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TO: Honorable Mayor, City Council Members and

Ed Lavallee, MPA, ICMA-CM

FROM: Walter Pierce, Director of Finance

**DATE:** August 17, 2016

**SUBJECT: Quarterly Investment Report** 

The investment policy requires that finance provide City Council with a quarterly investment report. Attached is the investment report for the quarter ending July 31, 2016. This report is divided into five sections. The first section is this narrative, followed by a listing of the investments, the weighted average interest rate compared to the bench marks established by the policy, a listing of cash & cash equivalents by fund, and finally a graphical presentation of the make up of the City's investment portfolio.

In anticipation of a pending increase in the prime interest rate the City's investment portfolio is heavily invested in the short-term liquid investments (57%) at six local banks with the majority residing in SunTrust, Florida Community Bank, Capital Bank, Stonegate Bank and Bank United. The City's portfolio also consists of longer term United States Government Agency Securities (31% - Federal Home Loan Bank i.e. FHLB) plus the portfolio is invested in a local investment pool and certificates of deposits (CD's) (12%).

The portfolio's purchase price to market value demonstrates the effect of relatively dismal interest rates with really poor returns. Last quarter reflected a slight increase in the long-term interest rates on our investments. This resulted in an unrealized gain to our investment's market value. These swings are the reason behind the City's policy to hold investment until maturity. The change in market value is expected and anticipated. This is why the Finance Department does not invest funds necessary for current operations in longer-term investments. The stated yield will be the yield recognized by the City by following the hold until maturity strategy.

The City's portfolio performed within expected parameters against the bench marks for the quarter. The short-term liquid investment bench mark was the SBA rate which was 0.36% as of end of this quarter. The weighted average return for our short-term investments was 0.17% or 19 basis points below SBA (without taking into consideration the compensating balances which reduce banking fees). The City's longer-term weighted average return is 1.07% which is 24 basis points below the bench mark of a 3 year treasury bond, 1.31% (July 31, 2016 rate). As was stated in the December Investment Report, there is a belief that inflation will rise, over the medium term, therefore, investing further out on the yield

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curve (for a longer period of time) does not make sense. The long-term interest payments do not cover the risk associated with the inevitable rate increases that will come.

The weighted average maturity is 2.06 years which is well below the maximum set by policy of 5 years.

The cash and cash equivalents by fund point out some interesting events. The General Fund's cash balance remains strong. The Beach Renourishment Fund remains in a negative cash position while we wait to earn promised money from the state. The Employee Flexible Spending Fund has a negative cash balance which is a result of the difference between the way employees spend money and the systematic method the fund receives its money, every two weeks with payroll. All other funds are in a positive cash position which speaks strongly of senior management's commitment to fiscal responsibility.

The graphical picture of our investment portfolio is provided to give you a quick over view to ensure that we are following section 8 – portfolio composition in our investment policy. I am happy to report that our portfolio composition is well within the guidelines set.

Please do not hesitate to contact me with questions, concerns and/or recommendations.

