
Profile

John _____ W _____ Holic _____
First Name Middle Initial Last Name

636 Apalachicola Rd. _____
Street Address

Venice _____ FL _____ 34285 _____
City State Postal Code

ltgtroll@hotmail.com _____
Email Address

Home: (941) 488-1731 _____ Mobile: (941) 586-7336 _____
Primary Phone Alternate Phone

Retired _____
Employer

Which Boards would you like to apply for?

Venice Housing Authority: Submitted

Have you ever been convicted or pled "no contest" to a misdemeanor offense?

Yes No

Have you ever been convicted or pled "no contest" to a felony?

Yes No

Demographics**Are you a city resident?**

Yes No

How long have you lived in the City of Venice?

30 years

Question applies to Venice Housing Authority

Are you a resident who is current in rent in a housing project or a person of low or very low income who resides within the housing authority's jurisdiction and is receiving rent subsidy through a program administered by the authority or public housing agency that has jurisdiction for the same locality served by the housing authority?

Yes No

Interests & Experiences

Are you currently serving or have you served on a city board?

Yes No

If yes, please list:

VHA

Why are you interested in serving on a board or commission?

When serving on City Council, I was the liaison to VHA and have continued my interest in providing affordable housing in Venice by any means possible,

[John_Holic_VHA_resume.PDF](#)

Upload a Resume

Acknowledgements

John Holic

1-941-488-1731 | Itgtroll@hotmail.com | Venice, FL 34285

SUMMARY

Three term Mayor well-versed in city functions and statutes. Proven skills in collaborating with members of the public, department heads and city council members to improve and streamline operations, optimize procedures and revitalize neighborhoods. Prepared to offer top-notch talents in building relationships and solving problems developed over nine-year mayoral career to a second term on the Venice Housing Authority.

Background includes achieving challenging goals under demanding conditions. Familiar with city ordinances and operational policies. Analytical and flexible leader with excellent collaboration, communication and conflict resolution skills.

Skilled legislative leader competent in reviewing policies, budgets and programs to identify weaknesses and devise strategic improvement plans. Skilled at obtaining critical funding to support important projects. Solid history of effective constituent relations.

SKILLS

- Meeting rules
- Ordinance processes
- Team development
- Ceremonial functions
- Emergency response understanding
- City planning knowledge
- Financial leadership
- Policy development
- Constituent relations

EXPERIENCE

Mayor, City of Venice, City Of Venice Florida, November 2010-November 2019
Venice, FL

- Participated in or led committees for special initiatives and local community events.
- Contributed to meetings, events and public forums as main city representative.
- Collaborated with committees and task forces to address unique concerns.
- Executed contracts, orders and new ordinances with official signatures.
- Located and appointed well-qualified individuals to fill city leadership roles.
- Set council rules and applied each equitably to protect City of Venice interests.
- Developed fair and balanced municipal budget to use tax revenue for targeted programs and areas.

Manager/Certified Financial Planner, A. G. Edwards & Sons and successor companies, May 1981-September 2009 Venice, FL

- Executed customized comprehensive financial strategies to exceed customer needs and wealth preservation goals.

- Enforced compliance with state and federal regulations, statutes and company policies.
- Cultivated trust with clients to offer peace-of-mind throughout wealth management strategizing.
- Simplified complex financial terminology and concepts to support client comprehension and informed decision-making.
- Counseled clients on financial matters and provided recommendations on investment opportunities, products and services based on client needs and asset availability.
- Articulated value of stocks, bonds and mutual funds and educated clients on benefits of each.

Air Traffic Controller, Federal Aviation Association, March 1976-September 1980

Aurora, IL

- Evaluated progress of flights by monitoring aircraft positions, aeronautical information, navigational charts and weather conditions.
- Effectively communicated with pilots by clearly speaking, enunciating properly and actively listening.
- Monitored and directed movement of aircraft on ground and in air, using radar, computers or visual references.
- Managed communications by transferring control of departing flights to traffic control centers and accepting control of arriving flights.
- Requested modifications to altitude, routes or flight schedule according to air traffic and weather conditions affecting flight safety. Delivered 100% safety record over 5 year period.

Quality Control Inspector, Western Electric Co, June 1971-March 1976

Naperville, IL

- Assessed materials, parts and products for conformance with quality control requirements and production specifications.
- Trained newly hired employees by explaining company procedures, job duties and performance expectations.
- Adhered to safety protocols to minimize equipment damage and avoid injuries.
- Used specialized tools to take precise measurements of various aspects of samples.
- Documented nonconformities immediately and recommended techniques for prompt resolution.

