



RFQ# 3056-17
Construction Management Services
for City of Venice Water Treatment
Building Improvements



GATES
Butz Institutional
CONSTRUCTION, LLC.

Submitted:
March 8, 2017



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March 6, 2017

City of Venice Purchasing Department
Room 204, City Hall
401 West Venice Avenue
Venice, Florida 34285

RFQ #3056-17 – Construction Management Services for City of Venice Water Treatment Plant Building Improvements

Dear Selection Committee Members,

On behalf of the entire team at GATES Butz Institutional Construction, LLC (GATES), we are pleased to respond to your request for qualifications for the above referenced services. Founded in 1993, GATES builds throughout the State of Florida from offices in Bonita Springs and Sarasota. In 2005, GATES Butz Institutional Construction, LLC was formed as a specialized business unit of GATES to address our growing institutional client base.

GATES has extensive relevant experience in Southwest Florida including water treatment plant, government, and exterior renovation projects. Examples of these projects are included in our submittal, along with their associated references.

We are proposing a team of highly skilled professionals with a successful history of meeting or beating all budget and schedule parameters with no safety incidents. We have extensive experience working on active sites with little to no impact on normal daily business activities. We are also expert in the management of Direct Material Purchasing programs, helping multiple government agencies, school districts, and other non-profit clients with significant sales tax savings.

We hope that you find our relevant experience and proven performance on similar projects clearly illustrated in our submittal and we are confident in our ability to provide the most competitive pricing, aggressive scheduling, safe environment, and quality craftsmanship to benefit the City of Venice.

Thank you for your consideration, and we look forward to presenting our qualifications in further detail to the selection committee if requested to do so.

Sincerely,
GATES Butz Institutional Construction, LLC

John A. Hayes
President

cc: Todd Gates, Chairman
Bridget Trombley, Director of Business Development



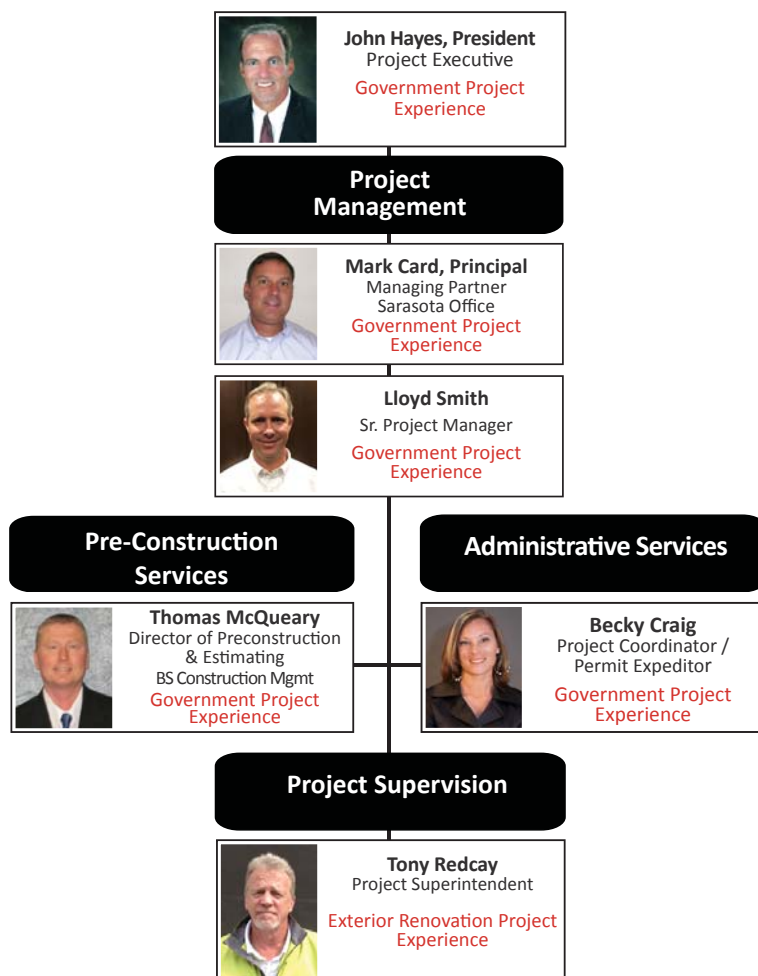
2. TEAM QUALIFICATIONS & KEY PERSONNEL EXPERIENCE

This section requires that the project team organizational chart, resumes and key personnel experience make the lines of communication and responsibility very clear as well as who the Client Manager is. Maximum points will be given to key personnel experience that is relevant to projects with governments of similar size to the City of Venice. In addition, higher value will be given to a team that includes key personnel experience demonstrating the capability to perform all or most aspects of the project, and recent experience in Public Facility projects comparable to the proposed task. The quality of projects previously undertaken, and capability to complete projects on budget will also be considered.

Over the years, we have learned that the most successful projects have a strong team working together to achieve project goals. Our proposed team members have demonstrated success in working effectively together on similar projects. This team will be available immediately upon approval to effectively manage your project.

Below is an **Organizational Chart** showing our proposed **Project Manager (Client Manager)** and other **Key Personnel**, and a **Team Responsibilities Matrix** followed by **Team Resumes**.

PROJECT TEAM ORGANIZATION CHART



TEAM RESPONSIBILITIES MATRIX

RESPONSIBILITIES MATRIX	Project Executive	Managing Partner, Sarasota Office	Director of Pre-construction & Estimating	Sr. Project Manager	Sr. Superintendent	Project Coordinator \ Permit Expeditor
Option Analysis	X	X	X	X	X	
Design Review	X	X	X	X	X	
Budget Estimating	X	X	X	X	X	
Value Engineering	X	X	X	X	X	
Permitting	X	X		X	X	X
Life Cycle Cost	X	X	X	X		
Construction Scheduling	X	X	X	X	X	
Quality Control	X	X	X	X	X	X
Constructability Review	X	X	X	X	X	
Cost Control	X	X		X	X	
Project Management	X	X		X		
On-Site Supervision				X	X	
Project Close-Out	X	X			X	X
Transition Planning	X	X		X	X	X



2. TEAM QUALIFICATIONS & KEY PERSONNEL EXPERIENCE

John Hayes, President Project Executive



Years of Experience: 39

Type of Work:

Government, Office,
Industrial, Emergency
Response, Retail, Mixed-
Use, Healthcare, Education,
Clubhouse & Hospitality,
Religious, High Rise, Multi-
Family

Cost Range:

\$20 K- \$209 M

**Education and Active
Registrations:**

BS Building Construction
- High Honors / Dunwoody
Industrial College of Building
Construction

General Contractors License
CGC047214
CGC1516270

Walmart Superintendent and
Project Manager Certification
Walmart Stormwater
Certification

As President, Mr. Hayes provides executive management oversight and support for all GATES projects. He negotiates Owner contracts and will participate in the Owner/Architect/Contractor meetings. He also reviews Weekly Reports and schedules for every GATES project.

Mr. Hayes has over three decades of experience in the construction industry. As President and CEO of GATES Construction and President of GATES Butz Institutional Construction LLC, he oversees all construction operations for GATES projects throughout Florida. Mr. Hayes is a qualifier for both entities and has played a key role in contributing to and assisting in management of the company's growth.

Starting his construction career in his home state of Minnesota, Mr. Hayes graduated with highest honors from the Dunwoody Industrial College, School of Building Construction. His diverse range of projects through the years has included office buildings, government facilities, educational facilities, medical facilities, retail, commercial and luxury high-rise. A state licensed general contractor, Hayes has been involved in the industry as both the builder and developer.

Extremely active in the Southwest Florida community, Mr. Hayes is past Chairman of the Commercial Builders Council of the Collier Building Industry Association (CBIA), past Director of the CBIA, and past Director and treasurer of the Pelican Bay Rotary. He is a former board member for the Lee County Building Industry Association (BIA). Most recently Mr. Hayes was appointed as a Member of The City of Fort Myers Building & Zoning Oversight Committee. He also serves as a board member for The Education Foundation for Lee County Public Schools. An avid sports fan, he has coached Jr. Everblades travel hockey for the past fifteen years and most recently was appointed to the coaching staff of the Florida Alliance AAA01 team.

Sampling of Project Experience

- City of Bonita Springs Reverse Osmosis Water Treatment Plant Controls & Operations Building - Bonita Springs, FL
- Lee County Government Justice Center Renovation - Ft. Myers, FL
- Lee County Government Emergency Operations Center - Ft. Myers, FL
- City of Cape Coral Emergency Operations Center Addition - Cape Coral, FL
- City of Ft. Lauderdale Fire Station #49 Demolition & New Construction - Ft. Lauderdale, FL
- City of Ft. Lauderdale FXE Aviation Equipment and Service Facility (LEED® Gold Certified) – Ft. Lauderdale, FL
- Lee County Government Interpretive Center at Six Mile Cypress Slough - Ft. Myers, FL
- Collier County Government Eagle Lakes Community & Recreation Center - Naples, FL
- Venetian Village on Venetian Bay - Naples, FL
- Vyne House at Talis Park - Naples, FL
- Naples Outlet Center Exterior Facade Renovation - Naples, FL
- Beau Mer Condominium 4 Building Exterior Refurbishment - Naples, FL
- Vistas Condominium Exterior Renovation - Naples, FL
- Camuto Corporate Offices Demo and Office Reconstruction (Class A) - Bonita Springs, FL
- Ritz Carlton Beach Resort Mezzanine Demolition and Renovation - Naples, FL
- Hertz Temporary Corporate Headquarters Renovations - Naples, FL
- Scripps/Naples Daily News Offices, Print & Distribution Center - Naples, FL

2. TEAM QUALIFICATIONS & KEY PERSONNEL EXPERIENCE

Mark Card, Principal Managing Partner - Sarasota



Years of Experience: 28

Type of Work:

Hotel & Multi-Family Residential,
Assisted Living, Facility, Education,
Recreation, Restaurant, Office,
Industrial, Commercial, Clubhouse
& Hospitality, Mixed Use

Cost Range:

\$20 K - \$75 M

Education and Active

Registrations:

BS Architectural /Environmental
Design Technology
BS Construction Management

General Contractors License
CGC1518791

Mark Card's enthusiasm for development and construction is only matched by his dedication to team building. Early in his career, Mr. Card learned that a project's success was largely dependent on the quality of one's partners and team members. With fairness, trust and strong communication as his cornerstones, Mr. Card has built a career of accomplishments that has made him a sought-after commodity in every market that he has worked in.

