Profile							
Stacov		Bolin					
Stacey First Name	<u>J</u> Middle Initial	Last Name					
780 Tamiami S Unit 5093							
Street Address							
Venice City			FL State	34285 Postal Code			
staceypublications@gmail.com Email Address							
Mobile: (512) 417-1008							
Primary Phone	Alternate Phon	ne e					
Self Employer	Construct	tion management					
Which Boards would you li		oly for?					
Citizen Advisory Board: Submitt	ted						
Question applies to Citizen Advisory Board Are you applying for the Student Seat or the Venice Art Center Employee seat?							
✓ No, Regular Seat							
Have you ever been convicted or pled "no contest" to a misdemeanor offense?							
○ Yes ⊙ No							
Have you ever been convicted or pled "no contest" to a felony?							
○ Yes ⊙ No							
If yes, have your civil right	ts been re	estored?					
○ Yes ⊙ No							
Demographics							
Are you a city resident?							
⊙ Yes ○ No							
How long have you lived in	n the City	of Venice?					
2 years							

Stacey J Bolin

Question applies to Citizen Tax Oversight Committee

Are you a full time employee of the City of Venice or private individual or employee of a private firm under contract with the City?

O Yes O No

Interests & Experiences

Are you currently serving on a city board or commission?

O Yes O No

If selected to the board or commission for which you are applying, is it your intention to resign from the current board or commission you are serving?

O Yes O No

Have you ever served on a city board or commission?

O Yes O No

If yes, please list

Waco, Texas Austin, Texas -Building and Zoning

Why are you interested in serving on a board or commission?

I'm interested in betterment of the city.

Resume of Education and Experience:

Attached

Stacey-

Bolin Resume 2024.pdf

Upload a Resume

You have reviewed the Board/ Commission's regular meeting schedule and are able to attend in-person meetings?

⊙ Yes ⊙ No

Acknowledgements

Submit Date: Apr 29, 2024

15 years

Interests & Experiences
Are you currently serving on a city board or commission?
○ Yes ⊙ No
Have you ever served on a city board or commission?
C Yes ⊙ No
Why are you interested in serving on a board or commission?
Having grown up in Venice since I was 10, attending both Venice Elementary School and Venice High School, I have a profound connection and commitment to our community. After completing my education at Auburn University, I returned home with a fresh perspective and a renewed appreciation for the unique character and needs of Venice. I am interested in serving on the Citizen Advisory Board because I believe my deep local roots, combined with my experiences and insights gained while away, position me uniquely to contribute positively to our community's development and preservation. I am eager to engage more actively in shaping the future of Venice, ensuring it remains a wonderful place to live, work, and visit.
Dafoulas_Resume.pdf Upload a Resume
You have reviewed the Board/ Commission's regular meeting schedule and are able to attend in-person meetings?
⊙ Yes ⊙ No
Acknowledgements

Alex Dafoulas

♥ Florida, US ■ adafoulas@gmail.com □ (941)-223-9350 ■ linkedin.com/in/adafoulas

SUMMARY

Results-driven QA Manager with 7 years of experience in quality assurance and testing. Proven track record in leading teams and implementing effective QA strategies to ensure product quality and customer satisfaction. Skilled in test planning, test execution, and defect management. Seeking a challenging opportunity to leverage my expertise in driving continuous improvement and delivering high-quality software solutions.

EXPERIENCE

QA Manager

A-LIGN

October 2021 - Present, Tampa, FL

- · Oversee QA operations for the web application of a security and compliance partner with over 4000 clients.
- · Trained a team of 6 QA analysts which resulted in a 38% decrease in time allocated to QA testing portion of SDLC.
- · Assisted in improving A-SCEND's Net Promoter Score from 19 to 76 by improving the quality of each build deployed to the production environment.
- · Oversaw the automation of 54% of critical priority test cases via Cypress resulting in a 1.5 day reduction in time spent regression testing.
- · Overhauled Jira bug reporting process which reduced bug turnaround averages from 5 days to 2.

Senior Quality Assurance Analyst

A-LIGN

November 2019 - October 2021, Tampa, FL

- Reduced customer reported issues via zen desk from ~24 per month to ~7 per month within the first year through extended test coverage.
- · Increased test coverage of existing product requirements from 20% to 95% within the first year.
- Migrated existing test case repository from Excel spreadsheets into TestRail which increased testing efficiency, provided team-wide real-time visibility into testing efforts, and traceability between requirements, tests, and bugs.
- · Oversaw entire testing functions of the SDLC as the sole QA Analyst.

