
Profile

Peter _____ A _____ Boers _____
First Name Middle Initial Last Name

116 Circuit Road _____
Street Address

Nokomis _____ FL _____ 34275 _____
City State Postal Code

paboers@comcast.net _____
Email Address

Mobile: (941) 228-5444 _____ Business: (941) 882-7422 _____
Primary Phone Alternate Phone

City of Venice _____ Procurement Manager _____
Employer Occupation

Which Boards would you like to apply for?

Venice Housing Authority: Submitted

Have you ever been convicted or pled "no contest" to a misdemeanor offense?

Yes No

Have you ever been convicted or pled "no contest" to a felony?

Yes No

Demographics**Are you a city resident?**

Yes No

How long have you lived in the City of Venice?

Not a City Resident

Question applies to Venice Housing Authority

Are you a resident who is current in rent in a housing project or a person of low or very low income who resides within the housing authority's jurisdiction and is receiving rent subsidy through a program administered by the authority or public housing agency that has jurisdiction for the same locality served by the housing authority?

Yes No

Interests & Experiences

Are you currently serving or have you served on a city board?

Yes No

Why are you interested in serving on a board or commission?

To get involved in my Community.

[Resume.pdf](#)

Upload a Resume

Acknowledgements

Peter A. Boers, CPPB, CPPO

116 Circuit Road
Nokomis, FL
941-228-5444 (cell)
941-882-7422 (work)
paboers@comcast.net

RELEVANT WORK EXPERIENCE

January 2014 – Present, City of Venice, Procurement Manager

Responsible for the efficient and cost effective administration of the City's purchasing functions ensuring compliance with applicable laws and regulations; and providing support to City departments. Management and administration of all phases of the bid and proposal process. Management and monitoring of contracts. Review and approval of purchase orders as to appropriate selection, sourcing and pricing. Serves as liaison between vendors, contractors and City personnel to provide current information regarding quality and cost effective products, materials, supplies, and equipment. Arranges and oversees the disposal of surplus equipment and materials. Additional duties include; assisting the Finance Director with budgetary requirements and procurement reports, records, files and special publications, coordination and management of the year-end closing for the purchasing system, and evaluation of purchasing staff.

April 2012 – January 2014, Sarasota County Government, Senior Procurement Analyst

Responsible for the solicitation of Construction, Construction Manager at Risk (CM@R), Professional Architectural and Engineering (A/E) Services, Professional Services during Construction, Construction Engineering and Inspection (CEI) Services and other non professional Consulting Services. Facilitates and manages the evaluation and selection of Architects, Engineers in accordance with Chapter 287.055 FS, the Consultants Competitive Negotiation Act (CCNA). Supervises the Construction Solicitations Team, which includes three (3) Procurement Analysts.

November 2010- April 2012, Town of Fort Myers Beach, Contracts Manager

Responsible for the administration and coordination of the Town's contracts and grants. Management of all pre and post award contract responsibilities. Provide key administrative support to the Town Clerk including overseeing the operation of Town Advisory Committees, coordination of public records requests, and adherence to Florida Sunshine Laws. Certified Notary Public. Completed FEMA Emergency Management Institute classes applicable to position in the Incident Command Structure.

June 2007 –November 2010, City of Cape Coral, Contract Specialist

Resumed previous duties as a Contract Specialist, implemented and administered the City's first Procurement Card program and participated on Kaizen events focusing on streamlining processes in Procurement.

June 2006- June 2007, Guilford Technical Community College, Manager Procurement and Inventory Control

Responsibilities included the coordination of all procurement functions including recommendation of appropriate acquisition procedures, and all bid and quote activities. Advised end users to define specifications for bids and requests for proposals. Prepared Procurement related reports. Maintained vendor relationships, including monitoring of purchases related to HUB vendors. Administered the Procurement Card program. Supervised a staff of one (1) Senior Buyer, one (1) Equipment Inventory Clerk, one (1) Purchasing Technician, and one (1) temporary Clerical staff member. Facilitator of HUB Vendor Outreach events, Procurement Card Orientation, and Procurement Procedures Training sessions.

