



**CITY OF VENICE**  
FLORIDA  
401 W. Venice Avenue • Venice, Florida 34285

**Edward F. Lavallee**  
*City Manager*

Office: (941) 486-2626 Ext 24006 • Fax: (941) 480-3031

Email: [elavallee@venicegov.com](mailto:elavallee@venicegov.com)  
[www.venicegov.com](http://www.venicegov.com)

**Interoffice Memorandum**

**City Manager's Office**

**TO:** Mayor Holic and City Council Members  
**FROM:** Edward F. Lavallee, City Manager  
**RE:** Disposal of the Showmobile  
**DATE:** April 17, 2017

---

Attached please find the procedure for disposal of assets and the chronology of events regarding disposal of the Showmobile.

EFL/jg


Attachments




**MEMORANDUM  
FINANCE DEPARTMENT**

---

**TO:** Ed Lavallee, City Manager

**THRU:** Linda Senne, Finance Director 

**FROM:** Peter Boers, Procurement Manager 

**DATE:** April 13, 2017

**MEETING DATE:** April 25, 2017

**SUBJECT:** Disposal of the Showmobile

---

**Background:**

The City's procedure for disposal of assets, is defined in the City Code. The procedure is to assemble a list of surplus or obsolete assets, present that list to the City Council, and, upon Council Approval, sell or dispose of the asset. In the case of Vehicles, we send those vehicles to the Auction House, Tampa Bay Machinery. Other assets are sold on PublicSurplus, an on-line auction site that specializes in Government Surplus. I have watched the discussion at the April 11, 2017 Council Meeting and several times heard that we were ready to "Junk" the Showmobile. Perhaps Council was referring to sending the vehicles to Tampa Bay Machinery. Otherwise, the City seldom sends a vehicle or asset to the junkyard. Even if the asset is inoperable, it has some scrap value.

In response to your request for a chronology of events regarding disposal of the Showmobile (stage), I have compiled the following documents.

- On September 19, 2016, the former Fleet Manager, Pete Lilholt, contacted the Finance Director, Linda Senne regarding an interest from Danny Swain (Troll Music) to buy the stage. At that time, it was ours and the Fleet Manager's response that the stage would have to be sold at auction of some kind (Exhibit 1).
- On February 9, 2017, City Manager, Ed Lavallee, contacted the Finance Director with Mr. Swain's unsolicited proposal to take ownership of the stage, renovate it, and take over operation of it. The proposal seemed logical and provided "the benefit of being able to use it at no cost to the City". The City Manager advised that he would consult with the City Attorney on drafting a transfer agreement with the intention of bringing that before Council for approval (Exhibit 2).
- On February 21, 2017, Roger Syx (PR Audio) contacted the Public Works Director, John Veneziano, stating his interest in the Showmobile. I contacted Mr. Syx and explained the current situation. Upon internal discussion, we determined that it would be in the City's best interest to allow Mr. Syx to submit a proposal, provided he would agree to the following criteria:

- The purchaser will make it available to the City, on demand, for up to five times per year, at no cost
- The purchaser will restore the vehicle to a safer operating condition so that it can be made available for use at public events (eg. Holiday parade, High School graduation)
- It is desirable but not mandatory that the vehicle be available for rent to area organizations holding special events in Venice

In addition, Troll Music was asked to submit a proposal in compliance with the same criteria (Exhibit 3).

- On March 2, 2017, the Procurement division sent, via e-mail, an informal request for proposal from the two (2) interested parties. The due date for their submittal was March 10, 2017 by 2:00PM. The instructions stated that the response could be delivered via e-mail, hand delivered, US Mail or Parcel Post. This was a very informal solicitation and was not technically a “sealed bid” (Exhibit 4).
- Prior to the due date PR Audio submitted a proposal via e-mail and Troll Music hand delivered a hard copy (Exhibit 5).
- Prior to the evaluation, I confirmed with Mr. Syx (PR Audio) that the offer in his proposal would require the City to rent the stage for \$1000/day and \$500/second day of a multi-day event (Exhibit 6).
- The City Manager reviewed the proposals and made a recommendation of award to Troll Music, based on his interpretation of the submittals. In particular, this decision was made because PR Audio proposed a \$1000/day charge to the City, and only committed to that figure for four (4) uses. I e-mailed Roger Syx on March 13, 2017, to inform him of our intent. He expressed his displeasure with our decision and commented that he was going to contact his Attorney. I informed the City Manager of this and he instructed me to contact the City Attorney and stop the process. No award was ever made and the proposals were never disclosed to the public (Exhibit 7).
- On March 22, 2017, I received a phone call from MoJoe Productions expressing interest in the Showmobile. In that discussion, he expressed his concern that the City was favoring one business, virtually insuring that all of the Special Events would have to go through that firm for sound and lighting requirements. (Exhibit 8).
- I also noted the following discrepancy in the submitted proposal from Troll Music. In his proposal, Troll Music offered the stage “free of charge” to the City. In a subsequent conversation with Danny Swain, he stated that the City would pay “the same \$900 they have every year”. I did some research and determined that the City has paid \$900 annually for Troll Music to provide sound and lighting at the Holiday Parade (Exhibit 9).
- PR Audio proposed a fee of \$1000/day for the City to “rent” the stage. However, they did say in their proposal, and in a subsequent e-mail, that the \$1000 fee included sound and lighting. I determined that the City had not done a true “apples to apples” comparison, and the proposals from Troll Music and PR Audio

should be rejected, and, with the additional interest, the Showmobile should be put up for Auction or for Sealed Bids.

**Requested Action:**

Approval to dispose of the Showmobile on PublicSurplus and sold to the highest bidder. While there is no guarantee that the Showmobile will stay here locally and be available for our Special Events, the local bidders will certainly have an advantage. In addition, evaluation of sealed bids with certain stipulations by the City or a “Best Value” evaluation could become problematic, as we have already experienced.

Attachments

**From:** Peter Lilholt  
**Sent:** Tuesday, September 20, 2016 1:20 PM  
**To:** Peter Boers  
**Subject:** Re: City owned stage

Approximately 6 months

Get [Outlook for iOS](#)

---

**From:** Peter Boers  
**Sent:** Tuesday, September 20, 2016 8:59:53 AM  
**To:** Peter Lilholt  
**Subject:** RE: City owned stage

OK that's even better. What should I tell Danny Swain?

---

**From:** Peter Lilholt  
**Sent:** Tuesday, September 20, 2016 9:26 AM  
**To:** Peter Boers <PBoers@Venicegov.com>  
**Subject:** Re: City owned stage

We do not intend to dispose of the stage in the very near future but it is something that will happen

Get [Outlook for iOS](#)

---

**From:** Peter Boers  
**Sent:** Tuesday, September 20, 2016 8:29:01 AM  
**To:** Peter Lilholt  
**Subject:** RE: City owned stage

Pete,

If this is going to be auctioned on Public Surplus, you will need to provide the information and some photos for the on-line auction.

I'm pretty sure that we will also need a Council Approval to dispose of it.

---

**From:** Peter Lilholt  
**Sent:** Monday, September 19, 2016 1:53 PM  
**To:** Peter Boers <PBoers@Venicegov.com>  
**Subject:** RE: City owned stage

Thank you Peter. I will give Mr. Swain your contact info.

**From:** Peter Boers  
**Sent:** Monday, September 19, 2016 1:50 PM  
**To:** Linda Senne <[LSenne@Venicegov.com](mailto:LSenne@Venicegov.com)>  
**Cc:** Peter Lilholt <[PLilholt@Venicegov.com](mailto:PLilholt@Venicegov.com)>; John Veneziano <[JVeneziano@Venicegov.com](mailto:JVeneziano@Venicegov.com)>; Jon Mayes <[JMayes@Venicegov.com](mailto:JMayes@Venicegov.com)>  
**Subject:** Re: City owned stage

I am thinking that this would be a good item for Public Surplus. That way we can keep the item here and the local bidder can have easy access. If he wants to make an offer, I will use that amount as the Reserve. If we do not meet the reserve, I might consider selling it to the local bidder

Sent from my iPhone

On Sep 19, 2016, at 1:01 PM, "Linda Senne" <[LSenne@Venicegov.com](mailto:LSenne@Venicegov.com)> wrote:

You are correct, we can sell on-line or sent to vehicle auction.  
Please get with Peter and/or Jon.

