax had over 65% local participation on the New College Academic Building project. With these results, you can count on the construction dollars staying within the local community.

Additionally, the speciality experience Ajax brings to the table on our resume will be key to delivering a project on time and within budget. Ajax is a member of the FPCA (Florida Police Chief Association) and the local TBPCA (Tampa Bay Police Chief Association) and understands how accreditation for Police Stations are critical to your operations. We feel our combined team brings the expertise and project specific experience necessary to manage this important project for the City of Venice, working along with the Owners Representative OTB and the Architect selected for this project, Dewberry.

***Ajax/Tandem hires experienced, talented individuals. At Ajax we realize that employees make a firm, not vice-versa. Once a part of the Ajax/Tandem team, we actively seek input and ideas from each member of our staff. This approach provides an open line of communication while building the solid employee base needed to deliver one successful project after another. The end result: Ajax/Tandem exceeds the needs of the Owner!***



**120+**  
PUBLIC ENTITY  
CLIENTS

**98**  
COMBINED YEARS



**\$314**  
MILLION IN PUBLIC  
SAFETY PROJECTS



**35+**  
PUBLIC SAFETY  
PROJECTS



### WHAT OUR CLIENTS SAY

*"From design services to managing the construction, the unwavering professional conduct, dedication, level of experience and knowledge of the project, materials and systems demonstrated by Ajax employees must be applauded."*

**William C. Poe, Jr.**  
City Manager, Dade City  
Dade City Hall & Police Station

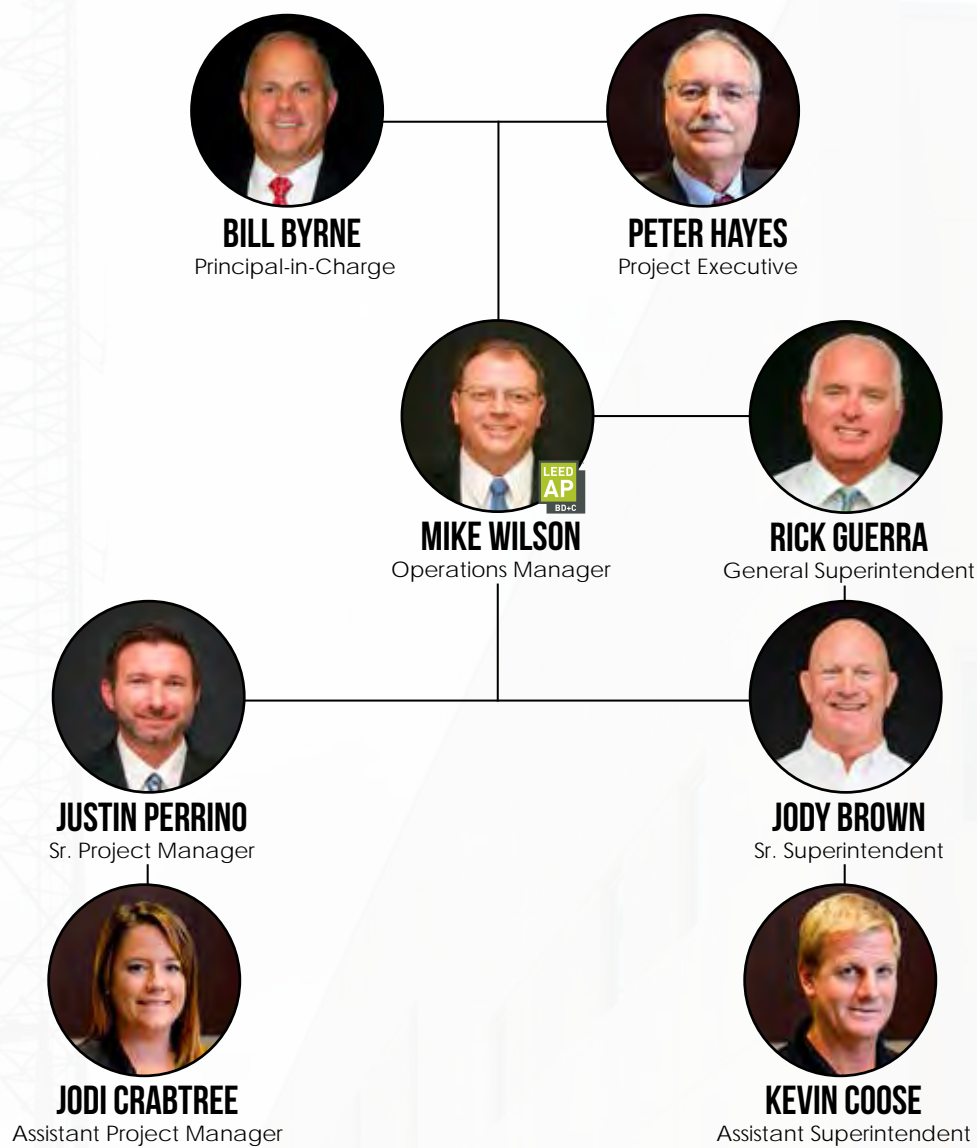
*"Ajax has been a model team member working hand in hand with the architect, . . . multiple users, multiple government agencies, and the subcontractors to develop the most functional and cost effective solution available to all issues on the project."*

**Carl Morgan**  
Construction Manager, Leon County  
Leon County Public Safety Complex

*"Sarasota County Government completed a new (EOC) with Ajax/Tandem Construction as Construction Manager at Risk...With Ajax/Tandem as part of the project team, we were able to balance the project pressures without effecting quality. I would welcome working with this team in the future."*

**Kim Humphrey**  
Project Manager, Sarasota County  
Sarasota County EOC

ORGANIZATIONAL CHART



S U P P O R T   S T A F F

**JEFF STEPHENSON**  
Chief Estimator

**MELISSA MCBRIDE**  
Sr. Estimator

**JUDD WEST**  
Director of  
Preconstruction Services

**SEAN AKVAN**  
BIM Coordinator

**MARC REEVES**  
Director of Risk Management





# BILL BYRNE

PRINCIPAL-IN-CHARGE  
PRESIDENT





**EDUCATION**  
B.S. IN BUILDING CONSTRUCTION  
UNIVERSITY OF FLORIDA

**YEARS OF EXPERIENCE**  
31 YEARS | 24 YEARS WITH AJAX

**CERTIFICATIONS**  
CERTIFIED GENERAL CONTRACTOR  
(GA, FL, NC, SC)

William P. "Bill" Byrne is President of Ajax Building Corporation and will serve as the Principal-in-Charge for this project. Bill's primary role is to ensure that the full resources of Ajax are available to successfully deliver projects on time, in budget, and with the highest quality of workmanship. Bill will be an active participant throughout the entire process and will be available for key project development team meetings to ensure the success of this project. Bill brings specific expertise to this project with his past experience with Police Stations, Public Safety Projects and Data Centers. All of which are for public clients in the open book process.



RELATED PROJECT EXPERIENCE		COST	SIZE
City of St. Petersburg Police Department Headquarters		\$61,729,374	163,303 SF
Dade City New City Hall and Police Station		\$5,920,145	22,957 SF
Daytona Beach Police Facility		\$21,018,680	98,000 SF
City of Largo Police Department Hardening		\$2,200,000	43,000 SF
City of Clermont Police Station		\$7,626,300	10,000 SF
Sarasota County Emergency Operations Center		\$15,417,300	40,502 SF
Volusia County Emergency Operations and Sheriff's Communications Center		\$11,593,184	43,000 SF
Sumter County Public Safety Centers		\$27,362,550	Villages - 45,000 SF Bushnell - 5,000 SF
Sarasota County Venice Library		\$10,000,000	25,000 SF
Leon County / City of Tallahassee Public Safety Complex		\$29,900,000	90,000 SF
FDOT Brevard Operations Center		\$15,000,000	35,200 SF
Georgia Department of Public Safety Service Building & Headquarters Upgrades		\$6,700,000	146,550 SF
Georgia Emergency Management Agency Expansion & Renovation		\$8,700,000	19,500 SF Addition/ 45,000 SF Renovation
Volusia County Jail Addition & Renovations Booking & Receiving		\$4,685,121	20,370 SF
Volusia County Public Works Complex		\$15,000,000	



# PETER HAYES

## PROJECT EXECUTIVE




BACHELOR OF SCIENCE  
BUSINESS ADMINISTRATION  
GEORGETOWN UNIVERSITY

YEARS OF EXPERIENCE  
42 YEARS | 38 YEARS WITH TANDEM

CERTIFICATIONS  
STATE OF FLORIDA CERTIFIED GC  
LICENSE #CGCA31741

Peter's responsibilities as Project Executive include allocating the appropriate personnel to each project, initial scope clarification, creation, review and approval of the project's master schedule and the creation and management of complex phasing plans. Peter will assist the design team with impactful pre-construction activities, such as preliminary material and system selections, and communication with local permitting authorities to ensure a timely start to each project.



RELATED PROJECT EXPERIENCE		COST	SIZE
Sarasota County Emergency Operations Center		\$15,417,300	40,502 SF
Sarasota County Venice Library		\$10,000,000	25,000 SF
Sarasota County 17th Street BMX		\$2,154,608	N/A
Sarasota County Mid County Tax Collector Office		\$3,900,545	10,700 SF
Sarasota County/Baltimore Orioles Buck O'Neil Training Facility		\$2,454,367	26,900 SF
Sharky's on the Pier, Venice Beach		\$4,456,480	5,300 SF
State College of Florida Professional Development Center - Venice Campus		\$2,874,744	40,000 SF
Taylor Ranch Elementary School, Venice, FL		\$3,710,583	70,000 SF
State College of Florida Tech. & Simulations Center		\$6,594,108	44,000 SF
Sarasota High School		\$26,749,144	144,875 SF
Atlanta Braves Spring Training Facility		\$110,000,000	80 Acres
Wilkinson Elementary School (Sarasota County's Back up EOC)		\$15,547,073	119,000 SF



# MIKE WILSON

## OPERATIONS MANAGER

**EDUCATION**  
B.S. IN BUILDING CONSTRUCTION,  
UNIVERSITY OF FLORIDA



**YEARS OF EXPERIENCE**  
22 YEARS | 4 YEARS WITH AJAX

**CERTIFICATIONS**  
OSHA 30  
LEED AP BD + C

As Operations Manager, Mike is directly involved overseeing the construction activities from Pre-construction to Close out. He brings the recent experience working with the team on the City of St. Pete Police Headquarters and the City of Dade City Police Station. This project expertise will benefit the City of Venice that will require logistical planning, critical estimating skills and construction scheduling. Most importantly, Mike's relationships with the local subcontractors and knowledge of materials will ensure a successful project for the City of Venice.



### RELATED PROJECT EXPERIENCE

		COST	SIZE
City of St. Petersburg Police Training Facility		\$5,300,000	18,365 SF
City of St. Petersburg Police Department Headquarters		\$61,729,374	163,303 SF
Dade City New City Hall and Police Station		\$5,920,145	22,957 SF
Charlotte County Justice Center Renovation / Remodel		\$12,930,000	80,833 SF
City of Clearwater Countryside Library Branch		\$6,135,928	23,524 SF
Pinellas County Central Energy Plant		\$8,700,677	7,900 SF
Pinellas County Fire & EMS Training Facility, Clearwater, FL		\$2,564,150	15,500 SF
New College of Florida Cook Library Renovation Phase 3 & 4		\$6,237,028	43,019 SF
St. Pete / Clearwater Airport Renovations Phase 3		\$4,189,700	n/a
Pinellas County Jail		\$4,586,548	Concrete Contract
City of Allen Fire Station No. 5		\$3,062,000	10,600 SF
US Federal Court House, Fort Pierce, FL		\$38,859,714	100,000 SF
City of Grand Prairie Fire Station, Grand Prairie, TX		\$5,600,000	12,000 SF






# JUSTIN PERRINO

SR. PROJECT MANAGER

**EDUCATION**  
B.S. CIVIL ENGINEERING  
UNIVERSITY OF FLORIDA  
**YEARS OF EXPERIENCE**  
17 YEARS | 8 YEARS WITH AJAX

As the Senior Project Manager, Justin is responsible for complete project management from pre-bid through punch-list completion. He will develop cost and scheduling initiatives and monitor the success of those initiatives as well as daily monitoring the project. Justin is also responsible for all on-site activities, including: cost control analysis, scheduling, materials procurement, subcontractor pre-qualification and management, local participation programs, structure analysis, and quality assurance. He brings specific project experience with police stations and hardened facilities, which will be an asset for the entire team at the City of Venice.



RELATED PROJECT EXPERIENCE		COST	SIZE
Dade City New City Hall and Police Station		\$5,920,145	22,957 SF
City of St. Petersburg Police Department Headquarters		\$61,729,374	163,303 SF
City of Largo Police Department Hardening		\$2,200,000	43,000 SF
City of Clearwater Countryside Library Branch		\$6,135,928	23,524 SF
Pinellas County Central Energy Plant		\$8,668,722	7,900 SF
Pinellas County St. Pete Judicial Tower Renovations Ph 3		\$4,700,000	13,206 SF
Pinellas County Schools New Central Energy Plant		\$4,179,452	3 - 375 ton Chillers/3,805 SF
Pinellas County Schools Classroom Additions (Oakhurst and Leila Davis Elementary)		\$8,953,838	34,000 SF
Pinellas County Public Schools Idea Grant Renovations to 3 Elementary Schools		\$3,500,000	three existing campuses
Pinellas County Schools Oakhurst Elementary School		\$3,287,256	17,349 SF
Pinellas County Schools Ponce De Leon ES Sanitary Sewer System & Restroom Renovations		\$7,918,845	Civil Work
NCF Cook Library Phase II Renovations		\$1,302,572	18,170 SF
NCF Cook Library Renovations Phase 3&4		\$2,360,069	43,019 SF
Haven South, Homeless Shelter for Teens		\$750,000	11,230 SF



# JODI CRABTREE

## ASSISTANT PROJECT MANAGER

BACHELOR OF SCIENCE  
BUILDING CONSTRUCTION  
UNIVERSITY OF FLORIDA

YEARS OF EXPERIENCE  
7 YEARS | 7 YEARS WITH TANDEM

CERTIFICATIONS  
SELBY SCHOLAR

In her role as the Assistant Project Manager, Jodi Crabtree will work directly with the project team to manage plans and submittals, review estimates and schedules, prepare subcontracts, prepare permit applications, and manage onsite safety. She will support all additional project activities as required, and assist with project closeout.



RELATED PROJECT EXPERIENCE		COST	SIZE
Sarasota County Emergency Operations Center		\$15,417,300	40,502 SF
Sarasota High School		\$26,749,144	144,875 SF
IMG Academy Fieldhouse		\$5,412,874	40,000 SF
Boast Volkswagen		\$1,544,761	5,000 SF
IMG Academy Student Residence Hall, 5-Story		\$14,690,000	105,000 SF
IMG Academy Multi-Sports Complex		\$6,726,321	65,437 SF
IMG Academy Basketball Gymnasium		\$2,016,695	24,550 SF
IMG Academy Athletic Expansion		\$519,934	5,000 SF
IMG Academy Professional Lockers		\$398,124	2,000 SF
IMG Academy Sports Therapy		\$231,000	3,000 SF



# RICK GUERRA

## GENERAL SUPERINTENDENT

**YEARS OF EXPERIENCE**  
36 YEARS | 15 YEARS WITH AJAX

**CERTIFICATIONS**  
FLORIDA CERTIFIED CARPENTER  
OSHA CERTIFIED  
CPR AND FIRST AID TRAINED

As the General Superintendent, Rick oversees the day-to-day operations of the on-site construction activities for projects throughout the Region. Understanding the construction methods, systems and approaches that are being utilized throughout the region ensure each of Rick's project are operating in the most cost effective and efficient manner. Rick brings specific project experience with working with public clients on police station and public safety projects.



### RELATED PROJECT EXPERIENCE

		COST	SIZE
Sumter County Public Safety Centers		\$27,362,550	Villages - 45,000 SF Bushnell - 5,000 SF
Sarasota County Venice Library		\$10,000,000	25,000 SF
Charlotte County Justice Center Renovation / Remodel		\$12,930,000	80,833 SF
City of St. Petersburg Police Training Facility		\$5,300,000	18,365 SF
City of St. Petersburg Police Department Headquarters		\$61,729,374	163,303 SF
Dade City New City Hall and Police Station		\$5,931,842	22,957 SF
Eastern Florida State College Health Sciences Building		\$16,400,000	60,000 SF
USF College of Nursing Building		\$11,607,000	94,000 SF
USF Medical Office Building		\$17,778,217	100,000 SF
New College of Florida Academic & Administration Building		\$8,480,000	30,000 SF
USF Health Student Center		\$5,319,160	51,807 SF
New College of Florida Cook Library Renovation Phase 3 & 4		\$3,000,000	43,019 SF
Pinellas Cty Schools Skyview Elementary School Classroom Additions		\$5,420,000	17,000 SF





# JODY BROWN


## SENIOR SUPERINTENDENT

**YEARS OF EXPERIENCE**  
38 YEARS | 1 YEAR WITH AJAX

**CERTIFICATIONS**  
OSHA 30 HOUR  
CLASS "A" GENERAL CONTRACTOR

Jody's primary function will be to coordinate and supervise all onsite subcontractor activities, but he will also be involved in key elements of the preconstruction process. During preconstruction, Jody will assist with the development of the detailed project schedule, scope clarifications for the bid packages, and the constructability reviews for each phase of design. During construction, he will oversee the total construction effort to ensure that the project is constructed in accordance with programmed design, budget and schedule. Jody brings expertise working with public clients on the recent St Pete Police Headquarters and also with projects that require secure sites.



