



City of Venice, FL

# Fire Rescue Assessment Methodology Discussion

March 17, 2017

# Agenda

- Introduction to Stantec
- Fire Special Assessment Background
- Methodology Alternatives
  - Availability Methodology
  - Calls-For-Service Methodology
- Preliminary Assessment Calculations
- Property Impact Analysis
- Next Steps

# Agenda

- **Primary Goal of Today's Meeting:**
  - Receive consensus on which preferred methodology
- Open discussion for program financial options
  - Program goals
  - Cost recovery/Revenue target
  - Millage offset

# Introduction to Stantec

# Introduction to Stantec

- **Formally Burton & Associates**
  - Served as Financial, Rate and Assessment Consultants in Florida for 29 years
  - Nearby Fire Assessment Clients:
    - City of North Port, Cape Coral, Fort Myers, DeSoto County
- **Project Team:**
  - Mike Burton – Principal
  - Erick van Malssen – Managing Consultant
  - Vita Paltridge – Consultant
  - Peter Napoli – Analyst

# Fire Special Assessment Background

# Fire Special Assessment Background

- **Non-Ad Valorem Fire Special Assessments are an alternative revenue mechanism used to directly fund fire suppression services**
  - By law, assessment revenues must be used for fire suppression services funding
  - Any costs not recovered by the Assessment (i.e. exemptions, EMS costs) must be funded by the General Fund or other Fire/EMS revenue sources
- **The City currently funds Fire suppression services through Ad Valorem taxes and other General Fund revenues**

# Fire Special Assessment Background

- **Why would the City consider a Fire Special Assessment?**
  - **Provides a diversified revenue source**
    - **Not subject to external variable forces such as property value fluctuations**
  - **All property owners receiving benefit from the fire suppression service provided by the City will pay a fair share of the costs**
  - **May free up General Fund financial resources that currently support fire suppression service to fund other City needs**
  - **Could be offset in whole or in part by a millage reduction**



# Fire Special Assessment Background

- Legal Requirements for all assessment programs
  - Two pronged test
    - The property assessed must derive a special benefit from the service provided
    - The assessment must be fairly and reasonably apportioned among the properties that receive the special benefit
  - Due process before the assessment is imposed
    - Mailed and published notice
    - Public hearing
- Property assessed must be within City limits
- Exclusions: rights-of-way, submerged lands, etc.
- Exemptions: required governmental & agricultural
  - Optional exemptions: institutional, churches, non-profits etc.

# Fire Special Assessment Background

- **How would it work?**
  - All parcels in the City would pay their fair share of the costs of Fire Service that are included in the assessment
  - The assessments will be included on property owner's annual tax bill
  - Costs can be apportioned to parcels in one of two ways,
    - **Availability Methodology**
      - Readiness-to-serve concept which is based upon protection of loss of the value of structures independent upon calls for service
    - **Calls-for-Service**
      - Demand concept which apportions costs to property classes based upon the historical demand for services informed by call/incident data
  - Both methods have been validated by Florida courts

# Fire Special Assessment Background

- The Fire Special Assessment can be adopted at 100% recovery of eligible fire costs or at any lower percentage desired
  - Example 1: Adopt at 100% cost recovery to fully fund Fire services through the Assessment program
    - Some revenue support from other General Fund revenues required to offset exempted properties
  - Example 2: Adopt at 25% cost recovery, recovering approximately \$2 million annually to provide funding for Capital needs.

