



**CLAY COUNTY
FLORIDA**

Purchasing Division
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Stephanie C. Kopelousos

Commissioners:
Wendell D. Davis
District 1

Douglas P. Conkey
District 2

Diane Hutchings
District 3

T. Chereese Stewart
District 4

Ronnie E. Robinson
District 5

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GCS (904) 284-6300
KH (352) 473-3711
KL (904) 533-2111
OP/MBG (904) 269-6300

www.claycountygov.com

January 29, 2014

MEMO TO: Stephanie Kopelousos
County Manager

FROM: Karen Thomas
Purchasing Manager

SUBJECT: Budget, Personnel, & Policy Agenda, 2/3/14

ITEM: RFP No. 13/14-8

Recommend approval to post notice of intent and to award RFP No. 13/14-8, Various Equipment and Amenities for Parks and Playgrounds to multiple companies. All bids are based upon the % discount offered for products and service. This bid is also a means for qualifying vendors for Ball Park lighting services. Qualifying vendors will be requested to provide pricing on a project by project basis. The qualified vendor providing the lowest responsive quote will be awarded the project. This will provide playground equipment, amenities and lighting for all parks in Clay County and other entities wishing to utilize this RFP. Approval will be effective after 72 hour bid protest period has expired and assuming no protests are received. Submittals are available for review in the Purchasing Department.

Funding Source: various

Att. 1 – Staff Recommendation Sheet
2 – Price Sheets
3 – Bid Tabulation Sheet

/df

Karen Thomas

BID RECOMMENDATION SHEET

January 28, 2014

Bid #13/14-8

"Various Equipment & Amenities for Parks & Playgrounds"

<u>BIDDERS</u>	<u>Bond</u>	<u>Base Bid</u>
<u>Advanced Recreation Concepts</u>	NA	See Attached
<u>REP Services, Inc.</u>	NA	See Attached
<u>Southern Recreation</u>	NA	See Attached
<u>Playmore West, Inc.</u>	NA	See Attached
<u>J Durgan Assoc., Inc.</u>	NA	See Attached
<u>Victor Stanley, Inc.</u>	NA	See Attached
<u>Robertson Industries, Inc.</u>	NA	See Attached
<u>Recycled Plastic Factory, LLC</u>	NA	See Attached
<u>No Fault Sports Group, LLC</u>	NA	See Attached
<u>Greenfields Outdoor Fitness, Inc.</u>	NA	See Attached
<u>Regal Contractors, Inc.</u>	NA	See Attached
<u>Gulf Coast Sports, LLC</u>	NA	See Attached
<u>Bliss Products & Services, Inc.</u>	NA	See Attached
<u>Apollo Sunguard Systems, Inc.</u>	NA	See Attached
<u>Robertson Industries, Inc.</u>	NA	See Attached
<u>Miller Recreation Equip. & Design</u>	NA	See Attached
<u>Gametime, Inc.</u>	NA	See Attached
<u>Site Horizons</u>	NA	See Attached
<u>M Gay Constructors, Inc.</u>	NA	See Attached
<u>Musco Sports Lighting, Inc.</u>	NA	See Attached

Staff Assigned to Tabulate Bids & Make Recommendations:

<u>Name</u>	<u>Title</u>
<u>Ellen Mattox</u>	<u>Admin Program Mgr., Division of Parks & Recreation</u>

RECOMMENDATION:

It is staff's recommendation to accept all bids submitted. All bids are awarded based upon the % discount offered for products and services.