RELATED PROJECT EXPERIENCE		COST	SIZE
City of St. Petersburg Police Department Headquarters		\$61,729,374	163,303 SF
Washington Correctional Institution Reception Center		\$43,000,000	214,085 SF & 62 acres site-work/utilities
Leon County Detention Facility		\$38,800,000	400,000 SF
Lowell Correctional Institution		\$26,000,000	145,528 SF & 52 acres site-work & utilities
Sumter County Jail Expansion		\$22,000,000	N/A
Lancaster Correctional Institution		\$15,300,000	29,240 SF
Lake Correctional Facility, T-Cell & Mental Health		\$11,500,000	99,380 SF
Pasco County Detention Facility		\$20,000,000	300,000 SF

ASSOCIATE IN ARTS  
MANATEE COMMUNITY COLLEGE

# KEVIN COOSE


ASSISTANT SUPERINTENDENT

YEARS OF EXPERIENCE  
21 YEARS | 6 YEARS WITH TANDEM

CERTIFICATIONS  
OSHA  
FIRST AID & CPR

Kevin's responsibilities include the daily production of the required work and short term subcontractor scheduling and coordination. Field work is reviewed for quality on a daily basis. Kevin is the daily face to face contact with the personnel for communication of any changes to the scope of work and to address and needs of the project.



RELATED PROJECT EXPERIENCE		COST	SIZE
Sarasota County Emergency Operations Center		\$15,417,300	40,502 SF
Sarasota High School		\$26,749,144	144,875 SF
Out of Door Academy Uihlein Campus		\$516,938	4,500 SF
Englewood Goodwill		\$661,204	6,500 SF
Manatee County Schools Continuing Services		\$1,000,000 +	Various
Springhill Suites, Orlando, FL*		N/A*	N/A*
Town Place Suites, Tampa, FL*		N/A*	N/A*
Grand Mariner Condominiums, Longboat Key, FL*		N/A*	N/A*
Bellagio Condominiums, Osprey, FL*		N/A*	N/A*
Barbados Hilton, Garrison Bridgetown, Barbados*		N/A*	N/A*
Walmart, Miami, FL*		N/A*	N/A*

\*Completed with other firm



# JEFF STEPHENSON

## CHIEF ESTIMATOR






**EDUCATION**  
CARPENTERS APPRENTICESHIP PROGRAM  
THROUGH LOCAL UNION 627

**YEARS OF EXPERIENCE**  
37 YEARS | 11 YEARS WITH AJAX

**CERTIFICATIONS**  
CERTIFIED GENERAL CONTRACTOR

As the Chief Estimator, Jeff will be responsible for all estimates throughout the project, including the schematic, design development, and working drawing estimates. In addition, Jeff will play a key role for the project, by providing estimates on systems and materials options, so informed budgetary decisions can be made quickly regarding which alternative is best for the project. Jeff will also be responsible for developing the Guaranteed Maximum Price (GMP).



RELATED PROJECT EXPERIENCE		COST	SIZE
City of St. Petersburg Police Department Headquarters		\$61,729,374	163,303 SF
Dade City New City Hall and Police Station		\$5,920,145	22,957 SF
Daytona Beach Police Facility		\$21,018,680	98,000 SF
City of Largo Police Department Hardening		\$2,200,000	43,000 SF
City of Clermont Police Station		\$7,626,300	10,000 SF
Sarasota County Emergency Operations Center		\$15,417,300	40,502 SF
Volusia County Emergency Operations and Sheriff's Communications Center		\$11,593,184	43,000 SF
Sumter County Public Safety Centers		\$27,362,550	Villages - 45,000 SF Bushnell - 5,000 SF
Sarasota County Venice Library		\$10,000,000	25,000 SF
Leon County / City of Tallahassee Public Safety Complex		\$29,900,000	90,000 SF
FDOT Brevard Operations Center		\$15,000,000	35,200 SF
Georgia Department of Public Safety Service Building & Headquarters Upgrades		\$6,700,000	146,550 SF
Georgia Emergency Management Agency Expansion & Renovation		\$8,700,000	19,500 SF Addition/ 45,000 SF Renovation
Volusia County Jail Addition & Renovations Booking & Receiving		\$4,685,121	20,370 SF
Volusia County Public Works Complex		\$15,000,000	





# MELISSA MCBRIDE

## SENIOR ESTIMATOR

**YEARS OF EXPERIENCE**  
20 YEARS | 6 YEARS WITH TANDEM

**CERTIFICATIONS**  
LEED ACCREDITED PROFESSIONAL

Melissa's responsibility as Sr. Estimator in the preconstruction phase is to quantify all work areas and assemble a detailed scope of work to be performed. Melissa then oversees the subcontractor solicitation bidding and cost review. Establishing the major subcontractor base, clarifying the specific systems and materials and including subcontractor competitive bidding ensures the initial budgets will lead to the best final GMP project budget that is accurate and comprehensive.



RELATED PROJECT EXPERIENCE		COST	SIZE
Sarasota County Venice Library		\$10,000,000	25,000 SF
Sarasota County 17th Street BMX		\$2,154,608	N/A
Sarasota County Mid County Tax Collector Office		\$3,900,545	10,700 SF
Sarasota County/Baltimore Orioles Buck O'Neil Training Facility		\$2,454,367	26,900 SF
Sharky's on the Pier, Venice Beach		\$4,456,480	5,300 SF
Sarasota High School		\$26,749,144	144,875 SF
Atlanta Braves Spring Training Facility		\$110,000,000	80 Acres
New College of Florida Hesier Natural Sciences Addition		\$5,440,511	20,00 SF
Centauri Specialty Insurance Corporate Headquarters		\$5,348,773	30,000 SF
Sarasota Ford Renovations		\$2,585,921	9,800 SF
Shapiro Children's Medical Center		\$1,592,805	12,000 SF
Capstan Financial Office Building		\$1,823,956	8,800 SF



# JUDD WEST

## PRECONSTRUCTION MANAGER


**EDUCATION**  
B.S. CONSTRUCTION ENGINEERING TECH  
FLORIDA A&M UNIVERSITY  
TRANE AIR CONDITIONING CLINIC

**YEARS OF EXPERIENCE**  
29 YEARS | 21 YEARS WITH AJAX

**CERTIFICATIONS:**  
LEED AP BD+C  
CERTIFIED GENERAL CONTRACTOR

Judd plays a key role in support of the Operations Manager for the preconstruction phase efforts of Ajax Building Corporation. Judd provides management and assistance to the Project Team related to all preconstruction phase activities from project conception through contract negotiations, including the preparation of project schedules, estimates and deliverable reports, and the execution of the bidding phase for the project. He also attends preconstruction phase meetings and interfaces with the Owner, Architect, Engineers, User Groups and other team members as necessary for the coordination of activities and presentation of information.



RELATED PROJECT EXPERIENCE		COST	SIZE
Putnam County Jail Expansion		\$15,507,000	66,540 SF
Baker County Sheriff's Complex		\$32,650,000	141,000 SF
Leon County Sheriff's Office Leon County Detention Facility		\$72,335,497	381,400 SF
Volusia County Jail Addition & Renovations Booking & Receiving		\$4,685,121	20,370 SF
FL. Dept. of Corrections Columbia Correctional Institution Annex		\$10,710,000	84,000 SF
City of St. Petersburg Police Department Headquarters		\$58,000,000	163,303 SF
Okaloosa County Courthouse Addition & Renovation		\$21,000,000	68,000 SF
Sumter County Public Safety Centers		\$27,362,550	50,000 SF
FL Dept. of Corrections Santa Rosa Correctional Institution Annex		\$42,184,000	250,000 SF
City of Daytona Beach Police Facility		\$21,018,680	98,000 SF
FL Dept. of Transportation Brevard Operations Center		\$15,000,000	35,200 SF
Volusia County EOC & Sheriff's Communications Center		\$12,007,854	43,000 SF
Volusia County Sheriff's Evidence Facility		\$10,000,000	35,000 SF
Florida Sheriffs Association New Headquarters Facility		\$3,276,502	15,500 SF
Wakulla Correctional Institution		\$19,100,000	180,000 SF



# SEAN AKVAN

## BIM COORDINATOR

**EDUCATION**  
B.S. CONSTRUCTION MANAGEMENT  
UNIVERSITY OF FLORIDA

**YEARS OF EXPERIENCE**  
3 YEARS WITH AJAX

**CERTIFICATIONS**  
OSHA 30  
CPR & FIRST AID

As the BIM Coordinator, Sean will serve as the main point of contact for all BIM matters by working closely with the entire project team. BIM related tasks can include (1) developing a BIM execution plan, (2) developing BIM model content and information, (3) inputting trade BIM models for trade coordination and clash detection, (4) coordinating all design updates to the construction BIM model and (5) updating BIM model for final "as-builts."



RELATED PROJECT EXPERIENCE		COST	SIZE
Putnam County Jail Expansion		\$15,507,000	66,540 SF
City of St. Petersburg Police Department Headquarters		\$58,000,000	163,303 SF
Okaloosa County Courthouse Addition & Renovation		\$21,000,000	68,000 SF
Sumter County Public Safety Centers		\$27,362,550	50,000 SF
Dade City New City Hall and Police Station		\$5,931,842	22,957 SF
Augusta University Lab 1st Floor Build Out		\$2,804,000	9,000 SF
College of Charleston Rutledge Rivers Dormitory Renovations		\$9,459,888	28,000 SF
Georgia Tech Public Safety Facility		\$9,600,000	30,000 SF
University of Florida College of Business		\$18,544,983	57,000 SF
Florida State University Earth, Ocean and Atmospheric Sciences		\$59,000,000	140,000 SF
University of Florida Newell Hall Renovations		\$12,965,755	31,800 SF
University of North Florida Skinner-Jones Hall Repurposing		\$24,000,000	107,000 SF



**YEARS OF EXPERIENCE**  
40 YEARS | 15 YEARS WITH AJAX

**CERTIFICATIONS**  
OSHA & CPR CERTIFIED  
CERTIFIED STORMWATER INSPECTOR



## MARC REEVES

DIRECTOR OF RISK MANAGEMENT

As Director of Risk Management for Ajax Building Corporation Marc Reeves is responsible for ensuring environmental compliance with federal, state, and local regulations and for providing a safe and healthy work environment on each of our job sites. Marc works with project teams prior to mobilization to identify possible jobsite hazards and to eliminate and/or reduce exposure to those hazards. He conducts frequent jobsite safety and environmental inspections to ensure compliance with EPA and OSHA standards as well as Ajax safety / environmental policies. He is responsible for writing, updating and implementing safety and environmental policies and procedures to ensure compliance with all state and federal regulations.



### AJAX SAFETY PROGRAM

At Ajax Building Corporation we are committed to providing the safest possible worksite for our employees, employees of subcontractors, owners and the general public. Our goal is to send every employee home healthy everyday. To achieve this goal we have developed a safety program that we believe leads the industry. Below are some of the main points of our program:

#### PROJECT HAZARD ANALYSIS

Prior to work beginning the safety director reviews the contract documents with the project team to identify potentially hazardous task, conditions, materials, or special training required to perform the task.

#### PRE-TASK PLANNING

This is a specific task analysis by the superintendent and foreman. They discuss, with the crew, the hazards anticipated with the task, equipment needed to perform their job safely, and personal protective equipment to be worn.

#### SAFETY ORIENTATION AND TRAINING

All new employees are required to go through our safety orientation program prior to starting work and all employees are given more specific training for complex or technical jobs.

#### DRUG AND ALCOHOL ABUSE PROGRAM

Our drug and alcohol abuse program includes pre-employment screening, random testing, and post accident testing. We also give extra consideration to subcontractors who have a similar policy in effect.

#### REGIONAL SAFETY COMMITTEES

We have safety committees in each region of Ajax that work to improve local workplace safety programs. They also work together to implement improvements to our company wide safety policies.

Ajax has an excellent environmental and safety record with a very small percentage of worker's compensation claims.

Ajax has no record of litigation involving safety or environmental issues as a contractor or construction manager.



### 3. EXPERIENCE | REFERENCES

*“With Ajax/Tandem as part of the project team, we were able to balance the project pressures without effecting quality. I would welcome working with this team in the future.”*

Kim Humphrey, Project Manager, LEED AP, GGP, FMP, FMA  
Sarasota County, Capital Projects, Facilities

The Ajax/Tandem teams brings the required experience to deliver a project for the City of Venice on time and within budget. As you look through our experience, you will see this team brings experience with every element of your project from police stations, forensic and training rooms to hardened facilities and EOC's / Data Centers.

Below is a matrix illustrating relevant project experience Ajax/Tandem brings to the City of Venice Public Safety Complex. The pages following this matrix provide more detailed information for each of these projects. This relevant project experience will allow our team to hit the ground running from day one.

PROJECTS	POLICE STATION	PUBLIC SAFETY	FORENSICS & TRAINING	EOC / DATE CENTER
SARASOTA COUNTY EMERGENCY OPERATIONS CENTER		✓	✓	✓
SARASOTA COUNTY VENICE LIBRARY				
CITY OF ST. PETERSBURG POLICE DEPARTMENT HEADQUARTERS	✓	✓	✓	✓
CITY OF CLERMONT POLICE STATION EXPANSION	✓	✓	✓	✓
SUMTER COUNTY SUMTER PUBLIC SAFETY BUILDINGS		✓	✓	✓
CITY OF DADE CITY NEW CITY HALL & POLICE STATION	✓	✓	✓	✓
CITY OF DAYTONA BEACH POLICE FACILITY	✓	✓	✓	✓
VOLUSIA COUNTY EMERGENCY OPERATIONS & SHERIFF'S COMMUNICATION CENTER		✓	✓	✓
LEON COUNTY & CITY OF TALLAHASSEE PUBLIC SAFETY COMPLEX	✓	✓	✓	✓
GEORGIA INSTITUTE OF TECHNOLOGY PUBLIC SAFETY FACILITY	✓	✓	✓	✓





## SARASOTA COUNTY EMERGENCY OPERATIONS CENTER

Sarasota, Fl



**SERVICE PROVIDED:**  
Construction Management

**COST:**  
\$15,314,000

**SIZE:**  
40,502 SF

**COMPLETION DATE:**  
February 2015

**CLIENT:**  
Sarasota County

**CONTACT INFORMATION:**  
Kim Humphrey  
Project Coordinator  
941.549.4549  
khumphre@scgov.net



## DATA CENTER HURRICANE HARDENED REDUNDANCY EXTENSIVE SITE WORK SECURE FACILITY

This project was a joint venture between Ajax and Tandem Construction. The new Sarasota County Public Safety facility served to house both the Emergency Management Department as well as the 911 call center. The project pursued LEED Silver and was designed to FEMA 361 standards. Heavy redundancies were incorporated throughout the building by way of HVAC systems, UPS backup, and full building generators. The building is capable of operating up to 72 hours without outside intervention. The project consisted of the construction of an approximately 40,000sf building within the existing Porter Way Public Safety Site. Site improvements included: a communications tower, parking, lift station, central energy plant, site infrastructure, dumpster enclosure, and entry plaza areas. This building was designed to FEMA 361 standards to withstand an ultimate wind speed of 253 MPH. The Emergency Operations Center and the Central Energy Plant are tilt up concrete structures, and contain structural composite floor and roof slabs with large foundations bearing on vibratory compaction piles. The project schedule reflected an overall duration of fourteen (14) months for the construction phase of the project from mobilization to substantial completion. All exterior openings which include store fronts, fixed window, doors and frames and an overhead door, were also designed to be FEMA 361 rated assemblies. The Guaranteed Maximum Price for the project was \$15,314,000 and the project was complete within budget and on time.





## SARASOTA COUNTY

*"Dedicated to Quality Service"*

November 3, 2015

To Whom It May Concern,

Sarasota County Government completed a new Emergency Operations Center (EOC) with Ajax/Tandem Construction as Construction Manager at Risk.

The EOC serves as the central command and control facility responsible for carrying out disaster management functions during and following a disaster. Located in Sarasota, FL, this project included construction of a 250-foot telecommunications tower, and an approximately, 40,000 square foot hurricane-hardened facility to house the Emergency Operations Center, 911 Call center and the Contact Center.

The project team included numerous stakeholders from Sarasota Sheriff's Office, Emergency Management Services, Emergency Communications, County Contact Center, Facilities Maintenance, Information Technology Services, Environmental Resources, Fire Rescue and Historical Resources.

In addition to numerous stakeholders, this project experienced the usual pressures related to schedule, functionality, and cost, including: a hard deadline of building completion prior to the 2015 hurricane season; an environmentally-sensitive site occupied by an operational, public-accessible building, and a new building program requiring high-security and specific space adjacency; and finally, a budget established during the economic downturn.