Methodology Alternative 1

Availability Methodology

# Availability Methodology

- Based upon the benefit conferred on all parcels by the availability of fire protection service whether or not a request for service is ever made
- Availability-based cost apportionment with two tiers of benefit
  - Tier 1 Benefit – Availability – Apportioned to all parcels, improved and un-improved
    - All properties are charged the Tier 1 rate
    - Single fee per parcel
  - Tier 2 Benefit – Protection from loss of structures – Apportioned to improved parcels only in proportion to the value of the structures on the parcel
    - Only developed properties are charged the Tier 2 rate
    - Charge per every \$5,000 of structure value on parcel
    - Structure value represents the depreciated replacement cost of buildings and extra features, not taxable or assessed value

# Availability Methodology

- The special benefits conferred in each category above include the following:
  - Response Readiness Availability – all properties
    - Availability of immediate response to fire
    - Enhanced property value
    - Enhanced marketability of and/or ability to develop property
  - Protection from Loss of Structures – improved properties
    - All of the above benefits, plus
    - Protection from the loss of structures on the property due to fire
      - Ability to obtain fire insurance and to obtain that insurance at attractive rates
      - Protection from loss by the availability of fire suppression service provided by the City

# Availability Methodology

## Preliminary Calculations

Note: All calculations are preliminary at this time and may change slightly as data is updated throughout the study process.

# Calculation of Assessable Costs

<b>Fire Expenditures by Category</b>	<b>FY 2018</b>	
Personnel Services	\$ 7,268,290	
Operating Costs	\$ 497,645	
Capital Outlay	\$ 127,500	
5-Year Average Annual Capital Costs	\$ 1,266,189	← Currently Unfunded
<b>Total Fire Expenditures</b>	<b>\$ 9,159,624</b>	
Plus: Assessment Costs - Allowance for Early Payment	\$ 374,000	4% of NRR
Plus: Assessment Costs - County Property Appraiser	\$ 187,000	2% of NRR
Plus: Assessment Costs - Tax Collector	\$ 187,000	2% of NRR
Plus: Assessment Notice Mailing Costs	\$ 11,000	
<b>Net Revenue Requirement for Assessment</b>	<b>\$ 9,918,624</b>	
Less: Fire Casualty Insurance Premium - Revenues	\$ (272,353)	
Less: Firefighters' Incentive - Revenues	\$ (8,787)	
Less: Fire Inspection Fees	\$ (30,000)	
<b>Adjusted Net Revenue Requirement for Assessment</b>	<b>\$ 9,607,484</b>	



# Availability Methodology Calculation

AVAILABILITY - ALLOCATION SUMMARY			
Assessment Tier	Allocation	Assessment Allocation	Allocated Units
Tier 1 - Per Parcel	34.5%	\$ 3,314,582	16,094
Tier 2 - Structure Value	65.5%	\$ 6,292,902	627,840
<b>Total</b>	<b>100.00%</b>	<b>\$ 9,607,484</b>	<b>643,934</b>
AVAILABILITY - ASSESSMENT RESULTS			
Property Category	Assessment per Unit	Unit Type	Billed Revenue
Tier 1 - Per Parcel	\$ 205.95	<i>Parcel</i>	\$ 3,292,523
Tier 2 - Structure Value	\$ 10.02	<i>Structure Value</i>	\$ 6,059,775
<b>Total</b>			<b>\$ 9,352,298</b>

Availability Methodology Assessment Example	
Total Structure Value on Property	\$175,000
Tier 2 Units (Value/5,000):	35
Tier 1 Charge:	\$ 205.95
Tier 2 Charge (Tier 2 Units x Tier 2 Rate):	\$ 350.70
Total Annual Assessment:	\$ 556.65

