| Profile                                     |  |              |             |
|---|--|--------------|-------------|
| Maribeth                                    | Holland  |              |             |
| First Name                                  | Last Name  |              |             |
| 950 Inlet Circle                            |  |              |             |
| Street Address                              |  | _            |             |
| Venice                                      |  | FL           | 34285       |
| City  |  | State        | Postal Code |
|   |  |              |             |
| mh@suttonplacecapital.com                   |  | _            |             |
| Email Address                               |  |              |             |
| Business: (941) 445-2001                    |  |              |             |
| Primary Phone                               | Alternate Phone  | -            |             |
| SUTTON PLACE CAPITAL<br>MANAGEMENT LLC      | WEALTH ADVISOR/ CHIEF INVESTMENT OFFICER                     |              |             |
| Employer                                    | Occupation   |              |             |
| Which Boards would you                      | ı like to apply for?   |              |             |
|   |  |              |             |
| Fire Pension Board of Trustee               | es: Submitted  |              |             |
| Have you ever been con offense?  • Yes • No | victed or pled "no contest" (                                | to a misden  | neanor      |
| Have you ever been con                      | victed or pled "no contest" t                                | to a felony? | 1           |
| c Yes ⊙ No                                  |  |              |             |
|   | ny open Code Enforcement v<br>the City of Venice? If so plea |              |             |
| No  |  |              |             |
| Demographics                                |  |              |             |
| Are you a city resident?                    |  |              |             |
| ⊙ Yes ⊂ No                                  |  |              |             |
| How long have you lived                     | I in the City of Venice?                                     |              |             |
| 2.5 years                                   |  |              |             |
|   |  |              |             |

# **Interests & Experiences**

| Are you currently serving on a city or county board or commission?   |
|--|
| ○ Yes ⊙ No   |
| Have you ever served on a city board or commission?  |
| c Yes ⊙ No   |
| Member of the Following Organizations:   |
| School Finance Council of Epiphany Cathedral, Venice Yacht Club, FINRA   |
| Why are you interested in serving on a board, commission or City Council?  |
| Having lived in NYC during 911, I saw firsthand the dedication in the face of danger, of the NYFD. It would be a privilege to serve on the Board of Trustees and offer my expertise, financial analysis skills, and investment decision making strengths to the Firefighters Pensio Fund here in Venice, FL. After many years in NYC, four years ago I became a proud homeowner in Venice amongst three generations of my family who have lived here for 40 years. During the past four years, I have been very actively involved with Venice Chamber of Commerce and currently as a board member of my association on Venice Island. I have assisted Epiphany Cathedral with their financial needs for the past 2 years. Being a trustee would provide another dimension to my professional and civic involvement in the Venice community. My decades of asset management experience could compliment the investment decision making process. I would be thrilled at the opportunity to have a direct and shared impact for the financial well-being of retirees of the pension fund. |
| Resume of Education and Experience:  |
| The attached resume provides my financial and educational experience for the last forty years. I have scripted investment risks and objectives, also known as Investment Policy statements, for an array of institutional clients. Institutional clients primarily include endowment funds, company 401k plans and pension funds. My advisory firm buys and sells equity and bond investments and I have spoken on a variety of financial matters. As a volunteer at a NY based private social club, I have sat on the Endowment Fund and Capital improvement committees and learned to discuss governance and budgeting matters to facilitate the committees to make critical decisions that affected current and future members.   |
| ResumeFF_Venice.pdf Upload a Resume  |
| Question applies to Fire Pension Board of Trustees  Are you a member of the firefighter system?  |
| C Yes ⊙ No   |

You have reviewed the Board/ Commission's regular meeting schedule and are able to attend in-person meetings?

Maribeth Holland

⊙ Yes ⊙ No

# **Acknowledgements**

**Please Agree with the Following Statement** 

You understand that this agency is a public entity and is subject to Chapter 119, Florida Statutes, concerning public records, and documents may be disclosed to the public and media upon request. If you qualify for an exemption, you must notify the Clerk's office.

☑ I Agree

### MARIBETH HOLLAND

### **Summary**

Established Chief Investment Officer who founded an investment advisory firm. Deep knowledge of large-cap equities across S&P 500 sectors to build long only GARP portfolios to beat the benchmark over a mid-term time horizon. Excellent public speaking and client presentation skills. Knowledge of various instruments and familiar with role of trustee, consultant, brokers, and custodians. Active Board member and Endowment committee experience.