The Ajax/Tandem management team of Peter Hayes, Bill Byrne, Lon Neuman, and Jeremy Cox expertly helped to guide this project through design completion, value engineering and into a Guaranteed Maximum Price (GMP) of \$15,314,000. Construction began November 5, 2013 and concluded on April 2, 2015, prior to the 2015 hurricane season. During the construction phase, the Ajax/Tandem Construction team assisted in recovering an additional \$355,000 in credits to the project, and ultimately delivered this project under the GMP.

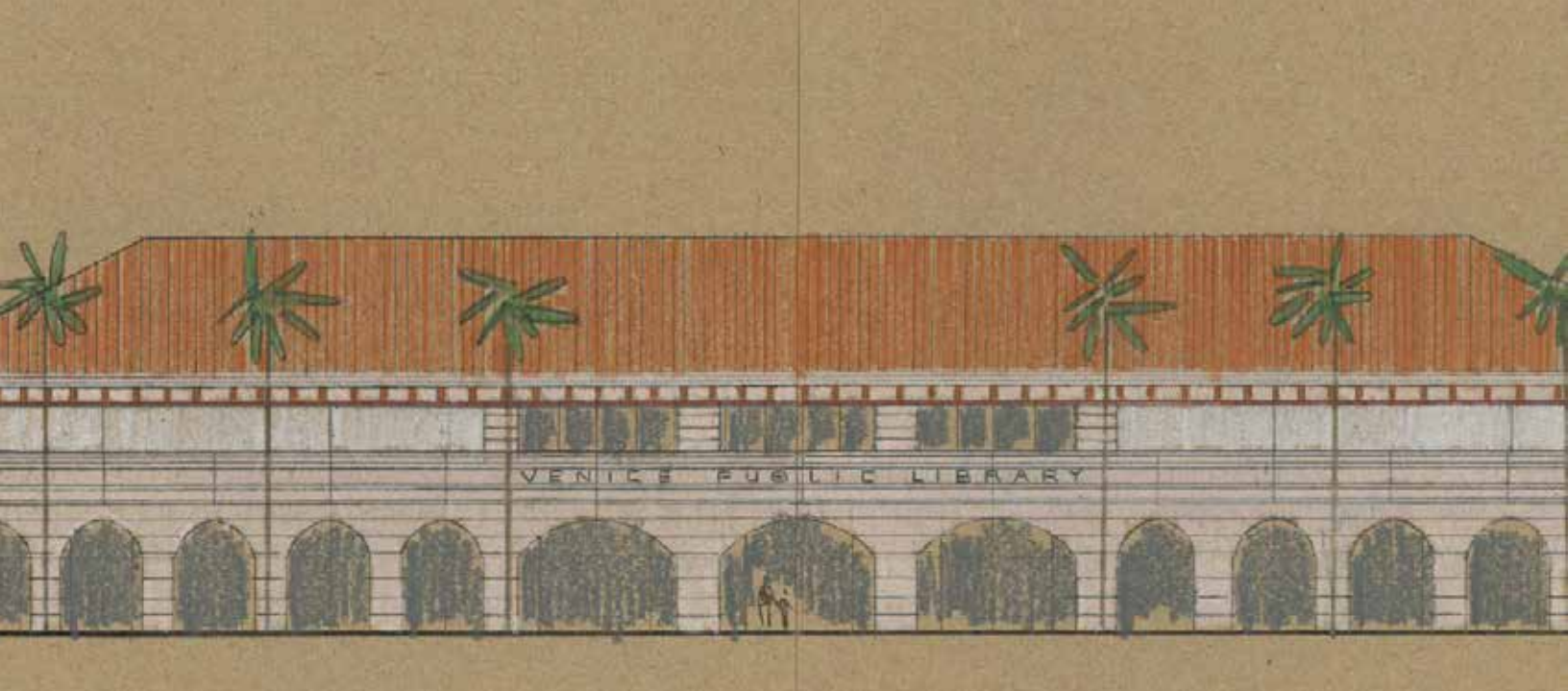
With Ajax/Tandem as part of the project team, we were able to balance the project pressures without effecting quality. I would welcome working with this team in the future.

Sincerely,

Kim Humphrey, Project Manager, LEED AP, GGP, FMP, FMA  
Sarasota County, Capital Projects, Facilities  
1001 Sarasota Center, Boulevard, Sarasota, FL 34240

cc: Peter Hayes, Tandem Construction  
Bill Byrne, Ajax Building Corporation





## SARASOTA COUNTY VENICE LIBRARY

Venice, Florida



**SERVICE PROVIDED:**  
Construction Management



**COST:**  
\$10,000,000

**SIZE:**  
25,000 SF

**COMPLETION DATE:**  
November 2018

**CLIENT:**  
Sarasota County

**CONTACT INFORMATION:**  
Kim Humphrey  
Project Coordinator  
941.549.4549  
khumphre@scgov.net

## CITY OF VENICE AREA SITE IMPROVEMENTS COMMUNITY / MEETING ROOMS EXTENSIVE TECHNOLOGY

The Venice Public Library project will be a replacement of the existing library building and include the construction of parking, drives, utility infrastructure improvements, landscaping, site lighting, drainage, and storm water management facilities. The new Venice Library will be designed as a hybrid model, exemplifying a blend of the latest practices in service delivery with more traditional services that remain relevant to community needs. The library will offer lending, reference and youth services, public access computers, wireless internet access, information and educational programs, while serving as a community gathering space. The new library will employ strategies to reduce energy costs and provide opportunities for installation of automation equipment for increased efficiency.

A drive-through book and media drop-off area(s), self-check technology, automated materials check-in and sorting technologies, and other technologies to improve the customer experience will be considered in the design. Meeting rooms will be equipped with the most current computer, projection and video conferencing technology. It is anticipated final construction completion will occur Fall 2018.





# CITY OF ST. PETERSBURG POLICE DEPARTMENT HEADQUARTERS

*St. Petersburg, Florida*



## **SERVICE PROVIDED:**

Construction Management

## **COST:**

\$61,729,374

## **SIZE:**

163,303 SF

## **COMPLETION DATE:**

February 2019

## **CLIENT:**

Sarasota County

## **OWNER:**

Raul Quintana, City Architect  
727.893.7913  
raul.quintana@stpete.org

Ajax is serving as the Construction Manager for the City's new Police Headquarters, which will consist of a new main building with an Administrative Wing and a Property & Evidence Wing, a parking structure and a central energy plant (CEP) on a 6.3 acre site.

The main building is a three story, 170,000 SF structure. This building will house the Property and Evidence Management Division, Forensics, Vice and Narcotics Property Unit, Mobile Field Force, Vehicle Evidence Processing, Tactical Apprehension Control, Public Access, Records, Uniform Services Bureau, Investigative Services Bureau, Administrative Services, the Communications Center which will serve as the backup 911 center for Pinellas County, Office of the Chief, the Data Center for PO and ICS, the City's Emergency Operations Center and other essential Police divisions. Work will also include construction of a central energy plant, a 321 car, four level structured parking facility, surface site parking, secured perimeter fencing and access control system, and site civil requirements.

The Administrative & Property & Evidence building and the CEP will be tilt-wall construction containing 11,000 CY of concrete, 700 tons of steel angles, columns and joists and 190,000 SF of deck. The parking garage will be an 84,000SF pre-cast concrete structure. The CEP will house chilled water-producing, high efficiency chillers, pumps, cooling towers and other mechanical equipment which will supply chilled water to the air handling units inside the main building. The facility is served by an emergency power system which will service the critical operations areas in addition to life safety functions. The facility will integrate leading edge technology, communication and audio visual systems. There will also be an alternate to add a photo voltaic panel system at the parking garage. The entire facility will be designed to a 195 mph wind design criteria.

The project has been designed within Green Globes protocol to produce a building with green construction, operation and management.

**POLICE HEADQUARTERS  
EOC / 911  
FORENSICS  
PROPERTY & EVIDENCE  
PUBLIC ACCESS  
DATA CENTER**



## CITY OF CLERMONT POLICE STATION EXPANSION

*Clermont, Florida*

### **SERVICE PROVIDED:**

Construction Management

### **COST:**

\$7,626,300

### **SIZE:**

30,625 SF

### **COMPLETION DATE:**

August 2016

### **CLIENT:**

City of Clermont

### **CONTACT INFORMATION:**

Scott Blankenship  
(352) 241-7354

## POLICE STATION PROPERTY & EVIDENCE SECURE FACILITY ADVANCED TECHNOLOGY

The new 26,000 SF Police Headquarters provides the Clermont Police Department with the much needed room to improve services and safety. Due to a significant increase in population over the last 10 years, the current 7,000 SF facility was built for roughly one third of the current number of officers. The new facility included a new secure sallyport, inmate holding area, specialized property and evidence storage areas, and technologically advanced communications.





**JAMES KINZLER, CPM, EA**  
**Director of Capitol Planning,**  
**Projects and Grants**

352-241-7356  
[jkinzler@clermontfl.org](mailto:jkinzler@clermontfl.org)

July 27, 2017

Mr. Jeremy Cox, Operation Manager  
Ajax Building Corporation  
735 Primera Blvd., Suite 230  
Lake Mary, FL. 32746

**Re: Clermont Police Department Headquarters**

Dear Mr. Cox:

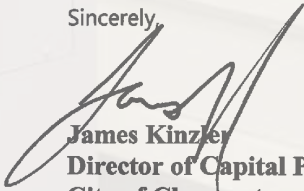
I would like to extend our gratitude on behalf of City of Clermont for Ajax's role in the construction of the City of Clermont Police Headquarters. From managing the construction to the unwavering professional conduct, dedication, level of experience and knowledge of the project, materials and systems demonstrated by Ajax employees must be recognized.

We, the City of Clermont employees, worked closely with Ajax's throughout construction, and they provided us with information, alternate options and considerations – so we could make the best decision for our project, and while helping us to maximize our dollars and complete the project within our budget.

Consideration for our community was important to us on this project. Ajax worked closely with our local General Contractor, and Project Architect during construction activities to carefully coordinate and minimize impacts to our citizens and commerce.

Lastly, I would like to commend the role of the project manager on this project. The project manager was attentive at all of our meetings, and well versed on the current status. It was a pleasure to have worked with him, and with you.

Sincerely,



**James Kinzler**  
**Director of Capital Projects**  
**City of Clermont**

685 W. Montrose Street • Clermont, FL 34711 • [www.ClermontFL.gov](http://www.ClermontFL.gov)





# SUMTER COUNTY SUMTER PUBLIC SAFETY BUILDINGS

*The Villages and Bushnell, Florida*

## SERVICE PROVIDED:

Design Build

## COST:

\$7,189,079 Bushnell  
\$17,613,545 Villages

## SIZE:

20,010 SF Bushnell  
45,800 SF Villages

## COMPLETION DATE:

December 2017

## CLIENT:

Sumter County

## CONTACT INFORMATION:

Bradley Arnold  
352.689.4400  
bradley.arnold@sumtercountyfl.gov

Ajax was the lead of the Design-Build team who is constructed two Public Safety Centers for Sumter County near The Villages and City of Bushnell. The Villages Center includes the Northern headquarters for the Sheriff's Office, as well as the County's Emergency Operations Center.

Fire, Ambulance and Emergency Medical Services offices are also housed in The Villages Center, as well as 911 Joint Dispatch and Emergency Call Centers. Holding cells are included for prisoners awaiting transport to the county jail in Bushnell.

The Bushnell Center is a 20,080 SF Public Safety Center which houses the Sheriff's Southern office and serve as a backup facility for capability for all other services.





# PUBLIC SAFETY HURRICANE HARDENED 911 CENTER EOC SECURE FACILITY



**SUMTER COUNTY SHERIFF'S OFFICE**  
WILLIAM O. "BILL" FARMER JR., SHERIFF

2901 Towell Rd  
Wildwood, FL 34785  
www.sumtercountysheriff.org

February 28, 2018

Mr. Bill Byrne, CEO  
109 Commerce Blvd  
Oldemar, Florida 34677

Dear Mr. Byrne,

I would like to take this opportunity to thank and commend the Ajax Construction Company for the job they did in the construction of the Sumter County Public Safety Complex. The Sumter County Board of County Commissioners contracted with Ajax to build two new Public Safety Complexes one would be located in Bushnell, FL the other in Wildwood, FL. These Public Safety Complexes are home to the Sumter County Sheriff's Office, Sumter County Fire Services, Emergency Operations Center and AMR Medical Services Dispatch.

Throughout the construction process members of The Sumter County Sheriff's Office Command Staff worked closely with Jordan Wise, James Delarosa and other members of the AJAX Corporation. Jordan and James offered valuable advice in the design and functionality of the building. Both were professional and were always available to assist and answer any questions or handle any issues that would arise during the construction process.

AJAX was timely in the construction process allowing our agency to transition into the new buildings ahead of schedule. During the move process AJAX personnel coordinated with staff from our agency and made for a smooth transition. As with any move you run into last minute issues that need to be addressed or changed. AJAX personnel were very accommodating and assisted with any change that was requested. AJAX took pride in the work and as an end result the citizens of Sumter County received a state of the art building that will serve Sumter County and the agencies that occupy it for many years to come.

Staff members of our agency gave many positive remarks regarding the professionalism and dedication that was put forth by Ajax personnel during the construction of the facility. Members of your team were honest with us throughout the construction and planning of the facility and did not just tell us what we wanted to hear they told us what we needed to know and what would be beneficial to us in the construction of the buildings.

We as an agency would like to commend and thank Ajax for the attention to detail and the professionalism shown. Even more that the project is complete I am still able to call upon Jordan and James with any questions that might arise and they are more than willing to help. The Sumter County Sheriff's Office looks forward to continue its working relationship with Ajax in the future and I highly recommend Ajax to anyone that is looking for quality and professionalism in a construction company.

Sumter County Sheriff's Office  
2501 E McCollum Ave  
Bushnell, FL 33511

Village Annex  
8033 E C-406  
The Villages, FL 32162

Fleet Maintenance  
122 N Church Street  
Bushnell, FL 33511

Aviation Hangar  
479 E. Seawatch Ave  
Bushnell, FL 33511







## CITY OF DADE CITY NEW CITY HALL & POLICE STATION

*Dade City, Florida*



### **SERVICES PROVIDED:**

Construction Manager at risk

### **COST:**

\$5,920,145

### **SIZE:**

22,957 SF

### **COMPLETION DATE:**

March 2016

### **CLIENT:**

City of Dade City

### **CONTACT INFORMATION:**

Billy Poe, City Manager  
352.523.5050  
wpoe@dadecityfl.com

## POLICE STATION 911 DISPATCH HARDENED FACILITY MEDIA ROOM TRAINING SPACES

The new City Hall and Police Department were constructed as two separate state-of-the-art facilities in the City's historic downtown area. The buildings are joined by a focal entry canopy that rises above both structures, on the same site where City Hall once stood, but was torn down because of safety concerns. Elements included City Commission chambers, administrative offices, a new 911 dispatch room, secure CSI storage and records, as well as a police sally port and secure holding cells and processing areas. The site offered some interesting challenges. The ten foot change in elevation from East to West presented some interesting challenges and unique solutions. The building entries were stair-stepped to accommodate this feature. Additionally, an existing city street was vacated for full site development. Structural brick walls facing public streets were made to mimic the red brick facades of the surrounding historic buildings. The 22,957 total square foot facility broke ground in January of 2015 and was completed in about a year.





# CITY OF DADE CITY

*"Proud Heritage, Promising Future"*

Camille Hernandez, Mayor  
Eunice M. Penix, Mayor Pro-Tem  
Scott Black, Commissioner  
Charlene C. Austin, Commissioner  
James D. Shive, Commissioner

William C. Poe, Jr., City Manager  
Leslie Porter, Finance Director  
Angelia Guy, City Clerk  
Karl S. Owens, City Attorney

April 13, 2016

Mr. William Byrne  
Ajax Building Corporation  
109 Commerce Blvd.  
Oldsmar, FL 34677

Dear Mr. Byrne,

I would like to extend gratitude on behalf of Dade City for Ajax's tremendous role in the construction of City of Dade City's municipal complex. From design services to managing the construction, the unwavering professional conduct, dedication, level of experience and knowledge of the project, materials and systems demonstrated by Ajax employees must be applauded.

We, the design team of four City employees, worked closely often and for long periods of time with the architect and construction manager. We discussed everything – and Ajax provided us with information, alternate options and considerations – so we could make the best decision for our project, before and during construction, helping us maximize our dollars and the return while remaining within our budget.

Consideration for our community was important to us on this project. Ajax solicited local contractor participation to involve local businesses and construction activities were carefully coordinated to minimally impact routine downtown operations for our citizens and commerce.

Lastly, I would like to commend you for your role in our project. As president of the company, you attended multiple meetings and always were well versed on our current status. I can honestly say it was a true pleasure to work with you and your team.

