
Profile

Scott

First Name

J

Middle
Initial

Blaser

Last Name

388 Maraviya Blvd

Street Address

Venice

City

FL

State

34275

Postal Code

scottblaser@reagan.com

Email Address

Mobile: (407) 432-5150

Primary Phone

Alternate Phone

Which Boards would you like to apply for?

Planning Commission: Submitted

Have you ever been convicted or pled "no contest" to a misdemeanor offense? Yes No**Have you ever been convicted or pled "no contest" to a felony?** Yes No**If yes, have your civil rights been restored?** Yes No

Demographics**Are you a city resident?** Yes No**How long have you lived in the City of Venice?**

4 years

Interests & Experiences

Are you currently serving on a city board or commission?

Yes No

If selected to the board or commission for which you are applying, is it your intention to resign from the current board or commission you are serving?

Yes No

Have you ever served on a city board or commission?

Yes No

If yes, please list

Parks and Rec Advisory

Why are you interested in serving on a board or commission?

I have more than 16 years experience either working for or consulting for public entities. I am now retired so I have more time to serve my city. I am currently an elected official, chairman of the board, of a special district within the city of Venice.

Resume of Education and Experience:

Education: Bachelor of Science: State University College at Buffalo, December 1988 Major: Industrial Technology, Minor: Safety Studies Designations: Nationally Board Certified Safety Professional, August 1994 Florida General Lines Insurance Broker License, 2011 Senior Professional in Human Resources, 2018 Certified School Risk Manager, 2018 Risk Manager for Public Entities, 2014 Executive Program in Safety Management Certificate, 2014 American Red Cross First Aid and CPR trainer, 2012 National Fire Protection Technical Committee Member, 2012 National Building Code Committee, National Life Safety Committee Active Shooter/Hostile Event Response Program Specialist, August 2020

Member of the Following Organizations:

American Society of Safety Professionals, National Fire Protection Association, Society for Human Resource Management, American Legion

[ScottJBlaser_resume_20240623.docx](#)

Upload a Resume

You have reviewed the Board/ Commission's regular meeting schedule and are able to attend in-person meetings?

Yes No

Acknowledgements

Scott J. Blaser, CSP, SPHR, CSRSM

388 Maraviya Blvd

Venice, FL 34275

407-432-5150

ScottBlaser@Reagan.com

Experience:

Director of Insurance Operations

Florida School Boards Association/Florida School Boards Insurance Trust

Controls and responsible for all aspects of safety, health, risk management, emergency management, emergency recovery, and insurance operations. Prepare and provide communication on data analyzed that identify injuries, property damage, and/or claim trends to assist the Executive Director, Trust broker, Trust management, and the members' management with exposure control. Prepare and provide communication on the members' information relative to enterprise risk management, including current physical condition, documentation, history, future condition, and plans that may have an effect on the member's current and future loss potential and provide recommendations to control exposure. Provide assistance to Trust members with regard to claims, procedures, coverage issues, and excess reporting. Work with excess carriers regarding premiums, coverage issues, and settlements. Maintain a working knowledge of current legal and legislative changes in workers' compensation law and property & casualty issues. Be prepared to respond to changes that negatively affect the Trust and offer solutions. Provide technical support to assist members in complying with safety, health, employment practice regulations, and standard practices and make recommendations that will reduce losses and solve problems associated with losses. Provide or obtain required services such as training, seminars, workshops, presentations, or lectures for the members and any other entity or organization identified by the Executive Director. Monitor expenses to include: expense reporting, following expense policies, suggesting policy changes, vehicle control, travel control, and monitoring internal and external educational needs. Assist the Executive Director, Trust broker, and any other person identified by the Executive Director with sales and marketing of FSBIT and its products. Keeps abreast of current developments in risk management exposures and controls. Was able to formalize all insurance processes with a focus on claims and loss control operations. April 2016 – March 2024

Director, Risk Control

Florida League of Cities, Inc.

Controlled all aspects of the Risk Control Services Department in providing safety, health, risk management, employment practice, regulatory and environmental consultation, emergency management, emergency recovery, evaluation, training, and guidance to our 600-plus association members, Florida League of Cities staff, and any other entity or organization identified by the Florida League of Cities Board of Directors. Prepared and provided communications, training, and presentations that identified injury, property damage, and/or claim trends to assist association members in making good business decisions. Prepared and communicated to the association's Board of Directors, member Mayors, and Executive Directors of the members' current physical condition, documentation, history, future condition, and plans that may affect the members' current losses and future loss potential. Reduce, control, or eliminate losses for the association and members. Provided technical support and educational opportunities to assist members in complying with safety, health, employment practice regulations, standard practices, and legal requirements. Managed the safety and risk management aspects of the Trust's OCIP construction program. Made and monitored recommendations that will reduce losses and solve member problems associated with losses. Doubled the association's Risk Control services, which assisted in the retention of members to 98% the last two years. April 2007 – April 2016

Executive Director

Florida Municipal Association for Safety & Health (FMASH)

