



CITY MANAGER'S REPORT

AGENDA ITEM REQUEST

PURCHASING DEPARTMENT

TO: Ed Lavallee, City Manager

THRU: Linda Senne, Finance Director

FROM: Peter Boers, Procurement Manager

DATE: October 4, 2016

COUNCIL MEETING DATE: October 11, 2016

SUBJECT: Request to purchase one (1) 40 foot Boom Truck from Altec Industries, Inc. of West Palm Beach, FL, in the amount of \$117,147 plus \$13,751 towards funding depreciation for a total of \$130,898.

Background:

We are seeking approval of City Council to utilize a cooperative purchasing agreement to purchase one "40' Boom Truck with Chipper Body" off of the National Joint Powers Alliance (NJPA) Contract # 041014-ALT through Altec Industries, Inc. of West Palm Beach, FL.

This truck is a 2017 Ford F-550 with Boom and Chipper Body and is needed for Parks and Public Works Department. It will replace older Unit # 403. Please see the attached memo from Pete Lilholt, Fleet Manager, for justification of replacement. The vehicle that is being replaced will go to auction. The cost of the truck is \$ 117,147, the Public Works-Parks Division has budgeted this line item in the One Cent Sales Tax Fund of the 2017 Fiscal Year Adopted Budget. The City is utilizing this contract because of the economies of scale and the buying power of the NJPA Cooperative.

An annual contribution of \$13,751 to fund depreciation is calculated as:

Original Cost:	\$117,147
Annual Inflation Rate	3.5% (Compounded Annually)
Estimated Future Replacement Cost:	\$177,017
Estimated Salvage Value	(\$12,000)
Net Replacement Cost	\$165,017
Vehicle Service Years	12 Years
Annual Amount to fund depreciation	\$ 13,751

The amount to fund depreciation will be transferred from the General Fund to the Fleet Services Fund annually.

This request is made in concurrence with John Veneziano, Public Works Director, Chuck Speake Maintenance Superintendent and Peter Lilholt, Fleet Manager.

Requested Action:

Authorization to purchase one (1) 40 foot Boom Truck from Altec Industries, Inc. of West Palm Beach, FL, in the amount of \$117,147 plus \$13,751 towards funding depreciation for a total of \$130,898.

City Attorney Review: N/A

Risk Management Review: N/A

Funds Availability: Funds are appropriated in FY 2017.

City of Venice

Fleet Operations Condition Report For# 403

Peter Lilholt – Fleet Manager

Vehicle #403 is a model Ford F-550 year 2003, Bucket Truck. It is assigned to the Parks Department in Public Works. It is used primarily in the trimming of trees and foliage, in and around the City, Right-Of-Ways and Parks.

This unit has high hours, 6158 (to be exact). When at the jobsite, the truck runs continually to power up the hydraulics. The Parks Departments spent \$14,263 last year to repair and maintain this truck. Hydraulic hose failure, due to heat and age is a re-occurring problem. This failure is also a safety concern.

When the tree trimming crew is sent to a job site, the bucket truck is the principal truck in the operation. When it breaks down, the Grapple Truck, Brush Chipper, and all assigned personnel have to stop work and await repairs. These frequent breakdowns interrupt the Parks Departments schedule to properly maintain the appearance of the City and the Parks.

I strongly recommend replacing this vehicle and it will be disposed of at auction.

 FLEET MANAGER

Customer Sales History Summary

From 9/1/2015 to 8/31/2016

Vehicle	Fleet #	VIN	License	Total
#14 CITY OF VENICE FLEET/PARKS AND REC #14				
Membership #				
Day #941-486-2514	Evening #	Fax #	Cell #	
1988 CROSLEY TRAILER #443	443	CTLCU6100JS002168		\$134.88
1992 SHOWMOBILE MOBILE STAGE	500		31685	\$2,082.04
1998 Ford Truck F700 7.0 L 429 CID V8	474	1FDNF70J0WVA16891	XE4273	\$1,907.88
2000 TORO GROUNDSMASTER 30223 DECK #90149/	442	MOW S/N 90180	MOWER	\$152.22
2000 TORO GROUNDSMASTER 72 IN MOWER	449	S/N 210000254	MOWER	\$910.72
2001 Dodge Truck Ram 2500 3/4 Ton - Pickup 5.9 L 360	409	3B7KC26Z21M562501	207445	\$1,097.54
2001 HOMBRE TRAILER #441 LOADING GATE	441	1E9AL12161L252598		\$78.80
2003 Ford Truck F150 1/2 Ton - Pickup 4.6 L 281 CID V8	410	1FTRW08633KA35204	234690	\$1,376.76
2003 Ford Truck F250 Super Duty 3/4 Ton - Pickup 5.4 L	432	1FTNF20L03EA53198	84098	\$2,900.40
2003 Ford Truck F550 Super Duty 6.8 L 415 CID V10	403	1FDAF56S13EC60550	221074	\$14,263.45
2003 TORO GROUNDSMASTER 228D W/52IN SIDE	417	MOW S/N 230000459	MOWER	\$1,010.79
2004 HAMMERHEAD TRAILER HD 20	405	1E9CH20204L252225	221073	\$60.00
2004 TORO GROUNDSMASTER 328-D 72 IN DECK	398	MOW S/N 240000464	MOWER	\$1,071.69
2005 Ford Truck F750 Super Duty	444	3FRXF75Z55V116955	229354	\$14,931.54
2007 Ford Truck F250 Super Duty 3/4 Ton - Pickup 5.4 L	406	1FTNF20597EA13810	84100	\$3,284.66
2007 Ford Truck F250 Super Duty 3/4 Ton - Pickup 5.4 L	497	1FTNF20577EA82026	XA1401	\$1,365.62
2008 Ford Truck F550 Super Duty 6.8 L 415 CID V10	400	1FDAF56Y88EE35792	XB4060	\$1,755.15
2012 TORO Z MASTER PRO 7000 KUBOTA 25 HP DIESE440		74274-312000143	MOWER	\$3,097.82
2013 VERMEER BC1000XL BRUSH CHIPPER	418	1VRY11199D1019004	229130	\$60.00
2014 Ford Truck F150 1/2 Ton - Pickup 3.7 L 227 CID V6	15409	1FTEX1CM7EFC16809	XB0523	\$1,787.45
2014 Ford Truck F150 1/2 Ton - Pickup 3.7 L 227 CID V6	15422	1FTEX1CM5EFC16808	XB0522	\$899.42
2014 TORO Z MASTER 74266	445	314000180	MOWER	\$136.07
2015 Ford Truck F250 Super Duty 3/4 Ton - Pickup 6.2 L	438	1FTBF2B6XFEB24793	XE0935	\$186.80
2015 Ford Truck F350 Super Duty 1 Ton - Pickup 6.2 L	401	1FDRF3G68FEC82798	XE4275	\$1,262.55
2015 Ford Truck F350 Super Duty 1 Ton - Pickup 6.2 L	435	1FDRF3G65FEB12253	XE0935	\$246.74
2015 TORO ZMASTER 60 IN 74942	15442	31500002	MOWER	\$164.61
2015 TORO ZMASTER 72 IN 74944	15448	31500001	MOWER	\$810.11
2015 TORO ZMASTER 60 IN 74994	15431	315000003	MOWER	\$284.40
2016 Ford Truck F350 Super Duty 1 Ton - Pickup 6.2 L	16429	1FDRF3G65GEB62555	XE5811	\$673.21
2016 TEXAS TRAILER	16405	4T9BU1820GG035947	XE5798	\$105.03
2016 TEXAS TRAILER	16443	4T9BU1829GG035946	XE5799	\$59.97
202 BILLING-PARKS-&- RECREATION			NA	\$1,509.16
Customer Total				\$59,667.48
Grand Total				\$59,667.48