EDUCATION AND TRAINING

Bachelor of Arts

Economics, Carthage College, Kenosha, WI June 1971

ADDITIONAL INFORMATION

Advisory Board Service:

- Served for eight years on the City of Venice Police Pension Board.

- * Currently serve on Venice Housing Authority as Vice-Chair.
- * Served on City of Venice Charter Review Committee, 2021-2022.

Community Service:

- * Sertoma Club of Venice.
- * United Way, South Sarasota County, Finance Committee.
- * Mayors' Feed the Hungry Program, Former member of Board of Directors.
- * Venice Yacht Club, Board of Directors

Certifications:

- * CFP Board Emeritus

Awards:

- * Doc Matson award from Venice - Nokomis Rotary Club.
- * Paul Harris Fellow, Venice - Nokomis Rotary Club.
- * Mark's Men Making a Difference Award - St. Mark's Episcopal Church

Profile

Dr. Robert

First Name

S

Middle Initial

Safadi

Last Name

505 Firebush Drive

Street Address

Nokomis

City

FL

State

34275

Postal Code

drsafadi@vionx.com

Email Address

Home: (404) 808-6281

Primary Phone

Home: (813) 551-9771

Alternate Phone

Microsoft

Employer

Senior researcher

Occupation

Which Boards would you like to apply for?

Venice Housing Authority: Submitted

Have you ever been convicted or pled "no contest" to a misdemeanor offense? Yes No**Have you ever been convicted or pled "no contest" to a felony?** Yes No**If yes, have your civil rights been restored?** Yes No

Demographics**Are you a city resident?** Yes No**How long have you lived in the City of Venice?**

18

Question applies to Citizen Tax Oversight Committee

Are you a full time employee of the City of Venice or private individual or employee of a private firm under contract with the City? Yes No

Question applies to Venice Housing Authority

Are you a resident who is current in rent in a housing project or a person of low or very low income who resides within the housing authority's jurisdiction and is receiving rent subsidy through a program administered by the authority or public housing agency that has jurisdiction for the same locality served by the housing authority?

Yes No

Interests & Experiences

Are you currently serving or have you served on a city board?

Yes No

If yes, please list:

I was a chief Smart City planner

Why are you interested in serving on a board or commission?

I want to develop a smarter city and bring my experience to the citizens of Venice and surrounding areas.

Resume of Education and Experience:

BS in computer science, University of Nebraska MBA from Florida Institute of technology PhD. San Jose University and Philosophy & Engineering

Member of the Following Organizations:

IEEE, IETF, RICS

[ROBERT_SAFADI_C.docx](#)

Upload a Resume

Acknowledgements

ROBERT SAFADI

Address: Tampa, Florida | Mobile: 813.551.9771 | Email: drsafadi@vionx.com
[http:// https://www.linkedin.com/in/drrobertsafadi/](http://https://www.linkedin.com/in/drrobertsafadi/)

Entrepreneurial Leader

Information Technology/Business Operations/ financial Planning | Strategy Planning | Cyber security| Solutions Innovator | A Sagacious Problem Solver & Team Builder

QUALIFICATIONS PROFILE

A distinguished entrepreneurial leader with a driving force that delivers sound guidance with complex settings that demand keen technology and business acumen. Recognized as a technical and visionary leader with a diverse background that streamlines business operations to increase efficiencies, improve productivity, reduce cost and delivering a world class services coupled with extensive and International experience.

SELECTED ACHIEVMENTS

- **Co-Founder of four startups and instrumental in taking one organization publicly.**
- **Developed a business plan for a \$50 billion company. Implemented most iconic smart cities in the world and applied state-of-art solutions meeting today and tomorrow's vision in an adaptive structure and optimized cost saving the corporation 34% of CAPX and 40% OPEX while transforming the city into a digital oasis of connected citizens and visitors.**
- **Created a first hybrid cloud solution in the gulf generating 124%+ of revenue while ensuring security compliance with ECM as Cyber Security counter measures with Zero Trust policy.**
- **Applied new business processes to enhance engineering approvals on line and from anywhere while reducing time to market, cost, increased operational efficiencies and resource allocation saving in excess of \$245K.**
- **Transformed Nexus telecom from small wholesale telecom company to becoming the leading telco wholesale termination through AT&T International increasing shareholder value by 400%+ in sales and revenue.**
- **Create an innovative data recovery for Promina Health System of Georgia when all vendors failed saving client \$1.1M.**
- **Transformed IT division from a cost center model to a revenue centers enhancing P&L by more than 14%**