Reported directly to the Board of Directors of the Association, responsible and held accountable for the association meeting its mission and goals. Lobbied and educated elected officials to understand and agree with the association's viewpoints relative to safety, health, and environmental laws and regulations. Influenced other associations to agree with FMASH's viewpoints and mission. Organized onsite, regional, and statewide training classes. Organized and provided annual conferences for association members. Increased membership every year since first appointed by the Board of Directors. May 2007 – April 2016

Risk Control Director

CNA Insurance Company

Accountable for all aspects of Risk Control operations in the state of Florida for CNA. Manage a team of 21 Risk Control consultants, statewide budget, and resources. Hired to correct troubled office both in personnel and output. Assisted in the Florida office, going from the last place in the nation for loss ratio, premium, and retention to best in the country. April 2003 – March 2007

**Corporate Safety Manager
Golub Corporation**

Assisted in the corporation reaching for the first time an incident rate below the BLS average for the grocery market industry. July 2001 – April 2003

Accident Prevention Account Manager

Royal & Sun Alliance Risk Management Global (EBI Companies)

Provided over \$600,000 in insurance dividends to assigned companies due to loss reductions during the annual review. December 1998 – July 2001

Risk Control Manager

Reliance Insurance Company

Increased service production of the Risk Control staff by 200% and decreased the overall Profit Centers' loss ratio by 19%. May 1994 – December 1998

Sr. Loss Control Engineer

Travelers Insurance Company

Assisted the Large Account Division in obtaining its status as Travelers' most profitable commercial insurance unit. Promoted to Senior Engineer within three years of hiring. February 1989 – May 1994

Quality Assurance/Safety Representative

United States Navy

Second Class Petty Officer, USS Dwight D. Eisenhower. During an annual Navy-wide inspection, assisted in the increase of office effectiveness by 600% from previous inspections. October 1980 – 1985.

Education:

Bachelor of Science: State University of New York, Buffalo State, December 1988

Major: Industrial Technology, Minor: Safety Studies

Designations:

Nationally Board Certified Safety Professionals, August 1994

Florida General Lines Insurance Broker License, 2011

Senior Professional in Human Resources, 2018

Certified School Risk Manager, 2018

Risk Manager for Public Entities, 2014

Executive Program in Safety Management Certificate, 2014

American Red Cross First Aid and CPR, 2012

National Fire Protection Technical Committees Member, National Building Code, National Life Safety, 2012

Active Shooter/Hostile Event Response Program Specialist, August 2020

Certificate in Environmental, Health & Safety Law, July 2002

Affiliated Organizations:

American Society of Safety Professionals, Professional Member, December 1988

National Fire Protection Association, Professional Member, December 1995

RIMS, the risk management society, 2017

Society for Human Resource Management, 2013

Society of Certified School Risk Managers, 2018

Former Occupational Safety and Health Administration 10 and 30 hour Trainer, 2012

American Legion, Legion Member, June 1996

Leukemia & Lymphoma Society, Endurance Coach, 2011

Profile

James

First Name

K

Middle
Initial

Collins

Last Name

191 Toscavilla blvd

Street Address

Nokomis

City

FL

State

34275

Postal Code

jimbojcollins6@gmail.com

Email Address

Home: (917) 837-8698

Primary Phone

Alternate Phone

retired

Employer

Health administration

Occupation

Which Boards would you like to apply for?

Planning Commission: Submitted

Have you ever been convicted or pled "no contest" to a misdemeanor offense? Yes No**If yes, give details:**

N/A

Have you ever been convicted or pled "no contest" to a felony? Yes No**Give details:**

N/A

Demographics**Are you a city resident?** Yes No**How long have you lived in the City of Venice?**

Since Sept 2017

Interests & Experiences

Are you currently serving on a city board or commission?

Yes No

Have you ever served on a city board or commission?

Yes No

Why are you interested in serving on a board or commission?

I have always been very civic minded and interested in my community. I am currently a member of Toscana Isles CDD (seat 2) and I was appointed to the Toscana Isles Advisory Committee (2018 to 2020) by the developer to provide feedback from the residents regarding their concerns. In New York, I was the treasurer of my condominium development for thirty years and we were involved in many capital projects: roof replacements, sidewalk replacement, etc. My enthusiasm and background would make me a strong candidate and I appreciate being considered.

Resume of Education and Experience:

Lehman College, Bronx, NY Bachelor of Arts 1973 John Jay College NYC, NY Master in Public Administration 1977

Member of the Following Organizations:

Knights of Columbus, St. Vincent de Paul Society, Our Lady of Lourdes Pastoral Council

[Updated_resume_James_Collins_X.doc](#)

Upload a Resume

You have reviewed the Board/ Commission's regular meeting schedule and are able to attend in-person meetings?