January 2005– May 2006, **City of Cape Coral, Contract Specialist**

Duties included preparation and administration of Bid and Request for Proposal solicitations for City contracts including; maintenance, construction of City facilities, custodial, landscaping, and pest control services, Architectural and Engineering services, and Consulting services to ensure engagement of professional service agreements in compliance with federal, state and local regulations and are completed as specified within time and budget constraints. On two separate occasions, served as the Acting Procurement Manager and Chair of the Selection Advisory Committee while a search for a Procurement Manager was conducted.

November 1999– December 2004, **Florida Gulf Coast University, Purchasing Coordinator**

Responsible for coordination of the purchase of specific commodities including; office supplies, printing, telecommunications, classroom and laboratory supplies, rentals, vehicles, repair and maintenance supplies. Managed the purchasing function including bidding requirements, interpretation of purchasing policy, and administrative rules. Implemented and administered the Purchasing Card program including training of users and reconcilers. Assisted the Director of Purchasing in the implementation of new programs and policies for effective management of the Purchasing department. Served in the absence of the Director of Purchasing for four months while on Maternity leave.

January 1998– November 1999, **Southwest Florida Regional Medical Center, Buyer**

Purchase of medical and surgical supplies for a 384-bed acute care facility and multiple satellite locations. Coordinated purchases with the Plant Operations department for materials, supplies, and service. Maintained standing orders agreements for various departments throughout the facility. Purchased warehouse supplies based on established min/max reorder points. Managed the operational lease of medical equipment to fulfill immediate needs.

Additional Work Experience

October 1989– January 1998, **Marriott Management Services, Inc., Food Service Manager**

Food Service manager at various Corporate and Healthcare accounts throughout the southeast. Purchased food and supplies to sustain the operation. Planned production and maintained records for accurate forecasts. Hired, trained, scheduled, coached and counseled the account's staff.

September 1985– September 1989, **Gilbert Robinson, Inc., Restaurant Manager**

Restaurant Manager for casual dining restaurant in Atlanta, GA. Duties included; purchasing of food and supplies, supervision, hiring, training, evaluation coaching and counseling of staff.

EDUCATION

September 1981-August 1985, B.A. Business, Michigan State University, School of Hotel, Restaurant and Institutional Management.

LICENSES AND CERTIFICATES

Certified Purchasing Manager (C.P.M.) Certification from the Institute for Supply Management (ISM), Certificate No.393370, Issued October 24, 2002, Re-certified October 22, 2007, Re-certified October 24, 2012. Certification Lapsed.

Certified Professional Public Buyer (CPPB) Certification from the Universal Public Purchasing Certification Council (UPPCC), Certificate Number 8596, Issued November 21, 2008, Re-certified through November 21, 2023.

Certified Public Professional Officer (CPPO) Certification from the Universal Public Purchasing Certification Council (UPPCC), Certificate Number 13252, Issued October 20, 2014, Re-certified through October 20, 2024.

PROFESSIONAL AFFILIATIONS

Institute for Supply Management (ISM) Affiliate, NAPM Florida Sun Coast
National Institute of Governmental Purchasing (NIGP)
Florida Association of Public Purchasing Officers (FAPPO)
Sarasota Bay Area Chapter NIGP (SBAC)

SOFTWARE, ERP & E-PROCUREMENT EXPERIENCE

Microsoft Office; Word, Excel, and PowerPoint. SCT Banner Financial, SunGard HTE, Colleague/Datatel, North Carolina E-Procurement System (Ariba), Bank of America WORKS, JD Edwards EnterpriseOne Financials, DemandStar, Sarasota County Government eProcure.

Profile

James

First Name

S.

Middle Initial

Kraut

Last Name

428 Palmetto Ct.

Street Address

Venice

City

FL

State

34285

Postal Code

jim@keys-caldwell.com

Email Address

Home: (941) 485-5030

Primary Phone

Home: (941) 408-8293

Alternate Phone

Which Boards would you like to apply for?

Venice Housing Authority: Submitted

Have you ever been convicted or pled "no contest" to a misdemeanor offense? Yes No

Have you ever been convicted or pled "no contest" to a felony? Yes No

Demographics

Are you a city resident? Yes No

How long have you lived in the City of Venice?

30 years

Question applies to Venice Housing Authority

Are you a resident who is current in rent in a housing project or a person of low or very low income who resides within the housing authority's jurisdiction and is receiving rent subsidy through a program administered by the authority or public housing agency that has jurisdiction for the same locality served by the housing authority?