Thanks  
Linda

**From:** Peter Lilholt  
**Sent:** Monday, September 19, 2016 11:01 AM  
**To:** Linda Senne <[LSenne@Venicegov.com](mailto:LSenne@Venicegov.com)>  
**Cc:** John Veneziano <[JVeneziano@Venicegov.com](mailto:JVeneziano@Venicegov.com)>; Peter Boers <[PBoers@Venicegov.com](mailto:PBoers@Venicegov.com)>  
**Subject:** City owned stage

Good afternoon Linda,

The City owns a 1992 portable stage, trailer mounted, which is rented out for a nominal fee to various special interest groups in the City. Some of the events the stage is used at include the Sun Fiesta, Italian Feast, and Shark Tooth Festival. The stage is now showing it's age and has some mechanical issues which fall under the category of safety. It is the intention of Public Works not to replace this stage and dispose of it at auction.

In the near future.

A local gentleman, Danny Swain of Troll Music, stopped in to see me to discuss the stage. He plays music at all or most of the events and would like to buy the stage when we dispose of it. I believe he would like for the City to gift it to him. He claims to be a member of the Women's Sertoma Club and indicates that if he were to obtain the stage, it would be used here in Venice for all to enjoy.

I indicated to Mr. Swain that government agencies are required to publicly dispose of property when it is declared surplus which requires a bid or auction. Sale directly to an individual without competitive bids would be illegal. Am I correct or do you see another method of disposing of the stage directly to Mr. Swain.

**Peter Lilholt- Fleet Manager**  
**City of Venice- Public Works**  
**221 S. Seaboard Ave, Venice FL. 34285**  
**E-mail [plilholt@venicegov.com](mailto:plilholt@venicegov.com)**  
**Phone 941-882-7669 Fax-486-2625**  
**Cell- 941-223-6810**

Need to Report an Issue? SeeClickFix Venice Connect is available as an app for Android and iPhone. Select SeeClickFix from your app store on your device and choose Venice, Florida. There is also a link to the program on the city's website, [www.venicegov.com](http://www.venicegov.com), or go directly to SeeClickFix at <http://www.seeclickfix.com/Venice>

PLEASE NOTE: This agency is a public entity and is subject to Chapter 119, Florida Statutes, concerning public records. Email communications are covered under such laws; therefore, email sent or received on this entity's computer system, including your email address, may be disclosed to the public and media upon request. If you do not want your email address released to a public records request, do not send electronic mail to this entity. Instead, contact this office by phone or in writing.

**From:** Linda Senne  
**Sent:** Monday, February 13, 2017 9:40 AM  
**To:** Edward Lavallee  
**Cc:** Judy Gamel; John Veneziano; David Persson; Peter Boers; Dave Persson - Persson & Cohen  
**Subject:** RE: Showmobile

concur

---

**From:** Edward Lavallee  
**Sent:** Monday, February 13, 2017 8:53 AM  
**To:** Linda Senne <LSenne@Venicegov.com>  
**Cc:** Judy Gamel <JGamel@Venicegov.com>; John Veneziano <JVeneziano@Venicegov.com>; David Persson <dpersson@swflgovlaw.com>; Peter Boers <PBoers@Venicegov.com>; Dave Persson - Persson & Cohen <dpersson@swflgovlaw.com>  
**Subject:** RE: Showmobile

Linda

As a fully depreciated vehicle, it has no practical value for us, especially considering its deteriorated condition. The cost of hauling it away would probably equal or exceed its junk value. I will ask the City Attorney for advise on constructing a transfer agreement. Consistent with our policy for Council to approve the removal of vehicles from the fleet, we will plan to add this agreement to a future Council agenda. Thanks

---

**From:** Linda Senne  
**Sent:** Monday, February 13, 2017 8:44 AM  
**To:** Edward Lavallee <ELavallee@Venicegov.com>  
**Cc:** Judy Gamel <JGamel@Venicegov.com>; John Veneziano <JVeneziano@Venicegov.com>; David Persson <dpersson@swflgovlaw.com>; Peter Boers <PBoers@Venicegov.com>  
**Subject:** RE: Showmobile

Ed,

The Showmobile is fully depreciated in our fixed assets records, typically we would try to auction it off to get some sort of compensation for a disposal of a fixed asset item. However, we could argue that the City is getting the benefit of being able to use it at no cost to the City and keep us from spending money to buy a new one. Maybe have some sort of protection in the written agreement in case he doesn't restore it for the City to use. With Counsel's consent and written agreement ownership could be conveyed.

---

**From:** Edward Lavallee  
**Sent:** Thursday, February 09, 2017 10:46 AM  
**To:** Linda Senne <LSenne@Venicegov.com>  
**Cc:** Judy Gamel <JGamel@Venicegov.com>; John Veneziano <JVeneziano@Venicegov.com>; David Persson <dpersson@swflgovlaw.com>  
**Subject:** Showmobile

Linda



The City's showmobile has been taken out of service due to its age and condition. It would take a significant investment of time and materials to make it safe for use. Our former Fleet Manager essentially condemned it and declared it unusable.

A local business person, Danny Swain (Troll music company) has offered to take it and restore it. The offer is to make it available for City use at no cost. The city uses it 2-3 times each year. The other uses are by special event promoters. This offer is good for us, removes an unusable vehicle from our inventory and makes it available for us on demand. I would like to develop an agreement to convey ownership as described, with the review of the City Attorney and consent of Council. Your comments?

---

Need to Report an Issue? SeeClickFix Venice Connect is available as an app for Android and iPhone. Select SeeClickFix from your app store on your device and choose Venice, Florida. There is also a link to the program on the city's website, [www.venicegov.com](http://www.venicegov.com), or go directly to SeeClickFix at <http://www.seeclickfix.com/Venice>

**PLEASE NOTE:** This agency is a public entity and is subject to Chapter 119, Florida Statutes, concerning public records. Email communications are covered under such laws; therefore, email sent or received on this entity's computer system, including your email address, may be disclosed to the public and media upon request. If you do not want your email address released to a public records request, do not send electronic mail to this entity. Instead, contact this office by phone or in writing.

**From:** John Veneziano  
**Sent:** Thursday, February 23, 2017 8:06 AM  
**To:** Peter Boers; Edward Lavallee  
**Subject:** RE: showmobile

**Categories:** Green Category

Its fine with me either way.  
John

**From:** Peter Boers  
**Sent:** Wednesday, February 22, 2017 2:37 PM  
**To:** Edward Lavallee <ELavallee@Venicegov.com>; John Veneziano <JVeneziano@Venicegov.com>  
**Subject:** FW: showmobile

FYI,

I am thinking we should let him look at it and then submit a proposal.  
To be fair, we should let Troll Music do the same.

**From:** Roger [<mailto:praudio@yahoo.com>]  
**Sent:** Wednesday, February 22, 2017 2:32 PM  
**To:** Peter Boers <[PBoers@Venicegov.com](mailto:PBoers@Venicegov.com)>  
**Subject:** Re: showmobile

Hi Peter

That sounds reasonable. We would like to know those 5 dates as far in advance as possible. As far as making it available for rent, that would be our goal. Our other stage stays busy mostly to the north (Sarasota and north)

We are a Venice based company.

We have owned 2 stages one was a larger version of the city's Showmobile. We are experienced in stage maintenance and repair.

We can also add sound and lights to an event package. We were the company that did this years Chalk Fest sound/lights.

I would like to take a look at it asap and proceed from there.

Thanks much

Roger Syx

941-915-7945

Sent from my iPhone

On Feb 22, 2017, at 2:03 PM, Peter Boers <[PBoers@Venicegov.com](mailto:PBoers@Venicegov.com)> wrote:

Roger,

We had some discussion about this yesterday. If we were to offer this up to the highest bidder, we would want that person to be able to agree to the following conditions outlined below.

Are you able to do that?

Peter A. Boers, CPPB, CPPO, C.P.M.  
Finance- Procurement Department  
401 West Venice Avenue  
Venice, FL 34285  
P: 941-882-7422

---

**From:** Edward Lavallee  
**Sent:** Tuesday, February 21, 2017 4:36 PM  
**To:** Peter Boers <PBoers@Venicegov.com>  
**Cc:** Linda Senne <LSenne@Venicegov.com>; John Veneziano <JVeneziano@Venicegov.com>; Judy Gamel <JGamel@Venicegov.com>  
**Subject:** RE: showmobile

Peter

I do not want to violate procurement policy. To keep this free of criticism, if necessary I suggest that we publicly offer it for sale or transfer. As part of the solicitation, I would include the following:

- The purchaser will make it available to the City, on demand, for up to five times per year, at no cost
- The purchaser will restore the vehicle to a safer operating condition so that it can be made available for use at public events (eg. Holiday parade, High School graduation)
- It is desirable but not mandatory that the vehicle be available for rent to area organizations holding special events in Venice

These conditions will meet our needs, without burdening us with cost and obligation

---

Need to Report an Issue? SeeClickFix Venice Connect is available as an app for Android and iPhone. Select SeeClickFix from your app store on your device and choose Venice, Florida. There is also a link to the program on the city's website, [www.venicegov.com](http://www.venicegov.com), or go directly to SeeClickFix at <http://www.seeclickfix.com/Venice>

PLEASE NOTE: This agency is a public entity and is subject to Chapter 119, Florida Statutes, concerning public records. Email communications are covered under such laws; therefore, email sent or received on this entity's computer system, including your email address, may be disclosed to the public and media upon request. If you do not want your email address released to a public records request, do not send electronic mail to this entity. Instead, contact this office by phone or in writing.