As Managing Partner, Mr. Card oversees and supports all Sarasota, Charlotte, and Manatee County projects. He participates in the Owner/Architect/Contractor meetings conducts regular job site visits and inspections. He also reviews the Weekly Reports and schedules.

Mr. Card brings to each project the right combination of extensive field construction experience, combined with a thorough and detailed knowledge of project control systems. This experience enables him to forecast progress and initiate creative solutions. He works closely with the project manager to determine work sequences and critical dates by which various work activities must be finished, to ensure a timely and efficient work progression.

Mr. Card combines his working knowledge of industry "best practices" along with an extensive catalogue of professional experiences to offer practical solutions during preconstruction and construction to almost any project.

Sampling of Project Experience

- A Banyan Residence Assisted Living Facility 20 Unit Addition - Venice, FL
- University of South Florida WUSF Broadcasting Studio Sarasota/Manatee Campus - Sarasota, FL
- Wilder Motor & Equipment Co. 10,000 SF Plant Repair following Tornado \$750K - Nashville, TN
- Dell Computers 30,000 SF Tenant Office Improvements \$750K - Nashville, TN
- Tennessee Titans Radio Network 10,000 SF Production & Office Improvements \$450K - Nashville, TN
- Carrollton Pad Building 9,000 SF Shopping Center \$1.2M - New Carrollton, MD
- All American Homes 40,000 SF Production Facility Addition \$2.5M - Rutherfordton, NC
- PetsMart 24,000 SF Store \$2.5M - New Carrollton, MD
- Sumter Commerce Building 24,000 SF Partially Shelled Office Building \$3M - North Port, FL
- Sumter Crossing Shopping Center 45,000 SF Shell \$4.5M - North Port, FL
- UPS 150,000 SF Distribution Facility \$6.75M - Spartanburg, SC
- Fleming Foods 95,000 SF Distribution Facility Expansion \$7M - Lumberton, NC
- Union Carbide Industrial Gases 30,000 SF National Logistics Center/Parking & Guardhouses \$9M - Tonawanda, NY
- All American Homes 150,000 SF New Production Facility \$9.5M - Defiance, OH
- Southeastern Freight Lines 250,000 SF Distribution Facility \$20M - Tulsa, OK
- Teksid Aluminum Components 330,000 SF New Production Facility \$20M - Sylacauga, AL
- Home Depot 100,000 SF Store \$10M - North Port, FL

2. TEAM QUALIFICATIONS & KEY PERSONNEL EXPERIENCE

Lloyd Smith

Senior Project Manager



Years of Experience: 25

Type of Work:

Government, Transportation,
Healthcare, Retail, Office,
Warehouse, Medical, Educational,
Commercial, Retail, Multi-Family,
Office Building

Cost Range: \$20 K- \$300 M

Education and Active Registrations:

Superintendents Academy - Essex
Community College

Project Management Academy -
Essex Community College

US Army Corps - Construction
Management Certification

OSHA 30 Hour Certification

Lloyd Smith is a highly qualified and experienced project manager. His career spans the past 25 years, and has focused on the construction of federal and county government projects, healthcare facilities, retail, rail transit, and office buildings.

Mr. Smith project management experience includes projects ranging up to 285,000 SF and \$300 million in construction cost, including several award-winning projects for T. Rowe Price and the U.S. Army Corps of Engineers.

The Project Manager is responsible for the overall project coordination from the pre-construction stage and permitting through to owner occupancy. Pre-construction tasks include options analysis, design preparation, budget estimating, value engineering, life cycle cost analysis, and constructability analysis. During the construction phase Mr. Smith is responsible for coordinating the local utility designs, easements, and installation as well as change order negotiation, cost control, quality control, project close out and transition planning.

In addition, Mr. Smith will be your main point of contact. He is responsible for all Owner communications and overall progress and success of the project. He will prepare our standard Weekly Reports. These reports include the current status of the project, progress photos, schedule updates, conflicts and resolutions. He also facilitates a weekly meeting with the Owner, Architect and the GATES team.

Sampling of Project Experience

- Advanced Auto Parts 8,400 SF Store \$900K - Sarasota, FL
- Banyan Residence Assisted Living 20 Bed Addition - Venice, FL
- Maryland Department of Transportation Branch Avenue Metro Station \$275M - Suitland, MD
- Carroll County Oncology Center 14,000 SF Medical Facility \$1.5M - Westminster, MD
- Cecil Community College 72,000 SF Engineering Building (Phase I) \$20M - Cecil County, MD
- Maryland Department of Transportation College Park Metro Station \$300M - College Park, MD
- Goodwill Industries Manasota - 49,000 SF Retail, Missions, Donation & Processing Interior Renovation \$1.8M - Bradenton, FL
- Laurel Shopping Center 2 shell buildings 24,000 SF, \$3M - Laurel, MD
- Maryland Department of Transportation Maryland Transit - Light Rail \$160M - Baltimore City, MD
- PetsMART 29,000 SF Store - New Carrollton, MD
- Southern States 4,000 SF Office/Warehouse \$650K - White Hall, MD
- Maryland Department of Transportation Springfield Metro Station \$200M - Springfield, VA
- Maryland Department of Transportation I-83 Bridge Repairs \$50M - Baltimore, VA
- Staples Store 38,000 SF \$3.5M - New Carrollton, MD
- T-Rowe Price Financial Center (Phase II) 2 buildings 230,000 SF \$28M - Owings Mills, MD
- United States Army Corps of Engineers - National Geospatial Intelligence Agency Elevator Expansion \$8.9M - Fort Belvoir, VA
- United States Army Corps of Engineers - Letter Kenny Army Depot 32,000 SF Renovation of Missile Storage Buildings \$1.3M - Chambersburg, PA

2. TEAM QUALIFICATIONS & KEY PERSONNEL EXPERIENCE

Tony Redcay Superintendent



Years of Experience: 38

Type of Work:

Interior and Exterior
Renovation, Religious, Retail,
Warehouse, Office, Industrial,
Education, Emergency
Response, Healthcare, Mixed-
Use, Clubhouse & Hospitality,
High Rise, Multi-Family

Cost Range:

\$700 K - \$22 M

Education and Active

Registrations:

AS Business Management
Lebanon Valley College

10- Hour OSHA Certification

Anthony (Tony) Redcay is a highly qualified and experienced superintendent. His career spans the past 38 years, and has focused on retail, warehouse, and religious facilities as well as interior and exterior renovation projects. Mr. Redcay's impeccable sense of accuracy and timeliness, in addition to his attention to detail and safety requirements have proven to be superior assets in accomplishing professional results in each of his projects.

Mr. Redcay plays a key role in the pre-construction phase. He is able to identify obstacles and offer creative solutions.

As Superintendent, Mr. Redcay is responsible for the scheduling of all trades and vendors and the review of shop drawings and submittals for compliance with project drawings and specifications. He is responsible for the supervision of all subcontractors in the completion and compliance of their scope of works while insuring that all safety rules are followed. He is also responsible for quality control, project close out and transition planning.

Mr. Redcay brings a wealth of experience to each project he supervises.

Sampling of Project Experience

- Salvation Army Retail Store & Warehouse Interior & Exterior Renovation, 15,000 SF - Venice, FL
- Salvation Army Retail Store & Warehouse, 42,000 SF - Sarasota, FL
- Q Townhomes Complex, 40 luxury units with garage, 86,173 total SF - Sarasota, FL
- Wegman Grocery Store, New 50,000 SF – Williamsport, PA
- Volkswagon Dealership, New 30,000 SF – Philadelphia, PA
- Bethany Baptist Church, 62,000 SF - Lindenwold, NJ
- Light Of The World Church, 74,000 SF - Indianapolis, IN
- United Methodist Church – Lethonia, KY
- United Methodist Church Complete Interior and Exterior Renovation – Elma, NY
- HUD / Williamsport Housing Authority 20 Single Family Homes Renovation - Williamsport, PA
- First Presbyterian Church Interior & Exterior Renovation, 8,000 SF - Punta Gorda, FL
- First Presbyterian Church, 20,000 SF -Interior & Exterior Renovation Port Charlotte, FL
- Salvation Army Chapel, 25,000 SF - Naples, FL
- Salvation Army Retail Store & Warehouse, 15,000 SF - Port Charlotte, FL
- Bethany Baptist Church Assisted Facility Phase 1, 20,000 SF - Lindenwold, NJ
- Bethany Baptist Church Assisted Facility Phase 2, 20,000 SF - Lindenwold, NJ

2. TEAM QUALIFICATIONS & KEY PERSONNEL EXPERIENCE

Tom McQueary

Director of Preconstruction & Estimating



Years of Experience: 22

Type of Work:

Government, Industrial, Office Building, Retail, Warehouse, Healthcare, Education, Multi-Family, Clubhouse & Hospitality, Religious, Mixed-Use

Cost Range:

\$20 K- \$92 MM

Education and Active Registrations:

BS Construction Management
Indiana State University

As Director of Pre-Construction and Estimating, Mr. McQueary provides executive management oversight and support for all GATES projects during the pre-construction and estimating phase. He is responsible for overseeing the estimating department in providing comprehensive estimating for material take-offs and labor estimates as well as developing subcontractor scopes and bidding criteria. He collaborates with executive staff and the project team in all preconstruction services including sequencing, design review, constructability and life cycle analysis, value engineering, cost/budget analysis, and strategic planning all aspects of the projects.