Sincerely,

William C. Poe, Jr.  
City Manager

**Established 1889**

P.O. BOX 1355 • 38020 MERIDIAN AVE • DADE CITY, FL 33526-1355 • (352) 523-5050 FAX (352) 521-1422



# CITY OF DAYTONA BEACH POLICE FACILITY

Daytona Beach, Florida



## SERVICES PROVIDED:

Construction Manager at Risk

## COST:

\$20,579,713

## SIZE:

98,278 SF

## COMPLETION DATE:

December 2008

## CLIENT:

City of Daytona Beach

## CONTACT INFORMATION:

Thomas Huger, Manager  
Facilities Construction & Maintenance  
386.671.8750  
hugert@codb.us

# POLICE STATION EOC FORENSICS & CRIME LAB TRAINING AREAS HARDENED FACILITY

The new 3-story, 98,000 SF Daytona Beach Police Facility houses administrative offices, conference rooms, a community room for special meetings, holding cells, evidence rooms, K-9 training area, a garage forensics unit to process vehicles used in crimes and a crime lab for preliminary DNA testing. One of the most unique features of the crime lab is a row of narrow evidence lockers called "blood rooms" where blood-stained clothes collected at crime scenes can be hung to dry.

The facility also houses Daytona Beach's Emergency Operations Center which serves as the "nerve center" during emergency activation. Working space is provided for all disaster response support functions by various emergency representatives within the City of Daytona Beach jurisdiction. An audio-visual system, integrated with the EOC's computer network, has the capability to keep the emergency staff current on developing situations during emergencies, while also providing an excellent training facility with many different applications.





## The CITY OF DAYTONA BEACH

"THE WORLD'S MOST FAMOUS BEACH"

**Office of the Chief of Police**  
*"Protecting Our Great City"*

May 13, 2009

Mr. Lon Neuman  
Ajax Building Corporation  
10365 Hood Road South, Suite 203  
Jacksonville, FL 32257

Dear Mr. Neuman:

I would like to take this opportunity to personally thank you and your company for an outstanding performance in the construction of our Daytona Beach Police Facility. Our state of the art facility is a three story structure totaling 95,914 square feet.

The Ajax Building Corporation has exceeded our expectations in the overall construction of this facility. Ajax personnel were readily available throughout the entire construction process to meet with our staff members and assist with any questions. Project Manager Thomas Matthews provided insight and knowledge that assisted with our building process. Superintendent Stuart Settle was our go-to man who made things happen, effortlessly throughout this entire project.

Not only did you bring this facility to completion on time, but you also finalized this project under budget. This is truly a remarkable accomplishment, considering the increase costs of materials throughout the construction process.

The quality of work displayed by your company in constructing this facility has created a structure that the City of Daytona Beach and our citizens can be proud of for years.

Sincerely,

Michael J. Chitwood  
Chief of Police

MJC/cg  
100.2009.0317

129 Valor Boulevard • Daytona Beach, FL 32114-8169  
Phone: 386/671-5100 • Fax: 386/671-5440  
[www.dbpd.us](http://www.dbpd.us)

The City of Daytona Beach  
Police Department







# VOLUSIA COUNTY EMERGENCY OPERATIONS & SHERIFF'S COMMUNICATION CENTER

*Deland, Florida*

## **SERVICE PROVIDED:**

Construction Management at Risk

## **COST:**

\$12,007,854  
Under Budget \$275,413

## **SIZE:**

43,000 SF

## **COMPLETION DATE:**

February 2013

## **CLIENT:**

Volusia County

## **CONTACT INFORMATION:**

Laura Laser, AIA  
Construction Manager  
386.736.5967 Ext. 12323  
llaser@volusia.org



## EOC 911 DISPATCH HARDENED FACILITY SITE INFRASTRUCTURE MEDIA ROOM

The project consisted of a new 43,000 SF hardened shelter facility to house the consolidated Sheriff's Communications, 911 Dispatch, and Emergency Operations Command Centers. The building was designed to resist 180 mph winds and an EF3 tornado, and the lobby included bullet-resistant interior walls. This single story building was constructed of a concrete tilt panel exterior with structural steel superstructure and was developed on a green site. Interior spaces includes 2 state-of-the-art primary command centers as well as areas for Media/Broadcasting, cafeteria/break areas, bunk rooms, conference rooms and other support spaces. The building was outfitted with state of the art systems to upgrade the previous emergency network. Building systems included a highly energy efficient HVAC design incorporating Ice Storage technology and the project team pursued LEED Silver, as well as 2 GREEN GLOBE, certification of the facility.





## Volusia County FLORIDA

### Public Works Engineering & Construction

December 12, 2012

To Whom It May Concern:

Sheriff's

Ajax Building Corporation has successfully served as the Construction Manager General Contractor for our new \$21 million Emergency Operations and Sheriff's Communications Center. They provided Preconstruction Construction Management Services working hand in hand with our architect, Schenkel Shultz, and multiple stakeholders (Emergency Mgt Division, Sheriff's Office, Information Tech Division, Facilities Maint Div, Risk Mgt Division, Office of the County Manager and Public Works) as well as the various communications and utilities providers for the successful design, permitting and bidding of the project. The Ajax team attended weekly project workshops. During the meetings, they gave valuable insight regarding design, constructability, schedule, material availability and cost. They performed technical plan and specification reviews and prepared detailed cost estimates with value engineering alternatives at each phase of design. They went out of their way to price multiple alternative systems such as the option of using a thermal energy storage system using glycol chilled water to make ice for the air conditioning system. Finally, they prequalified subcontract bidders, released bid packages, received/ reviewed bids and made recommendation to the County. At the completion of Preconstruction Services, the County entered into a Guaranteed Maximum Price Construction Management General Construction Contract in the amount of \$11,593,184.

The EOSCC construction is nearly complete and LEED certification is in process. The construction is on time and within budget. Through the use of owner direct purchases of materials, Ajax is projecting a credit back to the County of approximately \$200,000 in tax savings.

It has been an honor and a pleasure to work with the Ajax Building Corporation Team on this premier project for Volusia County. Their staff is very knowledgeable, timely and responsive. "No" is not in their vocabulary. Also, I can't emphasize how important it was to hire this extremely qualified construction management firm for the EOSCC due to the complexity of the building automation, redundant mechanical and electrical systems, fire protection and communications system, coordination of installation of complex owner furnished fixtures, furniture and equipment such as the 911 dispatch workstations and 800 MHz radio system as well as the need for coordination of subcontractors with county vendors and jurisdictional agencies. We made the right decision hiring Ajax Building Corporation. We were so pleased that we hired them again. They are currently providing Preconstruction Construction Management Services for our Branch Jail Renovation project.

Sincerely,

Laura E. Laser, AIA  
Senior Architect

123 West Indiana Avenue, Room 402 • DeLand, FL 32720  
Tel: 386-736-5967 • FAX: 386-822-5736  
[www.volusia.org](http://www.volusia.org)





## LEON COUNTY & CITY OF TALLAHASSEE PUBLIC SAFETY COMPLEX

Tallahassee, Florida

### SERVICE PROVIDED:

Construction Management at Risk

### COST:

Final: \$29,900,000

### SIZE:

100,000 SF

### COMPLETION DATE:

June 2013

### CLIENT:

Leon County & City of Tallahassee

### CONTACT INFORMATION:

Vince Long, County Administrator  
850.933.5399  
longv@leoncountyfl.gov



## PUBLIC SAFETY COMPLEX EOC 911 DISPATCH EMERGENCY MEDICAL FLEET HURRICANE HARDENED

The Leon County & City of Tallahassee Public Safety Complex was developed in partnership between the City of Tallahassee and Leon County. This state-of-the-art complex fuses the City of Tallahassee Regional Transportation Management Center, Public Safety Communications Center for Leon County and the City of Tallahassee, Tallahassee Fire Department Administrative Offices, Leon County Emergency Medical Services, and the Leon County Emergency Operations Center into a single, cohesive operating structure for activation during area emergencies. In conjunction with the main building, the complex includes the "Logistics Building" which supports the Emergency Medical Services fleet. The site for a future City of Tallahassee Fire Station was also a component of this project. Designed for long-term flexibility, the Complex is approximately 100,000 SF and was constructed with ICF (Insulated Concrete Forms), structural steel, and concrete floors on metal deck. The exterior is brick masonry and cast stone. The windows on the facility are laminated (hurricane resistant) glass in aluminum frames. A large percentage of the interior was constructed on a raised floor system to allow for future flexibility and ease of installation of electrical, computer, and data systems throughout the facility.





**Public Works  
Engineering & Construction**

December 12, 2012

To Whom It May Concern:

Ajax Building Corporation has successfully served as the Construction Manager General Contractor for our new \$21 million Emergency Operations and Sheriff's Communications Center. They provided Preconstruction Construction Management Services working hand in hand with our architect, Schenkel Shultz, and multiple stakeholders (Emergency Mgt Division, Sheriff's Office, Information Tech Division, Facilities Maint Div, Risk Mgt Division, Office of the County Manager and Public Works) as well as the various communications and utilities providers for the successful design, permitting and bidding of the project. The Ajax team attended weekly project workshops. During the meetings, they gave valuable insight regarding design, constructability, schedule, material availability and cost. They performed technical plan and specification reviews and prepared detailed cost estimates with value engineering alternatives at each phase of design. They went out of their way to price multiple alternative systems such as the option of using a thermal energy storage system using glycol chilled water to make ice for the air conditioning system. Finally, they prequalified subcontract bidders, released bid packages, received/ reviewed bids and made recommendation to the County. At the completion of Preconstruction Services, the County entered into a Guaranteed Maximum Price Construction Management General Construction Contract in the amount of \$11,593,184.

The EOSCC construction is nearly complete and LEED certification is in process. The construction is on time and within budget. Through the use of owner direct purchases of materials, Ajax is projecting a credit back to the County of approximately \$200,000 in tax savings.

It has been an honor and a pleasure to work with the Ajax Building Corporation Team on this premier project for Volusia County. Their staff is very knowledgeable, timely and responsive. "No" is not in their vocabulary. Also, I can't emphasize how important it was to hire this extremely qualified construction management firm for the EOSCC due to the complexity of the building automation, redundant mechanical and electrical systems, fire protection and communications system, coordination of installation of complex owner furnished fixtures, furniture and equipment such as the 911 dispatch workstations and 800 MHz radio system as well as the need for coordination of subcontractors with county vendors and jurisdictional agencies. We made the right decision hiring Ajax Building Corporation. We were so pleased that we hired them again. They are currently providing Preconstruction Construction Management Services for our Branch Jail Renovation project.

Sincerely,

A handwritten signature in blue ink, appearing to read "Laura E. Laseur".

Laura E. Laseur, AIA  
Senior Architect

123 West Indiana Avenue, Room 402 • DeLand, FL 32720  
Tel: 386-736-5967 • FAX: 386-822-5736  
[www.volusia.org](http://www.volusia.org)



# GEORGIA INSTITUTE OF TECHNOLOGY PUBLIC SAFETY FACILITY

Atlanta, Georgia

## SERVICE PROVIDED:

Construction Management at Risk

## COST:

\$9,798,875

## SIZE:

30,000 SF

## COMPLETION DATE:

August 2018

## CLIENT:

Georgia Institute of Technology

## CONTACT INFORMATION:

Michael Miller  
GA BOR  
404.962.3161

## POLICE STATION / PUBLIC SAFETY EOC FORENSIC LAB SECURE FACILITY

This new 30,000 square foot facility will allow the campus to replace obsolete police facilities, consolidate the units into one location, and modernize the police functions. The proposed building will house all units and departments of the Georgia Tech Police Department, along with all of their storage needs. The project will require a significant amount of secure outdoor structured parking for patrol vehicles, utility trailers, and specialty vehicles. While many of the program elements are typical to an office building, such as offices and conference rooms, there are several unique elements specific to the function of a Police Department. Some of these elements include an Emergency Operations Center, K9 facilities, locker rooms, a Forensic Lab, an Armory and an exterior vehicular sally-port for secure movement of persons in custody.



## 4. ABILITY TO PERFORM THE SERVICES

As your Construction Manager, Ajax/Tandem will serve as your single-point of contact. Performance, accountability, and all jobsite performances fall under our watch. With 95% of our work being delivered via the construction management (CM) process, we have refined and improved our processes assuring the best in service. Our approach is based on working as a team with the owner, design team, consultants and stakeholders, while communicating throughout the entire process. The following topics outline some of ways Ajax/Tandem approaches each of our projects:

- » Communication
- » Kick off meeting
- » Project Management
- » Project Scheduling
- » Information Communications
- » Conflict Resolution
- » Cost Management
- » Quality Control
- » Jobsite Safety

### COMMUNICATION WITH ENTIRE PROJECT TEAM

Communication is the cornerstone to a successful project and Ajax/Tandem takes pride in our record of well-managed projects. We ensure that all parties, from owners and design partners to consultants, trade contractors, and vendors work in harmony by initiating "Partnering" relationships upfront and by conducting continuous meetings throughout the project. Components of our communications and coordination program are as follows:

**REGULARLY SCHEDULED MEETINGS:** Ajax/Tandem believes that continual dialog between the team members through regularly scheduled team meetings provides the appropriate forum to address issues as they arise. Using an open issues list we as a team can remain focused on resolving issues and use the meeting to formulate resolutions and direction.

**SUBCONTRACTOR COORDINATION MEETINGS:** Ajax/Tandem conducts these meetings at least once a week with all the subcontractors currently working onsite. In this meeting Ajax/Tandem reviews with the subcontractors the project schedule, safety and quality issues. This is also a forum to address any issues or conflicts that exist.

**ONE ON ONE SUBCONTRACTOR MEETINGS:** Sometimes meetings and issues are so complex that a one on one meeting with the sub is more appropriate and **leads to better results**. In those cases, **Ajax/Tandem meets with the subcontractor and works with them** at coming to a swift resolution to an issue. In most cases these are contract

enforcement issues that require the involvement and subsequent commitments from the subcontractor's upper management. In any event, when an issue is of such a magnitude that it requires individual attention, those meetings are held immediately.

### TEAM KICK-OFF MEETING

At the beginning of a project, our team will conduct a partnering / team integration workshop to organize the entire project team (owner, owner's representative, stakeholders, design team and consultants) to foster a partnership between all members. During these workshops:

- » Project Goals & Objectives are Identified
- » All responsibilities, organizational structures, coordination charts and lines of communication are identified.
- » The above items are incorporated into a "Project Management Policy & Procedures Manual"





## PROJECT SCHEDULING

We understand the importance of delivering projects on time for our owners. We have a proven track record of completing projects within our owners' time and budget constraints. This stems from our teamwork approach of incorporating input directly from the owner, owner's representative, stakeholders and the design team, as well as subcontractors and vendors. With the entire project team developing the schedule, each member becomes personally vested and accountable for achieving each milestone. The actual CM program we implement is comprised of these four phases:

### PHASE 1 – PROJECT PLANNING

- » Facilitate Scheduling Workshop
- » Develop Key Milestones
- » Determine Project Phasing
- » Create Master Schedule

### PHASE 2 - DESIGN PHASE

- » Monitor Design Phase Schedule
- » Secure Long Lead Purchase Items
- » Schedule Bid Process
- » Develop Detailed Schedule
- » Monitor Permitting Schedule

### PHASE 3 - CONSTRUCTION PHASE

- » Track Performance & Update Weekly
- » Crew/Cost Load Activities when Needed
- » Mitigate Scheduling Impacts
- » Include Transition Activities

### PHASE 4 – TRANSITION / OCCUPANCY

- » Coordinate Commissioning & Inspections
- » Coordinate Transition & Occupancy
- » Establish Warranty Management

### SCHEDULING SOFTWARE

Ajax/Tandem uses proven industry standard scheduling software (Primavera P6 – Oracle) to establish schedules for your project which have the capability to:

- » Cost Load
- » Forecast Expenditures
- » Estimate Manpower Requirements

Our program is fast, easy to update, and provides a full menu of scheduling and cost reports, including both critical path logic diagrams and bar chart formats. Ajax/Tandem's scheduling capabilities permit a complete analysis of cost distribution throughout the design and construction phases of any project.

## INFORMATION COMMUNICATION SYSTEMS

Ajax/Tandem uses a totally paperless process for all RFI's, correspondence, Pay Requests, Meeting Minutes, Change Order Proposals, Submittals, etc. All documents are sent in a PDF format. If the files are too large for the typical e-mail servers, they are placed on

Ajax/Tandem's FTP site to be retrieved by the rest of the project team. This process saves paper, but even more importantly, saves time since documents do not require mailing.

Ajax/Tandem utilizes Procore Project Management software to help manage each of our construction projects. Procore is considered among the most innovative cloud programs creating a truly collaborative environment. All information is maintained in one place with real time accessibility by every project team member. This ensures all information accessed is always accurate, consistent and up to date.



Our systems organize all project information in a database for easy retrieval & analysis; track every transmittal, submittal, and proposed change; document agreements made at meetings and through telephone conversations; show the Owner exactly how they bid, bought, and paid for a project; and track approved & pending changes to contracts & purchase orders.