---

Need to Report an Issue? SeeClickFix Venice Connect is available as an app for Android and iPhone. Select SeeClickFix from your app store on your device and choose Venice, Florida. There is also a link to the program on the city's website, [www.venicegov.com](http://www.venicegov.com), or go directly to SeeClickFix at <http://www.seeclickfix.com/Venice>

PLEASE NOTE: This agency is a public entity and is subject to Chapter 119, Florida Statutes, concerning public records. Email communications are covered under such laws; therefore, email sent or received on this entity's computer system, including your email address, may be disclosed to the public and media upon request. If you do not want your email address released to a public records request, do not send electronic mail to this entity. Instead, contact this office by phone or in writing.

---

Need to Report an Issue? SeeClickFix Venice Connect is available as an app for Android and iPhone. Select SeeClickFix from your app store on your device and choose Venice, Florida.

There is also a link to the program on the city's website, [www.venicegov.com](http://www.venicegov.com), or go directly to SeeClickFix at <http://www.seeclickfix.com/Venice>

PLEASE NOTE: This agency is a public entity and is subject to Chapter 119, Florida Statutes, concerning public records. Email communications are covered under such laws; therefore, email sent or received on this entity's computer system, including your email address, may be disclosed to the public and media upon request. If you do not want your email address released to a public records request, do not send electronic mail to this entity. Instead, contact this office by phone or in writing.

---

Need to Report an Issue? SeeClickFix Venice Connect is available as an app for Android and iPhone. Select SeeClickFix from your app store on your device and choose Venice, Florida. There is also a link to the program on the city's website, [www.venicegov.com](http://www.venicegov.com), or go directly to SeeClickFix at <http://www.seeclickfix.com/Venice>

PLEASE NOTE: This agency is a public entity and is subject to Chapter 119, Florida Statutes, concerning public records. Email communications are covered under such laws; therefore, email sent or received on this entity's computer system, including your email address, may be disclosed to the public and media upon request. If you do not want your email address released to a public records request, do not send electronic mail to this entity. Instead, contact this office by phone or in writing.

---

Need to Report an Issue? SeeClickFix Venice Connect is available as an app for Android and iPhone. Select SeeClickFix from your app store on your device and choose Venice, Florida. There is also a link to the program on the city's website, [www.venicegov.com](http://www.venicegov.com), or go directly to SeeClickFix at <http://www.seeclickfix.com/Venice>

PLEASE NOTE: This agency is a public entity and is subject to Chapter 119, Florida Statutes, concerning public records. Email communications are covered under such laws; therefore, email sent or received on this entity's computer system, including your email address, may be disclosed to the public and media upon request. If you do not want your email address released to a public records request, do not send electronic mail to this entity. Instead, contact this office by phone or in writing.

**From:** Peter Boers  
**Sent:** Thursday, March 02, 2017 12:17 PM  
**To:** 'trollmusicsound@aol.com'  
**Subject:** Showmobile

**Categories:** Green Category

Mr. Swain,

Per our phone conversation yesterday the City of Venice is requesting a written proposal for the Showmobile. Please provide no later than 2:00 Friday, March 10, 2017 via e-mail, or to the address below.

Please include the a response to the following criteria in your proposal

- Consideration to the City of Venice (City) for the Showmobile (stage), "As is, where is", buyer is responsible for removal from the Public Works lot on Seaboard Avenue.
  - In addition to monetary compensation, Consideration may include; availability of the stage, value to the community, and any enhancements the purchaser may add.
- The purchaser will make it available to the City, on demand, for up to five (5) times per year, at no cost.
  - If this requires any special demands (e.g. advance notice), include that in your proposal.
- The purchaser will restore the stage to a safer operating condition so that it can be made available for use at public events (e.g. Holiday parade, High School graduation)
  - Detail your plans to rehab/refurbish the stage and the estimated timeline to complete the project.
- It is desirable but not mandatory that the vehicle be available for rent to area organizations holding special events in Venice.
  - Provide a detail of your proposed Rental Fees.

Thank You,

Peter A. Boers, CPPB, CPPO, C.P.M.  
Finance- Procurement Department  
401 West Venice Avenue  
Venice, FL 34285  
P: 941-882-7422

## Peter Boers

---

**From:** Peter Boers  
**Sent:** Thursday, March 02, 2017 12:18 PM  
**To:** 'Roger'  
**Subject:** Showmobile

**Categories:** Green Category

Mr. Syx,

Per our phone conversation yesterday the City of Venice is requesting a written proposal for the Showmobile. Please provide no later than 2:00 Friday, March 10, 2017 via e-mail, or to the address below.

Please include the a response to the following criteria in your proposal

- Consideration to the City of Venice (City) for the Showmobile (stage), “As is, where is”, buyer is responsible for removal from the Public Works lot on Seaboard Avenue.
  - In addition to monetary compensation, Consideration may include; availability of the stage, value to the community, and any enhancements the purchaser may add.
- The purchaser will make it available to the City, on demand, for up to five (5) times per year, at no cost.
  - If this requires any special demands (e.g. advance notice), include that in your proposal.
- The purchaser will restore the stage to a safer operating condition so that it can be made available for use at public events (e.g. Holiday parade, High School graduation)
  - Detail your plans to rehab/refurbish the stage and the estimated timeline to complete the project.
- It is desirable but not mandatory that the vehicle be available for rent to area organizations holding special events in Venice.
  - Provide a detail of your proposed Rental Fees.

Thank You,

Peter A. Boers, CPPB, CPPO, C.P.M.  
Finance- Procurement Department  
401 West Venice Avenue  
Venice, FL 34285  
P: 941-882-7422

## Peter Boers

---

**From:** Roger Syx <praudio@yahoo.com>  
**Sent:** Wednesday, March 08, 2017 8:53 PM  
**To:** Peter Boers  
**Subject:** Re: Showmobile proposal  
**Attachments:** Stage Offer.pdf

**Categories:** Green Category

Hi Peter,  
Our proposal is attached - please confirm you've received it. Looking forward to hearing back from you on this matter.

Thank you,  
Roger Syx

### PR AUDIO

941-915-7945

<http://www.praudiorental.com>

<https://www.facebook.com/PRAudioRental>

---

**From:** Peter Boers <PBoers@Venicegov.com>  
**To:** Roger <praudio@yahoo.com>  
**Sent:** Thursday, March 2, 2017 12:17 PM  
**Subject:** Showmobile

Mr. Syx,

Per our phone conversation yesterday the City of Venice is requesting a written proposal for the Showmobile. Please provide no later than 2:00 Friday, March 10, 2017 via e-mail, or to the address below.

Please include the a response to the following criteria in your proposal

- Consideration to the City of Venice (City) for the Showmobile (stage), "As is, where is", buyer is responsible for removal from the Public Works lot on Seaboard Avenue.
  - o In addition to monetary compensation, Consideration may include; availability of the stage, value to the community, and any enhancements the purchaser may add.
  
- The purchaser will make it available to the City, on demand, for up to five (5) times per year, at no cost.
  - o If this requires any special demands (e.g. advance notice), include that in your proposal.

- The purchaser will restore the stage to a safer operating condition so that it can be made available for use at public events (e.g. Holiday parade, High School graduation)
  - o Detail your plans to rehab/refurbish the stage and the estimated timeline to complete the project.
  
- It is desirable but not mandatory that the vehicle be available for rent to area organizations holding special events in Venice.
  - o Provide a detail of your proposed Rental Fees.

Thank You,

Peter A. Boers, CPPB, CPPO, C.P.M.  
Finance- Procurement Department  
401 West Venice Avenue  
Venice, FL 34285  
P: 941-882-7422

---

Need to Report an Issue? SeeClickFix Venice Connect is available as an app for Android and iPhone. Select SeeClickFix from your app store on your device and choose Venice, Florida. There is also a link to the program on the city's website, [www.venicegov.com](http://www.venicegov.com), or go directly to SeeClickFix at <http://www.seeclickfix.com/Venice>

PLEASE NOTE: This agency is a public entity and is subject to Chapter 119, Florida Statutes, concerning public records. Email communications are covered under such laws; therefore, email sent or received on this entity's computer system, including your email address, may be disclosed to the public and media upon request. If you do not want your email address released to a public records request, do not send electronic mail to this entity. Instead, contact this office by phone or in writing.