**PRICE AGREEMENT CONTRACT FOR VARIOUS EQUIPMENT AND AMENITIES
FOR PARKS & PLAYGROUNDS**

Bid #13/14-8

Distributor	Manufacturer	Product	Discount Allowed from MSRP	Installation Discount	Catalog Provided	Current MSRP List Supplied
<u>Advanced Rec. Concepts</u> (321) 775-0600	Litchfield	Pavilions & Structures	3%	35%	Yes	Yes
	Highland Products	Site Furnishings	3%	35%	Yes	Yes
	R3 Recycled Play Structures	Playground Equip.	3%	35%	Yes	Yes
	Skyspan Structures	Shade Structures	3%	35%	Yes	Yes
	Zeager Playground Surfacing	Rubber surfacing	5%	NA	Yes	Yes
	Bolling Forest Products	Wood Mulch	\$55 cu. yd.	NA	Yes	Yes
	Innovative Wood Mulch	Wood Mulch	\$55 cu. yd.	NA	Yes	Yes
	Water Splash	Water Play Equip.	3%	NA	Yes	Yes
	BCI Burke	Playground Equip.	5%	35%	Yes	Yes
	Berliner Seifabrik – Urban Designs	Cable Climbing Playground Equip.	3%	40%	Yes	Yes
	Playcraft by Krauss Craft/Exercraft	Playground & Fitness Equip.	3%	35%	Yes	Yes
	Superior International	Playground Equip.	3%	35%	Yes	Yes
	Paris/Ramparts	Fitness Equip.	3%	35%	Yes	Yes
	Sports Rock (Park Pets)	Rocks shaped like animals for climbing	3%	50%	Yes	Yes

Distributor	Manufacturer	Product	Discount Allowed from MSRP	Installation Discount	Catalog Provided	Current MSRP List Supplied	
Advanced Rec. Concepts (cont.)	Rubber Designs By Rainbow Turf Prod.	Playground surfacing	5%		Yes	Yes	
	Nationwide Turf	Synthetic Turf	5%	NA	Yes	Yes	
	Polysoft	Playground surfacing	5%	NA	Yes	Yes	
	Bison	Sporting Equip.	3%	40%	Yes	Yes	
	Kay Park	Park Amenities	3%	40%	Yes	Yes	
	Ultra Play	Park Furniture	3%	40%	Yes	Yes	
	Freenotes Harmony Park	Musical Amenities	3%	35%	Yes	Yes	
	Webcoat	Tables & Benches	3%	40%	Yes	Yes	
	GT Grandstands	Bleachers	3%	40%	Yes	Yes	
	Ball Fabrics	Shade Structures	3%	35%	Yes	Yes	
	Cedar Forest Products	Wooden Shade Structures	3%	35%	Yes	Yes	
	Playspace Services, Inc.	Installer					
	REP Services, Inc. (407) 831-9658, ext. 230	Landscape Structures	Playground Equip.	2%	45%	Yes	Yes
		Porter/Poligon	Shade Structures	2%	53%	Yes	Yes
		DuMor, Inc.	Park Amenities	2%	40%	Yes	Yes
		Anova	Park Amenities	2%	40%	Yes	Yes
USA Shade, Inc.		Shade Structure	2%	60%	Yes	Yes	

Distributor	Manufacturer	Product	Discount Allowed from MSRP	Installation Discount	Catalog Provided	Current MSRP List Supplied	
REP Services, (cont.)	ForeverLawn	Grass for safe-play areas	5%	Installation included in price per SF	Yes	Yes	
	Vitriturf/Hanover, Inc.	Poured in place surfacing	2%	Installation included in price per SF	Yes	Yes	
	Irvine Wood Recovery	Playground mulch	5%	99%	Yes	Yes	
	Sof Surfaces	Tile for safe play areas	5%	33%	Yes	Yes	
	Tot Turf	Poured in place surfacing	2%	Installation included in price per SF	Yes	Yes	
	Southern Recreation, Inc. (904) 387-4390 (904) 545-9870 (c)	Playland	Playground equip.; park amenities; shade structures	15%	28%	Yes	Yes
		SportsPlay	Playground equip.; shade structures	10%	28%	Yes	Yes
		Jaypro	Sports equip.	10%	28%	Yes	Yes
		Kay Park	Bleachers; park amenities	10%	28%	Yes	Yes
		Webcoat	Park amenities & shade structures	10%	28%	Yes	Yes
Ultra Play		Playground equip.	10%	28%	Yes	Yes	
Ultra Site		Pet Park equip. & Park amenities	10%	28%	Yes	Yes	
Sitescapes		Park amenities	10%	28%	Yes	Yes	
Litchfield (SSI Structures)		Park amenities	10%	28%	Yes	Yes	
Superior Shade		Shade structures	10%	28%	Yes	Yes	
	Zeager Wood Carpet	Playground surfacing	10%	28%	Yes	Yes	
	Murdock	Water fountains	10%	NA	Yes	Yes	