Our cost worksheet, which can be used to analyze the costs involved in transactions and used to determine final costs utilizing the latest estimates for future expense, is superior to conventional spreadsheets as it identifies the source of each cost. By putting all the project information in an easy-to-review format, we are able to manage the project more effectively. Components of our information management system include:

- » Meeting Minute Documentation
- » Scope and Budget Data Tracking
- » Value Engineering Documentation
- » Cost Reporting
- » Bonding and Insurance Status
- » Contract Status Information
- » Subcontractor Qualification
- » Shop Drawings and Submittal Logs
- » Change Order Request Logs
- » Field Documentation (Superintendent Daily Logs)
- » Safety Issues
- » Request for Information (RFI)
- » Comprehensive Financial Reports
- » Material Delivery

Our team will continually involve and communicate with the County to ensure the project is meeting The City of Venice's standards.

Open and direct communication with the City of Venice team will start from the first day our team is hired. Understanding the City's expectations at the onset will ensure you receive the quality Public Safety Facility you envision. As the project evolves through each phase of the design and construction process, our regularly scheduled OAC (Owner, Architect, Contractor) Meetings will verify that we are meeting the City of Venice's goal's and objectives.

## CONFLICT RESOLUTION

Communication is the cornerstone to an effective conflict resolution program and Ajax/Tandem takes pride in our record of well-managed projects as well as our successful avoidance of litigation and resolution of disputes.

We ensure that all parties, including trade contractors and vendors, work in harmony by initiating "Partnering" relationships up front and by conducting continuous meetings throughout the project.

As your construction manager, we assume full responsibility for the job and will serve as a single-point of contact, acting in the best interest of the City.

Ajax/Tandem recognizes that conflict prevention eliminates the need for conflict resolution later. We have a number of methods in place for preemptively managing any errors or mistakes which include utilizing:

- » Design Reviews
- » Building Information Modeling
- » Detailed Bid Packages
- » Project Meetings
- » Clearly Defined Subcontracts
- » Monthly Reports
- » Detailed Reporting and Documentation Systems

## COST MANAGEMENT

As your CM, our team will work closely from the onset with the City of Venice, OTB and Dewberry to ensure the design and budget are complimentary to one another. This process is tenuous and requires the perseverance of every team member throughout the design phase. It will ensure that when the final GMP is delivered, it is within the established budget and that there are absolutely no surprises.

Ajax/Tandem's success in delivering projects at or below budget, begins early in the Design Phase and continues throughout the Construction Phase.

## PRECONSTRUCTION PHASE

Whether your goal is to cut dollars from the budget or to maximize your project dollars, our team will provide accurate estimates from our Estimating Department throughout the design phase, as well as cost/benefit analyses on materials and systems, allowing you to make informed financial decisions.

Our program is a progressive approach where early phases build upon one another until, eventually, a guaranteed maximum price (GMP) is established. Our pre-construction approach includes:



**JEFF STEPHENSON**  
CHIEF ESTIMATOR

*As the Estimator on hundreds of CM projects, Jeff is a valuable asset to the preconstruction phase. His approach of working hand-in-hand with design teams and owners from day one, ensures all budget, schedule and quality goals are met. Jeff's reputation for providing accurate estimate and options allows owners to make informed budgetary decisions.*

**CONCEPTUAL ESTIMATE:** Prepared early in the Design Phase, this estimate is based on concept, confirming that it can be constructed within the budget. It includes traditional project costs such as site preparation, foundation, structural work, exterior and interior finishes, and roofing work.

**SYSTEMS COST ANALYSIS:** Ajax/Tandem will provide total cost comparison (materials, labor, maintenance, etc.) for each system being considered. For example:

- » Chilled Water HVAC vs. Water Source Heat Pumps
- » Block & Brick Multi-Wythe Wall System vs. Block & Stucco

By working in conjunction with our owners and their design teams, as a group we will be able to properly analyze all options to develop definitive conclusions.

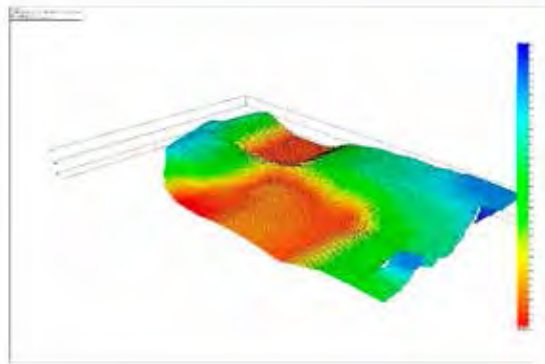
**LIFE CYCLE COST ANALYSIS:** Ajax/Tandem will determine how each system or the facility as a whole will perform after 15 to 20 years. All aspects of the operational cost and maintenance of the facility is taken into consideration to select the best systems and equipment for the life of the facility. This information will allow you to make informed cost / life cycle / maintenance / quality decisions that meet your project goals.





**DETAILED ESTIMATE:** As the project progresses and construction documents become available, we perform a complete Detailed Estimate for the entire project. It provides a higher level of detail and accuracy because materials and methods have been selected. It includes a detailed quantity takeoff from the documents and information now available. Specific material pricing from local vendors may be included, and issues such as crew sizes and total crew-days-required are also taken into account.

**EARTHWORKS:** Earthworks is a three dimensional computer program to assist with **site cost analysis**. It illustrates the contours of the existing site, comparing it to the new elevations needed for the project. The new elevations are calculated to determine the volume of dirt needed to be cut or filled to create the desired elevation and slopes for the project site. A variety of elevation and slope options can be **quickly analyzed to determine the most efficient and cost effective grading plan**.



**GUARANTEED MAXIMUM PRICE:** Through our estimating, value engineering and competitive bid processes, Ajax/Tandem will establish a GMP that incorporates all of your goals and objectives. We are able to submit a GMP during any stage of the Design Phase. Furthermore, Ajax/Tandem's GMP will include:

- » Design Coordination
- » Permitting
- » Testing
- » All Management Costs
- » Sitework
- » General Conditions
- » General Requirements
- » Subcontractor Costs
- » Equipment, Labor & Materials
- » Construction
- » Post-Construction Work
- »

**VALUE ENGINEERING:** As part of our estimating process, Ajax/Tandem will develop a list of Value Engineering/Cost Reduction Options for consideration. We will provide an itemized list of alternate materials,

equipment and systems along with their associated savings. These items will be reviewed by the team and those that are approved will be incorporated into the design.

Our team is encouraged to **"brainstorm"** and we may initially come up with a Value Engineering list **exceeding 50 or more items**. We then evaluate the list with the project team to determine which ideas have the most merit for further development. Criteria used to select these ideas include:

- » Reasonableness & Practicality
- » Durability/Functionality of Option
- » Quality Impact vs. Value Offered
- » Cost Savings to the Project
  - Short-Term vs. Life Cycle
- » Potential Design & Time Impact

Savings from the Value Engineering exercises usually range from **2% - 7%** and in some cases can be as much as 15%.

## QUALITY CONTROL

### PRE-CONSTRUCTION PHASE

**DESIGN REVIEW:** Quality begins with a thorough review of the plans and specifications for completeness, accuracy & constructability. After a systematic review of the plans and specifications, we recommend modifications to the Architect that might be made to the drawings and/or specification to assist in clarifying the design intent.

**REDI-CHECK SYSTEM:** Ajax/Tandem utilizes the Redi-Check system to review the contract documents for any discrepancies, resolving conflicts and ensuring quality prior to bidding and construction. Clear and concise documents ensure competitive and responsive bids.



Note: All numbers to the right of each checklist item indicate the latest production stage at which the item should be coordinated.

**CHAPTER 11**  
**CONSOLIDATED**  
**REDICHECK CHECKLIST**

Project Title: \_\_\_\_\_ Project No. \_\_\_\_\_  
Reviewer's Signature \_\_\_\_\_ Date \_\_\_\_\_

**1. Preliminary Review**  
a. Quickly glance over all sheets, spending no more than one minute per sheet to become familiar with the project.

**2. Plan Check Civil - Verify that:**

	Coordinated
	Yes No N/A
a. New underground utilities (power, telephone, water, sewer, gas, storm drainage, fuel lines, grease traps, fuel tanks) have no interferences.	
b. Existing power/telephone poles, pole guys, street signs, drainage inlets, valve boxes, manhole covers, etc., do not interfere with new driveways, sidewalks, or other site improvements.	
c. Limits of construction, clearing, grading, sodding, grass or mulch are shown and are consistent in other disciplines.	
d. Fire hydrants and street light poles do not conflict with other above ground items.	
e. Profile sheets show other underground utilities and avoid conflicts.	
f. Horizontal distances between drainage structures and manholes match scaled dimensions and stated dimensions on both plan and profile sheets.	
g. All existing and proposed grades are shown.	

**3. Plan Check Structural - Verify that:**

	Coordinated
	Yes No N/A
a. Column grid lines on structural and architectural match.	
b. Column locations are the same on the structural and architectural.	
c. Perimeter slab on structural matches architectural.	
d. Depressed or raised slabs are indicated and match on architectural.	
e. Slab elevations match architectural.	
f. Foundation piers are identified and sized on a schedule or plan.	
g. Foundation beams are identified and sized on a schedule or plan.	

**PRE-QUALIFICATION OF TRADE CONTRACTORS:** To ensure that only reputable trade contractors bid on your project, Ajax/Tandem pre-qualifies trade contractors for construction experience on similar projects, proven record of quality and schedule adherence, financial stability and bonding ability, and safety record and insurance.

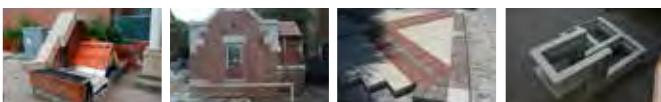
**BID DOCUMENTS:** After pre-qualifying subcontractors and generating interest in the project, we assemble detailed bid documents. Subcontractors must know exactly what is expected of them in order to produce high quality work.

## CONSTRUCTION PHASE

**QUALITY CONTROL PROGRAM:** Ajax/Tandem will implement a detailed project specific quality control program with each trade contractor on the project, thereby guaranteeing high levels of craftsmanship.

This process includes:

- » **SHOP DRAWINGS & SUBMITTAL REVIEW:** The project team reviews submittals for conformance with the contract documents, accuracy and completeness.
- » **CHECK MATERIAL CONFORMANCE UPON RECEIPT:** The Ajax/Tandem team will inspect all materials arriving at the job site and immediately reject and return any material that does not conform to established quality standards.
- » **MOCK-UP OF REPETITIVE OR DIFFICULT WORK:** Mock-ups of repetitive or difficult work are required to be constructed by all participation subcontractors before construction begins. This will establish an initial quality benchmark so all subcontractors know what standard of quality must be obtained.



- » **MONITOR WORK DAILY:** As the Superintendent walks the site daily, he refers to a detailed checklist that covers the specific items of quality and assures that the work being produced meets those standards.
- » **PROMPTLY REJECT NON-CONFORMING WORK:** Any work that is found to be non-conforming will be promptly rejected. Our subcontract requires that corrective action be taken within 24 hours of notification of rejection.
- » **PHASE AND AREA PUNCHLISTS:** Punchlists will be performed at the completion of each major phase of the project. This process minimizes the final punchlist at the end of the project.
- » **COORDINATION AND TOOLBOX MEETINGS:** The project superintendent will hold weekly meetings with all of the subcontractors to discuss schedule, quality & safety.

## JOB SITE SAFETY

At Ajax/Tandem we are committed to providing the safest possible worksite for our employees, employees of subcontractors, owners and the general public. Our goal is to send every employee, student, faculty and staff member, and every member of the general public home healthy everyday. To achieve this goal we have developed a **safety program that we believe leads the industry**. Below are some of the main points of our program.

**PROJECT HAZARD ANALYSIS:** Prior to work beginning the **safety director reviews the contract documents with the project team to identify potentially hazardous task, conditions, materials, or special training required** to perform the task. For the Venice Public Safety Facility project, this will include an **extensive review of our proposed site utilization** to ensure that our construction efforts pose no risk to the general public in the vicinity of the project.

**PRE-TASK PLANNING:** This is a **specific task analysis by the superintendent and foreman**. They discuss, with the crew, the hazards anticipated with the task, equipment needed to perform their job safely, and personal protective equipment to be worn.

**SAFETY ORIENTATION AND TRAINING:** All new employees are required to go through our safety orientation program prior to starting work and all employees are given more specific training for complex or technical jobs.

**DRUG AND ALCOHOL ABUSE PROGRAM:** Our drug and alcohol abuse program includes **pre-employment screening**, random testing, and **post accident testing**. We also give extra consideration to subcontractors who have a similar policy in effect.

**SAFETY COMMITTEES:** We have **safety committees** that work to improve local workplace safety programs. They also **work together to implement improvements** to our company wide safety policies.





## LOCATION

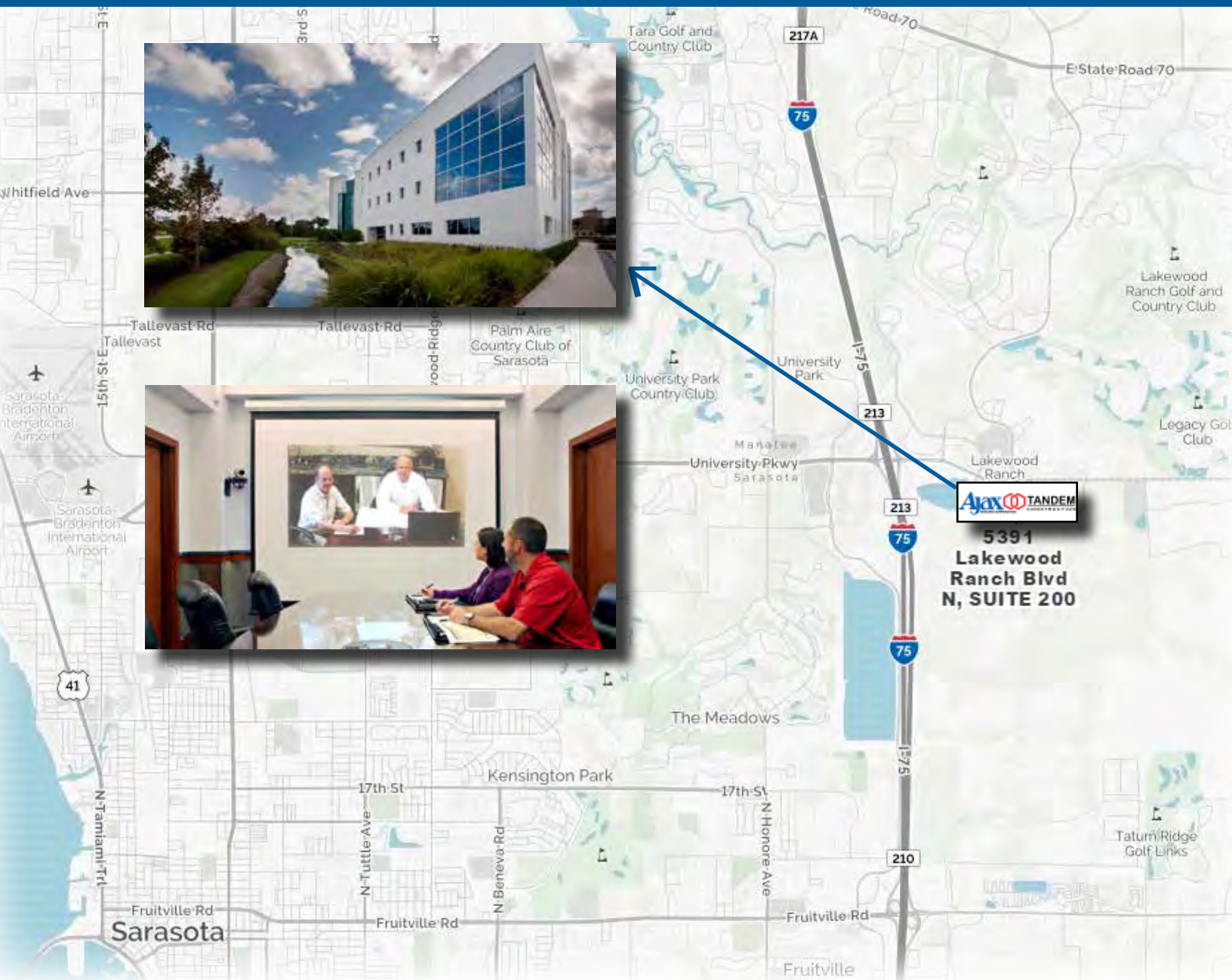
Ajax /Tandem Construction Team members are located in the Sarasota, Manatee, and Charlotte County area. Due to our close proximity, our team will essentially be on-call and fully available to work on all activities of all phases of the project. Our team will be available for team and community meetings whenever needed.

On occasion when a team member, design team member, (Dewberry), Owners Rep (OTB) or City representative is unable to physically attend a meeting, we have the technology in place to provide remote

access. Our video conferencing system ensures all needed participants are always involved in design meetings, or any other important meeting needed to ensure each of your needs are met for the Venice Public Safety Complex. In addition, a password protected website for the Venice Public Safety Complex will be created for the project team to access all project documentation whenever needed, including RFI's, meeting minutes, bid documentation, etc. This system ensures communication never stops.