# **DUNKIN & SHIRLEY, P.A.**

**Attorneys at Law**  
170 West Dearborn Street  
Englewood, Florida 34223  
Telephone 941-474-7753 – Facsimile 941-475-1954

**David A. Dunkin**  
E-Mail – David@DSLAWFL.com

**T. Thomas Shirley**  
E-Mail – Tom@DSLAWFL.com

---

March 8, 2017

Peter A. Boers  
Finance-Procurement Dept  
4011 West Venice Avenue  
Venice, FL 34285

Re: Showmobile(stage)

Dear Mr. Boers:

Please be advised that this office represents Roger A. Syx, II and his company, PR AUDIO, LLC and we have asked to respond to your email of March 2 to Mr. Syx and present to you his offer with respect to the “showmobile” that you are attempting to sell.

The following proposal is being made on behalf of my client:

- My client is agreeable to purchasing the showmobile for \$5,000.00.
- All costs associated with the repair of the showmobile will be guided by PR AUDIO, LLC’s engineers, HNP Structural Engineering LLC at the expense of my client.
- All costs of removing the item from its current storage location will be at my client’s expense.
- Upon payment of the purchase price, the Florida Title Certificate will be endorsed to PR AUDIO, LLC. All costs associated with the transfer of title will be paid by my client.
- PR AUDIO, LLC agrees to set up his stage for such City sponsored events as are desired by the City of Venice, including sound and lighting for 4 daily events, provided PR AUDIO LLC has a minimum of 3 month notice of when the event is scheduled. The client’s fee will be \$1,000.00 per day for one day events and if multiple days are involved, the fee for second and successive days will be \$500.00 per day.
- PR AUDIO, LLC is in the business of providing stages, including sound and lighting, for any and all organizations at whatever fee is agreed upon between the parties and provided further that PR AUDIO, LLC is given sufficient advance notice of when the event is to take place.

Peter Boers  
Page 2  
March 8, 2017

If these terms are acceptable, please contact Mr. Syx direct to work out any details that are needed to finalize the anticipated transaction.

Mr. Syx can be reached by phone at 941-951-7945 or at the office of his company at 9009 Hilolo Lane, Venice, Florida 34293 or by e-mail to [praudia@yahoo.com](mailto:praudia@yahoo.com).

Yours truly,

DUNKIN & SHIRLEY, P.A.

A handwritten signature in black ink, appearing to read 'D. Dunkin', with a long horizontal flourish extending to the right.

David A. Dunkin

DAD/ns

Pc: Roger Syx II

# Troll Music Sound LLC

March 6, 2017

Mr. Borers,

Thank you for giving me the opportunity to procure the Showmobile (stage) for the continuing use of entertainment and/ or special needs for stage needed functions.

I have a 25+ year history in the use of the "stage" for most all of the functions it has been used for during those years including but not limited to, Venice Sun Fiesta, Venice Holiday Parade, Sharks Tooth Festival, Italian Feast, Rotary Art Festival, Blues Festival just to mention a few. In fact I, have been personally involved in the use, function ability, set-up, and general light maintenance from show start to show completion during the past 25+ years. I know this unit. It is my intention to continue the service and availability to the public and the City of Venice for the use of said stage. The City of Venice has in the past utilized the stage for their use in The Holiday Parade, and Venice High School Graduation ceremony functions. I intend to have the stage available for these functions at no cost to the City of Venice for its use. The stage has also been available for the use of many other private clubs such as Rotary Club, BBQ Bash, Relay for life and, it my intention to continue this service to the other local clubs as it has been in the past at a nominal fee as these functions are not affiliated with the City. I am sure the list of clients will grow as I wish to continue and expand the service for the entertainment needs of said groups. Cost for the "rental" of the stage will be determined by insurance, tag registration, and repair costs to the stage. This pricing should not exceed the Sarasota County's pricing for similar staging utilizing their same criteria (See included County pricing schedule). I would request a 60 day advance notice for reserving said stage for the City's two annual functions. Unit repairs will start as soon as I take possession and will be completed as soon as physically possible as there is a considerable amount of detail to be addressed.

I would propose a monetary consideration of \$10.00 (ten dollars) and the availability of the stage, Value to the community and the many enhancements I plan to include in the refurbishment process. I also agree to the criteria of "As is, where is, and the removal from the public works lot located on seaboard Avenue".

Thank You for considering me as the possible liaison between the City of Venice and it's relations to the public and private Clubs in the surrounding Venice area.

Respectfully,

Danny Swain

Troll Music Sound LLC 941\* 488\*2766

SARASOTA COUNTY GOVERNMENT  
COMMUNITY SERVICES  
PARKS & RECREATION

SHOWMOBILE REQUEST FORM (Revised 1/27/15)

Note: Event sites must be on public property for Showmobile usage

DATE OF VERBAL REQUEST: \_\_\_\_\_

DATE OF APPLICATION: \_\_\_\_\_

NAME OF APPLICANT: \_\_\_\_\_

DATE(S) OF EVENT: \_\_\_\_\_

HOURS OF EVENT: \_\_\_\_\_

NAME/TYPE OF EVENT: \_\_\_\_\_

LOCATION REQUESTED: \_\_\_\_\_

CONTACT PERSON: \_\_\_\_\_

PHONE: \_\_\_\_\_  
WORK HOME

ADDRESS: \_\_\_\_\_  
CITY STATE ZIP

SECONDARY CONTACT: \_\_\_\_\_

PHONE: \_\_\_\_\_  
WORK HOME

ESTIMATED ATTENDANCE: \_\_\_\_\_  
(At any one time) (Total for event)

IS YOUR ORGANIZATION TAX EXEMPT: Yes No Number: \_\_\_\_\_

Please include a copy of your Tax Exempt Certificate & Insurance Certificate showing the County as Additional Insured.

WILL THE FOLLOWING BE ON SITE?

	YES	NO
TENTS/STRUCTURES	_____	_____
CROWD CONTROL/SECURITY	_____	_____
PORTABLE TOILETS	_____	_____
DUMPSTERS	_____	_____
BARRICADES	_____	_____

WILL THE FOLLOWING ACTIVITIES TAKE PLACE?

	YES	NO
FOOD	_____	_____
BEVERAGES	_____	_____
ALCOHOL	_____	_____
AMPLIFIED MUSIC	_____	_____

COPY

Copy for  
Shaney

**SHOWMOBILE RENTAL INFORMATION**

SHOWMOBILE SET UP MUST BE COMPLETED BY: TIME: \_\_\_\_\_  
(Allow 2 hours for set up of standard stage and 3 hours with extensions) DATE: \_\_\_\_\_

**SHOWMOBILE WILL ONLY BE SET UP ON PUBLIC PROPERTY**

HOURS OF OPERATION: 1<sup>ST</sup> DAY \_\_\_\_\_ TO \_\_\_\_\_  
2<sup>ND</sup> DAY \_\_\_\_\_ TO \_\_\_\_\_  
3<sup>RD</sup> DAY \_\_\_\_\_ TO \_\_\_\_\_

**COPY**

ALL EQUIPMENT WILL BE REMOVED AND SHOWMOBILE WILL BE READY FOR PARKS AND RECREATION STAFF TO PICK UP:

TIME: \_\_\_\_\_  
DATE: \_\_\_\_\_

STAGE SIZE NEEDED: \_\_\_\_\_ REGULAR STAGE 14' X 36' \$1,200.00 (Friday – Sunday & Holidays) (plus tax if applicable)  
\_\_\_\_\_ REGULAR STAGE 14' X 36' \$1,000.00 (Monday – Thursday)  
\_\_\_\_\_ MEDIUM EXTENSIONS SIDEWAYS 18' X 36' Add \$300.00  
\_\_\_\_\_ LARGE EXTENSIONS LENGTHWISE 22' X 36" Add \$400.00

ADDITIONAL DAYS: \$300.00 PER DAY

Personnel Charge: \$31.50/hr (1.5 x \$21.00/hr) between midnight and 6:00 a.m.  
Out of County Fees: \$3.00 per mile

**LICENSEE MUST FURNISH ALL NECESSARY POWER AND HOOK-UPS.**

P.A. SYSTEM WILL NOT BE INCLUDED WITH SHOWMOBILE.