# Availability Methodology Calculation

## Rate and Net Revenue Calculation @ 25% Cost Recovery Increments

	<u>100%</u>	<u>75%</u>	<u>50%</u>	<u>25%</u>
Allocated Costs \$	9,607,484 \$	7,205,613 \$	4,803,742 \$	2,401,871 \$
Less: Shortfall for Exemptions \$	(256,000) \$	(192,000) \$	(128,000) \$	(64,000) \$
<b>Net Billed Revenues \$</b>	<b>9,351,500 \$</b>	<b>7,013,600 \$</b>	<b>4,675,700 \$</b>	<b>2,337,900 \$</b>
Less - Allowance for Early Payment \$	(374,060) \$	(280,544) \$	(187,028) \$	(93,516) \$
Less - County Property Appraiser \$	(187,030) \$	(140,272) \$	(93,514) \$	(46,758) \$
Less - Tax Collector \$	(187,030) \$	(140,272) \$	(93,514) \$	(46,758) \$
Less: Assessment Notice Mailing Costs \$	(11,000) \$	(11,000) \$	(11,000) \$	(11,000) \$
<b>Estimated Net Collected Revenues \$</b>	<b>8,592,000 \$</b>	<b>6,442,000 \$</b>	<b>4,291,000 \$</b>	<b>2,140,000 \$</b>
Tier 1 Rate per Parcel \$	205.95 \$	154.46 \$	102.98 \$	51.49 \$
Tier 2 Rate per Parcel \$	10.02 \$	7.52 \$	5.01 \$	2.51 \$
<b>Example with \$175,000 of Structure Value: \$</b>	<b>556.65 \$</b>	<b>417.66 \$</b>	<b>278.33 \$</b>	<b>139.34 \$</b>

# Methodology Option 2

## Calls-For-Service Methodology

# Calls-for-Service Methodology

- Based upon the benefit conferred on all parcels by the historical demand for Fire services by Property Class
  - Only calls to real property
  - Excludes Emergency Medical Service calls
- Property Classes are identified by call volume and property database
  - Residential Class – 52.1 % of calls
    - Assessed per Dwelling Unit
    - Includes all Single Family, Multi Family, Mobile Homes and Mobile Home Parks
  - Commercial Class – 24.7 % of calls
    - Assessed per Square Footage of structures
  - Government/Institutional Class – 23.2% of calls
    - Assessed per Square Footage of structures
- Key observations:
  - Call volume does not support separate classes for Industrial/Warehouse or Vacant property
  - High call volume to Institutional properties primarily due to Nursing Home facilities

# Calls-for-Service Methodology Calculation

CALLS FOR SERVICE - ALLOCATION SUMMARY			
Property Category	Allocation	Assessment Allocation	Allocated Units
Residential	52.1%	\$ 5,005,310	17,217
Commercial	24.7%	\$ 2,372,438	5,457,688
Government/Institutional	23.2%	\$ 2,229,735	2,032,415
<b>Total</b>	<b>100%</b>	<b>\$ 9,607,484</b>	<b>7,511,111</b>

CALLS FOR SERVICE - ASSESSMENT RESULTS			
Property Category	Assessment per Unit	Unit Type	Billed Revenue
Residential	<b>\$290.72</b>	<i>Dwelling Unit</i>	\$ 4,987,592
Commercial	<b>\$0.43</b>	<i>Bldg Sq Ft</i>	\$ 2,266,670
Government/Institutional	<b>\$1.10</b>	<i>Bldg Sq Ft</i>	\$ 1,687,813
<b>Total</b>			<b>\$ 8,942,075</b>

# Calls-for-Service Methodology Calculation

## Rate and Net Revenue Calculation @ 25% Cost Recovery Increments

	<u>100%</u>	<u>75%</u>	<u>50%</u>	<u>25%</u>
Allocated Costs	\$ 9,607,484	\$ 7,205,613	\$ 4,803,742	\$ 2,401,871
Less: Shortfall for Exemptions	\$ (665,000)	\$ (499,000)	\$ (333,000)	\$ (166,000)
<b>Net Billed Revenues</b>	<b>\$ 8,942,500</b>	<b>\$ 6,706,600</b>	<b>\$ 4,470,700</b>	<b>\$ 2,235,900</b>
Less - Allowance for Early Payment	\$ (357,700)	\$ (268,264)	\$ (178,828)	\$ (89,436)
Less - County Property Appraiser	\$ (178,850)	\$ (134,132)	\$ (89,414)	\$ (44,718)
Less - Tax Collector	\$ (178,850)	\$ (134,132)	\$ (89,414)	\$ (44,718)
Less: Assessment Notice Mailing Costs	\$ (11,000)	\$ (11,000)	\$ (11,000)	\$ (11,000)
<b>Estimated Net Collected Revenues</b>	<b>\$ 8,216,000</b>	<b>\$ 6,159,000</b>	<b>\$ 4,102,000</b>	<b>\$ 2,046,000</b>
Residential Rate per Dwelling Unit	\$ 290.72	\$ 218.04	\$ 145.36	\$ 72.68
Commercial rate per Square Foot	\$ 0.43	\$ 0.33	\$ 0.22	\$ 0.11
Government/Institutional rate per Square Foot	\$ 1.10	\$ 0.82	\$ 0.55	\$ 0.27