PROFESSIONAL EXPERIENCE

L&T Technology

NuGen Corp | Buford, GA

CTO and Acting COO

2017 - Current

Recruited to manage smart campus Low Voltage team to develop the next smart campus for fortune100 among other clients. Co-developed infrastructure for MV, LV and ELV Redmond Washington. Design MEP and TEC a "thermal energy center". Applied Solar FV farms routed the campus TEC.

- **Joined team to design a smart campus utilizing Azure cloud solutions of IOT and digital twin Azure cloud. Identified major design flaw in the AI model and applied code review across the Azure backbone.**
- **From executive advisor, technology advisor, product development manager, Security advisor and architect. A program manager and Sr. Project manager managing PMO divisions.**
- **Developed Data and network security platform along with Microsoft, Palo Alto and Cisco with zero trust strategy and ACL dual authentication and MAC policy**
- **Hired as CIO for Smart Campus as a low voltage SME and Smart campus architect developing an agile road-map to meet today's requirements to future potentials.**
- **Implemented new strategy to manage risk technically and financially to deal for short and long term threats including future growth models.**
- **Strategically implemented program delivery, managed stakeholders, created and mentored project manager in creating amazing value for client including, drafting project plans, SoW, Communication Plan, Resource plans and entire project life cycle from feasibility to charter, execution and closure.**
- **Worked with Accenture, IBM, Cisco, HP and Cognizant in developing and migrating to a digital transformation platform to Digital Twin and RPA to reduce cost and business processes.**

- Bridged the gap between all stake holders investing in the new smart campus. Collaborate with local government, business, investment partners, citizens, and vendor to implement the largest B2B framework with agile portal and a large data platform in conjunction with manufacturing AI platform and logic process to avoid down time and 99.998% seamless operations.
- Co-developed IoT platform for Medical devices and embedded IoT, big data for medical devices, health solution and integrated Medical data of patient and health care providers.
- Strategy leader for Low Voltage developing SAP solutions, enterprise applications, IoT enabled platforms, wearables, and Smart campus solutions while managing SaaS, IaaS, PaaS, and APIaaS.
- Sun Trust Bank advisor to senior management for technology division applying road-maps, strategy of more than 1300 applications to the cloud while meeting business requirements with company strategy
- Instrumental in developing agile solution meeting end user needs creating sophisticated fast service catalog coupled with highly effective process to deploy in matter of hour to meet market demands.
- Managed migration of Oracle ERP to the cloud while able to deliver ERP as a Service for external clients

GCC International Qatar-Dubai COO and Acting CTO

2008- 2017

Recruited by a UK group to relocate to UAE and Qatar as CISO to develop and deliver Iconic smart cities architecture and the next urban life style. To develop three call centers, three data centers, 2 CCC Command and control centers, 26 FM hubs, two SOC's using BI and AI enabled platforms. Instrumental in developing Lusail Smart city, Energy City, MP and Barwa City, reducing CAPEX/ OPEX by 35% while transforming IT, Operation, FM and security divisions into next generation of ICT. Implemented digital Transformation in all projects with advanced technology of AI, AR, BI and predictive analytics harnessing massive data of 32Pbyte data lakes. Selected as Senior Development Director over 118 global developer network.