SHOULD WEATHER OR GROUND CONDITIONS BE UNFAVORABLE, THE DRIVER WILL SITUATE UNIT IN A SAFE LOCATION.

SECURITY IS REQUIRED FOR THE SHOWMOBILE WHILE IT IS ON LOCATION, INCLUDING OVERNIGHT SECURITY, AND MUST BE PROVIDED BY LICENSEE.

<b>FOR OFFICE USE ONLY</b>	
CREW:	_____
	_____
DELIVERED TO:	_____
TOTAL HOURS:	_____ REGULAR / OVERTIME
	(Delivery/Setup/Takedown)
APPROVED BY:	_____
	SUPERVISOR

## REQUIREMENTS FOR CERTIFICATES OF INSURANCE

(FOR DISTRIBUTION TO VENDORS OR OTHER ORGANIZATIONS WHOSE ACTIVITY REQUIRES THE COVERAGE TYPE AND LIMITS BELOW AS DETERMINED BY SAFETY & RISK MANAGEMENT)

The following coverage amounts are required for vendors / individuals organizations engaging in operations or services with the County, utilizing County facilities, or providing certain products:

- Commercial General Liability** – minimum coverage listed below including but not limited to bodily injury, property damage, contractual, products and completed operations, and personal injury.
  - \$500,000 each occurrence
  - \$1,000,000 each occurrence
- Business Auto Liability** – minimum \$500,000 combined single limit covering all owned, hired and non-owned vehicles. If there are no owned vehicles, coverage for hired/non owned may be satisfied through endorsement to the General Liability coverage and should be noted on the certificate.
- Workers Compensation** – Statutory limits as required by applicable law; employer’s liability of \$100,000 each accident / \$100,000 per person each disease / \$500,000 aggregate for disease.
- Other Insurance**

**Additional Insured Status noted as follows:**

- ◆ Sarasota County Government is named as an additional insured, as their interests may appear on Commercial General Liability. OR
- ◆ “ADDL INSD” box on applicable Acord forms marked with “X” or “Y”

**In the “Certificate Holder” section:**

Sarasota County Government  
Attention:  
Department:  
Address:  
City, State, Zip

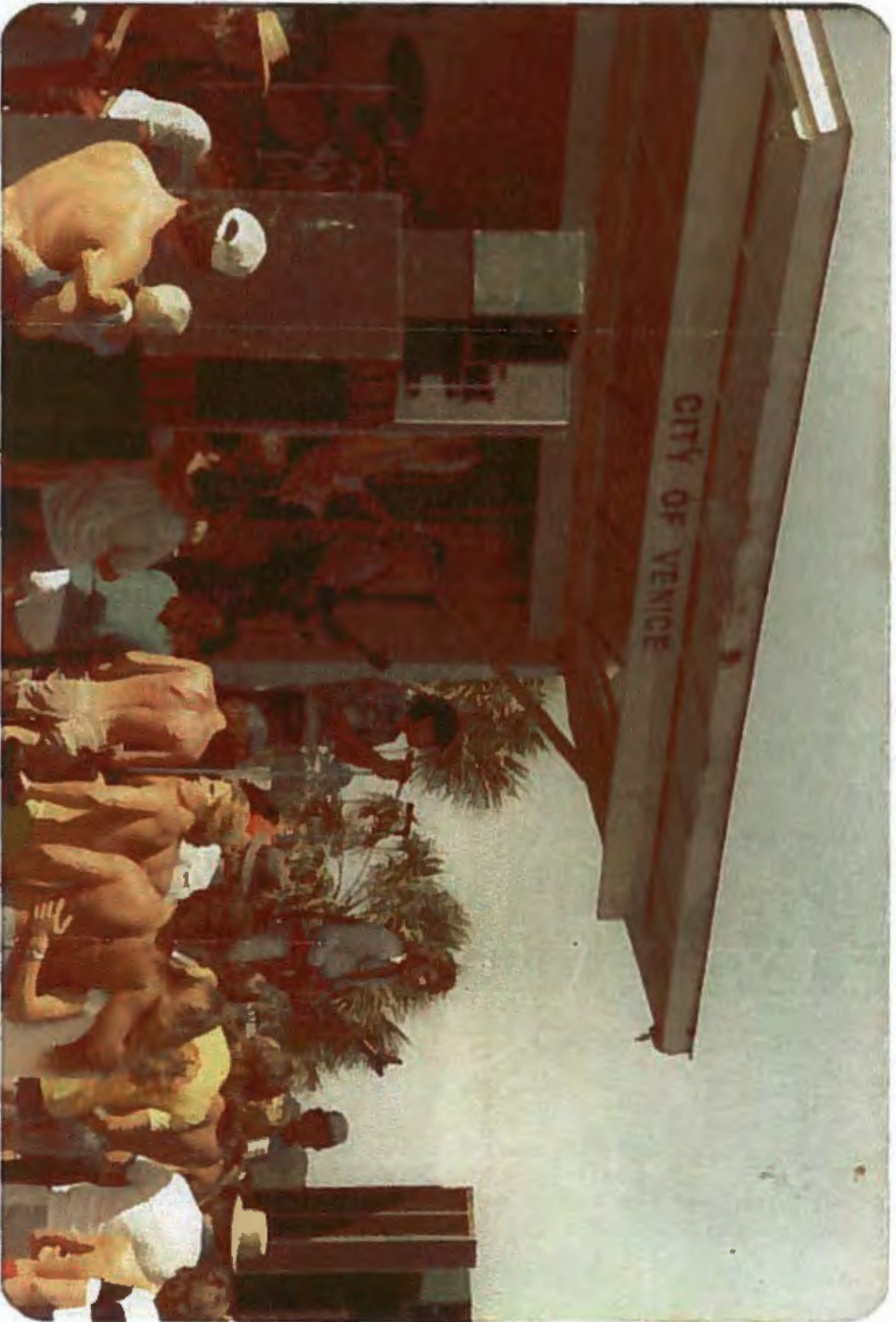
Additional contract insurance requirements may apply and will be communicated separately by County staff if applicable.

A copy of the certificate should be sent electronically to the Sarasota County employee requesting coverage. No hard copy certificate is necessary. For ongoing operations, a hard copy certificate may be sent to the certificate holder address above upon renewal.

<b>Showmobile</b>	<b>Fee</b>
<b>Primetime first day (Friday-Sunday &amp; Holidays)</b>	\$1,200.00
<b>Non-Primetime first day (Monday-Thursday)</b>	\$1,000.00
<b>Medium Stage Extension (36 ft x 18 ft)</b>	\$300.00
<b>Large Stage Extension (36 ft x 22 ft)</b>	\$400.00
<b>Personnel Charge (1.5 x \$21.00 hr) between Midnight and 6:00 am</b>	\$31.50 hr
<b>Out of County Fees (per mile)</b>	\$3.00
<b>Additional Day</b>	\$300.00

**COPY**

1979 Venice Beach 4th of July



ME & MY Band ON Show mobile

1979



**From:** Roger <praudio@yahoo.com>  
**Sent:** Friday, March 10, 2017 2:02 PM  
**To:** Peter Boers  
**Subject:** Re: Showmobile proposal

**Categories:** Green Category

Correct. But I think the offer says 4 at 1000.00 which includes sound and lights. But I can go 5 at that price.

Sent from my iPhone

On Mar 10, 2017, at 1:35 PM, Peter Boers <[PBoers@Venicegov.com](mailto:PBoers@Venicegov.com)> wrote:

Roger,

In reading through your Proposal, it appears that you are willing to offer \$5000 for the Showmobile, but you would be charging the City a fee (\$1000/day).

So, in essence you would "break-even" after 5 one-day rentals.

Is that a correct assumption?

Peter A. Boers, CPPB, CPPO, C.P.M.  
Finance- Procurement Department  
401 West Venice Avenue  
Venice, FL 34285  
P: 941-882-7422

**From:** Roger Syx [<mailto:praudio@yahoo.com>]  
**Sent:** Wednesday, March 08, 2017 8:53 PM  
**To:** Peter Boers <[PBoers@Venicegov.com](mailto:PBoers@Venicegov.com)>  
**Subject:** Re: Showmobile proposal

Hi Peter,  
Our proposal is attached - please confirm you've received it. Looking forward to hearing back from you on this matter.

Thank you,  
Roger Syx

**PR AUDIO**  
941-915-7945  
<http://www.praudiorental.com>  
<https://www.facebook.com/PRAudioRental>

**From:** Peter Boers <[PBoers@Venicegov.com](mailto:PBoers@Venicegov.com)>  
**To:** Roger <[praudio@yahoo.com](mailto:praudio@yahoo.com)>  
**Sent:** Thursday, March 2, 2017 12:17 PM  
**Subject:** Showmobile

Mr. Syx,

Per our phone conversation yesterday the City of Venice is requesting a written proposal for the Showmobile. Please provide no later than 2:00 Friday, March 10, 2017 via e-mail, or to the address below.