Distributor	Manufacturer	Product	Discount Allowed from MSRP	Installation Discount	Catalog Provided	Current MSRP List Supplied
<u>Southern Recreation, Inc.</u> (cont.)	Sportable Scoreboards	Scoreboards	10%	Varies with project	Yes	Yes
	<u>Playmore West, Inc.</u> (329) 791-2400	Playworld Systems Playground Equip.	5%	30%	Yes	Yes
<u>J Durgan Assoc., Inc.</u> (561) 654-9708	Zeager	Playground surfacing	5%	75%	Yes	Yes
	X Grass	Synthetic turf	5%	Included	Yes	Yes
	Child Safe	Poured in place safety surface	5%	Included	Yes	Yes
	Shade Systems	Shade structures	5%	60%	Yes	Yes
	Classic Recreation	Shade structures & small RR bldgs.	5%	60%		
	Regal Contractors, Inc.	Installer				
	Greenfield Outdoor Fitness	Exercise equip. & h/c playground equip.	2%	-0-	Yes	Yes
	Apollo Sunguard	Shade structures	5%	-0-	Yes	Yes
	Henderson Recreation	Playground equip.	10%	-0-	Yes	Yes
	Everguard	Poured in place safety surface	-0-	-0-	No	Yes
<u>Victor Stanley, Inc.</u> (407) 641-0241 (407) 637-9385	Victor Stanley	Planters, trashcans, park amenities	5%	25%	Yes	Yes
<u>Robertson Industries, Inc.</u> (954) 882-1366	Tot Turf	Poured in place safety surface	10%	Included	Yes	Yes
	Art of Flooring	Installer				

Distributor	Manufacturer	Product	Discount Allowed from MSRP	Installation Discount	Catalog Provided	Current MSRP List Supplied
<u>Recycled Plastic Factory, LLC</u> (941) 473-1618	Recycled Plastic Factory, LLC	Park amenities	23%	NA	Yes	Yes
<u>No Fault Sports Group, LLC</u> (225) 215-7760	No Fault Sports Group, LLC	Poured in place safety surface	10%			
	Playsafe Surfacing, LLC	Installer				
<u>Greenfields Outdoor Fitness, Inc.</u> (888) 315-9037	Greenfields Outdoor Fitness, Inc.	Exercise equip. & h/c playground equip.	2%	Varies	Yes	Yes
<u>Regal Contractors, Inc.</u> (561) 906-7321	Greenfield Outdoor Fitness, Inc.	Installer	NA	40%		
	Henderson Recreation Equip., LTD	Installer	NA	35%		
	Everguard Surfacing	Installer	NA	-0-		
	Apollo Sunguard	Installer	NA	80%		
	Landscape Structures, Inc.	Installer	NA	30%		
	Playworld Systems	Installer	NA	30%		
<u>PlaypowerLT/LittleTikes Commercial Farmington</u>	PlaypowerLT/LittleTikes Commercial Farmington	Installer	NA	36%		
	Miracle Recreation Equip.	Installer	NA	32%		
	Shade Systems, Inc.	Installer	NA	80%		
<u>Gulf Coast Sports, LLC</u> (855) 827-1386	Gulf Coast Sports, LLC	Bleachers, Pressboxes & park amenities	5%	3%	No	Yes