 Yes No

Interests & Experiences

Are you currently serving or have you served on a city board?

Yes No

If yes, please list:

Venice Housing Authority

Why are you interested in serving on a board or commission?

Now that Phase II is completed, to maintain continuity on the board and give back to the City.

Acknowledgements

Profile

Dr. Robert

First Name

S

Middle Initial

Safadi

Last Name

505 Firebush Drive

Street Address

Nokomis

City

FL

State

34275

Postal Code

drsafadi@vionx.com

Email Address

Home: (404) 808-6281

Primary Phone

Home: (813) 551-9771

Alternate Phone

Microsoft

Employer

Senior researcher

Occupation

Which Boards would you like to apply for?

Venice Housing Authority: Submitted

Have you ever been convicted or pled "no contest" to a misdemeanor offense? Yes No**Have you ever been convicted or pled "no contest" to a felony?** Yes No**If yes, have your civil rights been restored?** Yes No

Demographics**Are you a city resident?** Yes No**How long have you lived in the City of Venice?**

18

Question applies to Citizen Tax Oversight Committee

Are you a full time employee of the City of Venice or private individual or employee of a private firm under contract with the City? Yes No

Question applies to Venice Housing Authority

Are you a resident who is current in rent in a housing project or a person of low or very low income who resides within the housing authority's jurisdiction and is receiving rent subsidy through a program administered by the authority or public housing agency that has jurisdiction for the same locality served by the housing authority?

Yes No

Interests & Experiences

Are you currently serving or have you served on a city board?

Yes No

If yes, please list:

I was a chief Smart City planner

Why are you interested in serving on a board or commission?

I want to develop a smarter city and bring my experience to the citizens of Venice and surrounding areas.

Resume of Education and Experience:

BS in computer science, University of Nebraska MBA from Florida Institute of technology PhD. San Jose University and Philosophy & Engineering

Member of the Following Organizations:

IEEE, IETF, RICS

[ROBERT_SAFADI_C.docx](#)

Upload a Resume

Acknowledgements

ROBERT SAFADI

Address: Tampa, Florida | Mobile: 813.551.9771 | Email: drsafadi@vionx.com
[http:// https://www.linkedin.com/in/drrobertsafadi/](http://https://www.linkedin.com/in/drrobertsafadi/)

Entrepreneurial Leader

Information Technology/Business Operations/ financial Planning | Strategy Planning | Cyber security| Solutions Innovator | A Sagacious Problem Solver & Team Builder

QUALIFICATIONS PROFILE

A distinguished entrepreneurial leader with a driving force that delivers sound guidance with complex settings that demand keen technology and business acumen. Recognized as a technical and visionary leader with a diverse background that streamlines business operations to increase efficiencies, improve productivity, reduce cost and delivering a world class services coupled with extensive and International experience.

SELECTED ACHIEVMENTS

- **Co-Founder of four startups and instrumental in taking one organization publicly.**
- **Developed a business plan for a \$50 billion company. Implemented most iconic smart cities in the world and applied state-of-art solutions meeting today and tomorrow's vision in an adaptive structure and optimized cost saving the corporation 34% of CAPX and 40% OPEX while transforming the city into a digital oasis of connected citizens and visitors.**
- **Created a first hybrid cloud solution in the gulf generating 124%+ of revenue while ensuring security compliance with ECM as Cyber Security counter measures with Zero Trust policy.**
- **Applied new business processes to enhance engineering approvals on line and from anywhere while reducing time to market, cost, increased operational efficiencies and resource allocation saving in excess of \$245K.**
- **Transformed Nexus telecom from small wholesale telecom company to becoming the leading telco wholesale termination through AT&T International increasing shareholder value by 400%+ in sales and revenue.**
- **Create an innovative data recovery for Promina Health System of Georgia when all vendors failed saving client \$1.1M.**
- **Transformed IT division from a cost center model to a revenue centers enhancing P&L by more than 14%**

PROFESSIONAL EXPERIENCE

L&T Technology

NuGen Corp | Buford, GA

CTO and Acting COO

2017 - Current

Recruited to manage smart campus Low Voltage team to develop the next smart campus for fortune100 among other clients. Co-developed infrastructure for MV, LV and ELV Redmond Washington. Design MEP and TEC a "thermal energy center". Applied Solar FV farms routed the campus TEC.