### City of Venice, Florida Quarterly Investment Report 7/31/16

				Net Realized Net Realized & Unrealized		
	Purchase Price	Market Value	Interest Rate	Interest Revenue I 07/31/16	Interest Revenue 07/31/16	e Maturity Date
Investments:						
Federal Farm Credit Bank	\$ 1,000,000	1,000,005	0.87%	1,547	1,552	11/27/17
Federal Home Loan Bank Agency	1,000,000	1,000,130	0.80%	1,444	1,574	05/26/17
Federal Home Loan Mortgage	1,000,000	1,000,270	1.00%	1,778	2,048	11/27/17
Federal Home Loan Bank Agency	2,000,000	2,000,580	0.90%	1,650	2,230	12/28/17
Federal Home Loan Bank Agency	1,000,000	1,000,260	0.95%	238	498	01/22/18
Federal National Mortgage Assn.	1,000,000	1,000,080	1.05%		3,697	03/27/18
Federal Farm Credit Bank	1,000,000	1,000,200	1.22%	,	4,606	09/21/18
Federal Farm Credit Bank	1,000,000	1,000,000	1.10%	- /	3,239	10/15/18
Federal National Mortgage Assn.	2,000,000	2,000,480	1.15%		5,080	11/19/18
Federal Farm Credit Bank	1,000,000	999,740	1.08%		(80)	04/25/19
Federal Farm Credit Bank	2,000,000	2,000,040	1.25%	·	11,012	05/23/19
Federal Home Loan Mortgage	1,000,000	1,000,030	1.00%		863	06/28/19
Fannie Mae	1,000,000	1,000,250	1.15%		410	07/26/19
Federal Farm Credit Bank	1,000,000	1,000,750	1.42%		4,694	10/21/19
Federal Home Loan Bank Agency	2,000,000	1,999,440	1.40%		6,596	10/29/19
Federal Home Loan Mortgage	2,000,000	2,000,080	1.25%		2,163	12/30/19
Federal National Mortgage Assn.	2,000,000	2,001,740	1.50%		4,240	12/30/20
Federal Home Loan Mortgage	1,000,000	1,000,660	1.25%	1,042	1,702	06/30/21
Certificates of Deposit						
FLS Term Series-General Fund	1,000,000	1,000,000	0.60%	,	5,033	09/28/16
FLS Term Series-General Fund	2,000,000	2,000,000	0.65%		7,583	12/21/16
Florida Community Bank	2,000,000	2,000,000	0.84%		13,347	10/14/16
Florida Community Bank	2,000,000	2,000,000	0.84%	13,300	13,300	10/17/16
Cash & Cash Equivalents:						
TD Wealth	-	-	0.00%			Liquid
Capital Bank*	2,009,274	2,009,274	0.25%	,		Liquid
BB&T Bank*	1,791	1,791	0.10%			Liquid
FLSAFE - Investment Pool*	2,027,093	2,027,093	0.49%	· ·		Liquid
Bank United *	5,178,667	5,178,667	0.35%			Liquid
FL Community Bank	10,139,470	10,139,470	0.40%	,	10,139	
Stonegate Bank	2,010,923	2,010,923	0.40%			Liquid
SunTrust Bank **	23,745,478	23,745,478	0.00%			Liquid
:	76,112,695	76,117,430		\$ 111,073	\$ 115,808	=
Continue of Donosit	7 000 000	0.00				
Certificates of Deposit	7,000,000	0.09				
Government Agencies	24,000,000	0.31				
Local Government Investment Pool (LGI	2,027,093	0.03				
Bank Deposits	43,085,603	0.57				
=	76,112,695					