Distributor	Manufacturer	Product	Discount Allowed from MSRP	Installation Discount	Catalog Provided	Current MSRP List Supplied
Bliss Products & Services, Inc. (904) 210-7760	ActionPlay	Safe play borders, swing parts, park amenities	5%	Priced per job	Yes	Yes
	American Mulch	Mulch	Priced per job	Priced per job	No	No
	Athletic Connection	Athletic equip.	5%	Priced per job	Yes	Yes
	Bark Park	Equip. for dog park	8%	35%	Yes	Yes
	Big Toys	Playground equip.	5%	35%	Yes	Yes
	BRP	Bleachers, park amenities	5%	Priced per job	Yes	Yes
	CemRock	Rock climbers	5%	Priced per job	No	No
	Childworks	Playground equip. & swing parts	5%	Priced per job	Yes	Yes
	Colorado Time Systems	Scoreboards	5%	Priced per job	Yes	Yes
	Compac Filtration	Equip. for water parks	5%	Priced per job	Yes	Yes
	Dero	Bicycle racks	5%	Priced per job	Yes	Yes
	Dura Play	Safety surfaces	5%	Priced per job	Yes	Yes
	DynaCushion	Safety surfaces	10%	Priced per job	No	No
	Dynamo	Sports & playground equip., rock climbing	10%	Priced per job	Yes	Yes
	Electro Mesh Scoreboard	Scoreboards	10%	Priced per job	No	No

Elephant Play	Playground equip.	10%	35%	Yes	Yes
Everguard	Poured in place safety surfaces	10%	Priced per job	No	No
Distributor	Manufacturer	Discount Allowed from MSRP	Installation Discount	Catalog Provided	Current MSRP List Supplied
<u>Bliss Products & Services, Inc., (cont.)</u>	Everlast Climbing	10%	Priced per job	Yes	Yes
	Fibar	10%	Priced per job	Yes	Yes
	Forestry Resources	5%	Priced per job	No	No
	Forte	5%	Priced per job	Yes	Yes
	Gared Sports	10%	Priced per job	Yes	Yes
	GT Grandstands	10%	Priced per job	Yes	Yes
	Innovative Mulching	10%	Priced per job	No	No
	Jayhawk Plastics	10%	Priced per job	Yes	Yes
	Jaypro Sports	5%	Priced per job	Yes	Yes
	Jensen Swings	5%	Priced per job	Yes	Yes
	Kay Park	5%	Priced per job	No	No
	Madrax	5%	Priced per job	Yes	Yes
	Most Dependable Fountains	5%	Priced per job	Yes	Yes
	Murdock Fountains	5%	Priced per job	Yes	Yes
	National Recreation Systems	5%	Priced per job	Yes	Yes

Outback Shelters	Shelters	10%	Priced per job	Yes	Yes
Play and Park Structures	Playground equip.	10%	35%	Yes	Yes
Play Guard	Safety surfaces	5%	Priced per job	No	No
Manufacturer	Product	Discount Allowed from MSRP	Installation Discount	Catalog Provided	Current MSRP List Supplied
Playmore	Playground Equip.	5%	35%	Yes	Yes
Playsafe Surfacing	Safety surfacing	5%	Priced per job	No	No
Playsafer	Rubber mulch & curbing	5%	Priced per job	Yes	Yes
Pro Mats	Netting, padding, benches, equip.	5%	Priced per job	Yes	Yes
Rubber Recycling	Recycled rubber for safe play areas	5%	Priced per job	No	No
Sand Lock Sandbox	Sandboxes	5%	Priced per job	Yes	Yes
Sandee Sod, Inc.	Sod	Priced per job	Priced per job	No	No
Shade America	Shade Structures	10%	Priced per job	Yes	Yes
Shaw Industries	Flooring/Carpet	5%	Priced per job	No	No
Shelterscapes	Shelters(?)	5%	Priced per job	No	No
Spectrum	ADA pool lifts & equipment	5%	Priced per job	Yes	Yes
Spiral Court King	Court equipment	5%	Priced per job	No	No
Spohn Ranch/Tru Ride	Skate ramps	5%	Priced per job	Yes	Yes
Sportsplay	Playground equip., shelters, park amenities	5%	Priced per job	Yes	Yes

Bliss Products & Services, Inc., (cont.)

