

Edward Lavallee

From: Shawn Carvey
Sent: Wednesday, April 06, 2016 9:04 AM
To: Edward Lavallee
Subject: replacement

Ed,

Our current fleet is comprised of Pierce apparatus and in order to maintain consistency with our equipment, we would like to remain with Pierce. I sent you an email earlier showing that Ten-8 was the sole source provider for Pierce in Florida and we would like to proceed forward with them on the design process. We will be replacing our current unit 156 a 1999 Pierce Sabre. The 1999 is currently our reserve engine and has exceeded its 15 year service projection. We will then move our Unit 156, a 2003 Pierce Contender to the reserve status and placing the new apparatus in service as Station 51's frontline unit. Based on the recommendation from our Fleet Manager we will either trade in the 1999 apparatus or sell it at auction to make sure we do not expand our current fleet. In order to move forward with the process we will need to have a budget amendment of \$517,500. With the purchase of the new apparatus it will put our department back on schedule with its current 15 year replacement plan. Please let me know if you need more information.

Thanks
Shawn

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IN SERVICE TO SERVE YOU

April 5, 2016

To whom it may concern:

I'm pleased to inform you that Ten-8 Fire Equipment, Incorporated is the sole distributor of Pierce fire apparatus and is the only authorized service provider in the States of Florida and Georgia. Ten-8 has been representing Pierce Manufacturing for approximately thirty (30) years and is the longest-standing established fire apparatus dealership in the State of Florida.

Ten-8 Fire Equipment, Incorporated operates service and warranty facilities in Florida, which are located in Sanford, Pompano Beach, DeFuniak Springs and Bradenton; and one facility in Forsyth, GA.

If you have any questions or concerns about Ten-8, please contact me directly at 941-757-2934.

Sincerely,

Stacey Abraham
Fire Apparatus Sales Manager & Corporate Marketing

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