<sup>\* -</sup> Interest rate as of quarter-end

### City of Venice, Florida **Quarterly Investment Report** July 31, 2016

		July 31, 21	010				
				Weighted	Weighted		
	Purchase	Purchase	Interest	Average	Average	Maturity	# of days
Investments:	Date	Price	Rate	Interest Rate	Maturity	Date	to Maturity
Agencies:	40/40/0040	1 000 000	0.070/	0.030/	4.5	07 No. 47	477
Federal Farm Credit Bank	12/18/2012	1,000,000	0.87%	0.03%	15	27-Nov-17	477
Federal Home Loan Bank Agency	5/26/2015	1,000,000	0.80%	0.03%	10	26-May-17	296
Federal Home Loan Mortgage	8/4/2015	1,000,000	1.00%	0.03%	15	27-Nov-17	477
Federal Home Loan Bank Agency	12/28/2012	2,000,000	0.90%	0.06%	33	28-Dec-17	508
Federal Home Loan Bank Agency	1/22/2013	1,000,000	0.95%	0.03%	17	22-Jan-18	532
Federal National Mortgage Assn.	3/27/2013	1,000,000	1.05%	0.03%	19	27-Mar-18	597
Federal Farm Credit Bank	9/9/2015	1,000,000	1.22%	0.04%	25	21-Sep-18	771
Federal Farm Credit Bank	10/5/2015	1,000,000	1.10%	0.04%	26	15-Oct-18	795
Federal National Mortgage Assn.	11/19/2015	2,000,000	1.15%	0.07%	53	19-Nov-18	829
Federal Farm Credit Bank	7/25/2016	1,000,000	1.08%	0.03%	32	25-Apr-19	985
Federal Farm Credit Bank	2/23/2016	2,000,000	1.25%	0.08%	65	23-May-19	1013
Federal Home Loan Mortgage	6/30/2016	1,000,000	1.00%	0.03%	34	28-Jun-19	1048
Fannie Mae	7/26/2016	1,000,000	1.15%	0.04%	35	26-Jul-19	1076
Federal Farm Credit Bank	10/5/2015	1,000,000	1.42%	0.05%	37	21-Oct-19	1161
Federal Home Loan Bank Agency	10/15/2015	2,000,000	1.40%	0.09%	75	29-Oct-19	1169
Federal Home Loan Mortgage	6/30/2016	2,000,000	1.25%	0.08%	79	30-Dec-19	1230
Federal National Mortgage Assn.	6/30/2016	2,000,000	1.50%	0.10%	103	30-Dec-20	1590
Federal Home Loan Mortgage	6/30/2016	1,000,000	1.25%	0.04%	57	30-Jun-21	1770
Certificates of Deposit							
FLS Term Series-General Fund	9/29/2015	1,000,000	0.60%	0.02%	2	28-Sep-16	58
FLS Term Series-General Fund	12/22/2015	2,000,000	0.65%	0.04%	9	21-Dec-16	141
Florida Community Bank	10/15/2015	2,000,000	0.84%	0.05%	5	14-Oct-16	74
Florida Community Bank	10/16/2015	2,000,000	0.84%	0.05%	5	17-Oct-16	77
Total Investments		\$ 31,000,000	0.0470	0.0070		Days/Maturity	11
Weighted Average Interest Rate	-	<del>\$\tilde{</del>		1.07%		Daysimularity	
Weighted Average Maturity					2.06	Vears	
Weighted / Weidge Maturity					2.00	Tears	
Bench Mark = 3 yr Treasury Bond Ra	ate			1.31%			
Cash & Cash Equivalents:							
TD Wealth		-	0.00%	0.000%			
Capital Bank*		2,009,274	0.25%	0.011%			
BB&T Bank*		1,791	0.10%	0.000%			
FLSAFE - Investment Pool*		2,027,093	0.49%	0.022%			
Bank United *		5,178,667	0.35%				
FL Community Bank		10,139,470	0.40%	0.090%			
Stonegate Bank		2,010,923	0.40%	0.018%			
SunTrust Bank **		23,745,478	0.00%				
Total Cash & Cash Equivalents	-	\$ 45,112,695	0.0070	0.00070			
Weighted Average Interest Rate	-	,,000		0.17%			
Bench Mark = SBA				0.36%			
Total Cash & Investments		¢ 76 110 000		0.30%			
rotal Cash & Investments	) =	\$ 76,112,695					

<sup>\* -</sup> Interest rate as of quarter-end
\*\* - Compensating balance which reduces banking fees by .35%

# City of Venice, Florida Quarterly Cash & Cash Equivalents - By Fund July 31, 2016

#### **Unrestricted Governmental Funds:**

General Fund		13,405,097
Motor Fuel Tax Fund		1,011,209
Contraband Forfeiture Fund		16,474
Police Training Fund		150
Boat Registration Fund		58,559
One Cent Sales Tax Fund		3,978,957
Second Occupational License Fund		21,925
Growth Management Training Fund		84,768
Parking Fines Handicapped Access Fund		103,103
Building Permit Fund		3,366,388
General Capital Projects		1,020,727
Drainage & Paving Capital Projects Fund		1,700,800
Buildings & Renovations		185,119
Beach Renourishment Capital Projects Fund		(1,081,178)
Centennial Community Trust		58,764
Historical Resources		14,079
Total Governmental Cash & Equivalents		23,944,941
Unrestricted Business-Type Funds:		
Airport Fund		2,126,902
Water & Sewer Utilities Fund		19,672,364
Solid Waste Fund		3,938,968
Stormwater Utilities Fund		1,737,748
Group Life & Health Insurance Fund		2,949,535
Workers Compensation Self Insurance Fund		356,074
Employee Flexible Spending Fund		(6,634)
Property Liability Insurance Fund		610,739
Fleet Services		976,672
Total Business-Type Cash & Equivalents		32,362,368
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Restricted:		
2004 General Obligation Bonds Debt Service Fund		796,033
Utilities		8,443,795
Airport Capital		3,416,445
Utility Revenue Bond 2015		7,029,492
Solid Waste Fund 470-0000-220.00-00 customer deposits	_	119,621
Total Restricted Cash & Equivalents		19,805,386
Grand Total Cash & Cash Equivalents	<u>\$</u>	76,112,695
Caish per investment tab	\$	76,112,695
Difference - (Negative = cash per G/L less than		
Investment Reconciliation) / Positive = Cash per G/L		(0)
more than Investment Reconciliation		(0)

## Cash & Investments as of July 31, 2016 \$76,112,695