Mr. McQueary's experience includes a wide range of public and private construction projects within the education, retail, government, healthcare, and mixed use sectors.

With an extensive and diverse background in competitive bid, design/build, and construction management projects, Mr. McQueary provides significant value to each project in which he is involved.

Sampling of Project Experience

- Vigo County Jail Addition/Renovation - Terre Haute, IN
- U.S. Government Newport Chemical Agent Disposal Facility Building Renovation - Terre Haute, IN
- Indiana University New Archive Library & Staff Offices - Bloomington, IN
- Heritage Palms Country Club Addition/Renovation and New Fitness Center - Ft. Myers, FL
- Island Country Club Kitchen Renovation - Marco Island, FL
- Quail West Clubhouse Renovation - Naples, FL
- Ampacet R&D Facility Office and Warehouse Addition - Terre Haute, IN
- Golisano | Nicklaus Children's Outpatient Clinic Office Renovation/Remodel - Naples, FL
- Golisano | Nicklaus Pediatric Orthopedic Clinic Office Renovation/Remodel - Naples, FL
- Oaktown Dentistry New Office Building - Oaktown, IN
- Midtown Dentistry Office Building - Terre Haute, IN
- Old National Bank New Building - Terre Haute, IN
- Old National Bank Renovations (multiple locations) – Indiana
- St. Ann's Clinic Renovation to Medical and Dental Clinic - Terre Haute, IN
- Sisters of Providence of Saint Mary-Of-The-Woods Conference Center - Saint Mary-of-the-Woods, IN
- Target Store New Retail Center - Bloomington, IN
- Terre Haute First National Bank New Building - Terre Haute, IN
- Terre Haute Regional Hospital Interior Renovations - Terre Haute, IN
- Brentlinger Distributing Pre-Engineered Facility - Terre Haute, IN

2. TEAM QUALIFICATIONS & KEY PERSONNEL EXPERIENCE

Becky Craig

Project Coordinator / Permit Expeditor



Years of Experience: 14

Type of Work:

Government, Emergency Response, Industrial, Condominiums, Clubhouse & Hospitality, Healthcare, Retail, Warehouse, Educational, Gas Station, Office Building, Multi-Family

Cost Range:

\$100 K- \$52 M

Education and Active Registrations:

Quickbooks Training
Microsoft Excel Training
Permit Seminars
Quarterly Tax Training
Florida Public Notary

Ms. Craig coordinates and directs many support services that allow the field team to operate efficiently. She performs a broad range of duties: meeting organization, information and data processing, permitting, mail, printing and reproduction, records management, telecommunications management, field supplies, recycling, and disposal.

Another very important function she performs is expediting permits. She prepares all permit applications and is responsible for following the permit process in order to obtain approvals. She has been very successful in developing positive relationships with all the local agencies having jurisdiction by garnering their respect and trust. These positive relationships have resulted in faster permit acquisition.

Ms. Craig ensures that Project Close-Out Books are accurate and assembled in an easy-to-follow format for the owner at completion of the project. She also assists with any warranty items that may arise.

Sampling of Project Experience

- Lee County Government Justice Center Renovation - Ft. Myers, FL
- Lee County Government Emergency Operations Center - Ft. Myers, FL
- City of Cape Coral Emergency Operations Center Addition - Cape Coral, FL
- City of Ft. Lauderdale Fire Station #49 Demolition & New Construction - Ft Lauderdale, FL
- City of Ft. Lauderdale FXE Aviation Equipment and Service Facility (LEED® Gold Certified) – Ft. Lauderdale, FL
- Lee County Government Interpretive Center at Six Mile Cypress Slough - Ft. Myers, FL
- Collier County Government Eagle Lakes Community & Recreation Center - Naples, FL
- Vyne House at Talis Park - Naples, FL
- Beau Mer Condominium 4 Building Exterior Refurbishment - Naples, FL
- ALTAIR Training Solutions Headquarters Building Repair & New Construction - Immokalee, FL
- Camuto Corporate Offices Demo and Office Reconstruction (Class A) - Bonita Springs, FL
- Ritz Carlton Beach Resort Interior Demolition and Renovation - Naples, FL
- Hertz Temporary Corporate Headquarters Renovations - Naples, FL
- Hodges University Library Renovation - Ft. Myers, FL
- Scripps/Naples Daily News Offices, Print & Distribution Center - Naples, FL
- InfiLaw Corporate Offices - Naples, FL
- Fifth Third Branch Remodeling (70+ Renovations) - FL



3. PROJECT TEAM EXPERIENCE / REFERENCES

This section of the RFQ deals with relevant and related experience and qualifications. Maximum points will be given to projects where the related experience and qualifications of the firm correlates directly with the project team members per the organizational chart and their resumes. In addition, higher value will be given to work performed for governments of a similar size to the City of Venice. Recent work experience will be weighted more heavily than historical experience. The team's reputation for professional integrity and competence will also be considered.

Provide a specific reference for contact by the City that can attest to the work performed by the consulting team member. One should anticipate that these references will be called and that the responses to these references will affect the awarding of points in this category.

GATES is a dominant and highly respected Southwest Florida general contractor that has gained a reputation for quality construction and exceeding clients' expectations. **Over the past 24 years, GATES has successfully constructed numerous landmark and complex projects** including the Lee County Justice Center Renovation/Remodel, Lee County Emergency Operations Center, Cape Coral Emergency Operations Center Addition, LeeSar Regional Service Center, the Scripps Naples Daily News Corporate Office & Media Production Facility, and the Golisano Children's Hospital 290,000 SF expansion, as well as the first LEED® certified project in Lee County, to name a few.

A sampling of our **relevant project experience in Southwest Florida includes the government and Venetian style projects listed below.** Complete project profiles for these, **including references**, are provided in this section. **We have noted on each profile which team members worked together on each of these projects. A sampling of reference letters are provided in the back of this section. We have also included excerpts from other reference letters in Section 5. Other Considerations.**

- Bonita Springs Reverse Osmosis Water Treatment Plant Controls & Operations Building (government project)
- Lee County Justice Center Renovation/Remodel (government renovation project)
- Cape Coral Emergency Operations Center Addition (government project)
- Lee County Emergency Operations Center (government project)
- Lee County Interpretive Center at Six Mile Cypress (government project)
- Collier County Eagle Lakes Park (government project)
- Ft. Lauderdale Fire Station #49 (government project)
- Ft. Lauderdale FXE Aviation Equipment and Service Facility (government project)
- Vyne House at Talis Park (Venetian style architecture)
- Venetian Village on Venetian Bay (Venetian style architecture)



3. PROJECT TEAM EXPERIENCE / REFERENCES

Reverse Osmosis Water Treatment Plant Controls and Operations Building - Bonita Springs, Florida

Project Type: New Construction

Building Gross Area/SF: 1,000 SF

Construction Cost: \$150 K

Completed: March 2009

Owner Representative Reference:

Bonita Springs Utilities
CH2MHill
Andres Amaya
2550 Well Field Road
Bonita Springs, FL 34135
239.947.2300



This project consisted of the construction of a new controls and operations building for the Bonita Springs Reverse Osmosis Water Treatment Plant, and included exterior finishes.

RELEVANCE:

- Water Treatment Plant
- Government Project
- Construction on Active Site

PROPOSED TEAM MEMBERS WHO WORKED ON THIS PROJECT:

- John Hayes
- Becky Craig



3. PROJECT TEAM EXPERIENCE / REFERENCES

Lee County Justice Center Renovation Ft. Myers, FL

REPEAT CLIENT

Project Type: Renovation/Remodel

Building Gross Area/SF: 22,600 SF

Construction Cost: \$3.5 M

Completed: October 2016

Owner Reference:

Darryl Coulter, Project Manager
Facilities Construction & Management
1500 Monroe Street 4th Floor
Fort Myers, FL 33901
239.707.0019
DCoulter@leegov.com

Architect Reference:

BSSW
Kevin Williams
1500 Jackson Street
Fort Myers, FL 33901
239.278.3838
Kevin@bsswarchitects.com



Extensive renovation project at the Lee County Justice Center, located in downtown Fort Myers. This project entailed the 2nd floor Justice Center which converted offices into jury staging and the Public Defender's Offices on the 5th floor Justice Center Annex. All areas were gutted, remodeled, and updated with new finishes. The work was conducted outside of normal business hours with no interruption to daily operations.

During pre-construction, we had anticipated and budgeted for the transporting of removable office partition walls causing potential damage to the stairwell. Subsequently, we were able to disassemble the partition wall feet and transport via the elevator, eliminating the need for any stairwell repair. This **value engineering resulted in savings of \$45,000.**

RELEVANCE:

- Government Project
- Renovation/Remodel
- Construction on Active Site

**PROPOSED TEAM MEMBERS WHO
WORKED ON THIS PROJECT:**

- John Hayes
- Becky Craig



3. PROJECT TEAM EXPERIENCE / REFERENCES

Cape Coral Emergency Operations Center Cape Coral, FL

REPEAT CLIENT

Project Type:

Addition to existing EOC facility

Building Gross Area/SF: 4,390 SF

Construction Cost: \$848 K

Completed: October 2013

Owner Reference:

Oliver Clark, Project Manager
City of Cape Coral, FL
1015 Cultural Park Blvd.
Cape Coral, FL 39990
239.574.3078

Architect Reference:

Sweet Sparkman Architects
(formerly Totems Architecture)
2168 Main Street
Sarasota, FL 34237
941.952.0084



Addition to existing Cape Coral Emergency Operations Center which includes the Fire Department Headquarters, and the construction of additional area to the existing exterior mechanical equipment enclosure, and associated site work. Architectural design services were provided by Sweet Sparkman Architects.