Yes No

Acknowledgements

James K. Collins

191 Toscavilla Blvd., Nokomis Fl 34275 • (917) 837-8698 • JimboCollins6@gmail.com

AREAS OF EXPERTISE

- Team building
- Exceptional communication skills
- Budgeting and Analysis competency
- Leadership ability
- Project management

Executive Director

Murray-Weigel Hall, Bronx NY

2008- 2012

- Served as the Executive Director of Murray-Weigel Hall, a healthcare facility for older retired Jesuits.
- Provided overall direction and leadership for the staff and residents of Murray-Weigel Hall.
- Restructured and outsourced the food delivery program resulting in better quality food and annual savings of \$ 500,000.
- Developed and implemented (with the assistance of an outside accounting firm) fiscal procedures and controls to ensure that accountability is built into the process. During my tenure, the operating budget was reduced by 50%.
- Worked to implement a PACE (Program for All Inclusive Care of the Elderly) program at Murray-Weigel. This is a managed care program that shifts the financial costs for the medical care of our residents from the facility to the vendor with annual savings of \$ 1.5 million.
- On-site supervisor of \$ 4 million dollar facility renovation to increase the census of the facility by 25%.
- Functioned as the Human Resources Director: negotiated labor contract, approved all personnel transactions (hiring, separation, and discipline of staff), developed Personnel policies and procedures for the facility as well as a performance evaluation program for all staff , and negotiated the layoff of staff due to contracting out services.
- Served as the IT Coordinator for the facility.

Deputy Director and Chief Financial Officer

Manhattan Psychiatric Center, Ward's Island, NY

1998- 2008

- Served as the Chief Financial Officer for the Psychiatric Center (with 600 residents and 1,000 staff) and was responsible for adjusting spending allocations for facility's subunits based on the State funding for the facility budget.
- Identified facility wide problems as part of Performance Improvement Council and developed plan of correction for concerns cited by JACHO.
- Served on Executive Cabinet: the Facility-Wide Directors Council.
- Identified systemic problem areas and developed protocol that greatly improved accountability and quality of care in various support departments including

- the Business Office, Safety and Security, Maintenance, Storeroom, Housekeeping and Nutrition.
- Served as chief liaison for the development of resident debit card program which removed cash from our residents and thus reduced the volume of contraband.
 - Supervised the Human Resources Department including Employee Relations and Recruitment

Business Officer

Kirby Forensic Psychiatric Center, Ward's Island, NY

1989- 1998

- Served as the Business Officer for a secure facility for 150 psychiatric criminally involved residents.
- Developed and monitored unit budgets for all departments; supervised Business Office staff to ensure that purchasing, vouchering, and payroll activities were completed timely and accurately.
- Responsible for developing and monitoring facility budget and ensuring that relevant financial data was presented to the Executive Director and Cabinet.
- Developed and monitored contracts for major services: telecommunications, extermination, and power plant maintenance.
- Communicated with support department supervisors to ensure that the contracts meet facility needs.

Assistant Business Officer

NYS Office for People with Disabilities

1978-1989

- Work in two facilities serving the developmentally disabled.
- Ensured that 140 person Housekeeping Department was deployed appropriately and sanitary standards were maintained.
- Monitored a full range of services which included a comprehensive vehicle maintenance program.
- Served as the administrative liaison for all support services establishing the first residential units at a new facility.
- Assisted in developing, implementing and monitoring medical contracts for speech, rehabilitation services and medical services.
- Helped to implement a patient worker program in support departments in which residents were able to develop work skills and earn a salary and independence.
- Contract manager for three year \$ 1 million Federal Grant: prepared budget, filed reports and ensured that facility operated within Federal guidelines.

EDUCATION

- **John Jay College: Masters of Public Administration**
- **Lehman College: Bachelor of Arts: Psychology**
- **New York State Nursing Home Administrator License Number 05201**

Profile

David

First Name

L

Middle
Initial

Elswick

Last Name

912 Jacinto W

Street Address

Venice

City

FL

State

34285

Postal Code

david@elswicks.com

Email Address

Home: (202) 297-7083

Primary Phone

Alternate Phone

Sarasota Memorial Hospital
(Part Time)

Employer

Transporter

Occupation

Which Boards would you like to apply for?

Planning Commission: Submitted

Have you ever been convicted or pled "no contest" to a misdemeanor offense? Yes No**Have you ever been convicted or pled "no contest" to a felony?** Yes No**If yes, have your civil rights been restored?** Yes No

Demographics**Are you a city resident?** Yes No**How long have you lived in the City of Venice?**

Since 2020

Interests & Experiences

Are you currently serving on a city board or commission?

Yes No

If selected to the board or commission for which you are applying, is it your intention to resign from the current board or commission you are serving?

Yes No

Have you ever served on a city board or commission?

Yes No

Why are you interested in serving on a board or commission?

I plan to live in Venice the rest of my life and am interested in being a part of the future of Venice.

Resume of Education and Experience:

21 years in the USMC. 10 years in IT industry 10 years with NCIS All with primary responsibilities as a Program Manager

Member of the Following Organizations:

Moose

[Resume - David Elswick.pdf](#)

Upload a Resume

You have reviewed the Board/ Commission's regular meeting schedule and are able to attend in-person meetings?