# Methodology Comparison

# Availability Methodology Key Issues

- Higher rates for Residential properties vs. Calls-for-Service method
  - Revenue generated by Residential properties is more closely in line with Tax base
- All fees are scaled by structure value
  - Residential rates are fixed by dwelling unit in Calls-for-Service method
- Lower rates for all non-residential properties
  - Significantly lower rates for Institutional properties (Nursing Homes, Churches, etc.)
- Mobile Home Parks would receive significantly lower bill vs. Calls-for-Service methodology
- Less lost revenue from Exempted properties
- Vacant properties are charged the Tier 1 rate
- Easier to maintain administratively vs Calls-for-Service method



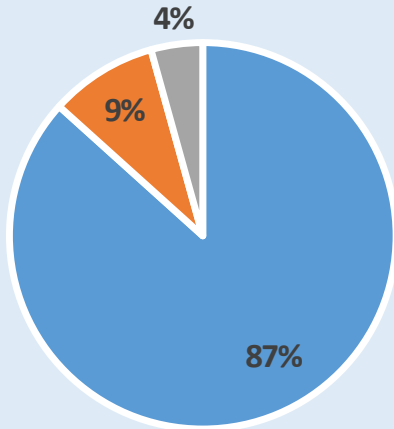
# Calls-for-Service Methodology Key Issues

- **Lower Rates for Residential Properties**
  - All residential properties pay the same rate per dwelling unit
- **Mobile Home Parks are charged the Residential dwelling unit fee per Mobile Home space**
  - Results in very high fees for 3 parks within City limits
- **Due to call volume, high rates for Non-Residential Properties**
  - Institutional properties most affected due to Nursing Home call volume
- **High Govt/Institutional rate creates larger exempted revenues than Availability method**
- **No Fee for vacant lots**
  - Call volume does not support vacant class
- **More administratively burdensome to maintain vs. Availability method**
- **Must be updated every 3-4 years as call volume shifts**
  - Updates may cause swings in rates between classes

# Billed Revenue Comparison

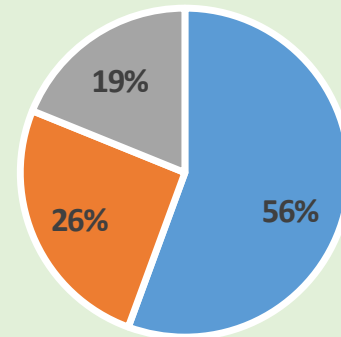
Property Class	Count %	Taxable Value %	Availability	Calls for Service
			Billed \$%	Billed %
Residential	94%	81%	87%	56%
Commercial	5%	14%	9%	26%
Government/Institutional	1%	5%	4%	19%
	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>