Please include the a response to the following criteria in your proposal

- Consideration to the City of Venice (City) for the Showmobile (stage), "As is, where is", buyer is responsible for removal from the Public Works lot on Seaboard Avenue.
  - o In addition to monetary compensation, Consideration may include; availability of the stage, value to the community, and any enhancements the purchaser may add.
- The purchaser will make it available to the City, on demand, for up to five (5) times per year, at no cost.
  - o If this requires any special demands (e.g. advance notice), include that in your proposal.
- The purchaser will restore the stage to a safer operating condition so that it can be made available for use at public events (e.g. Holiday parade, High School graduation)
  - o Detail your plans to rehab/refurbish the stage and the estimated timeline to complete the project.
- It is desirable but not mandatory that the vehicle be available for rent to area organizations holding special events in Venice.
  - o Provide a detail of your proposed Rental Fees.

Thank You,

Peter A. Boers, CPPB, CPPO, C.P.M.  
Finance- Procurement Department  
401 West Venice Avenue  
Venice, FL 34285  
P: 941-882-7422

Need to Report an Issue? SeeClickFix Venice Connect is available as an app for Android and iPhone. Select SeeClickFix from your app store on your device and choose Venice, Florida. There is also a link to the program on the city's website, [www.venicegov.com](http://www.venicegov.com), or go directly to SeeClickFix at <http://www.seeclickfix.com/Venice>

PLEASE NOTE: This agency is a public entity and is subject to Chapter 119, Florida Statutes, concerning public records. Email communications are covered under such laws; therefore, email sent or received on this entity's computer system, including your email address, may be disclosed to the public and media upon request. If you do not want your email address released to a public records request, do not send electronic mail to this entity. Instead, contact this office by phone or in writing.

# BIDS FOR SHOW MOBILE

bids for

PROPOSAL	BID	REMOVE \$	REPAIR \$	CITY USE	NOTICE FOR USE	FEE FOR CITY USE	USE FOR LOCAL EVENTS
PR AUDIO	\$ 5,000.00	0	0	YES	3 MONTHS	\$1,000/Day 1+\$500/day2...	YES
TROLL MUSIC	\$ -	0	0	YES	2 MONTHS	0	YES

EXHIBIT 7

MARCH 10, 2017

## Peter Boers

---

**From:** Peter Boers  
**Sent:** Monday, March 13, 2017 1:37 PM  
**To:** 'Roger'  
**Subject:** RE: Showmobile proposal

**Categories:** Green Category

Roger,

While Troll Music did not offer much consideration to Purchase the Showmobile, the value of having it free of charge for City events could not be ignored. Therefore we have decided to transfer title to Troll Music and proceed as original planned.

In the long run, we would end up spending more than the \$5000 offered for the Stage and eventually we would be looking to buy a stage. Our intent was to get out of that business.

Thank you for your interest.

Peter A. Boers, CPPB, CPPO, C.P.M.  
Finance- Procurement Department  
401 West Venice Avenue  
Venice, FL 34285  
P: 941-882-7422

---

**From:** Roger [mailto:praudio@yahoo.com]  
**Sent:** Friday, March 10, 2017 2:02 PM  
**To:** Peter Boers <PBoers@Venicegov.com>  
**Subject:** Re: Showmobile proposal

Correct. But I think the offer says 4 at 1000.00 which includes sound and lights. But I can go 5 at that price.

Sent from my iPhone

On Mar 10, 2017, at 1:35 PM, Peter Boers <[PBoers@Venicegov.com](mailto:PBoers@Venicegov.com)> wrote:

Roger,

In reading through your Proposal, it appears that you are willing to offer \$5000 for the Showmobile, but you would be charging the City a fee (\$1000/day).

So, in essence you would "break-even" after 5 one-day rentals.

Is that a correct assumption?

Peter A. Boers, CPPB, CPPO, C.P.M.  
Finance- Procurement Department  
401 West Venice Avenue

Venice, FL 34285  
P: 941-882-7422

**From:** Roger Syx [<mailto:praudio@yahoo.com>]  
**Sent:** Wednesday, March 08, 2017 8:53 PM  
**To:** Peter Boers <[PBoers@Venicegov.com](mailto:PBoers@Venicegov.com)>  
**Subject:** Re: Showmobile proposal

Hi Peter,  
Our proposal is attached - please confirm you've received it. Looking forward to hearing back from you on this matter.

Thank you,  
Roger Syx

**PR AUDIO**  
941-915-7945  
<http://www.praudiorental.com>  
<https://www.facebook.com/PRAudioRental>

---

**From:** Peter Boers <[PBoers@Venicegov.com](mailto:PBoers@Venicegov.com)>  
**To:** Roger <[praudio@yahoo.com](mailto:praudio@yahoo.com)>  
**Sent:** Thursday, March 2, 2017 12:17 PM  
**Subject:** Showmobile

Mr. Syx,

Per our phone conversation yesterday the City of Venice is requesting a written proposal for the Showmobile. Please provide no later than 2:00 Friday, March 10, 2017 via e-mail, or to the address below.

Please include the a response to the following criteria in your proposal

- Consideration to the City of Venice (City) for the Showmobile (stage), "As is, where is", buyer is responsible for removal from the Public Works lot on Seaboard Avenue.
  - o In addition to monetary compensation, Consideration may include; availability of the stage, value to the community, and any enhancements the purchaser may add.
- The purchaser will make it available to the City, on demand, for up to five (5) times per year, at no cost.
  - o If this requires any special demands (e.g. advance notice), include that in your proposal.
- The purchaser will restore the stage to a safer operating condition so that it can be made available for use at public events (e.g. Holiday parade, High School graduation)

- o Detail your plans to rehab/refurbish the stage and the estimated timeline to complete the project.
- It is desirable but not mandatory that the vehicle be available for rent to area organizations holding special events in Venice.
  - o Provide a detail of your proposed Rental Fees.

Thank You,

Peter A. Boers, CPPB, CPPO, C.P.M.  
Finance- Procurement Department  
401 West Venice Avenue  
Venice, FL 34285  
P: 941-882-7422

---

Need to Report an Issue? SeeClickFix Venice Connect is available as an app for Android and iPhone. Select SeeClickFix from your app store on your device and choose Venice, Florida. There is also a link to the program on the city's website, [www.venicegov.com](http://www.venicegov.com), or go directly to SeeClickFix at <http://www.seeclickfix.com/Venice>

PLEASE NOTE: This agency is a public entity and is subject to Chapter 119, Florida Statutes, concerning public records. Email communications are covered under such laws; therefore, email sent or received on this entity's computer system, including your email address, may be disclosed to the public and media upon request. If you do not want your email address released to a public records request, do not send electronic mail to this entity. Instead, contact this office by phone or in writing.

**From:** Peter Boers  
**Sent:** Wednesday, March 22, 2017 10:09 AM  
**To:** David Jackson - Persson & Cohen; Edward Lavallee  
**Cc:** Dave Persson - Persson & Cohen; Judy Gamel  
**Subject:** RE: Showmobile

**Categories:** Green Category

I just got another call (Mojo Productions) interested in the Showmobile.

He seems to think that we are favoring one business (Troll) over everybody else by giving it to them. In doing so, that guarantees the sound and lighting for all events go through Troll.

At this point, I suggest we put out on Public Surplus to the highest bidder. We probably won't be able to require free rent for City events, and it may likely be sold to someone outside the area.

**From:** David Jackson - Persson & Cohen [mailto:djackson@swflgovlaw.com]  
**Sent:** Wednesday, March 22, 2017 10:03 AM  
**To:** Edward Lavallee <ELavallee@Venicegov.com>  
**Cc:** Peter Boers <PBoers@Venicegov.com>; Dave Persson - Persson & Cohen <dpersson@swflgovlaw.com>; Judy Gamel <JGamel@Venicegov.com>  
**Subject:** RE: Showmobile

It doesn't appear that they raised any concerns regarding the proposal criteria when they submitted either. If you meet with him and he brings up a specific issue, please let me know.