Yes No

Acknowledgements

David Elswick

912 Jacinto W. Venice, Florida 34285
(Cell) 202.297.7083
david@elswicks.com

SENIOR-LEVEL PROGRAM MANAGER / ANALYST w/ **Active Top-Secret Clearance with SCI (Expires 2023)** Project Management Professional (PMP) Certification since 2005

A seasoned results-oriented Program Manager and Analyst with Subject Matter Expertise in program and performance measurements, strategic planning, managing and improving major programs and projects, improving efficiency of operations and team building. Over 30 years of experience with federal and naval policies, processes, practices, theories, techniques, and principles. Track record of success streamlining operations and maximizing productivity based on identification, tracking, and analyzing performance metrics and implementing the appropriate corrective actions. Exceptionally resourceful decision-maker that combines strong leadership and organizational skills. Additional areas of expertise include:

- Developer/Author of Program Performance Measurement System (PPMS) Methodology
- Business Process Re-Engineering (BPR)
- Cost Analysis and Work Measurement
- Activity Based Costing
- Strategic / Tactical Planning/Analysis
- Risk Management and Mitigation
- Team building, human resource development and organizational change management

CAREER SUMMARY

Most recently served as the Naval Criminal Investigative Service (NCIS) **Assistant Director (AD) of the Administration and Logistics Directorate**. As AD I provided administrative and business support in facilities management and engineering; personnel, physical and information security; acquisition, logistics and supply; records management; and safety programs necessary to execute the NCIS mission. Planning, administering and directing a full range of program management initiatives to accomplish NCIS goals, strategies and objectives; ensuring alignment with DoD and DON strategic guidance.

Most recent prior assignment was **NCIS Chief of Staff (CoS)**. I was a by name request from the Director, NCIS, to be the Chief of Staff, as we entered a unique period of opportunity and risk. During this time, I coordinated efforts for potential growth of discrete NCIS mission areas receiving attention at senior levels in the Department of the Navy (DON). As CoS, I led the effort to aggressively manage opportunity, growing both personnel and budget in key mission areas. My actions and responsibilities were extremely diverse and emergent. Execution - Although NCIS was well aligned strategically, my daily activities ensured investigations and operations continued to be thorough, timely, and complete, ensuring we didn't risk our value to the DON. Attention to Detail - With operational tempo sustained at the highest levels, as CoS I ensured continued attention to detail and responsiveness to routine administrative tasks was equal to our responsiveness to emergent investigations or operations. Program Management - While CoS, I worked across all the NCIS directorates ensuring their ability to articulate requirements and generate performance metrics to support our successes and improvement areas in order to justify our resources. I was key to smoothly integrating the elements with all the required lines of effort to position NCIS for continued success. During my tour as CoS, several NCIS senior executives and senior GS-15 leaders retired. Throughout this turbulent period, I provided continuity and oversight.

Previous position as **Deputy Assistant Director for Strategic Planning and Evaluation**. Performing as the Planning and Evaluation Department head responsible for defining, development and maintenance of effective program planning processes that fully integrate planning and evaluation products and methodologies with budget/financial, human resource, facilities, and technical efforts of the agency. Responsible for alignment of organization wide directorate activities to ensure desired organizational impacts, identifying assessment and capability measurement tools and assisting all the organization's operational and supporting directorates in implementing program performance measures and assessing the performance of NCIS activities while assessing risk, identifying impact and managing the risk.

Prior experience as a **consultant for the USN** in the areas of Business Process Reengineering (BPR) Planning, Programming and Budget Execution System (PPBES) and published 100+ page white paper on **Enterprise Resource Planning (ERP)** and the methodologies associated with best solutions for the Department of the Navy (DON). Previously served as the **Director of Program Management Office (PMO)** for all East Coast Operations; ensuring the development of systemic solutions, quantitative metrics (either direct or surrogate) that enabled analysis and associated corrective actions allowing continued improvements in efficiency and effectiveness.

Retired
Venice, FL

02/19 - Present

Volunteer

Volunteer as a driver with Meals on Wheels
Volunteer as a tutor with Sarasota County English as a Second Language

Naval Criminal Investigative Service (NCIS)
Washington, DC

10/17 – 02/19

Assistant Director, Administration and Logistics

- ◆ Served as the department head for Administration and Logistics Directorate, exercising supervisory personnel management responsibilities for over 175 personnel (GS-7 thru GS-15). Provided subject matter expertise for requirements identification, performance measures, data ID and measurement techniques and associated risk management.
 - ◆ Represented the Director, NCIS by meeting with top management officials within and outside of NCIS including Officers and Senior Executive Service members from installations worldwide, tenant commanders and directors e.g., Defense Intelligence Agency, Defense Security Service, Air Force Office of Special Investigations, Army Criminal Investigation Command, as well as Federal, State, and Local organizations.
 - ◆ Maintained staff and Directorate structure at 98% fill rate, assuring adequacy and uniformity throughout the Directorate. Changed Directorate's organization structure, personnel authorizations, and functional alignment to ensure balanced workload among subordinate divisions/branches resulting in increased effectiveness of operations. Positioned and institutionalized the organization's structure, alignment, resources, and focus to meet administrative and operations requirements.
 - ◆ Led Directorate wide initiatives to align operational activities to systemic cost analysis across all departments, ensuring senior management insight to the "cost of doing business".
 - ◆ Led the planning, programming, and budget process for Directorate operations. Directed the preparation of resource planning and Planning, Programming, Budgeting, Execution (PPB&E) analysis of the resources needed and allocated to the Directorate. This included manpower, personnel, supplies, training, equipment, and mission aspect of the directorate. Successfully justified and defended resource requirements resulting in an increased budget. Developed requirements and monitored the execution of the funds within the Directorate.
-