RELEVANCE:

- Government Project
- Construction on Active Site

**PROPOSED TEAM MEMBERS WHO
WORKED ON THIS PROJECT:**

- John Hayes
- Becky Craig



3. PROJECT TEAM EXPERIENCE / REFERENCES

Lee County Emergency Operations Center Fort Myers, FL

REPEAT CLIENT

Project Type: New construction of an Emergency Operations Center on 10 acres.

Building Gross Area/SF: 29,000 SF

Construction Cost: \$15.5 MM

Completed: December 2012

Owner Reference:

Bob Taylor, Project Manager - retired
Lee County Government
1500 Monroe Street
Fort Myers, FL 33901
239.707.0769

Architect Reference:

Kevin Williams
BSSW Architects
1500 Jackson Street
Fort Myers, FL 33901
239.278.3838



This “hardened” building is able to withstand winds of up to 200 mph and is able to function independently for up to seven days. The facility has extensive redundant electrical systems to ensure continuous communications during a natural disaster, features a reserve supply of potable water and generators, and is elevated 23 feet above sea level. It is able to accommodate 24 - 32 beds, and includes a kitchen and dining area to provide residential functions to the personnel. At about twice the size of the old facility and a higher elevation, the new building is equipped to handle a Category 5 storm surge and full emergency staff with the latest state-of-the-art communications systems. This project included both standard and redundant chillers with ice tanks.

GATES identified approximately \$4.7 million eligible for direct material purchase which resulted in \$285,000 of sales tax savings to Lee County on this project.

RELEVANCE:

- Government Project
- Direct Materials Purchase Program Mgmt
- Construction on Active Site

**PROPOSED TEAM MEMBERS WHO
WORKED ON THIS PROJECT:**

- John Hayes
- Becky Craig



3. PROJECT TEAM EXPERIENCE / REFERENCES

Interpretive Center at the Six Mile Cypress Slough Preserve Fort Myers, FL

Project Type: Interactive educational nature center and associated site work located along natural conserved wetland within operating park.

Building Gross Area/SF: 12,000 SF

Completed: March 2008

Owner Reference:

Bob Taylor (retired)
Lee County Government
P.O. Box 398
Fort Myers, FL 33902
239.707.0769

Architect Reference:

Parker Mudgett Smith Architects Inc.
2030 W 1st St. Suite B
Fort Myers, FL 33901
239.332.1171



The Interpretive Center at the Six Mile Cypress Slough Preserve is the first LEED (Leadership in Energy and Environmental Design) building in Lee County. The new Interpretive Center features educational displays and explains Green Building. Other features include indoor meeting space, offices for Parks & Rec Dept., outdoor teaching pavilion, research labs, book store, restrooms, nature trails, bike trails, boardwalks, and parking lot.

This green building has minimal negative effects on the environment and on the building's occupants. It achieves this through the careful selection of construction materials, construction methods, energy use strategies and maintenance practices. The project achieved LEED Silver Rated Certification.

Green Elements include but are not limited to:

- Solar Domestic Water Heating System
- Rain Water Collection System w/ 3200 Gal Cistern
- Construction Waste Management – 64% Recycled
- Recycled Materials Used
- Rapidly Renewable Materials
- Impact Resistant Doors & Windows



RELEVANCE:

- Government Project
- Construction on Active Site

PROPOSED TEAM MEMBERS WHO WORKED ON THIS PROJECT:

- John Hayes
- Becky Craig



AWARD WINNING PROJECT

*2008 Grand Aurora Award

*2008 Sand Dollar Award



3. PROJECT TEAM EXPERIENCE / REFERENCES

Donna Fiala Community Center at Eagle Lakes Community Park Naples, FL

Project Type:

Community / Fitness Center

Building Gross Area/SF: 10,000 SF

Completed: April 2015

Owner Reference:

Collier County Government
Margaret Bishop
Sr. Project Manager
Dept. of Facilities Management
3301 E. Tamiami Trail, Ste 101
Naples, FL 34112
239.252.5857
margaretbishop@colliergov.net

Architect Reference:

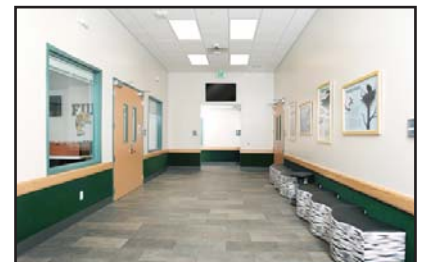
Victor J. Latavish Architect, PA
4100 Corporate Square, Suite 100
Naples, FL 34104
239.643.1665



The 11,558 square-foot building includes fitness rooms, locker rooms, a game room and an early childhood education center. There is also meeting space to accommodate over 400 people. The Community Center offers VPK and summer camps for young children. The center also offers children's Zumba classes, fitness programs, gym memberships, cooking classes, yoga and wellness services.

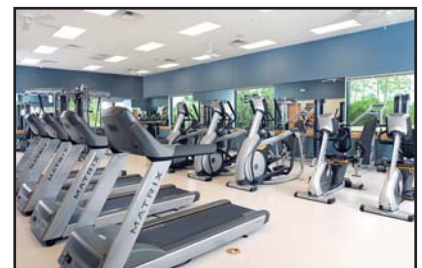
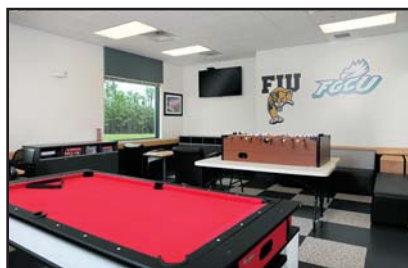
RELEVANCE:

- Government Project
- Construction on Active Site



**PROPOSED TEAM MEMBERS WHO
WORKED ON THIS PROJECT:**

- John Hayes
- Becky Craig



3. PROJECT TEAM EXPERIENCE / REFERENCES

Ft. Lauderdale Fire Station #49 Ft. Lauderdale, FL

REPEAT CLIENT

Project Type: Demolition of an existing 6,700 sq ft building and construction of new 2-story fire 11,820 SF waterfront station.

Building Gross Area/SF: 11,820 SF

Construction Cost: \$2.5 M

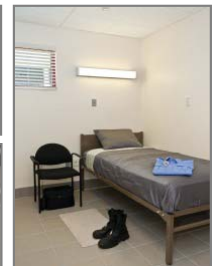
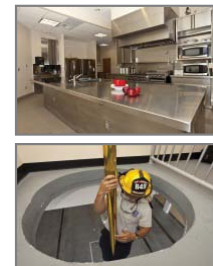
Completed: May 2010

Owner Reference:

Mark Friedman
City of Ft Lauderdale Public Works
100 North Andrews Avenue
Ft Lauderdale, FL 33301
954.828.5952

Project Architects:

Joby Balint
PGAL
791 Park of Commence Suite 400
Boca Raton, FL 33487
561.988.4002



The 11,820 square foot facility replaced the existing obsolete facility and was designed to be a one-of-a kind fire station for the Fort Lauderdale area. The new building is a concrete block structure capped by a flat roof and raised parapets.

Demolition of the existing facility was complicated by limited access from the frontage along the Intercoastal Waterway. Staging and debris management was further complicated by the close proximity of existing buildings and a major highway that had to remain open.

The two-story facility accommodates three apparatus bays, living and working areas for a ten person shift and makes possible the necessary turning radius and clearance for three fire trucks. The facility receives anywhere from 5 to 15 fire/rescue calls a day. The ground floor includes the apparatus bays and 2,000 square feet of community and operational space. The second floor houses the living spaces, offices, dayroom and gymnasium.

The new design included creative design elements such as a decorative steel wall system angled for shade. The unmarked entrance, and solid front balconies were carved from the masonry exterior, through which equipment, people, light and air pass, creating an animated, controlled space which blends into the surroundings to take advantage of the local atmosphere and environment.

RELEVANCE:

- Government Project

PROPOSED TEAM MEMBERS WHO WORKED ON THIS PROJECT:

- John Hayes
- Becky Craig

3. PROJECT TEAM EXPERIENCE / REFERENCES

Ft. Lauderdale FXE Aviation Equipment & Service Facility Ft. Lauderdale, FL

REPEAT CLIENT

Project Type:

LEED Gold Aviation Facility on a 2.1 acre site. Construction includes all associated site work.

Building Gross Area/SF: 7,421 SF

Final Construction Cost: \$1.6 M

Completed: January 2011

Owner Reference:

Mark S Friedman
City of Ft Lauderdale Public Works
100 North Andrews Avenue
Ft Lauderdale, FL 33301
954.828.5952

Architect Reference:

Charles J Schweickert, AIA
720 Bayshore Dr
Ft Lauderdale, FL 33304
954.828.5938

GATES was required to pass an extensive pre-qualification by the City of Ft Lauderdale in order to be eligible to participate in the bid process for this project. The 7,421 SF building was constructed on 2.1 acres located on the airport campus. The airport remained fully operational during construction. The facility was awarded LEED Gold certification by the USGBC. This green building has minimal negative effects on the environment and on the building's occupants. It achieves this through the careful selection of construction materials, construction methods, energy use strategies and maintenance practices.

Some of the Green Elements included:

- Alternative Transportation
- Heat Island Effect Roof
- Storm water Design
- Water use reduction 30%
- Provide at least 35% of the building's electricity from renewable sources
- Construction Waste Management – divert 75% from disposal
- Regional materials
- Certified Wood
- Low emitting materials
- Thermal comfort
- Innovation in design

**RELEVANCE:**

- Government Project
- Construction on Active Site

PROPOSED TEAM MEMBERS WHO WORKED ON THIS PROJECT:

- John Hayes
- Becky Craig



3. PROJECT TEAM EXPERIENCE / REFERENCES

Vyne House at Talis Park - Naples, FL

REPEAT CLIENT

Project Type:

New clubhouse/village center with fitness center

Building Gross Area/SF: 12,000+ SF

Construction Cost: \$3.5 M

Completed: February 2014

Owner Reference:

Al Dougherty
Kitson & Partners
4500 PGA Boulevard, Suite 400
Palm Beach Gardens, FL 33418
239.449.5942

Architect Reference:

Adrian Karapici
Peacock + Lewis
Golden Bear Plaza - West Tower
11760 US Highway One, Suite 102
North Palm Beach, FL 33408
314.494.0082



The multiple award-winning Vyne House included Core Fitness Center, Esprit Spa and Fiona's Market Café to serve the residents of Talis Park in a New Fashioned aesthetic Kitson has introduced. The Vyne House consists of a series of lifestyle oriented spaces designed to be used every day, inviting users to come as they are in a relaxed, comfortable format. The buildings are interconnected by covered outdoor walkways and wrapped around multiple courtyards that offer outdoor dining and entertaining.