- **Joined team to design a smart campus utilizing Azure cloud solutions of IOT and digital twin Azure cloud. Identified major design flaw in the AI model and applied code review across the Azure backbone.**
- **From executive advisor, technology advisor, product development manager, Security advisor and architect. A program manager and Sr. Project manager managing PMO divisions.**
- **Developed Data and network security platform along with Microsoft, Palo Alto and Cisco with zero trust strategy and ACL dual authentication and MAC policy**
- **Hired as CIO for Smart Campus as a low voltage SME and Smart campus architect developing an agile road-map to meet today's requirements to future potentials.**
- **Implemented new strategy to manage risk technically and financially to deal for short and long term threats including future growth models.**
- **Strategically implemented program delivery, managed stakeholders, created and mentored project manager in creating amazing value for client including, drafting project plans, SoW, Communication Plan, Resource plans and entire project life cycle from feasibility to charter, execution and closure.**
- **Worked with Accenture, IBM, Cisco, HP and Cognizant in developing and migrating to a digital transformation platform to Digital Twin and RPA to reduce cost and business processes.**

- Bridged the gap between all stake holders investing in the new smart campus. Collaborate with local government, business, investment partners, citizens, and vendor to implement the largest B2B framework with agile portal and a large data platform in conjunction with manufacturing AI platform and logic process to avoid down time and 99.998% seamless operations.
- Co-developed IoT platform for Medical devices and embedded IoT, big data for medical devices, health solution and integrated Medical data of patient and health care providers.
- Strategy leader for Low Voltage developing SAP solutions, enterprise applications, IoT enabled platforms, wearables, and Smart campus solutions while managing SaaS, IaaS, PaaS, and APIaaS.
- Sun Trust Bank advisor to senior management for technology division applying road-maps, strategy of more than 1300 applications to the cloud while meeting business requirements with company strategy
- Instrumental in developing agile solution meeting end user needs creating sophisticated fast service catalog coupled with highly effective process to deploy in matter of hour to meet market demands.
- Managed migration of Oracle ERP to the cloud while able to deliver ERP as a Service for external clients

**GCC International Qatar-Dubai
COO and Acting CTO**

2008- 2017

Recruited by a UK group to relocate to UAE and Qatar as CISO to develop and deliver Iconic smart cities architecture and the next urban life style. To develop three call centers, three data centers, 2 CCC Command and control centers, 26 FM hubs, two SOC's using BI and AI enabled platforms. Instrumental in developing Lusail Smart city, Energy City, MP and Barwa City, reducing CAPEX/ OPEX by 35% while transforming IT, Operation, FM and security divisions into next generation of ICT. Implemented digital Transformation in all projects with advanced technology of AI, AR, BI and predictive analytics harnessing massive data of 32Pbyte data lakes. Selected as Senior Development Director over 118 global developer network.

- Responsible for determining long term, system-wide information business requirement and developing the overall road-map of a new strategy for information technology and systems development taking regional and international potential risk internally and externally while applying mitigation plans.
- Established an ePMO office to manage \$5B dollar program and 73 projects working simultaneously, 253 staff members with agile methodology and smart solutions to logistics, procurements, architecture, automation, smart homes, and smart infrastructure for an ICONIC developments.
- Solicited government, healthcare IoT and EHealth, EGov, communities, business partners, citizens and partners in joining the concept of smart city frame work. Spoke to different stake holder the importance of a new urban plan with massive short and long term benefits for all.
- Developed smart city platform coupled with Robotics Automation of BMS, FV power farm, TMS, ACS, WMS, WMI, PMS, EDMS, Maximo, FSMS, FMS, ELV, BIM, IoT/IoE enterprise and cloud SaaS, IaaS, PaaS.
- Implemented state of the art networks and data center including hybrid cloud solution for Office 365, AWS micro-services, security platform with ZERO trust policies with additional ECM.
- Transformed a failed SAP implementation to a successful one by modifying SAP S4 to business requirements and aligning user experience to new SAP model saving the company 70+ ROI.
- Transformed 24 IT divisions and implemented first Hybrid cloud (AWS and Azure) solution to generated revenue while reduced cost by 400+%.
- Developed and educated internal staff of qualitative and quantitative analysis and applied cognitive and M2M H2M learning from analysis.
- Transformed all IoT system into Smart Central one app controlling all IoT systems from one solution DT Central and using advanced algorithm mapping.
- Promoted an agile engineering organization with a focus on diversity, equity and inclusion with a concept of "ONE TEAM ONE DREAM" to a team of respected professional for on and off shore teams.
- Instrumental mentor in solving most complex technical issues teaching others to find solutions outside the box and reverse engineer a solution to off-set any issues very successfully.