Naval Criminal Investigative Service (NCIS)
Washington, DC

10/16 – 10/17

Chief of Staff, NCIS

- ◆ Implemented organization wide systemic business processes that significantly improved our operational tempo.
 - ◆ Successfully initiated, planned, executed, and monitored projects requiring global coordination.
 - ◆ Proposed and initiated activities and programs in furtherance of published National, DoD and DON strategies. These opportunities represented significant DON funding and resource investments which required business acumen technical expertise and knowledge of the DON culture to ensure effective and efficient delivery.
-

Naval Criminal Investigative Service (NCIS)
Washington, DC

09/09 – 09/16

Deputy Assistant Director, Planning and Evaluation

- ◆ Served as the department head for Planning and Evaluation, overseeing all aspects of organizational planning and evaluation. Provided leadership, guidance, and assistance in implementation of the Mission Performance Assessment methodology in order to reflect the performance of activities and their impact on desired organizational impacts.
- ◆ Developed and customized for NCIS a **Program Performance Measurement System (PPMS) Methodology** tied directly to DoN strategic objectives. Implemented and maintained the methodology worldwide across 170 locations.
- ◆ Performed a broad range of functions in connection with management studies of various program management and PPMS functions/procedures agency wide. Suggested courses of action, planned, organized, and conducted independent evaluations of technical, program management and PPMS requiring advanced evaluative skills and knowledge of organizational requirements.
- ◆ Served as the NCIS expert in PPMS, identifying assessment and capability measurement tools and assisting all the operational and supporting directorates in implementing PPMS and assessing the performance of NCIS activities.

Dept of State
Bureau of Diplomatic Security
Rosslyn, VA
Special Assistant

04/08 – 08/09

- ◆ Developed Program Performance Measurement System (PPMS) and trained and led a team that implemented the system within our law enforcement environment on all operational programs throughout the Bureau of Diplomatic Security (DS).
- ◆ Developed resource policy and monitored utilization of resources in accomplishing the Bureaus objectives and goals.
- ◆ Responsibilities included; identifying program goals, supporting critical tasks, key performance indicators, development of the performance metrics, development of the tracking system, analysis of results and associated changes required. Task metrics are used at the program level, while aggregate metrics are analyzed and mapped to the Office, Directorate and Bureau levels, providing direct correlation between program successes and strategic goal accomplishments.
- ◆ Through utilization of Lean Six-Sigma and PMBOK practices performed effectiveness and efficiency studies, providing reports and recommendations to management at the most senior levels within the Bureau.
- ◆ As the **Bureaus Program Management SME**, oversaw a program to improve the workings of the Office of Management Services and other Offices in the Executive Directorate to make it an office of value to the Bureau.

Customer Value Partners (CVP)
Fairfax, VA
Program Management Consultant

06/06 – 04/08

- ◆ In support of \$3 Billion grant distribution program for the Mississippi Development Authority, was responsible for evaluation of PMO requirements and development of Concept of Operations for grant application and funds distribution.
- ◆ Provided management consulting services specializing in evaluation of business process analysis and PMO implementation.
- ◆ Provided BPR analysis and continuous process improvement implementation across the CVP structure to include finance, HR, contracting and business development.

Information Systems Support, Inc. (ISS)
Gaithersburg, MD
Director N. VA Program Management Office (PMO)

03/04 – 02/06

- ◆ Trained and Led PMO team in the development and implementation of Business Process Re-engineering (BPR) methodologies, development of AS-IS to TO-BE analysis, identification of best business practices, processes, procedures, tools, standards, and implementation techniques to be incorporated across the company utilizing PMBoK, ISO and CMMI methodologies.
- ◆ Trained and mentored PMs within the department on Program Management, to include creating tools and techniques to track and report contract details.
- ◆ Responsible for contracts valued annually at over \$12 million and the associated staffing plans, managing financial aspects of programs, and performed as key interface to clients for the development of follow-on and new business.
- ◆ Bringing experience in Business Process Re-Engineering (BPR), supply chain management, operations and program management for both public and private customers.

Stanley Associates
Alexandria, VA
Network Operations Manager

10/02 – 03/04

- ◆ Deputy Program Manager & Network Operations Manager for Information Technology Dept on the Joint Strike Fighter Program (JSF).
- ◆ Directly responsible for Network Engineering, Procurement, Configuration, Deployment, Maintenance and Accountability of multi-million-dollar inventory.
- ◆ Responsible for Forecasting, Allocating and Accountability of departmental **budget in excess of \$3,000,000 annually.**

UUNET Technologies, Inc. (WorldCom)
Arlington, VA

08/99 – 10/02

Director Operations and Infrastructure

- ◆ **\$200 Million in equipment recovery** with 99.8% accountability and 97.7% redeployment capability.
- ◆ Established material availability (**Supply Chain Management**) in support of 110,000 lines.
- ◆ Established & managed DSL installation and maintenance capabilities in over **700 CO's, POP's & Hubs**.
- ◆ Managed Global Logistics Operations. Duties included annual inventory **management and distribution in excess of \$50 million**.