RELEVANCE:

- Venetian Style Architecture
- Construction on Active Site

PROPOSED TEAM MEMBERS WHO WORKED ON THIS PROJECT:

- John Hayes
- Becky Craig



**Sand Dollar Award-Winning Project
Best Commercial Project - 2014**

**AIA Florida Southwest Design Award
Excellence in Architecture - 2015**

3. PROJECT TEAM EXPERIENCE / REFERENCES

The Village on Venetian Bay - Naples, FL

Project Type:

Waterfront retail, dining, and offices.

Building Gross Area/SF:

115,000 SF

(John Hayes experience with prior firm)



The Village on Venetian Bay consists of 115,000 square feet of high-end retail shops and restaurants as well as professional office space. This landmark Naples waterfront shopping and dining destination was designed with Mediterranean architecture. Designed by the late Walter Keller, The Village on Venetian Bay has also been an inspiration for many architects throughout the United States.



RELEVANCE:

- Venetian Style Architecture

PROPOSED TEAM MEMBERS WHO WORKED ON THIS PROJECT:

- John Hayes





3. PROJECT TEAM EXPERIENCE / REFERENCES

From: Daniel Cruz
Sent: Wednesday, November 02, 2016 9:05 AM
To: 'irperez@capecoral.net'
Subject: FW: Performance Reference Survey (for Gates Construction)

Good Morning Ms. Perez:

I was the Capital Project Manager working with Lee County government during construction of the Lee County Emergency Operations Center project, for which Gates Construction was the Construction Manager at Risk. Gates performed extraordinarily well during that project. It is worth noting that Gates cooperated in helping us craft an earlier than anticipated phase enabling Lee County to take advantage of approximately 200,000 cubic yards of excess fill material which had to be exported from a nearby roadway project. The use of that fill resulted in direct savings of over \$170,000 to the project cost. Additionally, Gates was an aggressive participant in Lee County's Sales Tax Recovery program which saved over 1.75% of the project cost in Sales Tax savings. Gates operated with the utmost integrity, collaboration, and holds the Owner's interests in mind in all their dealings.

It is for all of these reasons that I am delighted to offer my unqualified recommendation for Gates Construction for any Construction Management at Risk project(s) you may be considering.

Please feel free to contact me should you have any questions or require any further information.

Warmest Regards,

Daniel Lee Cruz, R.A., P.M.P., C.G.C., Project Manager
Public Works – Capital Projects
Sarasota County Government
1001 Sarasota Center Blvd.
Sarasota, Florida 34240
Office: 941.861.0664
Cell: 941.313.7033
Fax: 941.861.0589
Email: dcruz@scgov.net





3. PROJECT TEAM EXPERIENCE / REFERENCES



John E. Manning
District One

November 6, 2013

Cecil L. Pendergast
District Two

Larry Kiker
District Three

Brian Hamman
District Four

Frank Mann
District Five

Roger Desjarlais
County Manager

Richard W. Wesch
County Attorney

Donna Marie Collins
Hearing Examiner

To Whom It May Concern:

I have had the pleasure of working with GATES Butz Institutional Construction LLC on the Lee County Emergency Operations Center in Fort Myers. The team of John Hayes, Mike Gantzert, Dan Kenyon, and their support staff, has made the project flow smoothly and efficiently. As one might suspect, this project is of a highly technical nature and Gates has consistently stayed on top of the quickly changing technology environment to assure that Lee County will start with a state-of-art facility, ready to engage any emergency situation that might arise.

The team has made every effort to minimize change orders and recognize issues before they become a detriment to the schedule. They have contributed cost and time efficient solutions that are in the best interest of the owner.

I highly recommend Gates as a construction manager for any project they are solicited and would select them again for other work in Lee County.

Sincerely,

A handwritten signature in black ink, appearing to read "Bob Taylor".

Bob Taylor, Senior Project Manager
Lee County Dept. of Construction & Design

P.O. Box 398, Fort Myers, Florida 33902-0398 (239) 533-2111
Internet address <http://www.lee-county.com>
AN EQUAL OPPORTUNITY AFFIRMATIVE ACTION EMPLOYER

GATES

Extensive Experience. Proven Results.



3. PROJECT TEAM EXPERIENCE / REFERENCES



BOARD OF COUNTY COMMISSIONERS

John E. Manning
District One

Brian Bigelow
District Two

Ray Judah
District Three

Tammy Hall
District Four

Frank Mann
District Five

Karen B. Hawes
County Manager

Michael D. Hunt
County Attorney

Diana M. Parker
County Hearing
Examiner

August 8, 2012

Sarasota County Board of County Commissioners
Sarasota County Office of Emergency Management

RE: New Sarasota County Emergency Operations Center
Letter of Reference for GATES Construction

To Whom It May Concern

I have worked closely with GATES Construction as the Construction Manager for the New Lee County Emergency Operations Center.

It is therefore with great pleasure and high respect to recommend the GATES Project Team of John Hayes (Project Executive), Mike Gantzert (Project Manager), and Dan Kenyon (Project Superintendent) to whomever is in need of their quality service.

Should you have any questions, you can contact me at (239) 533-3601. Furthermore, I invite you at your earliest convenience to tour the new Lee County Emergency Operations Center, including Data Center.

Respectfully,

LEE COUNTY PUBLIC SAFETY
Emergency Management Program

David J. Saniter, CEM, FPEM
Emergency Programs Manager

P.O. Box 398, Fort Myers, Florida 33902-0398 (239) 533-2111
Internet address <http://www.lee-county.com>
AN EQUAL OPPORTUNITY AFFIRMATIVE ACTION EMPLOYER



3. PROJECT TEAM EXPERIENCE / REFERENCES



February 02, 2017

Charlotte County - Purchasing:

BSSW Architects, Inc. has been very pleased to work closely with Gates Butz Institutional Construction, LLC as Construction Manager at Risk for the Lee County Justice Center – Public Defenders Office and Jury Room projects.

Throughout all phases of the project, the Gates Butz Institutional Construction, LLC Team of John Hayes - Project Executive, Mike Gantzert – Project Manager, and Bob Fike – Project Superintendent proved to be conscientious and cooperative in aiding the Design Team and Owner to achieve the project goals. Gates Butz Institutional Construction, LLC has met each challenge with professionalism and competence. The Gates Butz Institutional Construction, LLC Team has added great value to our project and has delivered to Lee County a building of the highest quality.

BSSW Architects, Inc. would without hesitation recommend Gates Butz Institutional Construction, LLC to our clients and to whoever is in need of their quality service. Should you have any question, please don't hesitate to contact this office.

Respectfully,

BSSW Architects, Inc.

A handwritten signature in blue ink, appearing to read "Kevin M. Williams".

Kevin M Williams, AIA, NCARB, RID
Principal Architect - Vice President

#AA-C001836

FORT MYERS
1500 JACKSON ST. #200 FORT MYERS, FL 33901
PH: 239.278.3838 FX: 239.275.5356

NAPLES
949 CENTRAL AVENUE NAPLES, FL 34102
PH: 239.643.3103 FX: 239.643.7435

INNOVATION AND PERFORMANCE IN ARCHITECTURE - PLANNING - INTERIOR DESIGN

GATES

Extensive Experience. Proven Results.



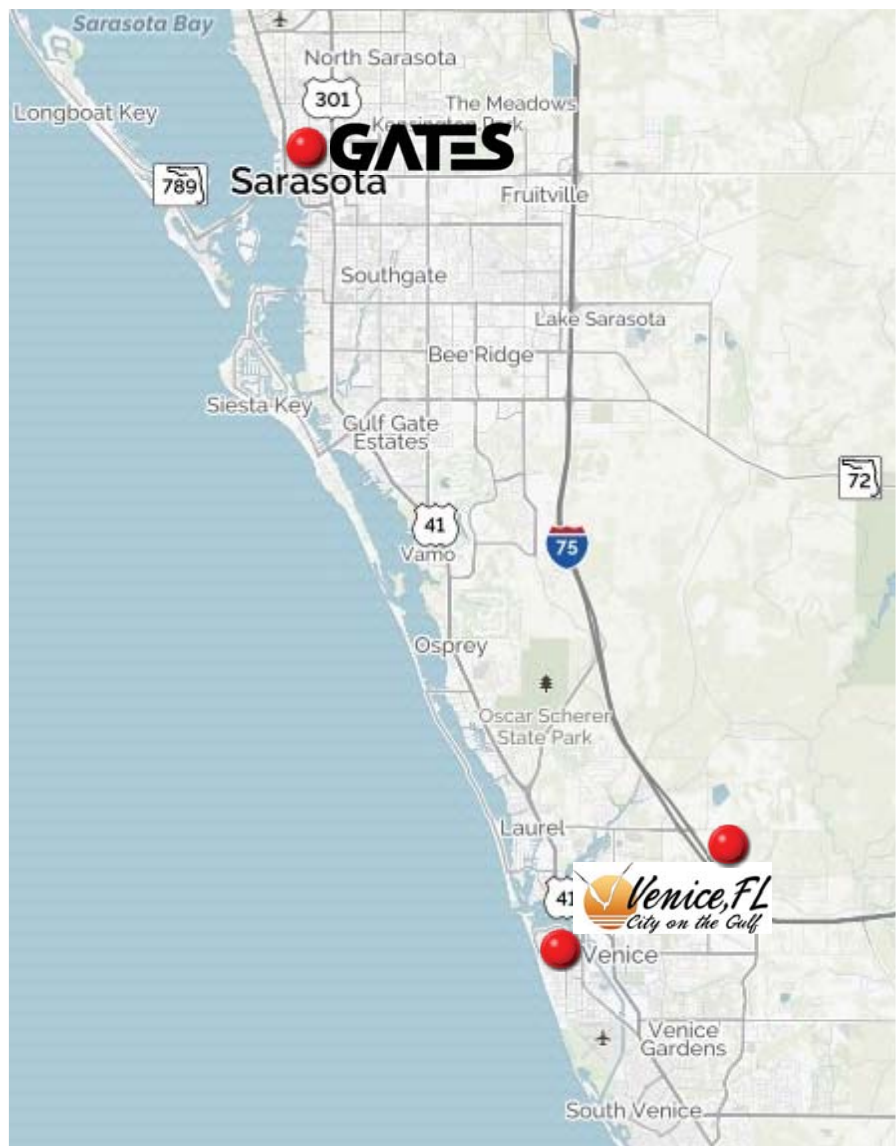
4. LOCATION & AVAILABILITY

Ability to perform the services expeditiously at the request of the City. Location and availability of technical support people and assigned project manager to the City.