- Responsible for determining long term, system-wide information business requirement and developing the overall road-map of a new strategy for information technology and systems development taking regional and international potential risk internally and externally while applying mitigation plans.
- Established an ePMO office to manage \$5B dollar program and 73 projects working simultaneously, 253 staff members with agile methodology and smart solutions to logistics, procurements, architecture, automation, smart homes, and smart infrastructure for an ICONIC developments.
- Solicited government, healthcare IoT and EHealth, EGov, communities, business partners, citizens and partners in joining the concept of smart city frame work. Spoke to different stake holder the importance of a new urban plan with massive short and long term benefits for all.
- Developed smart city platform coupled with Robotics Automation of BMS, FV power farm, TMS, ACS, WMS, WMI, PMS, EDMS, Maximo, FSMS, FMS, ELV, BIM, IoT/IoE enterprise and cloud SaaS, IaaS, PaaS.
- Implemented state of the art networks and data center including hybrid cloud solution for Office 365, AWS micro-services, security platform with ZERO trust policies with additional ECM.
- Transformed a failed SAP implementation to a successful one by modifying SAP S4 to business requirements and aligning user experience to new SAP model saving the company 70+ ROI.
- Transformed 24 IT divisions and implemented first Hybrid cloud (AWS and Azure) solution to generated revenue while reduced cost by 400+%.
- Developed and educated internal staff of qualitative and quantitative analysis and applied cognitive and M2M H2M learning from analysis.
- Transformed all IoT system into Smart Central one app controlling all IoT systems from one solution DT Central and using advanced algorithm mapping.
- Promoted an agile engineering organization with a focus on diversity, equity and inclusion with a concept of "ONE TEAM ONE DREAM" to a team of respected professional for on and off shore teams.
- Instrumental mentor in solving most complex technical issues teaching others to find solutions outside the box and reverse engineer a solution to off-set any issues very successfully.

EARLIER CAREER

AT&T Formally BellSouth

Sr. IT and Telecom Manager

2003-2008

Hired as a contractor and converted to employee after 6 month to manage entire campus of buildings.

- Managed a staff of 6 engineers and two supervisors
- Managed infrastructure and IT server centers in Atlanta, TN, AL and SC.
- Developed small business center and call center with automation

Nexus Telecom, LLC

Chief Technical and Development Officer

1997- 2003

Recruited to develop a short and long term plans to evolve the company and position it for an exit strategy and develop a wholesale VoIP telecom company. Deployed state of the art LCR for VSAT and established com links through SP for multi-purpose data streams and private data.

- Managed US IT division and International POP's.
- Secured a contract to build a POS system powered by a UI for merchant services building second generation POS platform and customized merchant services using API's and shared resource in highly secured network with Zero trust network. Clover as a platform for VAS UI interface and revamping of new OS with a partner plug-in for various VAS.

Centers for Disease Control

2001-2003

Senior Systems Engineer

Hired to transform the CDC from legacy platform to new infrastructure. Transformed the CDC backbone, infrastructure with performance that outperformed existing infrastructure by more than 800% with a CAPEX reduction of more than 400%. Reported to senior staff General Sanders and Surgeon General in Washington.

Participate in monitoring infectious diseases and clinical trials reporting case studies to surgeon general in conjunction with MD reports.

Senior R&D case management and HCM data mapping for advanced and complex HCI platform with HC molecular sequencing and mapping.

Northern Telecom

Senior Application Engineering Director

1997 - 2001

- Developed CO in box concept and migrated the concept to the telecom providers while applying automation and service turn-up.
- Managed a staff of 11 engineers and staff member at the Stone Mountain plant.

Plastiflex Corp

Plant Electrical Engineer

1995 - 1997

- Transformed the production lines from manual plastic extruding process to fully automated process using Allen-Bradly PLC
- Managed packaging line with pneumatics, hydraulics, conveyors and much more. Automated plant operations in four phases while managing staff and training them to monitor production lines.
- Improved P&L by more than 73%

Experience Portfolio:

Leadership | Smart City Architect | IoT Architect | IT infrastructure | Enterprise applications | Hybrid Cloud Ssolutions | EDMS |Data Center architect | Business Process optimization |Operations and innovation center | Strategy for security and ISO compliance | OSS/BSS/NMS |ICT and MEP |Cyber Security |Program & Project Management | Facility Management | Real Estate Development | Education | Health Care | Maximo AM| BMS, TMS, ACS, SAP S3/4, WMS, FMS, PMS, PoE Lighting, SCM, DMS, MS Dynamics | Apple Mac's| Cisco | GIS |Azure AD |CAFM | CAD | Oracle ERP |Enterprise Application Development | AI/BI | AWS | Azure. Developed the next product and service catalog with advanced ML and XML platform for JIT deployment's.

EDUCATION

BSc - Bellevue University - Computer Science

MBA- Florida Inst. Of Technology - Project Management

Ph.D. - University of San Jose - Philosophy – Computer Engineering

Profile

Gerard

First Name

J

Middle Initial

Viverito

Last Name

204 Alfero Way

Street Address

Nokomis

City

FL

State

34275

Postal Code

red308@aol.com

Email Address

Mobile: (941) 716-3544

Primary Phone

Alternate Phone

retired

Employer

retired

Occupation

Which Boards would you like to apply for?