	Stewart Tennis Courts	Tennis Courts	Priced per job	Priced per job	Priced per job	No	No	
Distributor	Manufacturer	Product	Discount Allowed from MSRP	Installation Discount	Catalog Provided	Current MSRP List Supplied		
<u>Bliss Products & Services, Inc.</u> <u>(cont.)</u>	Terra Pad	Pads for fall zones	5%	Priced per job	Yes	Yes		
	Terra Soft	Poured in place safety surface	5%	Priced per job	Yes	Yes		
	Turf Evolution	Synthetic grass	5%	Priced per job	Yes	Yes		
	Ultra Play	Toddlers play equip.	5%	Priced per job	Yes	Yes		
	Ultra Site	Shade structures, bleachers, park amenities	5%	Priced per job	Yes	Yes		
	Ultra Shade	Shade structures	5%	Priced per job	Yes	Yes		
	Vortex Water Parks	Equip. for water parks	5%	Priced per job	Yes	Yes		
	Webcoat	Plastic coated park amenities	5%	Priced per job	Yes	Yes		
	Wood Mulch Products	Mulch	5%	Priced per job	No	No		
	X-Grass	Synthetic Turf	5%	Priced per job	Yes	Yes		
	Sandee Sod, Inc.	Installer						
	FunBuilders, Inc.	Installer						
	Chris Patton	Installer						

Apollo Sunguard Systems, Inc. (941) 925-3000	Apollo Sunguard	Shade Structures	8%	50%	Yes	Yes
	Cocoza Construction	Installer				
	Regal Contractors	Installer				
	A & W Specialty Contracting	Installer				
Distributor	Manufacturer	Product	Discount Allowed from MSRP	Installation Discount	Catalog Provided	Current MSRP List Supplied
	TotTurf	Playground safety surfacing	10%	Included in MSRP discount	Yes	Yes
Robertson Industries, Inc. (954) 882-1366	Art of Flooring	Installer				
	Miracle Recreation Equipment Co.	Playground Equip.	8% \$ 0 - \$4,999 12% \$5,000 - \$9,999 15% \$10,000 - \$17,999 18% \$18,000 - \$24,999 20% \$25,000 - above	23% \$0- \$9,999 25% \$10,000 - \$24,000 26% \$25,000 - above	Yes	Yes
Miller Recreation Equip. & Design (941) 792-4580	Foresite Designs	Park amenities	5%	32%	Yes	Yes
	Recycled Design	Recycled park amenities	5%	32%	Yes	Yes
	Forever Lawn	Synthetic Grass	5%	NA	Yes	Yes
	Shade Systems	Shade structures	5%	NA	Yes	Yes
	Bison Sports	Sports equip.	5%	32%	Yes	Yes
	Webcoat	Coated outdoor furniture	5%	32%	Yes	Yes

	No Fault	Safety surface, mulch, turf	5%	NA	No	No
	Douglas Industries	Sports equip.	5%	32%	Yes	Yes
	Playsafer	Rubber Mulch	5%	\$10 per cu. yd	Yes	Yes
	Kay Park	Bleacher, park amenities	5%	32%	Yes	Yes
Distributor	Manufacturer	Product	Discount Allowed from MSRP	Installation Discount	Catalog Provided	Current MSRP List Supplied
Miller Recreation Equip. & Design (cont.)	Murdock Fountain	Water fountains	5%	NA	Yes	Yes
	APS	Playground borders, repair parts	5%	25%	Yes	Yes
	Greenfield Outdoor Fitness	Outdoor fitness equip.	5%	30%	Yes	Yes
	Fibar	Playground safety surfacing	10%	\$10 per cu. yd.	Yes	Yes
	RCP Shelter	Covered shelters	5%	NA	Yes	Yes
	Coverworx	Prefabricated Structures	5%	NA	Yes	Yes
	Principle Recreation, Inc.	Installer				
	Playtime Installation	Installer				
	Ryan Fitzgerald Construction, Inc.	Installer				
		GameTime	Playground & fitness equip.	15%	25%	Yes
GameTime, Inc. (800) 432-0162	UltraPlay	Playground equip.	10%	25%	Yes	Yes
	UltraSite	Park amenities	10%	25%	No	Yes