Senior Quality Assurance Analyst

Nielsen

November 2017 - October 2019, Oldsmar, FL

- · Facilitated the integration of Nielsen's SDK into client's applications and websites across multiple operating systems and platforms.
- · Diagnosed issues with development teams, verify testing results using JSON and XML formats.
- · Designed, developed, and maintained test strategies based on the business requirements provided by product owners.
- · Collaborated with product owners and development teams; provide analysis for the creation and maintenance of test cases as requirements evolve.
- · Performed verification testing for UAT and Production builds; assist IT Operations and developments teams diagnosing issues.

Quality Assurance Analyst

Nielsen

April 2017 - November 2017, Oldsmar, FL

- · Tested client integrations of Nielsen's software used for Digital Content Ratings, Digital TV Ratings, and Digital Radio Measurement.
- · Performed daily data monitoring checks using TIBCO Spotfire software to identify any abnormalities in clients' data.
- · Trained new QA Analysts to properly perform QA tests on multiple platforms and operating systems.

EDUCATION

Bachelor of Science in Business Administration

Auburn University · Auburn, AL · 2015

Submit Date: Apr 25, 2024

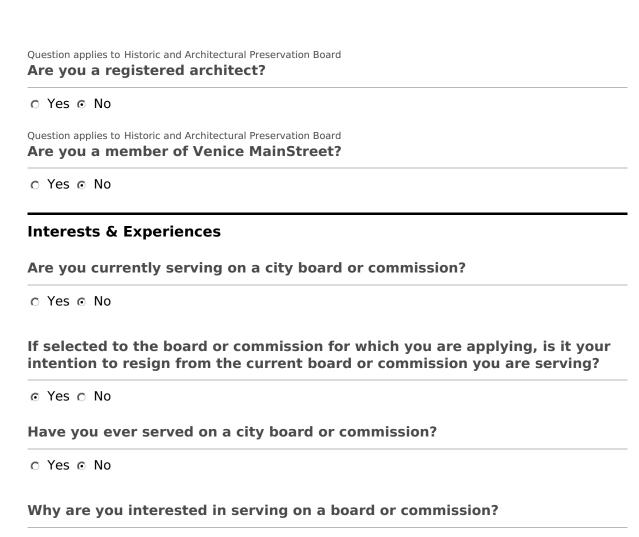
Interests & Experiences

Are you currently serving on a city board or commission?
○ Yes ⊙ No
Have you ever served on a city board or commission?
⊙ Yes ⊃ No
If yes, please list
Parks and Recreation Advisory Board
Why are you interested in serving on a board or commission?
I am interested in serving on the Citizen Advisory Board because I want to give back to the City and the people. My time on the Parks and Recreation Advisory board was productive as we heard updates from the County and City and also concerns from citizens on issues regarding parks. This provided me with ample experience and knowledge on how the city operates, and I wish to continue learning by serving on this committee. This committee would allow me to better explore other topics that affect the city such as environmental issues that need to be addressed. Although I was saddened to see the Parks and Recreation Advisory board no longer exist, I believe I can still carry on my duties in the Citizen Advisory Board with it also allowing me to work on newer things that I had overlooked in our city such as the arts. I want to maintain a good connection with the city and its history, and I also want to help the public and the best way to do that would be if I was a member of this advisory board.
Resume of Education and Experience:
-Graduated from Venice High School in 2023 -Currently enrolled at the State College of Florida, pursuing a Bachelor's Degree in Economics -Former member of the Parks and Recreation Advisory Board -Current part-time elections worker -Served on multiple campaigns for public office
Member of the Following Organizations:
Venice Area Democratic Club
You have reviewed the Board/ Commission's regular meeting schedule and are able to attend in-person meetings?
⊙ Yes ○ No
Acknowledgements

Profile Kyle Vartanian First Name Last Name 1020 Capri Isles Blvd Apt 16 Street Address Suite or Apt Venice FL State City kyle.vartanian@gmail.com Email Address Mobile: (508) 367-4093 Primary Phone Alternate Phone Enterprise Rent-A-Car Management Assistant Employer Which Boards would you like to apply for? Citizen Advisory Board: Submitted Question applies to Citizen Advisory Board Are you applying for the Student Seat or the Venice Art Center Employee seat? ▼ No, Regular Seat ▼ Venice Art Center Employee Seat Have you ever been convicted or pled "no contest" to a misdemeanor offense? ○ Yes ⊙ No Have you ever been convicted or pled "no contest" to a felony? ○ Yes ○ No If yes, have your civil rights been restored? ○ Yes ⊙ No **Demographics** Are you a city resident? ⊙ Yes ⊙ No

How long have you lived in the City of Venice?