### The Ajax/Tandem local office is located at:

5391 Lakewood Ranch Boulevard North, Suite 200  
Sarasota, Florida 34240



ALL PROJECT TEAM MEMBERS ARE COMMITTED TO AND WILL BE AVAILABLE TO PROVIDE SERVICES FOR THE CITY OF VENICE PUBLIC SAFETY COMPLEX.



**BILL BYRNE**  
Principal-in-Charge



**PETER HAYES**  
Project Executive



**MIKE WILSON**  
Operations Manager



**RICK GUERRA**  
General Superintendent



**JUSTIN PERRINO**  
Sr. Project Manager



**JODY BROWN**  
Sr. Superintendent



**JODI CRABTREE**  
Assistant Project Manager



**KEVIN COOSE**  
Assistant Superintendent

## S U P P O R T   S T A F F



**JEFF STEPHENSON**  
Chief Estimator



**MELISSA MCBRIDE**  
Sr. Estimator



**JUDD WEST**  
Director of  
Preconstruction Services



**SEAN AKVAN**  
BIM Coordinator



**MARC REEVES**  
Director of Risk Management





# 5. ADDITIONAL CONSIDERATIONS

## MUNICIPAL & PUBLIC SAFETY EXPERIENCE



**GDPS  
SERVICE BUILDING & HQ UPGRADES**



**GEMA/HS  
EXPANSION & RENOVATION**



**GEORGIA INSTITUTE OF TECHNOLOGY  
PUBLIC SAFETY FACILITY**



**BAKER COUNTY  
SHERIFFS COMPLEX**



**LEON COUNTY  
PUBLIC SAFETY COMPLEX**



**CHARLOTTE COUNTY  
JUSTICE CENTER RENOVATION**



**VOLUSIA COUNTY  
JAIL & BOOKING INTAKE**



**PASCO COUNTY  
COURTHOUSE RENOVATION**



**PINELLAS COUNTY  
JUDICIAL TOWER RENOVATION**



**DEPARTMENT OF MANAGEMENT SERVICES  
FL SUPREME COURT REPAIRS**



**SUMTER COUNTY  
PUBLIC SAFETY BUILDINGS**



**PUTNAM COUNTY  
JAIL EXPANSION**



**DADE CITY  
CITY HALL & POLICE DEPARTMENT**



**VOLUSIA COUNTY  
SHERIFFS OFFICE EVIDENCE STORAGE**



**CITY OF CLERMONT  
POLICE DEPARTMENT**



**FL DEPARTMENT OF LAW ENFORCEMENT  
JOINT DISPATCH**



**GULF COUNTY  
CORRECTIONAL INSTITUTE**



**FL DEPARTMENT OF LAW ENFORCEMENT  
CRIME LAB**



**FL SHERIFFS ASSOCIATION  
NEW HEADQUARTERS FACILITY**



**\$21,000,000**

**OKALOOSA COUNTY  
NEW COURTHOUSE**



**CITY OF DAYTONA BEACH  
POLICE DEPARTMENT**



**LEON COUNTY  
DETENTION FACILITY**



**LEON COUNTY  
SHERIFFS ADMINISTRATION BUILDING**



**SARASOTA COUNTY  
EOC**



**SANTA ROSA COUNTY  
CORRECTIONAL INSTITUTE**



**VOLUSIA COUNTY  
EOC & SHERIFFS COMMUNICATIONS**



**CITY OF ST. PETERSBURG  
POLICE DEPARTMENT HEADQUARTERS**



**CITY OF ST. PETERSBURG  
POLICE TRAINING FACILITY**





**CITY OF LARGO  
POLICE DEPARTMENT HARDENING**



**DEPARTMENT OF JUVENILE JUSTICE  
OKALOOSA HALFWAY HOUSE**



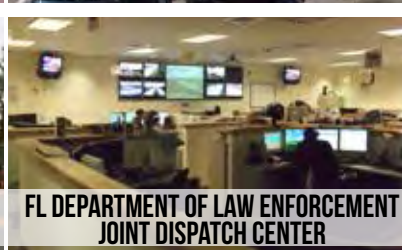
**EASTERN FLORIDA STATE COLLEGE  
PUBLIC SAFETY BUILDING**



**FL DEPARTMENT OF CORRECTIONS  
COLUMBIA CORRECTIONAL ANNEX**



**JACKSON COUNTY  
COURTHOUSE RENOVATION**



**FL DEPARTMENT OF LAW ENFORCEMENT  
JOINT DISPATCH CENTER**



**\$19,100,000  
FL DEPARTMENT OF CORRECTIONS  
WAKULLA CORRECTIONAL ANNEX**



**LEON COUNTY  
DETENTION-MINIMUM SECURITY ANNEX**

## CITY/COUNTY EXPERIENCE



**FULTON COUNTY  
EAST ROSWELL LIBRARY**



**ALACHUA COUNTY  
ALACHUA COUNTY FAIRGROUNDS**



**CITY OF CLEARWATER  
COUNTRYSIDE BRANCH LIBRARY**



**CITY OF TALLAHASSEE  
FIRE STATION NO. 15**



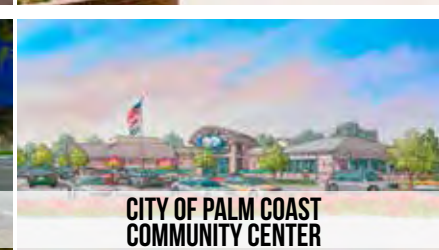
**CITY OF CLERMONT  
NEW COMMUNITY CENTER**



**CITY OF TALLAHASSEE  
ELECTRICAL CONTROL CENTER**



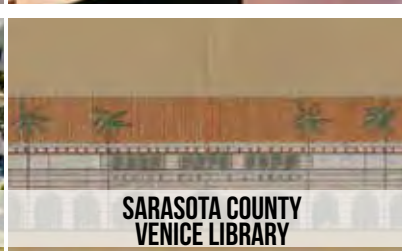
**CITY OF DAYTONA BEACH  
MIDTOWN CULTURAL CENTER**



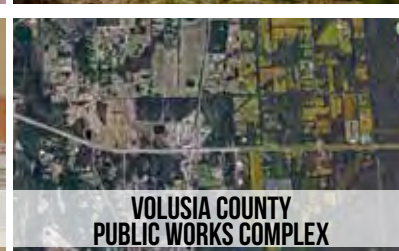
**CITY OF PALM COAST  
COMMUNITY CENTER**



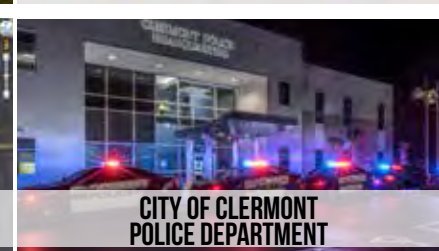
**PINELLAS COUNTY  
CENTRAL ENERGY PLANT**



**SARASOTA COUNTY  
VENICE LIBRARY**



**VOLUSIA COUNTY  
PUBLIC WORKS COMPLEX**



**CITY OF CLERMONT  
POLICE DEPARTMENT**

## VENICE AREA EXPERIENCE



**SARASOTA COUNTY  
VENICE LIBRARY**



**FIN'S AT SHARKY'S**



**TAYLOR RANCH ELEMENTARY SCHOOL  
HVAC AND CAMPUS RENOVATIONS**



**STATE COLLEGE OF FLORIDA VENICE  
CAMPUS PROFESSIONAL DEVELOPMENT CENTER**



**VENICE URGENT CARE**



**TANDEM CENTER (2 PHASES)**



**LAUREL NOKOMIS MEDIA CENTER**



**Ajax TANDEM  
CONSTRUCTION**

## BEST PRACTICES/ LESSONS LEARNED PUBLIC SAFETY FACILITIES

### PLANNING & DESIGN

- » Incorporate building systems and technology as an integral part of the base program and design.
- » Provide clear separation of public and secure/private areas of the building.
- » Provide sound isolation and noise control in high occupancy areas.
- » Consider future growth and maintain area to accommodate it.
- » Design flexibility into the building for multi-use or repurposing of spaces changing systems and function.
- » Ensure appropriate environmental comfort is key for people in high stress situations like 911 call center.
- » Coordinate Review and Implementation of FEMA 361, when applicable
- » Coordinate design around securement of grants, taking into consideration potential additional construction costs.
- » Coordinate End User Equipment, Power, and Data Needs (Workstations)
- » Coordinate Fire Protection Requirements with Available Access Flooring
- » Ensure timely Review of Onsite Fuel Storage to Prevent Permitting Delays
- » Coordinate Wind Rated Protection for Generator Enclosure

### MECHANICAL & ELECTRICAL

- » Provide adequate clearance for operation & maintenance of mechanical equipment.
- » Design systems for change out without down time.
- » Incorporate commissioning to ensure proper start-up and operation.
- » Provide in depth training for facility staff on complex or unique systems.
- » Incorporate monitoring systems to assist end users in maintaining reliability and efficiency beyond substantial.
- » Review and confirm redundancy of each Individual System at Each Phase of Design with entire Team
- » Ensure MEP Engineers allow for multiple manufacturers / suppliers to encourage competition.
- » Coordinate Height of Access Flooring with MEP

System Requirements, particularly at MDF and IDF spaces.

- » Verify that critical software systems (such as security controls) are non-proprietary where possible.

### TECHNOLOGY

- » Importance of a Complete Description for Project Scope (OPR)
- » Coordinate Multiple End User Preconstruction Meetings
- » Identify Commissioning Scope and Required Testing ANSI/TIA/EIA-508-B.1 Clause 11 Cabling
- » Ensure appropriate testing is complete prior to turnover:
  - » *ANSI/TIA/EIA-508-B.1 Clause 11 Cabling Transmission Performance*
  - » *Link style test with channel style warranty for all 4-pair copper cabling*
  - » *Level IIIe tester is compliant with ANSI/EIA/TIA 568B for CAT6A Cable*
  - » *Sweep, continuity, polarity, wire map, Attenuation, NEXT, PSNEXT, FEXT, PSFEXT, ELFEXT, PSELFEXT, ACR, Return Loss, and Delay Skew Testing for Cable*
  - » *Attenuation testing for each multimode fiber in accordance with EIA/TIA-526*
  - » *Inspect each terminated multimode fiber span for continuity and anomalies*
- » Anticipate Need for "Spare" Panels and Conduits
- » Critical Operations Power and Telecommunications Services (NEC 708)
- » Coordinate Grounding Requirements with End User Guidelines
- » Coordinate utility providers' entry and space requirements (i.e. Verizon, Brighthouse, etc.)

### CLOSEOUT / OCCUPANCY

- » Ensure Timely Delivery of End User FF&E (Workstations)
- » Facilitate Detailed Walk-Through and Training Sessions
- » Coordinate Owner provided technology within the construction schedule to ensure operation in accordance with move-in.

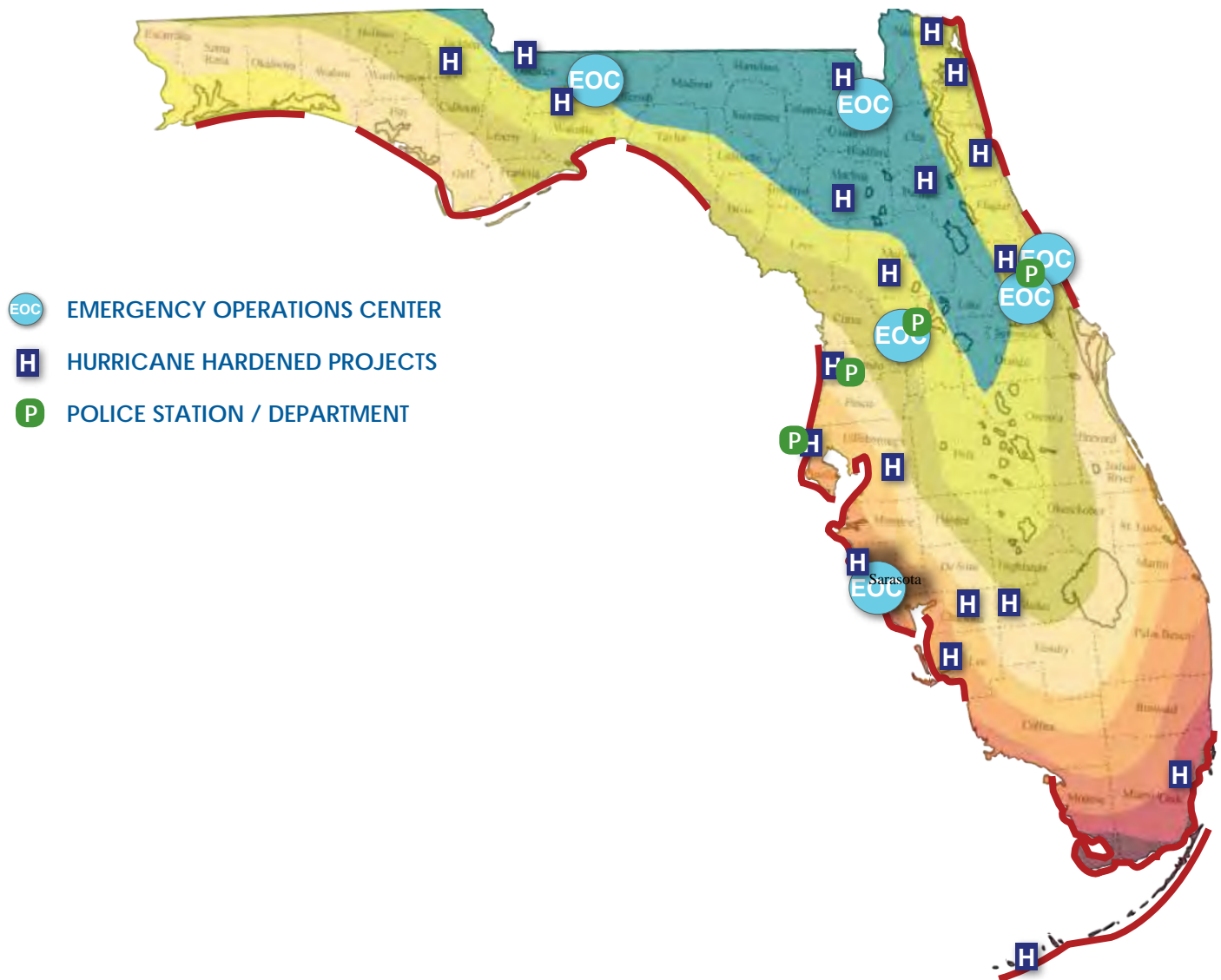


## QUALITIES AND CAPABILITIES

Ajax/Tandem's qualities, capabilities, and understanding of the Venice Public safety Facility project are based on our vast experience with constructing facilities in environments similar to Sarasota County. Factors that we have experience with that may be relevant to your project include:

- » Structure Hardening
- » Redundancy
- » Security
- » Electrical Power
- » Data Center & Communications

## STRUCTURE HARDENING



# PUBLIC SAFETY EXPERTISE

## REDUNDANCY

### Power

- » Primary
- » Emergency
  - » *Natural Gas vs Diesel*
  - » *Natural Gas Supplement*
  - » *Fuel Storage*
- » UPS

### Data Services

- » Integral Cooling

### HVAC

- » Chiller Plant
- » Split System

### Water

- » Back up Well / Bottled Water

### Sewer

- » Identify Existing Storage



“ The facility is self-sustaining and fully redundant...The complexities of this project have placed unique and unusual demands on the entire project team... Ajax has been a model team member working hand in hand with the architect, multiple users, multiple government agencies, and the subcontractors.”

Carl Morgan (Ret.)  
Leon County  
Public Safety Complex

## SECURITY

### Site

- » Separate Secure Parking Areas
- » Separate Employee Entrance(s)
- » Controlled Entry
- » Separated Outdoor Break Area
- » Concrete Planters
- » Berms
- » HD Surveillance
- » Cameras with 30 Day Storage

### Facility

- » Prevention
- » Mitigation
- » Work with Multiple User Groups
- »
- » Access Control
- » Restricted Areas
- » Detention - Cell Types
- » Duress Strips
- » Interrogation Rooms
- » Video/Audio Recording Systems
- » Gender/Minor Separation Requirements





## ELECTRICAL POWER

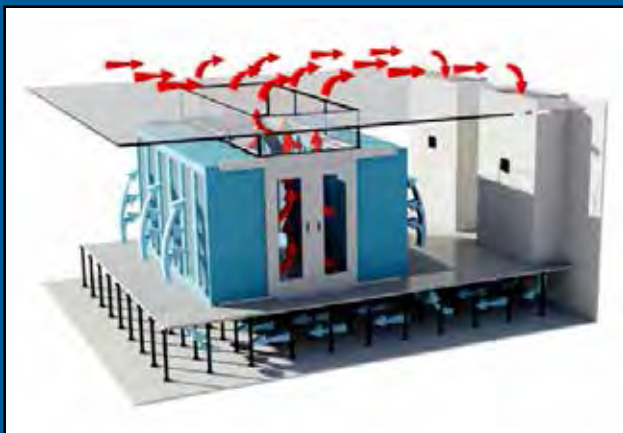
ANSI / TIA-942 Tier 3

- » Dual A&B Power Path, Source to Equipment
- Dual Utility Service Feed Consideration
- Parallel Switch Gear
  - » Breaker Coordination MSB to End Device
- N+1 Generators Separated & Protected
  - » 72 Hour On-Site Fuel Storage
- N+1 Uninterruptible Power Supply (UPS)
  - » Provide Ride Through & Power Conditioning
  - » Modular Approach to Reduce Cost



## DATA CENTER & COMMUNICATIONS

- Data Center Function
- In-Row Cooling & Hot Aisle Containment Racks
- Access / Raised Flooring - Flexible Space
- Tier 3 & Tier 4 Data - CAT 6A
- Dual Overhead Bus Ducts
- Dual Fiber Entry Points
- Double Ended Switchgear
- APCO: "Next Generation 911 Call Centers"
- Raised Flooring
- Wall Monitors
- Displaying Situational Awareness Information



# ADDED VALUE THROUGH ENHANCED TECHNOLOGY SYSTEMS

## PROJECT MANAGEMENT SOFTWARE

Ajax/Tandem utilizes Procore Project Management software to help manage each of our construction projects. Procore is considered among the most innovative cloud programs creating a truly collaborative environment. All information is maintained in one place with real time accessibility by every project team member. This ensures all information accessed is always accurate, consistent and up to date.