	GT Impax	Playground safety surfacing	5%	Varies	Yes	Yes
<u>Site Horizons</u> (407) 641-0231 (407) 637-9385	Zeager	Playground safety surfacing	5%	\$12 per cu. yd.	Yes	Yes
	Icon Shelter Systems	Shelters	5%	25%	Yes	Yes
	Icon Trail Series	Amenities for trails	5%	25%	Yes	Yes
	PW Athletic Mfg., LLC	Athletic equip. & park amenities	5%	25%	Yes	Yes
	Distributor	Manufacturer	Product	Discount Allowed from MSRP	Installation Discount	Catalog Provided
<u>Site Horizons</u> (cont.)	Superior Shade, Inc.	Shade Structures	5%	30%	Yes	Yes
	Rainbow Rubber Safety Surfacing	Safety surfacing	5%	Included in price	Yes	Yes
	BCI, Burke Co.	Playground equip., surfacing, park amenities	5%	25%	Yes	Yes
	Wabash Valley	Park amenities	5%	25%	Yes	Yes
	Johnny Pitts Const.	Installer				
<u>M. Gay Constructors, Inc.</u> (904) 714-4001	Musco Sports Lighting	Installer for sports lighting	Priced per project per sport	Priced per project per sport	NA	Yes
	Musco Sports Lighting	Sports Lighting	Priced per project per sport	Priced per project per sport	NA	Yes
<u>Musco Sports Lighting, LLC</u> (800) 374-6402						

BID TABULATION FORM

RFP: 13/14-8

Date: January 7, 2014

Proj: Various Equipment & Amenities for Parks and Playgrounds

Time Open: 1:08

Ad: Clay Today, November 28, 2013

Time Close: 2:20

This is a generic Bid Tabulation Form; all required bid documents will be verified prior to bid recommendation.

Bids to be evaluated based on evaluation criteria established in bid document

Bidder	Copies	W-9	Insurance	To Be Determined
1				
2 ROBERTSON INDUSTRIES INC	✓	✓	✓	✓
3 NO FAULT SPORT GROUP	✓	✓	✓	✓
4 RECYCLED PLASTIC FACTORY	✓	✓		✓
5 REGAL CONTRACTORS	✓	✓	✓	✓
6 GREENFIELDS OUTDOOR FITNESS, INC	✓	✓	✓	✓
7 M GAY CONSTRUCTORS	✓	✓	✓	✓
8 GULF COAST SPORTS LLC	✓	✓	✓	✓
9 PLAYMORE RECREATIONAL PRODUCTS	✓	✓	✓	✓
10 APOLLO SUNGUARD SYSTEMS INC	✓	✓		✓
11 J DURGAN & ASSOC	✓	✓	✓	✓
12 REP SERVICES INC	✓	✓	✓	✓
13 DRP - DOMINICA RECREATION PRODUCTS	✓	✓	✓	✓
14 MUSCO SPORTS LIGHTING LLC	✓	✓	✓	✓
15 MILLER RECREATION	✓	✓	✓	✓

Staff Assigned to tabulate bids and make recommendations:

Kame Stirling
Name

Program Coordinator
Title

Recommendations: Staff will review the bids and present a recommendation to the Budget/Finance Committee for subsequent recommendation to the Board. Bids to be evaluated based on evaluation criteria established in bid document.

Bid Opening Witnessed By: Dona Fish
(BCC)

Paul Stirling
Clerk

Kokkie Stirling
Department Representative

BID TABULATION FORM

RFP: 13/14-8

Date: January 7, 2014

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Bidder	Copies	W-9	Insurance	To Be Determined
16 SOUTHERN RECREATION INC	✓	✓	✓	✓
17 SITE HORIZONS <i>multi. submittal</i>	✓	✓	✓	✓
18 BLISS PRODUCTS	✓	✓	✓	✓
19 ADVANCED RECREATIONAL CONCEPTS	✓	✓	✓	✓
20				
21				
22				
23				
24				
25				
26				
27				
28				
29				
30				

Staff Assigned to tabulate bids and make recommendations:

Karie Starling
Name

Program Coordinator
Title

Recommendations: Staff will review the bids and present a recommendation to the Budget/Finance Committee for subsequent recommendation to the Board. Bids to be evaluated based on evaluation criteria established in bid document.

Bid Opening Witnessed By: Donna Fish
(BCC)

Paul Stals
Clerk

Karrie Starling
Department Representative