ATR-41

⚠ DANGER
ELECTROCUTION HAZARD
DEATH OR SERIOUS INJURY WILL RESULT FROM CONTACT WITH THIS MACHINE, TRUCK OR TRUCK ATTACHMENTS IF THEY SHOULD BECOME ELECTRICALLY CHARGED. KEEP CLEAR

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Johnny Stamm
Manufacturing
FORT PIERCE, FLA.







Quoted for: CITY OF VENICE (FL)

Customer Contact:

Phone: /Fax: /Email:

Quoted by: Dominick Olshanski

Phone: 919 971 8318 /Fax: 919 764 4015 /Email: dominick.olshanski@altec.com

Altec Account Manager: Jenny Carlson

REFERENCE ALTEC MODEL

AT37-G	Articulating Telescopic Aerial Device (Insulated)	\$86,068
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Per NJPA Specifications plus Options below

(A.) NJPA OPTIONS ON CONTRACT (Unit)

1	AT37-G-AWD	All Wheel Drive	\$5,069
2	AT37-G-Hframe outriggers	H Frame Outriggers, Wooden Outrigger Pads, and Pad Holders	\$2,933
3	AT37-G-EDC	Secondary Stowage System	\$1,112
4	AT40-G-BASE	40' Boom Height (AT40-G) requires ISO option	\$1,933
5	AT37-G-ISO	ISO boom - MUST QUOTE for 40' boom height (n/a on base model)	\$4,575

(A1.) NJPA OPTIONS ON CONTRACT (General)

1			
2			
3			
4			
5			
6			
7			
8			

NJPA OPTIONS TOTAL: \$101,690

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT		
2	UNIT & HYDRAULIC ACC		
3	BODY	Dump Body	\$6,995
4	BODY & CHASSIS ACC		
5	ELECTRICAL		
6	FINISHING		
7	CHASSIS	2016 F550	\$6,600
8	OTHER		

OPEN MARKET OPTIONS TOTAL: \$13,595

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$115,285

Delivery to Customer: \$1,862

TOTAL FOR UNIT/BODY/CHASSIS: \$117,147

(C.) ADDITIONAL ITEMS (items are not included in total above)

1		5 Year Extended Warranty (No Travel)	\$2,373
2		5 Year Extended Warranty (With Travel)	\$4,912
3		Contract for Dielectric Test for Cat B/C Boom, Liner & ISO Grip (5 Years)	\$1,250
4		Contract for 1 Year Interval PM Inspection/Scheduled Maintenance (5 Years)	\$3,225
5		Contract for 1 Year Interval PM Inspection/Scheduled Maintenance Travel, 1 Trip Per Year (5 Years)	\$1,500

****Pricing valid for 45 days****

NOTES

PAINT COLOR: White to match chassis, unless otherwise specified

WARRANTY: Standard Altec Warranty - One (1) year parts warranty One (1) year labor warranty Ninety (90) days warranty for travel charges (Mobile Service) Limited Lifetime Structural Warranty. Chassis to include standard warranty, per the manufacturer. (Parts only warranty on mounted equipment for overseas customers)

TO ORDER: To order, please contact the Altec Inside Sales Representative listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: No later than **270-300** days ARO, FOB Customer Location

TERMS: Net 30 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

TRADE-IN: Equipment trades must be received in operational condition (as initial inspection) and DOT compliant at the time of pick-up. Failure to comply with these requirements, may result in customer bill-back repairs.

BUILD LOCATION: Elizabethtown KY