Venice Housing Authority: Submitted

Have you ever been convicted or pled "no contest" to a misdemeanor offense? Yes No**Have you ever been convicted or pled "no contest" to a felony?** Yes No

Demographics**Are you a city resident?** Yes No**How long have you lived in the City of Venice?**

6 years

Question applies to multiple boards

Do you own property within the City of Venice? Yes No

Question applies to Venice Housing Authority

Are you a resident who is current in rent in a housing project or a person of low or very low income who resides within the housing authority's jurisdiction and is receiving rent subsidy through a program administered by the authority or public housing agency that has jurisdiction for the same locality served by the housing authority?

Yes No

Question applies to Historic and Architectural Preservation Board

Are you a registered architect?

Yes No

Question applies to Historic and Architectural Preservation Board

Are you a member of Venice MainStreet?

Yes No

Interests & Experiences

Are you currently serving or have you served on a city board?

Yes No

Why are you interested in serving on a board or commission?

Want to try and keep the City of Venice viable as a sustainable location

Resume of Education and Experience:

See attached resume

Member of the Following Organizations:

None

[NEW_RESUME.doc](#)

Upload a Resume

Question applies to Architectural Review Board

Are you a member of Venice MainStreet?

Yes No

Question applies to Architectural Review Board

Are you a registered architect in the state of Florida?

Yes No

Acknowledgements

GERARD J. VIVERITO
email: red308@aol.com
204 Alfero Way North Venice, FL. 34275
941/716-3544

SENIOR CONSTRUCTION EXECUTIVE/MANAGER

**Enhancing Bottom Line Through Solid Budget Controls, Value Engineering, Scheduling
and Design Concepts**

Conceptual & actual estimating	Project scheduling & reporting
Customer service & client relations management	Project Punch work & Tenant lease & build out
Sales and marketing expertise	Permitting & regulatory compliance
Interpreting specifications & contract documents	Cost/pricing analysis and Close-out

BOATMAN AND MAGNANI Capitol Heights MD 2009-2017

Estimator Project Executive

Estimator and Project Manager for stone, tile and terrazzo for major sub-contractor. Estimated, contracted and Managed monumental Governmental, Commercial Offices, Military Facilities, Schools, Hotels and Airports for the installation of stone/terrazzo and tile.

KM PLAZA Miami FL. 2007-2009

Project Executive

Total control and responsibility for high-end condo project on Ocean Drive in South Beach. Oversaw all aspects from conception to completion, interfaced with ownership, all consultants and designers, subcontractors and governing agencies. Coordinated all functions of administration to field operations.

YATES CONSTRUCTION Biloxi MS 2005-2007

Senior Project Manager
Responsible for all phases for administration and field operations for \$600 million hurricane restoration and upgrades of Beau Rivage Hotel and Casino in Biloxi MS. Interface with owner, owners rep., architect, subcontractors and own forces. PM for expansion of Seminole Hard Rock Casino and Parking Structure in Tampa FL (\$120 million project)

BOATMAN AND MAGNANI Capitol Heights, MD 1998-2005

Project Manager
Managed stone, tile and terrazzo projects for major sub-contractor on Governmental, Commercial Offices, Military Facilities, Schools, Hotels and Airports for the installation of stone/terrazzo and tile.

MARBLEDGE/GR BUILDING ENTERPRISES, Palm Beach County, FL 1996-1998

CEO/Consultant
Recruited to restructure financially troubled publicly traded contractor through Chapter 11. Company specialized in subcontracting major "stone work projects" as well as general construction for large-scale high-end residential (high-rise and single-family structures) and commercial projects (hotels and office buildings). Oversaw all departments, accounting, administration, sales, manufacturing and field operations. Reported to Board of Directors on an interim/consultative assignment basis. Restructured company and successfully created new markets and client's company's products and services. Revised resolved chapter 11 bankruptcy in 53 weeks.