### INVESTMENT MANAGEMENT EXPERIENCE

2003 - Present

Sutton Place Capital Management, Venice, FL (Since 2023), New York, (Founded) Chief Investment Officer, Founder

2008 - Present

- Originate and evaluate investment opportunities as Registered Investment Advisor.
- Review stock and bond allocations and communicate the firm's investment positioning to clients quarterly
- Provide optimal solutions for comprehensive asset management for endowment and high net worth investors.
- Encourage dialogue to set goals and discuss short-term needs to formulate an Investment Policy Statement.
- Hire interns and train them to become analysts through Fordham MBA mentor program.

# The Bank of New York Mellon Corporation, New York, NY Estabrook Capital Management, BNY subsidiary (\$3 billion Assets Under Management) Portfolio Manager, Director

2003-2008

- Managed large cap value stock holdings for institutions, trusts, and high net worth clients.
- Sole manager and lead analyst of socially responsible product.
- Protected assets after portfolio manager departures. For example, a \$40 million intergenerational account.
- Promoted Director in January 2007.

### **Investment Performance**

- Large Cap Value performance was first amongst peers in 2005, second in 2004 and 2006, returns outperformed S&P 500 Index.
- Member of Investment Policy Committee.
- Provided commentary on Consumer Discretionary and Consumer Staples sectors; both finished in the top three as contributors to the performance of the Estabrook Hamilton Fund (BCPVX).
- SRI composite finished up 14.7%, outpacing Russell 1000 Value and Domini Social 400 Index in 2005, up 16.8% in 2006.

### **Marketing Initiatives**

- Presented quarterly performance reviews to institutional salesforce, and clients.
- Introduced colleagues to Evaluation Associates and participated as a speaker at numerous conferences.

# WALL STREET SELL-SIDE RESEARCH ANALYST EXPERIENCE Goldsmith & Harris, New York - Senior Equity Research Analyst, SVP 2002-2003 Ryan Beck, LLC, New York - Senior Equity Research Analyst, SVP 2001 Roth Capital Partners, Newport Beach, CA - Senior Equity Research Analyst, VP 2002-2003

- Generated long-term and short-term equity trading recommendations on mid-cap sized retailers.
- Built significant trading relationships with buy-side managers such as TCW, Rocker Partners, Daruma.
- Marketed equity valuation ideas to propspective and current institutional clients.
- Published timely research on lifestyle retailers, including Brookstone, Coach, Kenneth Cole Productions.
- Provided valuation and industry positioning on targeted companies to corporate finance department.
- Top pick: Chico's at a split adjusted price of \$3, registered +1400% return while under coverage.

### Deutsche Bank (Banker's Trust), New York - Senior High Yield Research Analyst

1997-1999

- Analyzed and compared debt covenants and indenture agreements to develop credit profiles for different credit sectors, particularly single-B issuers to facilitate primary and secondary trading.
- Addressed salesforce and institutional client inquiries about credit profiles and forecast assumptions.

### Merrill Lynch Global Research, & Economics, Assistant Vice President

- Published analysis on quarterly financial performance and interim developments of apparel and footwear companies in conjunction with an *Institutional Investor* ranked senior equity analyst.
- Personally responsible for several issuers in the sector (Haggar Corp., K-Swiss Inc., VF Corporation)
- Interpreted and forecasted company performances, stock price movements and currency values.
- Marquee IPO's include: Donna Karan, Mossimo, Guess, Fila, Warnaco, and Ralph Lauren

## Merrill Lynch Corporate Strategy, Senior Credit Analyst

- Conducted industry studies and client company due diligence to extract data necessary to forecast cashflow, produce quarterly rationales, and quantify transaction risk.
- Assigned a rating on counterparty's financial stability and anticipated changes in credit's profile to four industries: Retail, Real Estate, Home Building and Pharmaceutical industries.

### **EDUCATION**

### GABELLI SCHOOL OF BUSINESS, FORDHAM MBA, New York, NY

Graduated

M.B.A. Finance Concentration, Beta Gamma Sigma Honor Society, Awarded Graduate Assistantship

## BABSON COLLEGE, Wellesley, MA

Graduated

B.S. Finance/Investments

### **OTHER ACHIEVEMENTS**

Media Recogniation - CNBC appearance, Wall Street Journal, Investment Business Daily, Women's Wear Daily

Licenses: NASD Series 65, Series 63 and Series 7 passed

Citizenships: United States and Ireland/EU

Memberships: Epiphany Cathedral School Finance Council of FL. Former Estate Planning Council of NY and

Junior League

Other: Completed New York and Boston Marathon three times. USA Triathlon Age Group National qualifier