RGS Associates
Arlington, VA

01/99 – 08/99

Program Management Consultant

- ◆ Worked with the US Navy in identification of strategic objectives in the logistics field. Developed Enterprise Resource Planning (ERP) and Business Process Reengineering (BPR) methodology for determining best practices.
- ◆ **Published 100+ page white paper addressing methodology for ERP selection.**

SMAC Data Systems
Gaithersburg, MD

06/98 – 01/99

Director Operations

- ◆ Areas of responsibility included **annual inventory and product purchases in excess of \$50M**, as well as management of receiving, storage, assembly, shipping, and customer service. Coordination with hundreds of supporting vendors for lifecycle planning, production planning and worldwide distribution.
- ◆ Responsible for establishing **ISO 9002** approved procedures as well as meeting all other ISO requirements for certification.
- ◆ Established, documented and implemented a worldwide capable customer service department to include technical support, RMA handling and order tracking to facilitate next day warranty services to thousands of customers.

Information Systems Support, Inc
Gaithersburg, MD

02/98 – 06/98

Program Management Consultant

- ◆ Performed Project Management at the Director level for all IT projects in work throughout Military Sealift Command worldwide.
- ◆ As the contractor stand-in for the vacant position of "N62" (the local GS-15 position), orchestrated the **development of long-range IT strategies** for the future needs of the Military Sealift Command.

DynCorp I&ET Division
Fairfax, VA

02/97 – 02/98

Deputy Director

- ◆ Managed day to day operations of a multi-million-dollar Tele-communications installation project for the USDA.
 - ◆ Coordination of and logistics support for LAN/WAN/VOICE **national installation roll-out at over 3000 USDA locations** on a "Just In Time" basis for all materials and personnel.
 - ◆ Supervisory responsibilities included; Engineering Department, Pricing and Analysis Department, Technical Assistance Department, Contracting, Administration.
-

Latest positions held and responsibilities include:

Flight Line Division Chief (6/93 – 2/97)

Senior Naval Liaison Representative (4/89 – 6/93)

Det Korea, Naval Air Systems Command

- ◆ Supervised the production, performance and administration of personnel responsible for maintaining and providing logistical expertise for 16 aircraft (H-1, CH-46 and CH-53 Helicopters) in support of the President, Vice President, Senior Cabinet DoD officials, and foreign Heads of State.
- ◆ Accomplished over **\$12 million of depot-level repairs and delivered 32 contract aircraft on schedule.**
- ◆ Served as Program Manager for **18 itinerant U.S. Army and U.S. Air Force contracts.**

“...a *Superior Manager* whose dynamic leadership, technical skill and attention to detail have made a dramatic improvement in the efficiency and quality of work produced...”

“...tremendous ability to motivate...high level of experience/competence ensures him respect and loyalty from all who work with him...” *ANNUAL EVALUATIONS*

EDUCATION / SPECIALIZED TRAINING

Attended 33 Formal Schools; Project Management Professional (PMP)
Curriculums included CMMI Certification, ISO9000 Certification, Personnel Management,
Quality Control, Maintenance Administration, Office Administration,
Management Communication, TQL and TQM

ACTIVE TOP SECRET CLEARANCE With SCI

References:

Roger Wheeler: (703) 507-0491

Sam Worth: (571) 357-6880

Will Swann: (571) 642-1003

Mark Russ: (571) 305-9007

Profile

Nick _____ Flerlage _____
First Name Last Name

645 Apalachicola Rd _____
Street Address

Venice _____ FL _____ 34285 _____
City State Postal Code

nick@nexthomesuncoast.com _____
Email Address

Home: (941) 232-6810 _____
Primary Phone Alternate Phone

NextHome Suncoast _____ Real Estate Broker _____
Employer Occupation

Which Boards would you like to apply for?

Planning Commission: Submitted

Have you ever been convicted or pled "no contest" to a misdemeanor offense?

Yes No

Have you ever been convicted or pled "no contest" to a felony?

Yes No

Demographics**Are you a city resident?**

Yes No

How long have you lived in the City of Venice?

23 years

Interests & Experiences

Are you currently serving on a city board or commission?

Yes No

If selected to the board or commission for which you are applying, is it your intention to resign from the current board or commission you are serving?

Yes No

Have you ever served on a city board or commission?

Yes No

If yes, please list

Environmental Advisory Board, Code Enforcement Board

Why are you interested in serving on a board or commission?

Serving on a board allows for the opportunity to contribute to the community by making a meaningful impact, address important local issues, and play a role in developing and implementing plans that improve the growth and character of the city.

Member of the Following Organizations:

Venice Area Board of Realtors, National Association of Realtors, Florida Association of Realtors, Business Networking International

[Nick Flerlage - Resume - 2024.pdf](#)

Upload a Resume

You have reviewed the Board/ Commission's regular meeting schedule and are able to attend in-person meetings?