Information maintained within Procore includes:

### CONSTRUCTION INTEGRATIONS

- » Daily Logs
- » Drawings
- » Photos
- » Punch Lists
- » Specifications
- » Schedules
- » Project Workflow
- » Bids
- » Meetings
- » RFIs
- » Submittals
- » Transmittals
- » Inspections



### ACCOUNTING INTEGRATIONS

- » Budget
- » Financial Statements
- » Pay Requests
- » Billing

## RIBI TWO

RIBi TWO is Building Information Modeling (BIM) in the 5th dimension. It combines 3-D modeling with project costs and the project schedule. This comprehensive tool illustrates a project's cost, schedule and construction at any point in the past or the future. The true value of RIB iTWO is seen when changes or alternative ideas to the schedule, systems, materials or methods need to be evaluated. These can be inserted in the program to see how going from one structural system to another will affect the cost, schedule and constructability.



## BUILDING INFORMATION MODELING

In 2008, Ajax/Tandem recognized the growing importance and benefits that Building Information Modeling (BIM) brought to the construction industry and incorporated BIM practices into our construction delivery methods. Since that time, Ajax/Tandem has continued to expand our BIM capabilities with the goal of staying on the cutting edge and ahead of the industry curve as related to BIM. Today, Building Information Modeling (BIM) continues to gain momentum as the preferred method of project delivery and we are both proud and fortunate to have been one of the "early adopters" of BIM.



Ajax/Tandem utilizes Revit Architecture, Revit MEP, 3ds Max Design, Navisworks Manage, and Navisworks Freedom software platforms to perform BIM-related tasks such as design visualization, constructability reviews, quantity take-off verification, site planning and site utilization, systems coordination and clash detection, trade coordination, virtual mock-ups, scheduling and sequencing reviews, and as-built documentation.

The following are a few examples of how Ajax/Tandem utilizes Building Information Modeling (BIM) for the benefit of our projects.

- » **DESIGN VISUALIZATION:** The BIM model provides a level of 3d visualization and design communication that is not afforded by other design delivery methods. The BIM model can be explored in-depth, offering unlimited views and sections of the project and the work at hand. These design visualization benefits of the BIM model are carried through to the construction phase through the use of Navisworks Freedom software which is utilized by our on-site project teams.
- » **CONSTRUCTABILITY REVIEWS:** The BIM model is utilized to analyze means and methods, construction efficiencies, and sequencing of trade contractors. This provides Ajax/Tandem with an opportunity to recommend alternative means, methods, details, practices, processes, etc. that may be of benefit to the project.
- » **SITE PLANNING AND SITE UTILIZATION:** The BIM model is utilized by Ajax/Tandem to plan and communicate our intended use of the project site taking into account items such as existing



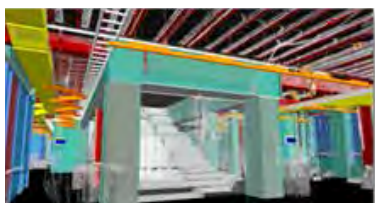
conditions, mobilization activities, site logistics, sequence of work, site access and routes, site safety measures, equipment locations, temporary construction, site utilities, and site improvements. These items are incorporated (i.e. modeled) into the project BIM model and are an effective means of conveying our plans for the project site through "Town Hall Meetings" with project stakeholders and occupants of neighboring buildings.

- » **CLASH DETECTION:** The BIM model is utilized to perform systems coordination and clash detection activities. This allows for the identification and correction of conflicts in building systems or components in the BIM model during the design phase rather than during the construction phase when the correction of such conflicts can result in costly corrective measures.
- » **POST CONSTRUCTION "AS-BUILT" DOCUMENTATION:** The BIM model is maintained and updated by the project team throughout the construction phase, incorporating design revisions and submittal data such as RFIs, ASIs, Owner Changes, Material Data, Equipment Data, etc. The result is an "As-Built" BIM Model that can be turned over to the Owner and their Facility Department at the close of the project.

Ajax/Tandem fully recognizes the benefits that Building Information Modeling (BIM) offers and we are confident that the entire construction industry will eventually migrate to BIM as the benefits of this technology become increasingly apparent.

## LASER SCANNING

Laser Scanning is the latest generation of **document review and coordination**. This is performed by using periodic laser scanning in the field to locate installed elements in the field, then comparing them back to the BIM model. This allows field supervisors to **ensure that installed work is located in accordance with the coordinated BIM model** and avoid potential conflicts with following work of other trades. This early detection/validation process helps promoted faster construction by avoiding complicated rework after other trades work is installed. Below is an image of a Laser Scan from an Ajax/Tandem project at the University of Florida.



BIM MODEL



LASER SCAN



OVERLAY OF BIM & LASER



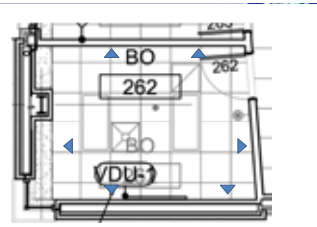
JOB SITE PHOTO

## PHOTO ELECTRONIC AS BUILTS

Ajax/Tandem also provides photo electronic as-builts as a part of our construction management services. Photographs are provided as a link to the final set of floorplans, allowing the Owner to understand what is located behind each wall, above each ceiling, and beneath each floor. This information is invaluable should any future renovations, modifications, or repurposing of spaces is considered. Photographs take the guesswork out of trying to determine where electrical, plumbing or HVAC components may be located.



FACILITIES STAFF WILL BE ABLE TO PULL UP A DIGITAL BLUE PRINT OF THE PROJECT.



AFTER CLICKING ON A SPECIFIC ROOM (THE RED CIRCLE ON THE BLUEPRINT, FOR EXAMPLE), THE ROOM WILL APPEAR WITH BLUE TRIANGLES INDICATING WHERE PHOTOGRAPHIC IMAGES WERE TAKEN.



AFTER CLICKING ON ONE OF THE BLUE TRIANGLES, THE APPROPRIATE IMAGE WILL APPEAR, SHOWING A PHOTOGRAPH OF EXACTLY WHAT IS IN THE WALL/CEILING.







## QR CODES

QR codes have gained significant visibility in the last year. The checkerboard square image is fast being recognized and utilized in increasing numbers. Any smartphone or device with a QR application installed can scan the code, and the information is translated instantly. The varied uses of the QR Code are continually growing. Ajax/Tandem has adopted QR codes for use on our project sites. By placing QR Codes in areas with devices or equipment that require instruction manuals or maintenance manuals, this information is available instantaneously to those who need it.



# SUSTAINABLE CONSTRUCTION EXPERTISE

Ajax/Tandem has ongoing experience working with architects, engineers and owners to implement sustainable design elements and obtain LEED Certification for public entity facilities. Ajax/Tandem is a member of the US Green Building Council and 24 members of our regional staff are LEED Accredited Professionals. We will work seamlessly with the City of Venice staff, to identify and maximize the incorporation of sustainable systems and building materials within this project for the City.

AJAX/TANDEM SUSTAINABLE PROJECTS	LEVEL	CERTIFIED
<b>GREEN GLOBE</b>		
Volusia County Emergency Operations Center 43,000 SF / \$11,593,184		✓
City of St. Petersburg Police Department Headquarters 191,000 SF / \$53,000,000		Pending
Lakeview Elementary Renovations		✓
Lakeview Elementary Wing 100 & Reroof		✓
Toledo Blade Elementary School Renovations		✓
Laurel Nokomis School Renovations		✓
<b>LEED CERTIFICATION PROJECTS</b>		
Leon County/City of Tallahassee Public Safety Complex 90,000 SF / \$29,900,000	Silver	✓
Volusia County Emergency Operations Center 43,000 SF / \$11,593,184	Silver	✓
Sarasota County Emergency Operations Center 41,000 SF / \$12,300,000	Certified	✓
UF Powell Structures Lab 8,565 SF / \$2,260,957	Certified	✓
UNF College of Education 100,200 SF / \$21,194,000	Gold	✓
Punta Gorda MS Replacement (Charlotte) 172,000 SF / \$34,000,000	Silver	✓
Westview K-8 School (Duval) 172,000 SF / \$34,600,000	Gold	✓
UF Hough Hall for Graduate Studies 70,000 SF / \$18,900,000	Gold	✓
Charlotte HS Replacement (Charlotte) 380,000 SF / \$79,129,979	Gold	✓
UF Center for Movement Disorders & Neurorestoration 14,400 SF / \$2,100,000	Silver	✓
Boca Ciega HS Replacement (Pinellas) 366,365 SF / \$66,819,573	Gold	✓
UNF Biological Sciences Building 117,000 SF / \$33,600,000	Gold	✓
New College of Florida Administration Building (Sarasota) 30,000 SF / \$8,480,000	Gold	✓
Punta Gorda Operations Center (Charlotte) 47,000 SF / \$7,500,000	Gold	✓
Robert E. Lee High School (Duval) 145,000 SF / \$28,500,000	Certified	✓
UF Heavener Hall 51,588 SF / \$16,900,000	Gold	✓
Fulton County East Roswell Library 15,000 SF / \$4,600,000	Gold	✓
College of Charleston Rutledge Rivers Dormitory 27,500 SF / \$9,000,000	Silver	✓
USF Health Student Center MDA Building Renovations 53,900 SF / \$5,000,000	Silver	✓
UF Newell Hall Renovations 30,300 SF / \$12,700,000	Gold	✓
FDOT Brevard Operations Center 35,200 SF / \$15,000,000	Certified	✓
State College of Florida Medical Technology & Simulations Center	Gold	✓
Girl Scouts of Gulfcoast Florida Administration Center	Silver	✓
Girl Scouts of Gulfcoast Florida Program Training Center	Silver	✓
UNF Repurposing Skinner-Jones Hall 59,000 SF New, 48,000 SF Renovation / \$24,000,000	Silver	Pending
Volusia County Sheriff's Evidence Facility 35,000 SF / \$10,000,000	Silver	Pending
FAMU Center For Access & Student Success Building 73,000 SF / \$26,000,000	Certified	Pending
Sarasota County Venice Library 25,000 SF / \$10,000,000	Certified	Pending
FSU Student Union 270,000 SF / \$100,000,000	Silver	Pending





# 6. REQUIRED FORMS, CERTIFICATE OF INSURANCE, CERTIFICATIONS

## SEALED REQUEST FOR QUALIFICATIONS CITY OF VENICE, FLORIDA

### QUALIFICATIONS STATEMENT

The undersigned certifies under oath the truth and correctness of all statements and all answers to questions made hereinafter:

**SUBMITTED TO:**

CITY OF VENICE  
Procurement- Finance Department  
401 W. Venice Avenue Room # 204  
Venice, Florida 34285

**CHECK ONE:**

- ☐ Corporation  
☐ Partnership  
☐ Individual  
☒ Joint Venture  
☐ Other

**SUBMITTED BY:**

NAME: Ajax/Tandem Construction, A JV  
ADDRESS: 5391 Lakewood Ranch Blvd. N., Suite 200, Sarasota, FL 34240  
PRINCIPLE OFFICE: \_\_\_\_\_

1. State the true, exact, correct and complete legal name of the partnership, corporation, trade or fictitious name under which you do business and the address of the place of business.

The correct name of the Proposer is:

Ajax/Tandem Construction, A JV

The address of the principal place of business is:

5391 Lakewood Ranch Blvd. N., Suite 200  
Sarasota, FL 34240

2. If the Proposer is a corporation, answer the following:

- a. Date of Incorporation: N/A
- b. State of Incorporation: N/A
- c. President's Name: N/A
- d. Vice President's Name: N/A
- e. Secretary's Name: N/A
- f. Treasurer's Name: N/A
- g. Name and address of Resident Agent: N/A

3. If Proposer is an individual or partnership, answer the following:

- a. Date of Organization: N/A

- b. Name, address and ownership units of all partners:

N/A

- c. State whether general or limited partnership: N/A

4. If Proposer is other than an individual, corporation, partnership, describe the organization and give the name and address of principals:

Joint Venture  
Ajax Building Corporation  
Tandem Construction

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\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

5. If Proposer is operating under fictitious name, submit evidence of compliance with the Florida Fictitious Name Statute.  
Ajax/Tandem Construction, A JV
6. How many years has your organization been in business under its present business name?  
4 years

- a. Under what other former names has your organization operated?  
N/A

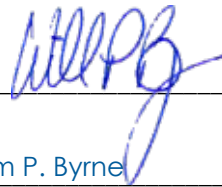
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

#### ACKNOWLEDGEMENT

Signed, sealed and delivered  
in the presence of:

\_\_\_\_\_  
\_\_\_\_\_

By: \_\_\_\_\_



William P. Byrne  
(Printed Name)

President  
(Title)

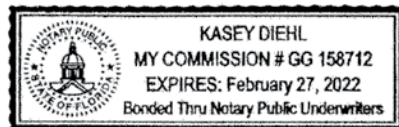
State of Florida

County of Sarasota

} SS.

On this the 28th day of February, 2018, before me, the undersigned Notary Public of the State of Florida, personally appeared William P. Byrne and (Names of individual(s) who appeared before Notary) whose name(s) in/are Subscribed to within instrument, and he/she/they acknowledge that he/she/they executed it.

NOTARY PUBLIC  
SEAL OF OFFICE:



\_\_\_\_\_  
NOTARY PUBLIC, STATE OF FLORIDA

Kasey Diehl

(Name of Notary Public: Print, stamp, or type as commissioned)

☒ Personally known to me, or ☐ Produced Identification: \_\_\_\_\_ ☐ DID take an oath, or ☐ DID NOT take an oath

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## **“LOCAL PREFERENCE” DETERMINATION**

The following questions will help you determine local preference for your company.  
Please answer questions 1 through 4 **FIRST**. If you answer **NO** to any questions 1 through 4, local preference does **NOT** apply.  
**ONLY** if you answer **YES** to questions 1 through 4, may you proceed to question 5.  
If you answer **YES** to any questions 5 and 6, local preference applies.  
If you are unsure of how to answer any questions, please contact the City of Venice’s Purchasing Department at 941-486-2626.

### **Questions 1 – 4**

1. Has your company paid a local business tax either to Sarasota, DeSoto or Charlotte County (Manatee County does not currently have a local business tax) authorizing your company to provide goods or services described in this solicitation?

**YES** ☒ If “yes”, proceed to question 2.

**NO** ☐ If “no”, **STOP, local preference does not apply.**

\* If the name on the local business tax receipt is not the same as the name on the bid/solicitation submittal, local preference does not apply.

2. Does your company maintain a permanent physical business address located within the limits of Sarasota, Manatee, DeSoto or Charlotte County from which your company operates or performs business?

**YES** ☒ If “yes”, proceed to question 3.

**NO** ☐ If “no”, **STOP, local preference does not apply.**

3. Does your company’s local business office (identified in question 2) have a least one full time employee?

**YES** ☒ If “yes”, proceed to question 4.

**NO** ☐ If “no”, **STOP, local preference does not apply.**

4. Do at least fifty percent (50%) of your company’s employees who are based in the local business location (identified in question 2) reside within Sarasota, Manatee, DeSoto or Charlotte County?

**YES** ☒ If “yes”, proceed to question 5.

**NO** ☐ If “no”, **STOP, local preference does not apply.**



## Questions 5 – 6

5. Is your company's local business office (identified in question 2) the primary location (headquarters) of your company?

YES ☒ If "yes", STOP, local preference applies.

NO ☐ If "no", proceed to question 6.

6. If the local business office (identified in question 2) is not the primary location of your company, are at least ten percent (10%) of your company's entire full-time employees based at the local office location AND does at least one corporate officer, managing partner or principal owner of your company reside in Sarasota, Manatee, DeSoto or Charlotte County?

YES ☒ If "yes", STOP, local preference applies.

NO ☐ If "no", local preference does not apply.