GATES' corporate office is located in Sarasota County at One Sarasota Tower, 2 North Tamiami Trail, Sarasota, FL, and meets the City's criteria for local business preference.

We are conveniently located approximately 20 miles from the City of Venice Water Treatment Plant and City offices; a short commute between office and jobsite, enabling quick response to impromptu meetings.

Our proposed project team will provide efficient project management from this office until the start of the construction at which time our Superintendent will be on site full time. Executive oversight and administrative support would continue to be provided from the corporate office as well as on site during weekly OAC meetings.





5. OTHER CONSIDERATIONS

When you select GATES as your Construction Manager, you're teaming up with one the largest and most successful firms in Florida. We've worked meticulously to achieve that status by consistently delivering on our promise to exceed expectations.

Many construction firms may appear comparable. However, the real difference is in the delivery, the collaborative and cooperative way we work with the owner, architect, and other team members, and the experience we bring to each project.

GATES is a Team Player

Over the years, we have learned that the most successful projects have a strong team working together to achieve project goals. Our proposed team has demonstrated success in working effectively with client representatives, architects, engineers, consultants, and tradespeople to achieve maximum results for our clients' dollars, while making the entire process as seamless and pleasant as possible.

GATES is Accountable

At GATES, reporting and communication are not mere goals. They are a discipline born of our belief that we are accountable to the people we serve. Every week you will receive a written project report that updates project status, schedule and budget. We keep you constantly up to date so that you can make informed decisions.

GATES has the Necessary Experience

Our team has the project experience necessary to provide the most competitive pricing, aggressive scheduling and quality facility. A well run project that stays within budget and schedule is achieved through expert management decisions, and a proven, experienced team equals the best opportunity for total project success.

GATES Controls Costs

Our cost engineers can accurately estimate the budget of a project and control costs. We have developed proprietary systems and procedures to effectively manage construction projects. We are value-engineering experts. We can hold a tight schedule to minimize general condition costs and maximize work force efficiencies.

"Throughout the project, the County was impressed with the performance of the GATES team. Our project was completed on time and within budget. We are proud of the project and look forward to working with GATES again on future Lee County projects."

- Jim Lavendar, former
Director, Lee County Dept. of
Public Works

"...a seamless project from start to finish.... above and beyond what was expected. The quality of the workmanship is apparent throughout the building and GATES should be proud of the diligence, dedication, and hard work put forward to make this project a success."

- Robert Spano, Principal,
Collier County Public Schools

"GATES performed extraordinarily well... GATES operated with the utmost integrity, collaboration, and holds the Owner's interests in mind in all their dealings."

- Dan Cruz, Capital Projects
Mgr, Sarasota County Govt
(fmr Capital Projects Mgr, Lee
County Government)



5. OTHER CONSIDERATIONS

GATES Respects Schedule Guidelines

We understand that all aspects of the building process contribute to a timely completion. Accurate and reliable estimates, bid packaging, quality control, field management and responsible scheduling of subcontractors, all influence project completion. GATES has the resources and experience to ensure that projects are completed on time, and an outstanding record of completing projects on or even before schedule.

Direct Material Purchase Tax Savings Program

GATES has a proven track record of utilizing Direct Material Purchase (DMP) to the benefit of our clients who are able to take advantage of this program. We customize our DMP program to fit whatever detail best fits our client's needs. **Our DMP services have consistently exceeded our client's DMP goals in terms of administration and tax savings realized.**

Quality Construction & Warranty

We understand and appreciate our clients' concerns for long-term quality. We demand a consistently high standard of quality from ourselves and our subcontractors. With all projects there are going to be warranty items, but because we strive for excellence with our projects, there are typically few. At GATES we believe it is our job to punch-out a project. It is not the responsibility of the architect or owner.

Around nine or ten months into the warranty period, GATES will contact the Owner to schedule an eleven (11) month walkthrough inspection of the entire project with the intent being to assess the condition of the work and discuss any potential issues. We stand behind our work! We are committed to ensuring the successful function and operation of all of our constructed facilities well beyond our standard one year period. Our ongoing support is provided not only because we want great relationships with our clients, but because we feel it's the right thing to do. Ultimately, we are committed to the Owner's complete satisfaction beyond standard expectations.

Communication

We know that effective ongoing communication and tight coordination with subcontractors, the architect and the owner are essential to keeping projects on schedule and within budget with

"I've worked with a lot of different contractors over the past several years and I have to tell you that so far my experience with your company has been one of, if not the most impressive, that I've been associated with."

"It's hard to remember working with a group that was this knowledgeable, hard working and dedicated to making their employer look good and at the same time doing whatever they could to make the client's job easier."

"The timing and quality of the product GATES produces is hard to match. You guys have set the bar pretty high for us to compare others to."

- Mark Begault, CB Richard Ellis

"I highly recommend GATES as a construction manager for any project they are solicited and would select them again for other work in Lee County".

- Bob Taylor, (retired) Senior Project Manager, Lee County Dept. of Construction & Design

"We at Hodges couldn't be happier with our experience of working with the GATES Construction team! The team exceeded our expectations and worked diligently to complete the work on time and within our budget without sacrificing quality."

- David Rice, (former VP of Facilities Management) Hodges University



5. OTHER CONSIDERATIONS

minimal disruption to the day-to-day operations of those on-site and surrounding the project. We have developed and fine tuned procedures over the years to ensure constant and efficient project tracking, communication and reporting. Efficient communication and reporting are essential to GATES' outstanding reputation for completing projects on time and within budget, earning us many repeat clients.

Safety & Accountability

Safety on our jobsites is always a priority and takes on a higher level of care and caution when working on occupied sites. Safety concerns go beyond the construction area to include the seamless transition of building systems such as fire alarms and sprinklers, clearly communicated egress plans, site access and traffic circulation and of course the constant safety of students and staff.

We believe quality-focused, cost-effective, dispute- and injury-free project delivery does not occur without deliberate commitment and effort.

GATES has an excellent safety record with zero OSHA citations in the firm's history. **With 24 years of experience under our belt GATES is proud to say we remain incident free.**



"The best part about working with you guys (GATES) is your concern for the outcome and how it impacts day-to-day operations. I truly feel you went above & beyond to do the best you could to make sure the building would exceed our expectations."

- Todd Monrad, NCH Health Systems

"It is my pleasure to provide a reference for Gates Construction. Gates has worked on a number of major construction projects for the college. We appreciate their good work and willingness to help Edison State College (now FSW) manage these projects quickly and efficiently with minimal disruption to students and staff."

- Steve Nice, former Director, Facilities Planning and Development
Florida SouthWestern State College

"GATES has met each challenge with professionalism and competence. The Gates team has added great value to our project and is delivering to Lee County a building of the highest quality."

- Kevin M Williams, AIA, Vice President, BSSW Architects

**SEALED REQUEST FOR QUALIFICATIONS
CITY OF VENICE, FLORIDA**

QUALIFICATIONS STATEMENT

The undersigned certifies under oath the truth and correctness of all statements and all answers to questions made hereinafter:

SUBMITTED TO:

CITY OF VENICE
Procurement- Finance Department
401 W. Venice Avenue Room # 204
Venice, Florida 34285

CHECK ONE:

- ☐ Corporation
☐ Partnership
☐ Individual
☐ Joint Venture
☒ Other (LLC)

SUBMITTED BY:

NAME: GATES Butz Institutional Construction, LLC
ADDRESS: One Sarasota Tower, 2 North Tamiami Tr, Suite 204, Sarasota, FL 34236
PRINCIPLE OFFICE: 27599 Riverview Center Blvd, Suite 205, Bonita Springs, FL 34134

1. State the true, exact, correct and complete legal name of the partnership, corporation, trade or fictitious name under which you do business and the address of the place of business.

The correct name of the Proposer is:

GATES Butz Institutional Construction, LLC

The address of the principal place of business is:

One Sarasota Tower, 2 North Tamiami Tr, Suite 204, Sarasota, FL 34236
27599 Riverview Center Blvd, Suite 205, Bonita Springs, FL 34134

2. If the Proposer is a corporation, answer the following:

a.	Date of Incorporation:	<u>January 26, 2005</u>
b.	State of Incorporation:	<u>Florida</u>
c.	President's Name:	<u>John A. Hayes</u>
d.	Vice President's Name:	<u>Lee A. Butz</u>
e.	Secretary's Name:	<u>Fred A. Klopp</u>
f.	Treasurer's Name:	<u>N/A</u>
g.	Name and address of Resident Agent:	<u>Todd E. Gates</u>

3. If Proposer is an individual or partnership, answer the following:

a. Date of Organization: _____

b. Name, address and ownership units of all partners:

c. State whether general or limited partnership: _____

4. If Proposer is other than an individual, corporation, partnership, describe the organization and give the name and address of principals:

5. If Proposer is operating under fictitious name, submit evidence of compliance with the Florida Fictitious Name Statute.