Yes No

Acknowledgements

NF

NICHOLAS FLERLAGE

M.B.A., BROKER, REALTOR®

OBJECTIVE

Seat on the City of Venice
Planning Commission

SKILLS

Marketing, Communication,
Negotiations, Research &
Analysis.

EXPERIENCE

BROKER/OWNER – NEXTHOME SUNCOAST – 2019 - PRESENT

BROKER ASSOCIATE • RE/MAX ALLIANCE GROUP • 2006 - 2019
RE/MAX Hall of Fame, Perennial Platinum Award Winner, Ray
Kanwischer Award Recipient, Realtor®

FRANCHISEE • THE UPS STORE • 2002 - 2008

Owned and operated 2 locations, Venice and Sarasota.

PRESIDENT • BRYANTOWN MALL CORPORATION • 1996 - 2001

Owned and operated high volume fueling center, convenience store,
quick serve restaurant, and beer/wine/liquor store.

BIOLOGIST • NATIONAL INSTITUTES OF HEALTH • 1991 – 1996

Co-Authoring articles appearing in the New England Journal of Medicine,
Annals of Neurology, and Journal of Infectious Diseases.

EDUCATION

M.B.A. • 2000 • UNIVERSITY OF MARYLAND

Marketing Concentration

B.S. • 1990 • UNIVERSITY OF MARYLAND

Business Management

DESIGNATIONS AND CERTIFICATIONS:

Certified Luxury Home Marketing Specialist (CLHMS)

Accredited Buyer's Representative (ABR)

Pricing Strategy Advisor (PSA)

At Home With Diversity (AHWD)

Certified New Home Specialist (CNHS)



NICKFLERLAGE@GMAIL.COM



@FLERLAGETEAM



941.232.6810



NICKFLERLAGETEAM



NF

NICHOLAS FLERLAGE

M.B.A., BROKER, REALTOR® | EXPERIENCEVENICE.COM

Residential Construction Certified (RCC)
Certified Negotiation Expert (CNE)
Accredited Commercial Professional (ACP)
Five Star Real Estate Agent for 13 years.

VOLUNTEER EXPERIENCE OR LEADERSHIP

Venice Police Departments Citizens Police Academy Class of 2024

Current member of the Grievance Committee and Finance Committee at Venice Board of Realtors(VABR)

Served on the City of Venice Environmental Advisory Board and Code Enforcement Board.

Venice MainStreet Board of Directors – Past President 2019, past Chair of Economic Vitality Committee (2017-2018)

Business Networking International Rapid Referrals Plus Chapter – Past President (2013,2015,2019) – Current Member Relations Chair

Completed 2020 VACC Leadership Venice program.

Served on Board for *Venice Vikings Pop Warner Football & Cheer Assn.*

Served on Board for *Miss Venice Fast Pitch Softball Association*



NICKFLERLAGE@GMAIL.COM



@FLERLAGETEAM



941.232.6810



NICKFLERLAGETEAM

Profile

Kyle Vartanian
First Name Last Name

1020 Capri Isles Blvd Apt #16
Street Address Suite or Apt

Venice MA 34292
City State Postal Code

kyle.vartanian@gmail.com
Email Address

Mobile: (508) 367-4093 Home: (508) 831-1174
Primary Phone Alternate Phone

Enterprise-renta-a-car Management
Employer Occupation

Which Boards would you like to apply for?

Planning Commission: Submitted

Have you ever been convicted or pled "no contest" to a misdemeanor offense?

Yes No

Have you ever been convicted or pled "no contest" to a felony?

Yes No

If yes, have your civil rights been restored?

Yes No

Demographics

Are you a city resident?

Yes No

How long have you lived in the City of Venice?

4 months

Interests & Experiences

Are you currently serving on a city board or commission?

Yes No

If yes, please list:

HAPI Board

If selected to the board or commission for which you are applying, is it your intention to resign from the current board or commission you are serving?

Yes No

Have you ever served on a city board or commission?

Yes No

If yes, please list

HAPI

Why are you interested in serving on a board or commission?

I am interested in serving on a board to become more involved in the community I reside in, and serve in any capacity necessary to help the board and city achieve its goals. The history of Venice and where it is going is a great opportunity to get involved and help preserve the character while achieving a vibrant future as well. I would step down from HAPI board if selected for planning commission. Thank you for the consideration.

Member of the Following Organizations:

chamber of commerce

[RESUME_2023_KV-2.pdf](#)

Upload a Resume

You have reviewed the Board/ Commission's regular meeting schedule and are able to attend in-person meetings?