Availability - Billed Revenues



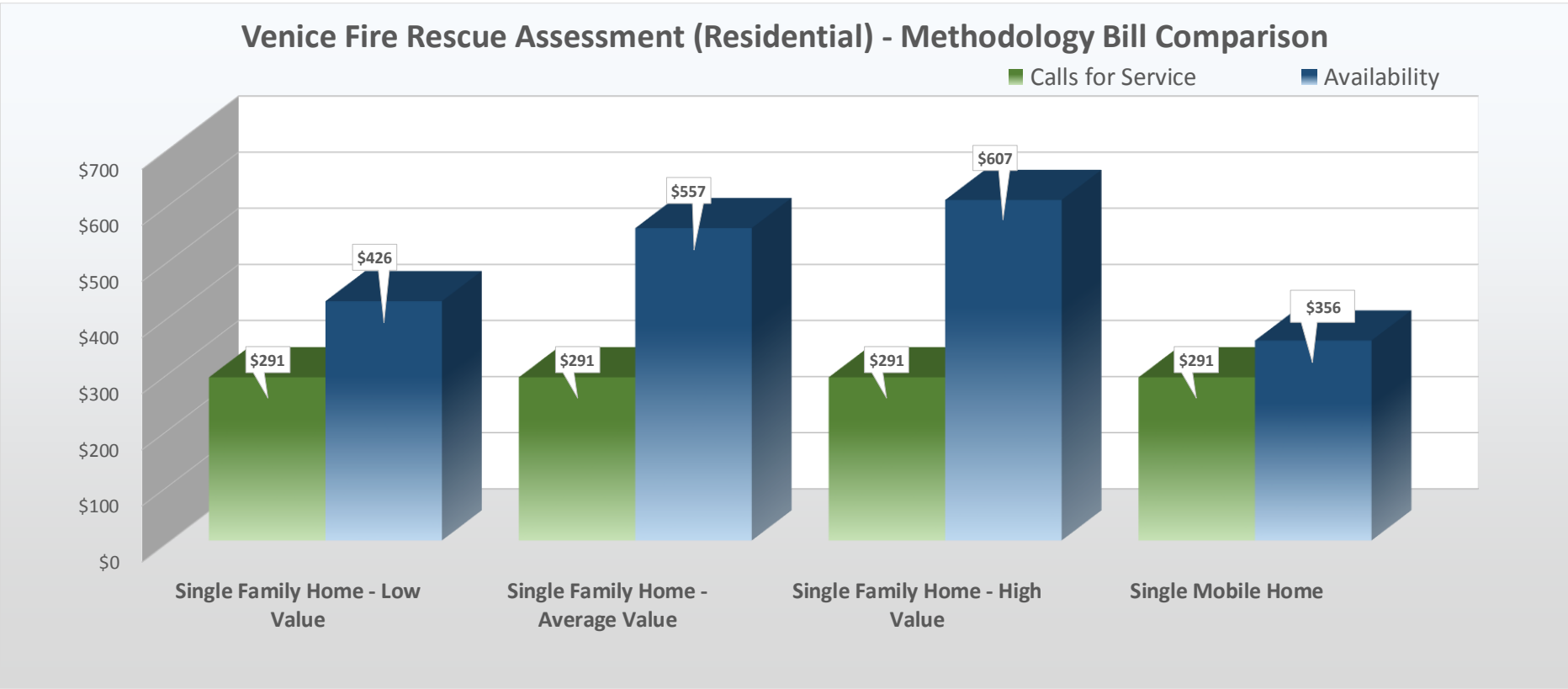
■ Residential ■ Commercial ■ Government/Institutional