6. How many years has your organization been in business under its present business name?
10 years.

a. Under what other former names has your organization operated?

GATES Butz Institutional Construction, LLC was formed in 2005 as a specialized business unit of GATES to address our growing institutional client base. The GATES organization has been in business since 1993 and over the years has developed several specialized business units in an effort to strategically expand our operations both geographically as well as in specialized service sectors.

From 2005 to 2007 this division operated as GATES McVey Butz Institutional Construction, LLC. In 2007, the name was simplified to GATES Butz Institutional Construction, LLC.

ACKNOWLEDGEMENT

State of Florida }
County of Lee } SS.

On this the 6th day of March, 2017, before me, the undersigned Notary Public of the State of Florida, personally appeared John A. Hayes and (Names of individual(s) who appeared before Notary) whose name(s) in/are Subscribed to within instrument, and he/she/they acknowledge that he/she/they executed it.

NOTARY PUBLIC
SEAL OF OFFICE:

NOTARY PUBLIC, STATE OF FLORIDA

Laura Sweeting

(Name of Notary Public: Print, stamp, or type as commissioned)

☒ Personally known to me, or ☐ Produced Identification: _____ ☐ DID take an oath, or ☒ DID NOT take an oath

HOW DO I DETERMINE “LOCAL PREFERENCE”

The following questions will help you determine local preference for your company.

Please answer questions 1 through 4 **FIRST**. If you answer **NO** to any questions 1 through 4, local preference does **NOT** apply.

ONLY if you answer **YES** to questions 1 through 4, may you proceed to question 5.

If you answer **YES** to any questions 5 through 7, local preference applies.

If you are unsure of how to answer any questions, please contact the City of Venice’s Purchasing Department at 941-486-2626.

Questions 1 – 4

1. Have you paid a local business tax either to Sarasota, DeSoto or Charlotte County (Manatee County does not have a local business tax) authorizing your company to provide goods or services described in this solicitation ?

YES ☒ If “yes”, proceed to question 2.

NO ☐ If “no”, **STOP, local preference does not apply.**

* If the name on the local business tax receipt is not the same as the name on the bid/solicitation submittal, local preference does not apply.

2. Does your company maintain a permanent physical business address located within the limits of Sarasota, Manatee, DeSoto or Charlotte County ?

YES ☒ If “yes”, proceed to question 3.

NO ☐ If “no”, **STOP, local preference does not apply.**

3. Does your local business office (identified in question 2) have a least one full time employee ?

YES ☒ If “yes”, proceed to question 4.

NO ☐ If “no”, **STOP, local preference does not apply.**

4. Do at least fifty percent (50%) of your company employees who are based in the local business location (identified in question 2) reside within Sarasota, Manatee, DeSoto or Charlotte County ?

YES ☒ If “yes”, proceed to question 5.

NO ☐ If no, **STOP, local preference does not apply.**

Questions 5 – 7

5. Is your local business office (identified in question 2) the primary location (headquarters) of your company ?

YES ☐ If “yes”, **STOP, local preference applies.**

NO ☒ If “no”, proceed to question 6.

6. If the local business office (identified in question 2) is not the primary location of your company, are at least ten percent (10%) of your company's entire full-time employees based at the local office location ?

YES ☒ If "yes", STOP, local preference applies
NO ☐ If "no", proceed to question 7

7. If your local business office is not the primary location of your company, does at least one corporate officer, managing partner or principal owner of the company reside in Sarasota, Manatee, DeSoto or Charlotte County ?

YES ☐ If "yes", STOP, local preference applies
NO ☐ If "no", local preference does not apply.

PUBLIC ENTITY CRIME INFORMATION

A person or affiliate who has been placed on the State of Florida's convicted vendor list following a conviction for a public entity crime may not submit an RFQ proposal on a contract to provide any goods or services to a public entity, may not submit a response on a contract with a public entity for services in the construction or repair of a public building or public work, may not submit bids on leases of real property to a public entity, may not be awarded or perform work as a Contractor, supplier, Sub-Contractor, or Contractor under a contract with any public entity, and may not transact business with any public entity in excess of the threshold amount provided in **Section 2876.017, for CATEGORY TWO for a period of 36 months from the date of being placed on the convicted vendor list.**

I, John A. Hayes, being an authorized representative of the firm of
GATES Butz Institutional Construction, LLC, located at City: Sarasota
State: Florida Zip: 34236, have read and understand the contents of the
Public Entity Crime Information and of this formal RFQ package, hereby submit our proposal
accordingly.

Signature: _____
Phone: 941/538-7988
Federal ID#: 33-1110994

Date: March 6, 2016
Fax: 239/593-3477

DRUG FREE WORKPLACE

Preference shall be given to business with drug-free workplace programs. Whenever two or more RFQs, which are equal with qualifications and service, are received by the City for the procurement of commodities or contractual services, an RFQ received from a business that certifies that it has implemented a drug-free workplace program shall be given preference in the award process. In order to have a drug-free workplace program, your firm shall:

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the action that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any programs, and the penalties that may be imposed upon employees for drug abuse violations.
3. Give each employee engaged in providing the commodities or contractual services that are under an RFQ, a copy of the statement specified in subsection (1).
4. In the statement specified in subsection (1), notify the employees that as a condition of working on the commodities or contractual services that are under RFQ, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by an employee who is so convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign the statement, I certify that this firm complies fully with the above requirements.

Concur  _____

Variance _____

March 6, 2016
Date

Contractor's Signature

INDEMNIFICATION/HOLD HARMLESS

The elected firm shall indemnify and hold harmless the City and its officers and employees from liabilities, damages, losses, and costs, including, but not limited to, reasonable attorneys' fees, to the extent caused by the negligence, recklessness, or intentionally wrongful conduct of the elected firm and other persons employed or utilized by the elected firm in the performance of the contract.

I, John A. Hayes, being an authorized representative of the firm of
GATES Butz Institutional Construction, LLC located at City Sarasota, State
Florida, Zip Code 34236 Phone: 941/538-7998 Fax:
239/593-3477. Having read and understood the contents above, hereby submit
accordingly as of this Date, March 6, 2017, 2017.

John A. Hayes
Please Print Name

Signature

This signed document shall remain in effect for a period of one (1) year from the date of signature or for the contract period, whichever is longer.

**CERTIFICATION REGARDING DEBARMENTS, SUSPENSION, INELIGIBILITY AND
VOLUNTARY EXCLUSION-LOWER TIER FEDERALLY FUNDED TRANSACTIONS
STATE OF FLORIDA GRANT ASSISTANCE PURSUANT TO
AMERICAN RECOVERY AND REINVESTMENT ACT UNITED STATES
DEPARTMENT OF ENERGY AWARDS**

1. The undersigned hereby certifies that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency.
2. The undersigned also certifies that it and its principals:
 - a. Have not within a three-year period preceding this certification been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State or local) transaction or contract under a public transaction; violation of Federal or State anti-trust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property.
 - b. Are not presently indicted for or otherwise criminally or civilly charged by a governmental entity (Federal, State or local) with commission of any of the offenses enumerated in paragraph 2.(a) of this Certification; and (b) Have not within a three-year period preceding this certification had one or more public transactions (Federal, State or Local) terminated for cause or default.
3. Where the undersigned is unable to certify to any of the statements in this certification, an explanation shall be attached to this certification.

Dated this 6th day of March, 2017.

By: _____
Authorized Signature

John A. Hayes
Typed Name of Title

GATES Butz Institutional Construction, LLC
Recipient's Firm Name

One Sarasota Tower, 2 North Tamiami Tr, Suite 204
Street Address

Sarasota, FL 34236
City/State/Zip Code

THIS PAGE MUST BE COMPLETED & SUBMITTED WITH OFFER

CONFLICT/NON CONFLICT OF INTEREST AND LITIGATION STATEMENT

CHECK ONE



To the best of our knowledge, the undersigned firm has no potential conflicts of interest due to any other clients, contracts, or property interest for this project.

OR



The undersigned firm, by attachment to this form, submits information which may be a potential conflict of interest due to other clients, contracts, or property interest for this project.

LITIGATION STATEMENT

IN FLORIDA ONLY, JUDGMENTS AGAINST THE FIRM, AND SUITS AGAINST CITY OF VENICE. INCLUDE ACTIONS AGAINST THE FIRM BY OR AGAINST ANY LOCAL, STATE, OR FEDERAL REGULATORY AGENCY.

CHECK ONE



The undersigned firm has had no litigation adjudicated against the firm on any projects in the last five (5) years and has filed no litigation against City of Venice in the last five (5) years.

OR



The undersigned firm, BY ATTACHMENT TO THIS FORM, submits a summary and disposition of individual cases of litigation in Florida adjudicated against the firm during the past five (5) years; all legal actions against City of Venice during the past five (5) years; and actions by or against any Federal, State and local agency during the past five (5) years.

Company Name: GATES Butz Institutional Construction, LLC

Authorized Signature: _____

Name (print or type): John A. Hayes

Title: President

Failure to check the appropriate blocks above may result in disqualification of your proposal. Failure to provide documentation of a possible conflict of interest, or a summary of past litigation, may result in disqualification of your proposal. Should additional information regarding the above items come to the attention of City of Venice after award, the awarded contract shall be subject to immediate termination.

THIS PAGE MUST BE COMPLETED & SUBMITTED WITH OFFER

NON-COLLUSION AFFIDAVIT

State of Florida

County of Lee

} SS.