EARLIER CAREER

AT&T Formally BellSouth

Sr. IT and Telecom Manager

2003-2008

Hired as a contractor and converted to employee after 6 month to manage entire campus of buildings.

- Managed a staff of 6 engineers and two supervisors
- Managed infrastructure and IT server centers in Atlanta, TN, AL and SC.
- Developed small business center and call center with automation

Nexus Telecom, LLC

Chief Technical and Development Officer

1997- 2003

Recruited to develop a short and long term plans to evolve the company and position it for an exit strategy and develop a wholesale VoIP telecom company. Deployed state of the art LCR for VSAT and established com links through SP for multi-purpose data streams and private data.

- Managed US IT division and International POP's.
- Secured a contract to build a POS system powered by a UI for merchant services building second generation POS platform and customized merchant services using API's and shared resource in highly secured network with Zero trust network. Clover as a platform for VAS UI interface and revamping of new OS with a partner plug-in for various VAS.

Centers for Disease Control

2001-2003

Senior Systems Engineer

Hired to transform the CDC from legacy platform to new infrastructure. Transformed the CDC backbone, infrastructure with performance that outperformed existing infrastructure by more than 800% with a CAPEX reduction of more than 400%. Reported to senior staff General Sanders and Surgeon General in Washington.

Participate in monitoring infectious diseases and clinical trials reporting case studies to surgeon general in conjunction with MD reports.

Senior R&D case management and HCM data mapping for advanced and complex HCI platform with HC molecular sequencing and mapping.

Northern Telecom

Senior Application Engineering Director

1997 - 2001

- Developed CO in box concept and migrated the concept to the telecom providers while applying automation and service turn-up.
- Managed a staff of 11 engineers and staff member at the Stone Mountain plant.

Plastiflex Corp

Plant Electrical Engineer

1995 - 1997

- Transformed the production lines from manual plastic extruding process to fully automated process using Allen-Bradly PLC
- Managed packaging line with pneumatics, hydraulics, conveyors and much more. Automated plant operations in four phases while managing staff and training them to monitor production lines.
- Improved P&L by more than 73%

Experience Portfolio:

Leadership | Smart City Architect | IoT Architect | IT infrastructure | Enterprise applications | Hybrid Cloud Ssolutions | EDMS |Data Center architect | Business Process optimization |Operations and innovation center | Strategy for security and ISO compliance | OSS/BSS/NMS |ICT and MEP |Cyber Security |Program & Project Management | Facility Management | Real Estate Development | Education | Health Care | Maximo AM| BMS, TMS, ACS, SAP S3/4, WMS, FMS, PMS, PoE Lighting, SCM, DMS, MS Dynamics | Apple Mac's| Cisco | GIS |Azure AD |CAFM | CAD | Oracle ERP |Enterprise Application Development | AI/BI | AWS | Azure. Developed the next product and service catalog with advanced ML and XML platform for JIT deployment's.

EDUCATION

BSc - Bellevue University - Computer Science

MBA- Florida Inst. Of Technology - Project Management

Ph.D. - University of San Jose - Philosophy – Computer Engineering

Profile

Gerard

First Name

J

Middle Initial

Viverito

Last Name

204 Alfero Way

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Nokomis

City

FL

State

34275

Postal Code

red308@aol.com

Email Address

Mobile: (941) 716-3544

Primary Phone

Alternate Phone

retired

Employer

retired

Occupation

Which Boards would you like to apply for?