## **PROJECT TEAM**

TEAM NAME: Ajax/Tandem Construction, A JV

FEDERAL ID No.: 45-3009738

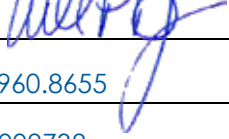
PRIME ROLE	NAME & CITY OF RESIDENCE OF INDIVIDUAL ASSIGNED TO THE PROJECT	NO. OF YEARS EXPERIENCE	EDUCATION, DEGREE(S)	FLORIDA ACTIVE REGISTRATION NOS.
Principal-in-Charge	Bill Byrne Clearwater	32	B.S. Building Construction	CG C042112
Project Executive	Peter Hayes Sarasota	42	B.S. Business Administration	CGCA31741
Operations Manager	Mike Wilson Tampa	22	B.S. Building Construction	N/A
Sr. Project Manager	Justin Perrino Clearwater	17	B.S. Civil Engineering	N/A
Assistant Project Manager	Jodi Crabtree Sarasota	7	B.S. Building Construction	N/A
General Superintendent	Rick Guerra Brandon	36	N/A	N/A
Senior Superintendent	Jody Brown Seminole	38	N/A	N/A
Assistant Superintendent	Kevin Coose Sarasota	21	Associate in Arts	N/A
Chief Estimator	Jeff Stephenson Land O'Lakes	37	Carpenters Apprenticeship Program	CGC061064
Sr. Estimator	Melissa McBride Parrish	26	N/A	N/A
Preconstruction Manager	Judd West Tallahassee	29	B.S Construction Engineering Tech	CG C058129
BIM Coordinator	Sean Akvan Tallahassee	3	B.S. Construction Management	N/A
Director of Risk Management	Marc Reeves Tallahassee	40	N/A	N/A



## **PUBLIC ENTITY CRIME INFORMATION**

A person or affiliate who has been placed on the State of Florida's convicted vendor list following a conviction for a public entity crime may not submit an RFQ proposal on a contract to provide any goods or services to a public entity, may not submit a response on a contract with a public entity for services in the construction or repair of a public building or public work, may not submit bids on leases of real property to a public entity, may not be awarded or perform work as a Contractor, supplier, Sub-Contractor, or Contractor under a contract with any public entity, and may not transact business with any public entity in excess of the threshold amount provided in **Section 2876.017, for CATEGORY TWO for a period of 36 months from the date of being placed on the convicted vendor list.**

I, William P. Byrne, being an authorized representative of the firm of  
Ajax/Tandem Construction, A JV, located at City: Sarasota State:  
Florida Zip: 34240, have read and understand the contents of the Public  
Entity Crime Information and of this formal RFQ package, hereby submit our proposal accordingly.

Signature:   
Phone: 941.960.8655  
Federal ID#: 45-3009738

Date: 3/1/18  
Fax: 813.792.3938

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***THIS PAGE MUST BE COMPLETED & SUBMITTED WITH OFFER***

## **DRUG FREE WORKPLACE**

Preference shall be given to business with drug-free workplace programs. Whenever two or more RFQs, which are equal with qualifications and service, are received by the City for the procurement of commodities or contractual services, an RFQ received from a business that certifies that it has implemented a drug-free workplace program shall be given preference in the award process. In order to have a drug-free workplace program, your firm shall:

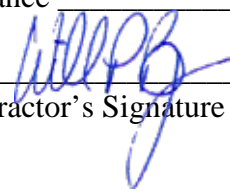
1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the action that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any programs, and the penalties that may be imposed upon employees for drug abuse violations.
3. Give each employee engaged in providing the commodities or contractual services that are under an RFQ, a copy of the statement specified in subsection (1).
4. In the statement specified in subsection (1), notify the employees that as a condition of working on the commodities or contractual services that are under RFQ, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by an employee who is so convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign the statement, I certify that this firm complies fully with the above requirements.

Concur \_\_\_\_\_ ✓

3/1/18  
Date

Variance \_\_\_\_\_

  
Contractor's Signature

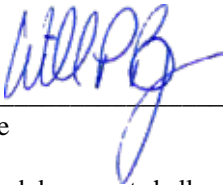
## INDEMNIFICATION/HOLD HARMLESS

The elected firm shall indemnify and hold harmless the City and its officers and employees from liabilities, damages, losses, and costs, including, but not limited to, reasonable attorneys' fees, to the extent caused by the negligence, recklessness, or intentionally wrongful conduct of the elected firm and other persons employed or utilized by the elected firm in the performance of the contract.

I, William P. Byrne, being an authorized representative of the firm of  
Ajax/Tandem, A JV located at City Sarasota, State  
Florida, Zip Code 34240 Phone: 941.960.8655 Fax: 813.792.3938  
\_\_\_\_\_. Having read and understood the contents above, hereby submit  
accordingly as of this Date, March 1, 2018.

William P. Byrne

Please Print Name



Signature

This signed document shall remain in effect for a period of one (1) year from the date of signature or for the contract period, whichever is longer.

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**CERTIFICATION REGARDING DEBARMENTS, SUSPENSION, INELIGIBILITY AND  
VOLUNTARY EXCLUSION-LOWER TIER FEDERALLY FUNDED TRANSACTIONS  
STATE OF FLORIDA GRANT ASSISTANCE PURSUANT TO  
AMERICAN RECOVERY AND REINVESTMENT ACT UNITED STATES  
DEPARTMENT OF ENERGY AWARDS**

1. The undersigned hereby certifies that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency.
2. The undersigned also certifies that it and its principals:
  - a. Have not within a three-year period preceding this certification been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State or local) transaction or contract under a public transaction; violation of Federal or State anti-trust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property.
  - b. Are not presently indicted for or otherwise criminally or civilly charged by a governmental entity (Federal, State or local) with commission of any of the offenses enumerated in paragraph 2.(a) of this Certification; and (b) Have not within a three-year period preceding this certification had one or more public transactions (Federal, State or Local) terminated for cause or default.
3. Where the undersigned is unable to certify to any of the statements in this certification, an explanation shall be attached to this certification.

Dated this 1st day of March, 2018.

By:   
Authorized Signature

William P. Byrne, President

Typed Name of Title

Ajax/Tandem, A JV

Recipient's Firm Name

5391 Lakewood Ranch Blvd. N, Suite 200

Street Address

Sarasota, FL 34240

City/State/Zip Code

**THIS PAGE MUST BE COMPLETED & SUBMITTED WITH OFFER**

## **CONFLICT/NON CONFLICT OF INTEREST AND LITIGATION STATEMENT**

### **CHECK ONE**



To the best of our knowledge, the undersigned firm has no potential conflicts of interest due to any other clients, contracts, or property interest for this project.

**OR**



The undersigned firm, by attachment to this form, submits information which may be a potential conflict of interest due to other clients, contracts, or property interest for this project.

### **LITIGATION STATEMENT**

IN FLORIDA ONLY, JUDGMENTS AGAINST THE FIRM, AND SUITS AGAINST CITY OF VENICE. INCLUDE ACTIONS AGAINST THE FIRM BY OR AGAINST ANY LOCAL, STATE, OR FEDERAL REGULATORY AGENCY.

### **CHECK ONE**



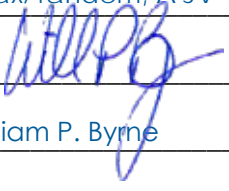
The undersigned firm has had no litigation adjudicated against the firm on any projects in the last five (5) years and has filed no litigation against City of Venice in the last five (5) years.

**OR**



The undersigned firm, BY ATTACHMENT TO THIS FORM, submits a summary and disposition of individual cases of litigation in Florida adjudicated against the firm during the past five (5) years; all legal actions against City of Venice during the past five (5) years; and actions by or against any Federal, State and local agency during the past five (5) years.

Company Name: Ajax/Tandem, A JV

Authorized Signature: 

Name (print or type): William P. Byrne

Title: President

Failure to check the appropriate blocks above may result in disqualification of your proposal. Failure to provide documentation of a possible conflict of interest, or a summary of past litigation, may result in disqualification of your proposal. Should additional information regarding the above items come to the attention of City of Venice after award, the awarded contract shall be subject to immediate termination.

**THIS PAGE MUST BE COMPLETED & SUBMITTED WITH OFFER**

## NON-COLLUSION AFFIDAVIT

State of Florida

County of Sarasota

SS.

William P. Byrne

being first duly sworn, deposes and says that:

1. He/she is the President, (Owner, Partner, Officer, Representative or Agent) of Ajax/Tandem, A JV the Proposer that has submitted the attached Proposal;
2. He/she is fully informed respecting the preparation and contents of the attached Proposal and of all pertinent circumstances respecting such Proposal;
3. Such Proposal is genuine and is not a collusive or sham Proposal;
4. Neither the said Proposer nor any of its officers, partners, owners, agents, representatives, employees or parties in interest, including this affiant, have in any way colluded, conspired, connived or agreed, directly or indirectly, with any other Proposer, firm, or person to submit a collusive or sham Proposal in connection with the Work for which the attached Proposal has been submitted; or have in any manner, directly or indirectly sought by agreement or collusion, or have in any manner, directly or indirectly, sought by agreement or collusion, or communication or conference with any Proposer, firm, or person to fix the price or prices in the attached Proposal or of any other Proposer, or to fix any overhead, profit, or cost elements of the Proposal price or the Proposal price of any other Proposer, or to secure through any collusion, conspiracy, connivance, or unlawful agreement any advantage against (Recipient), or any person interested in the proposal Work.

Signed, sealed and delivered  
in the presence of:

By: 

William P. Byrne  
(Printed Name)

President  
(Title)

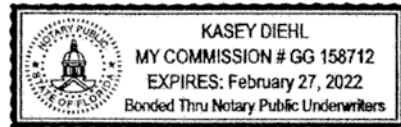
## ACKNOWLEDGEMENT

State of Florida

County of Sarasota

On this the 1st day of March, 2018, before me, the undersigned Notary Public of the State of Florida, personally appeared William P. Byrne and (Names of individual(s) who appeared before Notary) whose name(s) in/are subscribed to within instrument, and he/she/they acknowledge that he/she/they executed it.

NOTARY PUBLIC  
SEAL OF OFFICE:



  
NOTARY PUBLIC, STATE OF FLORIDA

Kasey Diehl GG158712

(Name of Notary Public: Print, stamp, or type as commissioned)

☒ Personally known to me, or ☐ Produced Identification: \_\_\_\_\_ ☐ DID take an oath, or ☐ DID NOT take an oath



# INSURANCE

## GENERAL LIABILITY

Zurich American Insurance Company  
\$1,000,000 / \$2,000,000

## UMBRELLA LIABILITY

American Guarantee and Liability  
\$20,000,000 / \$20,000,000

## WORKERS COMPENSATION

American Guarantee and Liability  
Statutory Limits \$1,000,000

## EMPLOYER'S LIABILITY

American Guarantee and Liability  
\$1,000,000

## AUTOMOBILE LIABILITY

American Guarantee and Liability  
\$1,000,000

AGENT:

**Steven Anderson**

**Willis Towers Watson**

1450 Brickell Avenue, Suite 1600

Miami, FL 33131

(954) 615-1882

[Steven.Anderson@WillisTowersWatson.com](mailto:Steven.Anderson@WillisTowersWatson.com)



## CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)  
02/15/2018 so

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> Willis of Florida, Inc. c/o 26 Century Blvd P.O. Box 305191 Nashville, TN 37230-5191 USA	<b>CONTACT NAME:</b>	
	<b>PHONE (A/C, No, Ext):</b> 1-877-945-7378 <b>FAX (A/C, No):</b> 1-888-467-2378	
<b>INSURED</b>  Ajax/Tandem Construction, a Joint Venture 1080 Commerce Blvd. Midway, FL 32343	<b>E-MAIL ADDRESS:</b> certificates@willis.com	
	<b>INSURER(S) AFFORDING COVERAGE</b>	
	<b>INSURER A:</b> Zurich American Insurance Company	<b>NAIC #</b> 16535
	<b>INSURER B:</b> American Guarantee & Liability Ins Company	<b>26247</b>
	<b>INSURER C:</b>	
	<b>INSURER D:</b>	
	<b>INSURER E:</b>	
	<b>INSURER F:</b>	

### COVERAGES

### CERTIFICATE NUMBER:

### REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> XCU Included <input checked="" type="checkbox"/> Contractual Liability GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:	Y	Y	GLO 0173927-03	6/30/2017	6/30/2018	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 300,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000 \$
B	<b>AUTOMOBILE LIABILITY</b> <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY	Y	Y	BAP 0173925-03	6/30/2017	6/30/2018	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
B	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED \$ RETENTION \$	Y	Y	AUC 0178749-02	6/30/2017	6/30/2018	EACH OCCURRENCE \$ 20,000,000 AGGREGATE \$ 20,000,000 \$
B	<b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N N	Y	WC 5761206-04	6/30/2017	6/30/2018	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Ref: RFQ # 3079-18 - CITY OF VENICE PUBLIC SAFETY FACILITY

The City of Venice, its Elected Officials, Officer, Agents, Employees as their interest may appear are included as additional insureds with respect to General Liability and Business Auto Liability as per written contract. Primary and Non-Contributory coverage applies as respects to General Liability and Business Auto Liability as per written contract. Waiver of Subrogation in favor of The City of Venice, its Elected Officials, Officer, Agents, Employees applies to General Liability, Business Auto, Workers Comp and Umbrella Liability as per written contract.

### CERTIFICATE HOLDER

### CANCELLATION

The City of Venice 401 W. Venice Avenue Venice, FL 34285	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE <i>David Carr</i>

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ACORD 25 (2016/03)

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Acknowledgment is requested even if you have elected not to respond to this bid. A designated management representative of your firm can sign the receipt for this addendum. Please acknowledge receipt of this addendum immediately by fax to (941) 486- 2790 or mail to the above noted address, if a fax is not possible.

Receipt Acknowledged:



\_\_\_\_\_  
Signature

Ajax/Tandem, A JV

\_\_\_\_\_  
Company

3/1/18

\_\_\_\_\_  
Date

A copy of this addendum (excluding attachments) is to be included with the proposal response.



DETACH HERE

RICK SCOTT, GOVERNOR

KEN LAWSON, SECRETARY

**STATE OF FLORIDA**  
**DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION**  
**CONSTRUCTION INDUSTRY LICENSING BOARD**

**LICENSE NUMBER:**  
 CGC000274

The GENERAL CONTRACTOR  
 Named below IS CERTIFIED  
 Under the provisions of Chapter 489 FS.  
 Expiration Date: AUG 31, 2018.

NEUMAN, LON DARREN  
 AJAX/TANDEM CONSTRUCTION A JV  
 106 COMMERCE BOULEVARD  
 OLDSMAR, FL 34677

ISSUED: 05/19/2016      DISPLAY AS REQUIRED BY LAW      SEQ #: L1006190301213

**Sarasota County Business Tax Receipt**

**2017-18**      THIS TAX DOES NOT ASSURE QUALITY OF WORK OR CONFIRM THAT REGULATORY OR ZONING REQUIREMENTS HAVE BEEN MET. IT IS THE OWNER'S RESPONSIBILITY TO ENSURE COMPLIANCE.      **Account No.**  
 990010118861

**Business Type:**      CONTRACTOR - LICENSED

**Business Address:**      AJAX BUILDING CORPORATION  
 425 COMMERCIAL CT  
 VENICE uninc FL 34292

BYRNE WILLIAM P  
 109 COMMERCE BLVD  
 OLDSMAR FL 34677

PAID: 171557.4864 8/24/2017 \$11.81

Seal of the State of Florida

All businesses in Sarasota County are responsible for complying with the Sarasota County mandatory recycling ordinance.

**Valid until 9/30/2018**

**Sarasota County Tax Collector**  
 Barbara Ford-Coates  
 101 S. Washington Blvd., Sarasota, FL 34236  
 (941) 861-8300, option 3  
[www.SarasotaTaxCollector.com](http://www.SarasotaTaxCollector.com)  
[Info@SarasotaTaxCollector.com](mailto:Info@SarasotaTaxCollector.com)

**Sarasota County Business Tax Receipt**

**2017-18**      THIS TAX DOES NOT ASSURE QUALITY OF WORK OR CONFIRM THAT REGULATORY OR ZONING REQUIREMENTS HAVE BEEN MET. IT IS THE OWNER'S RESPONSIBILITY TO ENSURE COMPLIANCE.      **Account No.**  
 2390490005460

**Business Type:**      CONTRACTOR - LICENSED

**Business Address:**      PJ HAYES INC  
 5391 N LAKEWOOD RANCH BLVD  
 SARASOTA uninc FL 34240

HAYES PETER J  
 5391 N LAKEWOOD RANCH BLVD  
 STE 200 SARASOTA FL 34240

PAID: 170927.2931 9/29/2017 \$23.98

Seal of the State of Florida

All businesses in Sarasota County are responsible for complying with the Sarasota County mandatory recycling ordinance.

**Valid until 9/30/2018**

**Sarasota County Tax Collector**  
 Barbara Ford-Coates  
 101 S. Washington Blvd., Sarasota, FL 34236  
 (941) 861-8300, option 3  
[www.SarasotaTaxCollector.com](http://www.SarasotaTaxCollector.com)  
[Info@SarasotaTaxCollector.com](mailto:Info@SarasotaTaxCollector.com)