Yes No

Acknowledgements

Kyle R. Vartanian
1020 Capri Isles Blvd Apt 16, Venice FL 34292
(508)-367-4093 / kyle.vartanian@gmail.com

PROFESSIONAL EXPERIENCE

Enterprise Rent-A-Car- WWW.Enterprise.com July 2023-Present Management training Program
(Management assistant)

- Consistently hit the top half of the matrix which is the metrics used for promotion and development. Promoted within first 8 months of tenure
- Helped Auburn Ma branch in improving customer service score from 76 to a whopping 91!
- Moved out of Home state in pursuit of a better life and new opportunities to tackle
- Located at a flagship branch in sarasota, high volume, lots of accounts with dealerships and mechanics

RSIG INC - RSIGINC.com (Acquired by Tarian Group, January 2023) May 2022 – April 2023 Contracted
Hospital and Operating room Security for Lowell General Hospitals Main & Saints Campus **Supervisor**

- Led all Emergency department High-risk tasks
- Responsible for a team of 6 security personnel and executed reports supporting documentation for the company
- Performed deescalation skills learned through AVADE training to resolve conflict or complex situations
- Supported Hospital management and surgeons about patient status and special requests as emergencies arose
- Developed strong relationships with management of hospital. Resulted in a two year contract extension to provide service to Lowell General Hospital

Family First Life Northeast - fflnortheast.com September 2022 – January 2023

A Leader in providing Life insurance with high quality carriers to provide the best solution for a variety of situations

Field Representative •

- Responsible for cold-calling 50-100 Worcester territory of Leads weekly on the protection of life insurance and final expense. Organized 10-15 appointments for in-person presentation
- Completed 15 -30 Door-knocks in between lead appointments to grow the territory, increase lead generation and drive more sales.
- Exceeded weekly quota by 150%
- Closed 2-3 Policies a week resulting in \$250 monthly premium & 10-30K policy protection, resulting in monthly premium being paid to carrier

- Provided follow up and add-value correspondence to win the business which secured profits for both myself and business
- License #20016331

Cadillac of Norwood - cadillacofnorwood.com August 2021- May 2022

Sales Representative

- Greeted 20 customers daily in-store and through inbound calls to provide detail on the value of Cadillac vehicles, closing on average 2 to 3 vehicles per walk-in
- Sold 12 vehicles a month during a pandemic, despite increase of prices from the chip shortage.
- Exceeded monthly quota by 145%

1

KYLE R. VARTANIAN-KYLE.VARTANIAN@GMAIL.COM

- Sold new escalades over sticker at 20-30k due to chip shortage which helped increase profits by 33%
- Managed to work through shortage of inventory with clear communication on needs and wants which allowed closing ration to increase by 25%

BMW of Shrewsbury, Mcgovern Auto Group - bmwofshrewsbury.com October 2019 – June 2021

Sales Representative

- Greeted 15 customers daily to provide detail on the value of BMW vehicles, closing on average 3 to 5 vehicles per walk-in
- Averaging 15-18 units a month from 2019-2021 topping 10% within the organization
- Exceeded monthly quota by 125% month to month, selling over 300 vehicles total from 2019-2021, with an ASP of \$49,166
- Closed deals independently with objection handling and clear communication
- Deep product knowledge of individual features of packages and colors that expedited the buying process which resulted in more sales by 11% weekends
- Overcame pandemic constraints helping drive continued revenue and KPI metrics, providing at home services and virtual presentations while other representatives chose not to work.

EDUCATION

Worcester State University, Worcester, Ma.

- Bachelor of Biology, (2019)
- Knowledge Exchange institute Study Abroad, 2016 Ecuador

REFERENCES

Furnished upon request.

Profile

Robert

First Name

P.

Middle
Initial

Young

Last Name

745 Sawgrass Bridge Road

Street Address

Venice

City

FL

State

34292

Postal Code

venicebobbyoung@yahoo.com

Email Address

Home: (941) 488-5155

Primary Phone

Mobile: (941) 961-5744

Alternate Phone

Retired

Employer

NA

Occupation

Which Boards would you like to apply for?

Planning Commission: Submitted

Have you ever been convicted or pled "no contest" to a misdemeanor offense? Yes No**Have you ever been convicted or pled "no contest" to a felony?** Yes No

Demographics**Are you a city resident?** Yes No**How long have you lived in the City of Venice?**

26 years

Interests & Experiences

Are you currently serving on a city board or commission?

Yes No

Have you ever served on a city board or commission?

Yes No

If yes, please list

Code Enforcement Board, Metropolitan Planning Commission - Citizens Advisory Commission
s Advisory Board

Why are you interested in serving on a board or commission?

After leading serving as a leader on the Code Enforcement board for almost 20 years, I am now able to move to this board now that the board has just been dissolved.. This will allow me to continue to serve the city I love.

Resume of Education and Experience:

- University of Minnesota BS Business Administration . 1969 - Manager, American Express Financial Planning, 1969 - 1997 - Board of Zoning Appeals, City of St. Louis Park, MN (pop. 45
- City Council 1994 - 2002 - St. Louis Park Economic Development Board1994 - 2002
President 1999 - Metropolitan Planning Advisory Board Representing Sarasota Country- 2002
- 2006 Venice Code Enforcement Board , Chair - 2003 - 2023

Member of the Following Organizations:

Sawgrass HOA - Hearings and Fines committee

You have reviewed the Board/ Commission's regular meeting schedule and are able to attend in-person meetings?

Yes No

Acknowledgements