Thanks,

R. David Jackson  
Ph: (941) 244-5351

---

**From:** Edward Lavallee [mailto:ELavallee@Venicegov.com]  
**Sent:** Wednesday, March 22, 2017 7:44 AM  
**To:** David Jackson - Persson & Cohen  
**Cc:** Peter Boers; Dave Persson - Persson & Cohen; Judy Gamel  
**Subject:** Re: Showmobile

David  
Thank you for the review. I also considered that the proposal failed to meet our published criteria. I recall that their proposal also states that they will make the showmobile available for four (4) times per year. Aside from charging us a few they do not agree with our specified number of events  
Since they referenced legal action I felt that we should stop and get your review. If we are on safe ground we will proceed with our recommendation to award the vehicle to Troll Music. Thanks

Edward F. Lavallee



On Mar 21, 2017, at 12:23 PM, David Jackson - Persson & Cohen <[djackson@swflgovlaw.com](mailto:djackson@swflgovlaw.com)> wrote:

Section 2-226 of the Code provides: "Items of an unusual nature which would not normally be sold at an auction of this type will be abstracted from the list and submitted to council with a recommended means of sale or disposal."

It appears this provision would give the City discretion to dispose of the Showmobile in this fashion.

Further, the admittedly informal request for proposal specified that the "purchaser will make it (the Showmobile) available to the City, on demand, for up to five (5) times per year, at no cost." The PR Audio proposal indicated that the item would be available to the City for events at a cost of \$1,000 for the first day and \$500 for each additional day of a single event. Accordingly, it does not appear that the PR Audio proposal was responsive.

At this point, it is not clear what the nature of PR Audio's complaint is other than they disagree with the process. If there is something more specific, we would be happy to review.

Please let me know if you have any questions or need anything further on this item.

Thanks,

R. David Jackson  
Ph: (941) 244-5351

---

**From:** Peter Boers [<mailto:PBoers@Venicegov.com>]  
**Sent:** Monday, March 20, 2017 4:45 PM  
**To:** Dave Persson - Persson & Cohen; Judy Gamel; David Jackson - Persson & Cohen  
**Cc:** Edward Lavallee  
**Subject:** RE: Showmobile

Showmobile Documents

Peter A. Boers, CPPB, CPPO, C.P.M.  
Finance- Procurement Department  
401 West Venice Avenue  
Venice, FL 34285  
P: 941-882-7422

---

**From:** Dave Persson - Persson & Cohen [<mailto:dpersson@swflgovlaw.com>]  
**Sent:** Monday, March 20, 2017 4:09 PM

To: Judy Gamel <[JGamel@Venicegov.com](mailto:JGamel@Venicegov.com)>; David Jackson - Persson & Cohen  
<[djackson@swflgovlaw.com](mailto:djackson@swflgovlaw.com)>  
Cc: Edward Lavallee <[ELavallee@Venicegov.com](mailto:ELavallee@Venicegov.com)>; Peter Boers <[PBoers@Venicegov.com](mailto:PBoers@Venicegov.com)>  
Subject: RE: Showmobile

Judy,

Ed spoke with me about this last week and he was going to let me know when the city's documents were assembled for our review.

Dave

---

**From:** Judy Gamel [<mailto:JGamel@Venicegov.com>]  
**Sent:** Monday, March 20, 2017 4:04 PM  
**To:** David Jackson - Persson & Cohen; Dave Persson - Persson & Cohen  
**Cc:** Edward Lavallee; Peter Boers  
**Subject:** Showmobile

David—I received a phone call from the Roger Syx, the losing bidder, requesting a meeting with the City Manager. Do you have an update on this issue? Thanks.

Judy Gamel  
Executive Assistant  
City Manager's Office  
401 West Venice Avenue  
Venice, FL 34285  
(941) 882-7398  
(941) 480-3031 Fax  
[jgamel@venicegov.com](mailto:jgamel@venicegov.com)  
City's Website is [www.venicegov.com](http://www.venicegov.com)

---

Need to Report an Issue? SeeClickFix Venice Connect is available as an app for Android and iPhone. Select SeeClickFix from your app store on your device and choose Venice, Florida. There is also a link to the program on the city's website, [www.venicegov.com](http://www.venicegov.com), or go directly to SeeClickFix at <http://www.seeclickfix.com/Venice>

PLEASE NOTE: This agency is a public entity and is subject to Chapter 119, Florida Statutes, concerning public records. Email communications are covered under such laws; therefore, email sent or received on this entity's computer system, including your email address, may be disclosed to the public and media upon request. If you do not want your email address released to a public records request, do not send electronic mail to this entity. Instead, contact this office by phone or in writing.

## Peter Boers

---

**From:** greg@mojoe productions.com  
**Sent:** Wednesday, March 22, 2017 5:20 PM  
**To:** Peter Boers  
**Cc:** swflgovlaw.com@mojoe productions.com  
**Subject:** Stage bid

**Categories:** Green Category

Boers it was a pleasure to speak with you this morning. Thank you for your time. We would like to bid on your stage and keep me informed.

CS

*Herndon, President  
Mojo Productions, Inc.  
Mojo Sound. Experience the Difference  
Fully Insured. Full Interstate Services  
[mojoe productions.com](http://mojoe productions.com)  
<https://www.facebook.com/mojoesoundproductions/>  
Phone: 941.758.7585/Cell: 941.374.4472  
Member of Manatee Chamber of Commerce  
Member of Florida & New York Federation of Fairs  
Member of South Manatee Sertoma Club  
Sertoma Youth Ranch-Executive Board Member*

*Annual Camping with the Blues, October 20-22, 2017  
at Sertoma Youth Ranch  
<http://www.campingwiththeblues.com/>  
<https://www.facebook.com/campingblues/>*

"The bitterness of poor quality remains long after the sweetness of low price is forgotten"

SAVE THE DATE: OCTOBER 20-22, 2017  
SERTOMA YOUTH RANCH



941-758-7585 OR [WWW.CAMPINGWITHTHEBLUES.COM](http://WWW.CAMPINGWITHTHEBLUES.COM)  
[INFO@CAMPINGBLUES.COM](mailto:INFO@CAMPINGBLUES.COM)

**From:** trollmusic@aol.com  
**Sent:** Thursday, March 23, 2017 5:25 PM  
**To:** Peter Boers  
**Subject:** Re: Fee for Sound and Lighting

Peter,

900.00 is the amount the city has paid Troll Music for the past 5+ years per event which did include "sound" and "lighting" for the announcements, judging, and entertainment, parade viewing, etc. Please keep in mind that price included sound in front of stage (pointing South) additional speakers (pointing East) down the Ave. at Venice Ave/Harbor Drive. A second staging area is also equipped with all of the same lighting and sound located at Nokomis Ave./Venice Ave. (speakers pointing West and more pointing South) SO that cost is for 2 (two) staging areas to accommodate the Parade coverage needs. That is what you have paid for in the past, no monies for the Show Mobile, you owned that. The only change to the picture is I will own the stage and the "City" saves a bundle of money.  
Danny

In a message dated 3/23/2017 9:19:51 A.M. Eastern Daylight Time, PBoers@Venicegov.com writes:

Danny,

You mentioned that the Fee for Sound (for the City Events) was \$900. Is that per day/event?

Also, do you have any additional charge for lighting?

Thanks,

Peter A. Boers, CPPB, CPPO, C.P.M.

Finance- Procurement Department

401 West Venice Avenue

Venice, FL 34285

P: 941-882-7422

on the city's website, [www.venicegov.com](http://www.venicegov.com), or go directly to SeeClickFix at <http://www.seeclickfix.com/Venice>

PLEASE NOTE: This agency is a public entity and is subject to Chapter 119, Florida Statutes, concerning public records. Email communications are covered under such laws; therefore, email sent or received on this entity's computer system, including your email address, may be disclosed to the public and media upon request. If you do not want your email address released to a public records request, do not send electronic mail to this entity. Instead, contact this office by phone or in writing.

## Peter Boers

---

**From:** Roger Clark  
**Sent:** Thursday, March 23, 2017 11:50 AM  
**To:** Peter Boers; Edward Lavallee; David Jackson - Persson & Cohen  
**Cc:** Dave Persson - Persson & Cohen; Judy Gamel  
**Subject:** RE: Showmobile

**Categories:** Green Category

Ed,  
Peter is correct, we do pay Troll Music \$900.00 each year to do the sound for the showmobile for use at the Holiday Parade.  
Thanks,

Roger Clark  
Senior Planner  
City of Venice  
401 W. Venice Ave.  
Venice, FL. 34285  
941-882-7432, Ext. 7432

**From:** Peter Boers  
**Sent:** Thursday, March 23, 2017 10:43 AM  
**To:** Edward Lavallee <ELavallee@Venicegov.com>; David Jackson - Persson & Cohen <djackson@swflgovlaw.com>  
**Cc:** Dave Persson - Persson & Cohen <dpersson@swflgovlaw.com>; Judy Gamel <JGamel@Venicegov.com>; Roger Clark <RClark@Venicegov.com>  
**Subject:** RE: Showmobile

I am thinking that in renting the Stage from the City, the event organizer could utilize anyone for the Sound and Lighting.