Venice Housing Authority: Submitted

Have you ever been convicted or pled "no contest" to a misdemeanor offense? Yes No**Have you ever been convicted or pled "no contest" to a felony?** Yes No

Demographics**Are you a city resident?** Yes No**How long have you lived in the City of Venice?**

6 years

Question applies to multiple boards

Do you own property within the City of Venice? Yes No

Question applies to Venice Housing Authority

Are you a resident who is current in rent in a housing project or a person of low or very low income who resides within the housing authority's jurisdiction and is receiving rent subsidy through a program administered by the authority or public housing agency that has jurisdiction for the same locality served by the housing authority?

Yes No

Question applies to Historic and Architectural Preservation Board

Are you a registered architect?

Yes No

Question applies to Historic and Architectural Preservation Board

Are you a member of Venice MainStreet?

Yes No

Interests & Experiences

Are you currently serving or have you served on a city board?

Yes No

Why are you interested in serving on a board or commission?

Want to try and keep the City of Venice viable as a sustainable location

Resume of Education and Experience:

See attached resume

Member of the Following Organizations:

None

[NEW_RESUME.doc](#)

Upload a Resume

Question applies to Architectural Review Board

Are you a member of Venice MainStreet?

Yes No

Question applies to Architectural Review Board

Are you a registered architect in the state of Florida?

Yes No

Acknowledgements

GERARD J. VIVERITO
email: red308@aol.com
204 Alfero Way North Venice, FL. 34275
941/716-3544

SENIOR CONSTRUCTION EXECUTIVE/MANAGER

**Enhancing Bottom Line Through Solid Budget Controls, Value Engineering, Scheduling
and Design Concepts**

Conceptual & actual estimating	Project scheduling & reporting
Customer service & client relations management	Project Punch work & Tenant lease & build out
Sales and marketing expertise	Permitting & regulatory compliance
Interpreting specifications & contract documents	Cost/pricing analysis and Close-out

BOATMAN AND MAGNANI Capitol Heights MD 2009-2017

Estimator Project Executive

Estimator and Project Manager for stone, tile and terrazzo for major sub-contractor. Estimated, contracted and Managed monumental Governmental, Commercial Offices, Military Facilities, Schools, Hotels and Airports for the installation of stone/terrazzo and tile.

KM PLAZA Miami FL. 2007-2009

Project Executive

Total control and responsibility for high-end condo project on Ocean Drive in South Beach. Oversaw all aspects from conception to completion, interfaced with ownership, all consultants and designers, subcontractors and governing agencies. Coordinated all functions of administration to field operations.

YATES CONSTRUCTION Biloxi MS 2005-2007

Senior Project Manager
Responsible for all phases for administration and field operations for \$600 million hurricane restoration and upgrades of Beau Rivage Hotel and Casino in Biloxi MS. Interface with owner, owners rep., architect, subcontractors and own forces. PM for expansion of Seminole Hard Rock Casino and Parking Structure in Tampa FL (\$120 million project)

BOATMAN AND MAGNANI Capitol Heights, MD 1998-2005

Project Manager

Managed stone, tile and terrazzo projects for major sub-contractor on Governmental, Commercial Offices, Military Facilities, Schools, Hotels and Airports for the installation of stone/terrazzo and tile.

MARBLEDGE/GR BUILDING ENTERPRISES, Palm Beach County, FL 1996-1998

CEO/Consultant
Recruited to restructure financially troubled publicly traded contractor through Chapter 11. Company specialized in subcontracting major "stone work projects" as well as general construction for large-scale high-end residential (high-rise and single-family structures) and commercial projects (hotels and office buildings). Oversaw all departments, accounting, administration, sales, manufacturing and field operations. Reported to Board of Directors on an interim/consultative assignment basis. Restructured company and successfully created new markets and client's company's products and services. Revised resolved chapter 11 bankruptcy in 53 weeks.