April 1st, 2024



I appreciate the opportunity to apply for this community position. My goal since moving to Venice,FI is to get active in my community and be a servant to others. I understand the Impact the history has on the future of Venice and would like to put my resources and young energy to the betterment of the community. My curiosity and social skills would be a valuable tool that the citizens could use me as. If elected to a position I can serve the board in any capacity needed. I am here to listen, learn and be there when needed as well as adding my problem solving and harmonization to the table. Thank you for reading this and I look forward to meeting & bringing my heart and soul into this city. Highest regards, Kyle Vartanian 508-367-4093

Member of the Following Organizations:

Chamber of Commerce Venice.FL

RESUME_FOR_CITY.pdf

Upload a Resume

You have reviewed the Board/ Commission's	regular	meeting	schedule	and
are able to attend in-person meetings?				

⊙ Yes ⊙ No

Acknowledgements

Kyle R. Vartanian

1020 Capri Isles Blvd Apt #16 Venice, Fl 34292

(508)-367-4093 / Kyle.Vartanian@gmail.com

ENTERPRISE RENT-A-CAR -WWW.Enterprise.com July 2023-Present

Venice, Fl

Managment Trainee July 2023- March 2024

Managment Assistant March 2024- Present

- Learning the history and day to day operations of Flagship Rent-a-car branches
- Successfully hit matrix requirements of sales & service to advance in promotion MT to MA
- Assisted branch ESQI score from 76 to an 84 for 3 month & 1 month 91+ due to completely satisfied surveys and increase in sales
- Maintained fleet sanitation to ensure customer satisfaction and LOFR captain to maintain fleet safety and performance
- Positive can-do attitude to help in any way possible
- Advanced rapport skills to enhance customer experience and retention, ability to give that good feeling after the transaction
- Community volunteer & resource for colleagues to help in any way possible

RSIG INC - RSIGINC.com (Acquired by Tarian Group, January 2023) May 2022 - April 2023

Contracted Hospital and Operating room Security for Lowell General Hospitals Main & Saints Campus

Supervisor

- Led all Emergency department High-risk tasks
- Responsible for a team of 6 security personnel and executed reports supporting documentation for the company

- Performed de-escalation skills learned through AVADE training to resolve conflict or complex situations
- Supported Hospital management and surgeons about patient status and special requests as emergencies arose
- Developed strong relationships with management of hospital. Resulted in a two-year contract extension to provide service to Lowell General Hospital

Family First Life Northeast - fflnortheast.com September 2022 -

January 2023

A Leader in providing Life insurance with high quality carriers to provide the best solution for a variety of situations

Field Representative

- Responsible for cold-calling 50-100 Worcester territory of Leads weekly on the protection of life insurance and final expenses. Organized 10-15 appointments for in-person presentation
- Completed 15 -30 Door-knocks in between lead appointments to grow the territory, increase lead generation and drive more sales.
- Exceeded weekly quota by 150%
- Closed 2-3 Policies a week resulting in \$250 monthly premium & 10-30K policy protection, resulting in monthly premium being paid to carrier
- Provided follow up and add-value correspondence to win the business which secured profits for both Business and I
- License #20016331

Cadillac of Norwood - cadillacofnorwood.com August 2021- May

2022

Sales Representative

• Greeted 20 customers daily in-store and through inbound calls to provide detail on the value of Cadillac vehicles, closing on average 2 to 3 vehicles per walk-in

- Sold 12 vehicles a month during a pandemic, despite increase of prices from the chip shortage.
- Exceeded monthly quota by 145%
- Sold new escalades over sticker at 20-30k due to chip shortage which helped increase profits by 33%
- Managed to work through shortage of inventory with clear communication on needs and wants which allowed closing ration to increase by 25%

BMW of Shrewsbury, Mcgovern Auto Group – bmwofshrewsbury.com October 2019 – June 2021

Sales Representative

- Greeted 15 customers daily to provide detail on the value of BMW vehicles, closing on average 3 to 5 vehicles per walk-in
- Averaging 15-18 units a month from 2019-2021 topping 10% within the organization
- Exceeded monthly quota by 125% month to month, selling over 300 vehicles total from 2019-2021, with an ASP of \$49,166
- Closed deals independently with objection handling and clear communication
- Deep product knowledge of individual features of packages and colors that expedited the buying process which resulted in more sales by 11% weekends
- Overcame pandemic constraints helping drive continued revenue and KPI metrics, providing at-home services and virtual presentations while other representatives chose not to work.

Worcester State University, Worcester, Ma.

- Bachelor of Biology, (2019)
- Knowledge Exchange institute Study Abroad, 2016 Ecuador

EDUCATION

REFERENCES

Furnished upon request.