If one of the companies takes ownership, they will probably require that the renter us them for Sound & Lighting ( as part of the package).

In the past, somebody has been paying Troll for the Sound for the two (2) City Events.

## Accounts Payable Transaction

### Group Information

**Group number:** 1342 NON-POS  
**Accounting period:** 04/2017  
**Posting date:** 12/29/2016

### Transaction Information

**Transaction date:** 12/07/2016  
**Invoice number:** 112616  
**Account number:** 1-0201-512.48-00 PROMOTIC  
**Project number:**  
**Amount:** 900.00  
**Liquidated amount:** .00  
**Discount amount:** .00 **Retainage at**  
**Net transaction amount:** 900.00  
**Voucher number:** 001531 **PO number:**  
**Vendor number:** 4567 **TROLL MUS**  
**Description 1:** STAGE, ETC- PARADE  
**Description 2:**  
**Transaction type code:**

✓ OK

✗ Exit

< Cancel

Group inquiry

Imaging

From: Edward Lavallee  
Sent: Thursday, March 23, 2017 10:04 AM



**To:** David Jackson - Persson & Cohen <[djackson@swflgovlaw.com](mailto:djackson@swflgovlaw.com)>

**Cc:** Peter Boers <[PBoers@Venicegov.com](mailto:PBoers@Venicegov.com)>; Dave Persson - Persson & Cohen <[dpersson@swflgovlaw.com](mailto:dpersson@swflgovlaw.com)>; Judy Gamel <[JGamel@Venicegov.com](mailto:JGamel@Venicegov.com)>; Roger Clark <[RClark@Venicegov.com](mailto:RClark@Venicegov.com)>

**Subject:** Re: Showmobile

David

The City does not pay anything for events where the showmobile is used. The specific events that we now use it for are: the annual holiday parade and we make it available for the high school graduation. We refer to these activities as "our" events only because we either sponsor or endorse them. However, in all cases, the City does not invest in lighting, sound systems, or other amenities.

It is because of the City's limited use of the showmobile for our own purposes that we are inclined to transfer it to a private owner. The majority of uses are to private promoters and organizers of special events occurring in the City.

Edward F. Lavallee

On Mar 22, 2017, at 10:21 AM, David Jackson - Persson & Cohen <[djackson@swflgovlaw.com](mailto:djackson@swflgovlaw.com)> wrote:

Does the City pay separately for sound and lighting during events or would it be included with the stage? Would the owner of the stage be able to dictate who runs sound and lighting?

---

**From:** Peter Boers [<mailto:PBoers@Venicegov.com>]

**Sent:** Wednesday, March 22, 2017 10:09 AM

**To:** David Jackson - Persson & Cohen; Edward Lavallee

**Cc:** Dave Persson - Persson & Cohen; Judy Gamel

**Subject:** RE: Showmobile

I just got another call (Mojo Productions) interested in the Showmobile.

He seems to think that we are favoring one business (Troll) over everybody else by giving it to them. In doing so, that guarantees the sound and lighting for all events go through Troll.

At this point, I suggest we put out on Public Surplus to the highest bidder. We probably won't be able to require free rent for City events, and it may likely be sold to someone outside the area.

---

**From:** David Jackson - Persson & Cohen [<mailto:djackson@swflgovlaw.com>]

**Sent:** Wednesday, March 22, 2017 10:03 AM

**To:** Edward Lavallee <[ELavallee@Venicegov.com](mailto:ELavallee@Venicegov.com)>

**Cc:** Peter Boers <[PBoers@Venicegov.com](mailto:PBoers@Venicegov.com)>; Dave Persson - Persson & Cohen <[dpersson@swflgovlaw.com](mailto:dpersson@swflgovlaw.com)>; Judy Gamel <[JGamel@Venicegov.com](mailto:JGamel@Venicegov.com)>

**Subject:** RE: Showmobile

It doesn't appear that they raised any concerns regarding the proposal criteria when they submitted either. If you meet with him and he brings up a specific issue, please let me know.

Thanks,

R. David Jackson

Ph: (941) 244-5351

---

**From:** Edward Lavallee [<mailto:ELavallee@Venicegov.com>]  
**Sent:** Wednesday, March 22, 2017 7:44 AM  
**To:** David Jackson - Persson & Cohen  
**Cc:** Peter Boers; Dave Persson - Persson & Cohen; Judy Gamel  
**Subject:** Re: Showmobile

David

Thank you for the review. I also considered that the proposal failed to meet our published criteria. I recall that their proposal also states that they will make the showmobile available for four (4) times per year. Aside from charging us a few they do not agree with our specified number of events. Since they referenced legal action I felt that we should stop and get your review. If we are on safe ground we will proceed with our recommendation to award the vehicle to Troll Music. Thanks

Edward F. Lavallee

On Mar 21, 2017, at 12:23 PM, David Jackson - Persson & Cohen <[djackson@swflgovlaw.com](mailto:djackson@swflgovlaw.com)> wrote:

Section 2-226 of the Code provides: "Items of an unusual nature which would not normally be sold at an auction of this type will be abstracted from the list and submitted to council with a recommended means of sale or disposal."

It appears this provision would give the City discretion to dispose of the Showmobile in this fashion.

Further, the admittedly informal request for proposal specified that the "purchaser will make it (the Showmobile) available to the City, on demand, for up to five (5) times per year, at no cost." The PR Audio proposal indicated that the item would be available to the City for events at a cost of \$1,000 for the first day and \$500 for each additional day of a single event. Accordingly, it does not appear that the PR Audio proposal was responsive.

At this point, it is not clear what the nature of PR Audio's complaint is other than they disagree with the process. If there is something more specific, we would be happy to review.

Please let me know if you have any questions or need anything further on this item.

Thanks,

R. David Jackson

Ph: (941) 244-5351

---

**From:** Peter Boers [<mailto:PBoers@Venicegov.com>]

**Sent:** Monday, March 20, 2017 4:45 PM

**To:** Dave Persson - Persson & Cohen; Judy Gamel; David Jackson - Persson & Cohen

**Cc:** Edward Lavallee

**Subject:** RE: Showmobile

Showmobile Documents

Peter A. Boers, CPPB, CPPO, C.P.M.

Finance- Procurement Department

401 West Venice Avenue

Venice, FL 34285

P: 941-882-7422

**From:** Dave Persson - Persson & Cohen [<mailto:dpersson@swflgovlaw.com>]

**Sent:** Monday, March 20, 2017 4:09 PM

**To:** Judy Gamel <[JGamel@Venicegov.com](mailto:JGamel@Venicegov.com)>; David Jackson - Persson & Cohen <[djackson@swflgovlaw.com](mailto:djackson@swflgovlaw.com)>

**Cc:** Edward Lavallee <[ELavallee@Venicegov.com](mailto:ELavallee@Venicegov.com)>; Peter Boers <[PBoers@Venicegov.com](mailto:PBoers@Venicegov.com)>

**Subject:** RE: Showmobile

Judy,

Ed spoke with me about this last week and he was going to let me know when the city's documents were assembled for our review.

Dave

---

**From:** Judy Gamel [<mailto:JGamel@Venicegov.com>]

**Sent:** Monday, March 20, 2017 4:04 PM

**To:** David Jackson - Persson & Cohen; Dave Persson - Persson & Cohen

**Cc:** Edward Lavallee; Peter Boers

**Subject:** Showmobile

David—I received a phone call from the Roger Syx, the losing bidder, requesting a meeting with the City Manager. Do you have an update on this issue? Thanks.

Judy Gamel

Executive Assistant

City Manager's Office

401 West Venice Avenue

Venice, FL 34285

(941) 882-7398

(941) 480-3031 Fax

[jgamel@venicegov.com](mailto:jgamel@venicegov.com)

City's Website is [www.venicegov.com](http://www.venicegov.com)

---

Need to Report an Issue? SeeClickFix Venice Connect is available as an app for Android and iPhone. Select SeeClickFix from your app store on your device and choose Venice, Florida. There is also a link to the program on the city's website, [www.venicegov.com](http://www.venicegov.com), or go directly to SeeClickFix at <http://www.seeclickfix.com/Venice>

PLEASE NOTE: This agency is a public entity and is subject to Chapter 119, Florida Statutes, concerning public records. Email communications are covered under such laws; therefore, email sent or received on this entity's computer system, including your email address, may be disclosed to the public and media upon request. If you do not want your email address released to a public records request, do not send electronic mail to this entity. Instead, contact this office by phone or in writing.