



## MEMORANDUM

### City of Venice

### Airport

TO: Ed Lavalley, City Manager

THROUGH: Wendy Keller

FROM: Mark J. Cervasio

DATE: February 13, 2020

COUNCIL APPROVAL: Yes

MEETING DATE: February 25, 2020

STRATEGIC PLAN GOAL: Upgrade and Maintain City Infrastructure and Facilities

SUBJECT: Staff requests the Mayor execute the Contract with UNICOM Government, Inc. for a total not-to-exceed \$313,194.94, for the Security Enhancements (Phase III) project at Venice Municipal Airport

Background: On August 19, 2019, Invitation to Bid #3107-19 was issued for the Security Enhancement project to replace vehicular entry gates, improve lighting and add visual security cameras. Three (3) contractors attended the pre-bid meeting but no bids were received by the deadline of September 20th, 2019, the bid opening was extended and again, no bids were received.

The Engineer of Record, Ricondo & Associates, Inc., recommended requesting a proposal from UNICOM Government, Inc. UNICOM is a provider of technology products, services, and solutions under the U.S. Communities Contract. U.S. Communities pools the buying power of 87,000 organizations, including state and local government agencies, school districts, higher education institutions, and nonprofits. Because the contract was pre-competed it satisfies the City's and the the FDOT's competitive solicitation requirements. UNICOM's proposal is under budget at an amount not-to-exceed Three Hundred Thirteen Thousand One Hundred Ninety-Four Dollars and 94/100 (\$313,194.94) and comits to completing the work in a 45 day timeframe. This will allow us to complete the work before the FDOT grant expires on June 30, 2020.

A Florida Department of Transportation (FDOT) Joint Participation Agreement for 80% project funding has been accepted in the amount of Four Hundred Thousand 00/100 Dollars (\$400,000.00) with 20% funding by the Airport of One Hundred Thousand 00/100 Dollars (\$100,000.00).

Requested Action: Request the Mayor execute the Contract between the City of Venice and UNICOM Government, Inc. for an amount not-to-exceed \$313,194.94.

If for an agenda Item, this document and any associated backup created by City of Venice staff has been reviewed for ADA compliance: Yes

City Attorney Review/Approved: Yes

Risk Management Review: Yes

Finance Department Review/Approved: Yes

Funds Availability (account number): 401-0970-542.63-00

**ORIGINAL(S) ATTACHED:** Two (2) Contract's

Cc: N/A