TUSCAN STONE, INC. / GR BUILDING ENTERPRISES Bethesda, MD 1994-1996

Owner/General Manager
Formulated business plan, mission statement, and operating/marketing strategies for start-up company (Tuscan Stone/GR Building Ent.) specialty stone contractor in the Mid-Atlantic region. Secured bonding with triple "A" rated sureties. Directed 300 professional tradesmen, coordinated all administration and operations including budgets, finances, cash flow, estimating, marketing, and contract negotiation/administration. GR Building Enterprises performed moderate size new work additions and renovations. Tuscan Stone was taken over and incorporated into Marbledge

R.H. RUBIN COMPANIES, Rockville, MD

Director of Construction

1981-1994

Spearheaded Construction & Development Division specializing in major commercial, retail, hospital, and hi-rise residential construction projects (\$650K to \$60 million). Coordinated all planning and construction activities through senior-level managers working on multiple multi-million-dollar Class "A" development projects in eight states from conceptual design to completion

Selected all design professionals, subcontractors, and supervised in-house professional, overseeing all projects, start to finish, including tenant build out and occupancy. Formulated strategic PM plans for the management division.

- Increased net rentable space without increasing size or cost of building, resulting in 9% increase in rent roll.
- Negotiated FF&E budgets on hotels after interior designer submitted cost proposals – saved 30% of costs on final budget.
- Completed projects ahead of schedule significantly reducing interest on building loans on our projects.
- Value engineered all components of fast-track projects (materials, means, and methods of construction) resulting in a savings. of 10% - 15% on the overall project budget (without compromising quality or safety).

MORSE DIESEL CONSTRUCTION, New York, NY

Senior Project Manager

1978-1981

Total control and management for Long Island children's Medical Center which comprised 5 major structures for \$167,000,000.00 which also included its own cogeneration plant.

BEECH HAVEN BUILDERS Long Island,

Project Manager

1974-1978

Developer and builder of Governmental subsidized housing projects in the states of NY and NJ.

FRANK L MARINO CONSTRUCTION Belmont, NY

Project Manager

1970-1974

Managed hard bid government projects and assisted estimators preparing bid proposals

MISCELLANEOUS EMPLOYMENT:

A. SANZARI INC., (BUILDER / DEVELOPER), Hackensack, NJok

Project Executive

J.D. CONSTRUCTION CORP., (BUILDER / DEVELOPER), Hackensack, NJ

Project Manager

Columbia University,
Westchester College

- General Contractor's License, State of West Virginia, Maryland, and Washington, DC
- American Management Association Courses in New York
- Member National Association of Home Builders (NAHB)

ADDENDUM: SELECTED LISTING OF PROJECTS

Project	Location	Square Footage	Budget
South of Five Condominiums	Miami FL	275,000	\$ 40 million
Seminole Hard Rock Hotel/Casino/Garage	Tampa, FL	1200 Cars/Casino 2 fls	\$120 million
Beau Rivage Hotel and Casino	Biloxi, MS	1750 Rms/Casino	\$500 million
L/I/ Jewish Medical Center	New York, NY	650,000 sf	\$157 million
Atlantis Hotel and Casino	Nassau Bahamas	2500 Rms plus Casino	\$600 million
Marriott Long Wharf Hotel	Newport RI	300 Rms & conv ctr	\$ 30 million
Hi-End Residential Units (125 units) PUD project incl. retail/office, residences	Teaneck,NJ	500,000	\$ 57 million
Class "A" 25 story office tower	Boston, MA	310,000	\$ 60 million
Class "A" 23 story office tower	Boston, MA	330,000	\$ 56 million
Office tower and parking facility	Milwaukee. WI	360,000	\$ 45 million
New office building (atop parking garage)	Boston, MA	330,000	\$ 65 million
Glenpointe offices/parking facility	Hackensack, NJ	400,000	\$ 53 million
180 high-end (Glenpointe) resi. units Single family townhouses	Teaneck, NJ	280,000	\$ 38 million
Hotel (250 rooms) Glenpointe	Teaneck, NJ	175,0000	\$ 31 million
Class "A" office building	Washington, DC	180,000	\$ 20 million
Downtown Office building	Washington, DC	130,000	\$ 12 million
Officer Housing Andrews Air Force Base	Maryland	275 units	\$16.5 million
Class "C" suburban office building	Rockville, MD	110,000	\$ 8.5 million
Class "A" Office building	Minneapolis, MN	200,000	\$ 6 million
Strip shopping centers	VA/ MD/DC	160,000	\$ 3.5 million
Various Embassy Renovations (Office/Residences)	Washington, DC	150,000	\$ 3.5 million
Watergate Hotel Renovations	Washington, DC	150,000	\$ 2.5 million
Watergate Office & Hotel Renovations	Washington, DC	60,000	\$ 920K