Calls for Service - Billed Revenues



■ Residential ■ Commercial ■ Government/Institutional

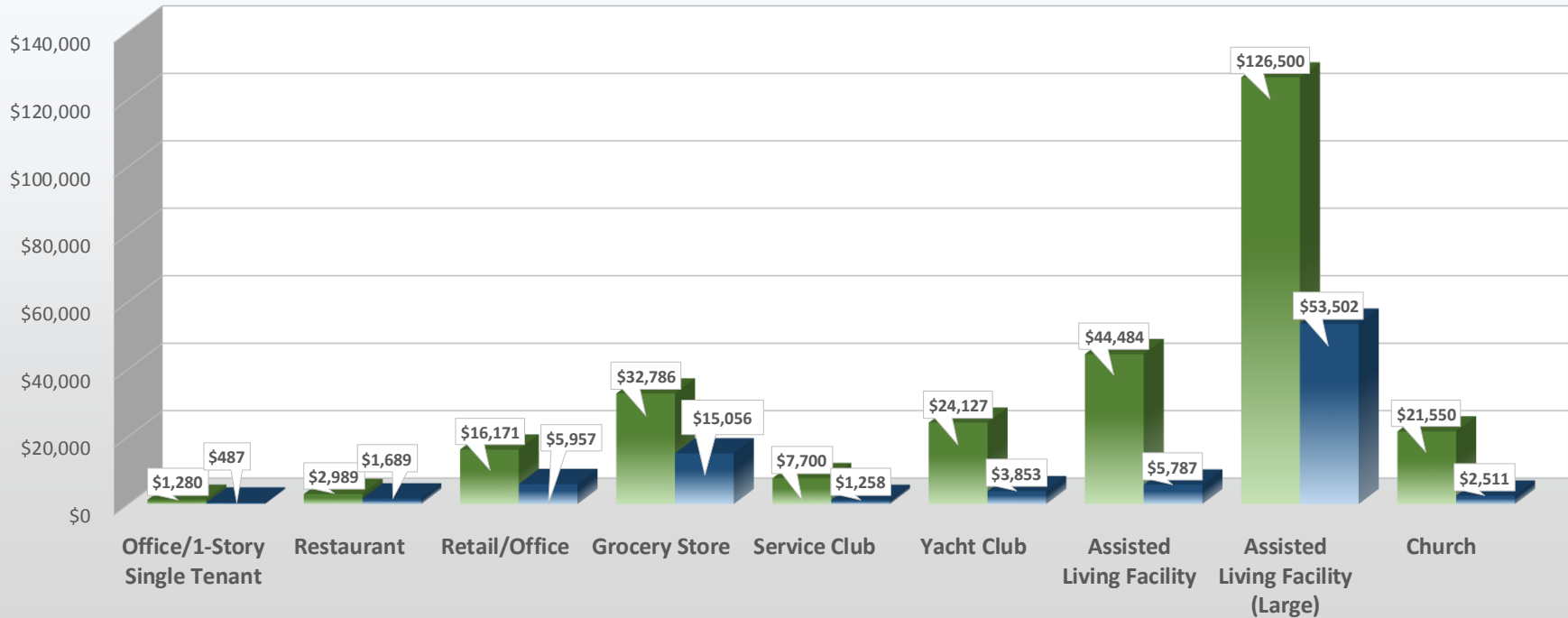
# Single Family Residential Comparison



# Non-Residential Comparison

Venice Fire Rescue Assessment (Non-Residential) - Methodology Bill Comparison

■ Calls for Service ■ Availability



# Next Steps

# Assessment Process – Next Steps

- **Adopt Non-Binding Resolution of Intent - Complete**
  - **Notifies the Property Appraiser and Tax Collector of the intent to use Uniform Method/Tax Bill for assessment collection**
- **If the City wishes to proceed with the program:**
  - **Identify the preferred methodology at March 17<sup>th</sup> Workshop**
- **Additional Workshop in April:**
  - **Finalize Cost requirements**
  - **Identify preferred cost recovery approach**
  - **Draft Report with preferred methodology submitted for City review**
- **Public Outreach**
- **Set Dates for:**
  - **Adoption of Initial Assessment Resolution**
  - **First Class Mailing of Notice to Property Owners**
    - **20 days before Final Assessment Resolution Hearing**
  - **Adoption of Final Assessment Resolution**

# Assessment Process – Next Steps

- **Key Dates**
  - **June 1<sup>st</sup> – Receive updated parcel data from Property Appraiser**
    - **Creates preliminary Assessment Roll**
    - **Stantec to finalize Assessment Study Report with June 1<sup>st</sup> Property Appraiser's Roll**
  - **July 10<sup>th</sup> – Deadline to deliver preliminary roll to Property Appraiser to include assessment on TRIM notice**
    - **Maximum rate must be identified if TRIM notice is to be utilized**
  - **September 15<sup>th</sup> – Deadline to submit final assessment roll to Tax Collector**

# Discussion