John A. Hayes being first duly sworn, deposes and says that:

1. He/she is the President, (Owner, Partner, Officer, Representative or Agent) of GATES Butz Institutional Construction, LLC the Proposer that has submitted the attached Proposal;
2. He/she is fully informed respecting the preparation and contents of the attached Proposal and of all pertinent circumstances respecting such Proposal;
3. Such Proposal is genuine and is not a collusive or sham Proposal;
4. Neither the said Proposer nor any of its officers, partners, owners, agents, representatives, employees or parties in interest, including this affiant, have in any way colluded, conspired, connived or agreed, directly or indirectly, with any other Proposer, firm, or person to submit a collusive or sham Proposal in connection with the Work for which the attached Proposal has been submitted; or have in any manner, directly or indirectly sought by agreement or collusion, or have in any manner, directly or indirectly, sought by agreement or collusion, or communication or conference with any Proposer, firm, or person to fix the price or prices in the attached Proposal or of any other Proposer, or to fix any overhead, profit, or cost elements of the Proposal price or the Proposal price of any other Proposer, or to secure through any collusion, conspiracy, connivance, or unlawful agreement any advantage against (Recipient), or any person interested in the proposal Work.

Signed, sealed and delivered
in the presence of:

Laura Sweeting

By: _____

John A. Hayes
(Printed Name)

President
(Title)

ACKNOWLEDGEMENT

State of Florida

County of Lee

On this the 6th day of March, 2017, before me, the undersigned Notary Public of the State of Florida, personally appeared John A. Hayes and (Names of individual(s) who appeared before Notary) whose name(s) in/are subscribed to within instrument, and he/she/they acknowledge that he/she/they executed it.

NOTARY PUBLIC
SEAL OF OFFICE:

NOTARY PUBLIC, STATE OF FLORIDA

Laura Sweeting
(Name of Notary Public: Print, stamp, or type as commissioned)

☒ Personally known to me, or ☐ Produced Identification: _____ ☐ DID take an oath, or ☒ DID NOT take an oath

THIS PAGE MUST BE COMPLETED & SUBMITTED WITH OFFER

CONSTRUCTION MANAGEMENT SERVICES FOR: CITY OF VENICE WATER TREATMENT PLANT



6. REQUIRED FORMS & CERTIFICATES

RFQ packages must include adequate proof of insurance coverage for all team member firms and proof of State of Florida Certified General Contractor.

We have verified that the our insurance coverage amounts meet or exceeds the City's requirements.

ACORD®		CERTIFICATE OF LIABILITY INSURANCE		DATE (MM/DD/YYYY) 2/27/2017			
<p>THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.</p> <p>IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).</p>							
PRODUCER Gulfshore Insurance, Inc. 4100 Goodlette Rd N Naples FL 34103-3303			CONTACT NAME: Maria Jebb PHONE (A/C No. Ext): 239 435-7120 FAX (A/C No.): 239 213-2803 E-MAIL: mjebb@gulfshoreinsurance.com ADDRESS:				
INSURED GATBU1 Gates Butz Institutional Construction, LLC dba GATES 27599 Riverview Ctr Blvd Ste 205 Bonita Springs FL 34134			INSURER(S) AFFORDING COVERAGE INSURER A: Colony Insurance Company INSURER B: Evanston Insurance Company INSURER C: Amerisure Mutual Insurance Company INSURER D: INSURER E: INSURER F:				
COVERAGES CERTIFICATE NUMBER: 516963200 REVISION NUMBER:							
THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.							
INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	GENERAL LIABILITY <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC	Y	Y	103GL001029401	7/15/2016	7/15/2017	EACH OCCURRENCE \$1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$100,000 MED EXP (Any one person) \$5,000 PERSONAL & ADV INJURY \$1,000,000 GENERAL AGGREGATE \$2,000,000 PRODUCTS - COMP/OP AGG \$2,000,000 \$
A	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS			103GL001029401	7/15/2016	7/15/2017	COMBINED SINGLE LIMIT (Ea accident) \$1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
B	UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> DED <input checked="" type="checkbox"/> RETENTION \$0			MKLV20LE100121	7/15/2016	7/15/2017	EACH OCCURRENCE \$10,000,000 AGGREGATE \$10,000,000 \$
C	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N N	N/A	WC203197113	7/15/2016	7/15/2017	<input checked="" type="checkbox"/> WC STATU-TORY LIMITS E.L. EACH ACCIDENT \$1,000,000 E.L. DISEASE - EA EMPLOYEE \$1,000,000 E.L. DISEASE - POLICY LIMIT \$1,000,000
DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required) Certificate Holder is included as Additional Insured on a primary noncontributory basis, per form U407-0016 in regards to General Liability only as required by written contract, includes ongoing operations per form CG2010 0704 and ongoing operations and completed operations per form CG2037 0704. Waiver of subrogation in favor of certificate holder in regards to the general liability per form U407-0310, when required by written contract. Waiver of Subrogation in favor of the Certificate holder in regards to Workers Compensation per form WC000313 0484, when required by written contract. Umbrella follows form. Umbrella policy limits extend the limits of the General Liability, Auto Liability and Employers Liability. RFQ #3056-17 - Construction Management Services for City of Venice Water Treatment Plant Building Improvements							
CERTIFICATE HOLDER The City of Venice 401 W. Venice Avenue Venice FL 34285				CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE 			
© 1988-2010 ACORD CORPORATION. All rights reserved. ACORD 25 (2010/05) The ACORD name and logo are registered marks of ACORD							

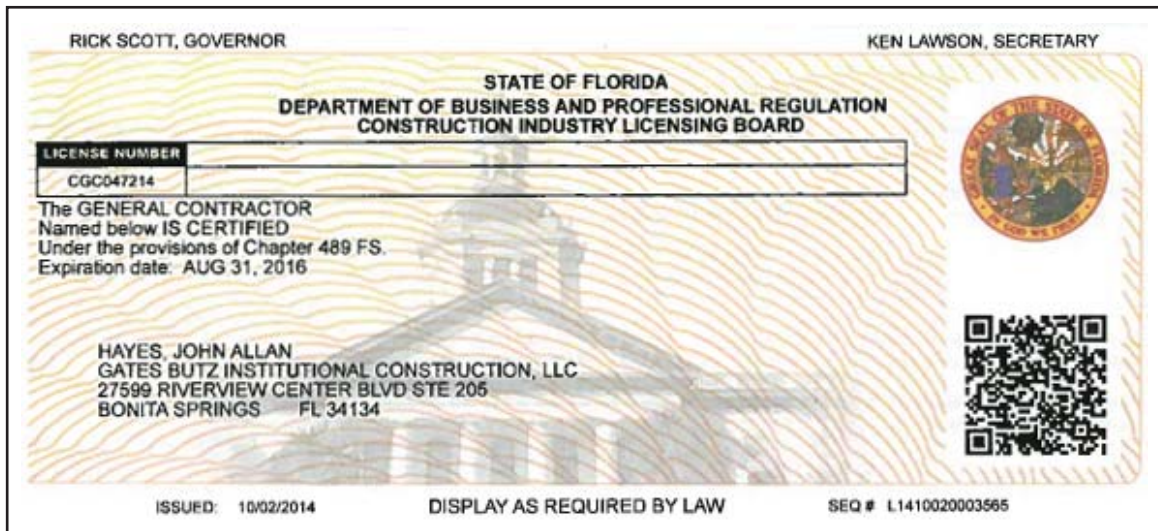
GATES

Extensive Experience. Proven Results.

6. REQUIRED FORMS & CERTIFICATES

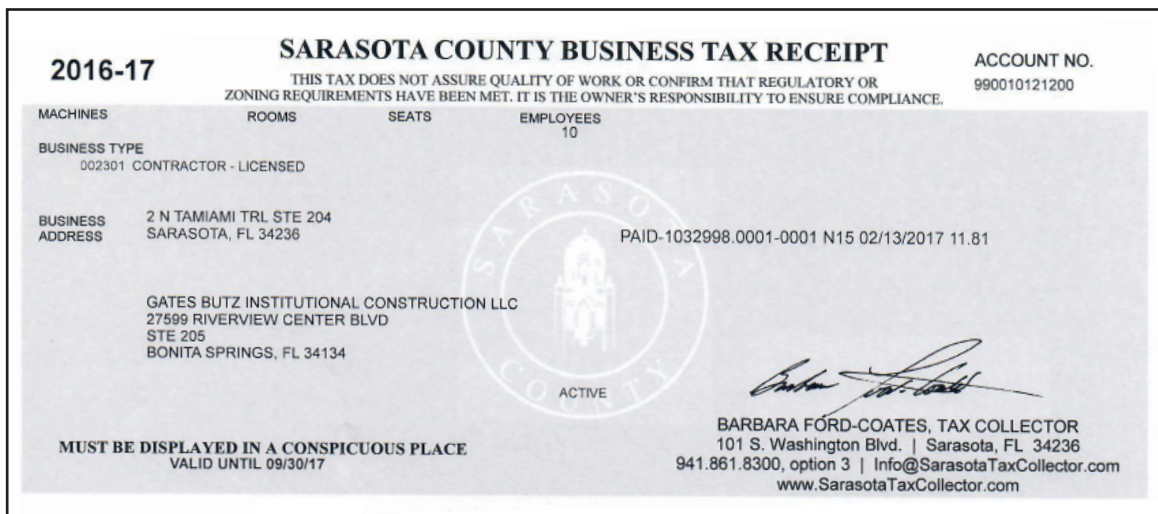
RFQ packages must include adequate proof of insurance coverage for all team member firms and proof of State of Florida Certified General Contractor.

- General Contractor's License: John Hayes, President & License Holder for GATES Butz Institutional Construction, LLC



Please see below a copy of our Sarasota Business Tax receipt, evidence of qualification for local preference.

- Sarasota County Business Tax Receipt: GATES Butz Institutional Construction, LLC





One Sarasota Tower
2 North Tamiami Trail, Suite 204
Sarasota, FL 34236

GATES
Butz Institutional
CONSTRUCTION, LLC.