TUSCAN STONE, INC. / GR BUILDING ENTERPRISES Bethesda, MD 1994-1996

Owner/General Manager
Formulated business plan, mission statement, and operating/marketing strategies for start-up company (Tuscan Stone/GR Building Ent.) specialty stone contractor in the Mid-Atlantic region. Secured bonding with triple "A" rated sureties. Directed 300 professional tradesmen, coordinated all administration and operations including budgets, finances, cash flow, estimating, marketing, and contract negotiation/administration. GR Building Enterprises performed moderate size new work additions and renovations. Tuscan Stone was taken over and incorporated into Marbledge

R.H. RUBIN COMPANIES, Rockville, MD

Director of Construction

1981-1994

Spearheaded Construction & Development Division specializing in major commercial, retail, hospital, and hi-rise residential construction projects (\$650K to \$60 million). Coordinated all planning and construction activities through senior-level managers working on multiple multi-million-dollar Class "A" development projects in eight states from conceptual design to completion

Selected all design professionals, subcontractors, and supervised in-house professional, overseeing all projects, start to finish, including tenant build out and occupancy. Formulated strategic PM plans for the management division.

- Increased net rentable space without increasing size or cost of building, resulting in 9% increase in rent roll.
- Negotiated FF&E budgets on hotels after interior designer submitted cost proposals – saved 30% of costs on final budget.
- Completed projects ahead of schedule significantly reducing interest on building loans on our projects.
- Value engineered all components of fast-track projects (materials, means, and methods of construction) resulting in a savings. of 10% - 15% on the overall project budget (without compromising quality or safety).

MORSE DIESEL CONSTRUCTION, New York, NY

Senior Project Manager

1978-1981

Total control and management for Long Island children's Medical Center which comprised 5 major structures for \$167,000,000.00 which also included its own cogeneration plant.

BEECH HAVEN BUILDERS Long Island,

Project Manager

1974-1978

Developer and builder of Governmental subsidized housing projects in the states of NY and NJ.

FRANK L MARINO CONSTRUCTION Belmont, NY

Project Manager

1970-1974

Managed hard bid government projects and assisted estimators preparing bid proposals

MISCELLANEOUS EMPLOYMENT:

A. SANZARI INC., (BUILDER / DEVELOPER), Hackensack, NJok

Project Executive

J.D. CONSTRUCTION CORP., (BUILDER / DEVELOPER), Hackensack, NJ

Project Manager

Columbia University,
Westchester College

- General Contractor's License, State of West Virginia, Maryland, and Washington, DC
- American Management Association Courses in New York
- Member National Association of Home Builders (NAHB)

ADDENDUM: SELECTED LISTING OF PROJECTS

Project	Location	Square Footage	Budget
South of Five Condominiums	Miami FL	275,000	\$ 40 million
Seminole Hard Rock Hotel/Casino/Garage	Tampa, FL	1200 Cars/Casino 2 fls	\$120 million
Beau Rivage Hotel and Casino	Biloxi, MS	1750 Rms/Casino	\$500 million
L/I/ Jewish Medical Center	New York, NY	650,000 sf	\$157 million
Atlantis Hotel and Casino	Nassau Bahamas	2500 Rms plus Casino	\$600 million
Marriott Long Wharf Hotel	Newport RI	300 Rms & conv ctr	\$ 30 million
Hi-End Residential Units (125 units) PUD project incl. retail/office, residences	Teaneck,NJ	500,000	\$ 57 million
Class "A" 25 story office tower	Boston, MA	310,000	\$ 60 million
Class "A" 23 story office tower	Boston, MA	330,000	\$ 56 million
Office tower and parking facility	Milwaukee. WI	360,000	\$ 45 million
New office building (atop parking garage)	Boston, MA	330,000	\$ 65 million
Glenpointe offices/parking facility	Hackensack, NJ	400,000	\$ 53 million
180 high-end (Glenpointe) resi. units Single family townhouses	Teaneck, NJ	280,000	\$ 38 million
Hotel (250 rooms) Glenpointe	Teaneck, NJ	175,0000	\$ 31 million
Class "A" office building	Washington, DC	180,000	\$ 20 million
Downtown Office building	Washington, DC	130,000	\$ 12 million
Officer Housing Andrews Air Force Base	Maryland	275 units	\$16.5 million
Class "C" suburban office building	Rockville, MD	110,000	\$ 8.5 million
Class "A" Office building	Minneapolis, MN	200,000	\$ 6 million
Strip shopping centers	VA/ MD/DC	160,000	\$ 3.5 million
Various Embassy Renovations (Office/Residences)	Washington, DC	150,000	\$ 3.5 million
Watergate Hotel Renovations	Washington, DC	150,000	\$ 2.5 million
Watergate Office & Hotel Renovations	Washington, DC	60,000	\$ 920K

